## <u>Analytical Framework Template #4:</u> Evaluation Template for Comparing Cost Estimates vs. Cost Containment Proposals

Template to Be Completed by PJM and Posted on PJM Website for Each Finalist Group

	Qualified	PJM	Does the	Was a	Was an	Based on Analytical
	Developer	Proposal	Proposal	Constructability	Independent	Framework Template
	_	ID	Solve PJM's	Analysis	Cost Estimate	#1's Three-Pronged
			Problem	Performed?	Completed?	Test, was the
			Statement			proposal deemed a
			Issue?			Binding Cost
						Containment
						Proposal?
Finalist 1						
Finalist 2						
Finalist 3						
Finalist 4						

- A Finalist Must Solve PJM's Problem Statement Issue in order to be a Finalist.
- Consistent with PJM Policy under Analytical Framework #2, a PJM constructability analysis and independent cost estimate will only be completed on the Finalists.

## A. PJM's review of Risks & Obstacle Identification with Respect to Binding Cost Containment Proposals or Cost Estimates – to Be Completed by PJM and based on Analytical Framework Template #1:

Risk Factor to Cost of Project	Risk Borne* by Finalist 1, Per Contractual	Risk Borne* by Finalist 2, Per Contractual	Risk Borne* by Finalist 3, Per Contractual	Risk Borne* by Finalist 4, Per Contractual
	Language (insert	Language (insert	Language (insert	Language (insert
	X, if yes)	X, if yes)	X, if yes)	X, if yes)
Costs Related to				
Gov't Approvals,				
Permitting &				
Routing Risk				
Costs Related to				
Land and Land Right				
Acquisition				
Subsurface Soil and				
Geotechnical Cost				
Risk				
Environmental				
Assessment and				
Mitigation Costs				
Costs Associated				
with Designing and				

Engineering Project		
Costs Associated		
with Procuring		
Equipment, Supplies,		
and Other Materials		
Completion of		
Construction Cost		
Risk		
Inflation Rate Risk		
PJM Assessment of		
Overall Cost Cap		
Strength (Strong,		
Medium, Weak) **		

<sup>\*</sup> To be based on PJM's assessment of the disclosures in Section II of Analytical Template Framework #1. A Risk Factor will be considered a "Risk Borne" by a Finalist only if PJM concludes that (a) the Risk Factor is clearly covered by the contractual language contained in Section II.A of Analytical Template Framework #1 and (b) the Finalist's Binding Cost Containment Proposal does not contain any exclusions, limits or other provisions (other than exclusions quantified on Analytical Framework Template #4 Column K) that could under reasonably foreseeable circumstances enable the Finalist to seek recovery for costs associated with such Risk Factor in excess of the Construction Cost Cap.

## \*\* Strong/Medium/Weak Definitions:

**DEFINITION OF "STRONG":** 7 or more Risk Factors borne per above matrix (0% ADDER ON ANALYTICAL FRAMEWORK TEMPLATE #4 EXCEL SPREADSHEET COLUMN G).

**DEFINITION OF "MEDIUM":** 4-6 Risk Factors borne per above matrix (25% ADDER ON ANALYTICAL FRAMEWORK TEMPLATE #4 EXCEL SPREADSHEET COLUMN G).

**DEFINITION OF "WEAK":** 3 or fewer Risk Factors borne per above matrix or Proposal does not meet the three-pronged Binding Cost Containment Proposal Test in Analytical Framework #1. (50% ADDER ON ANALYTICAL FRAMEWORK TEMPLATE #4 EXCEL SPREADSHEET COLUMN G). PJM assessment of Proposal as "WEAK" will result in the Proposal being treated as a Cost Estimate for comparison purposes.

PJM's "Strong", "Medium" or "Weak" determination will later be used under the PJM Cost Cap Adjustment under Analytical Template #4, Excel Spreadsheet.

## B. Comparative Cost Used for PJM Evaluation Purposes – Note this Comparative Cost is not the same as a cost estimate or a Binding Cost Containment Proposal number and the comparative cost number has no legal weight.

	Qualified Developer	PJM Proposal ID	Comparative Cost Used for PJM
			Evaluation Purposes
Finalist 1			Cell Q27, Analytical Framework Template
			#4 Excel Spreadsheet for Finalist 1
Finalist 2			Cell Q27, Analytical Framework Template
			#4 Excel Spreadsheet for Finalist 2
Finalist 3			Cell Q27, Analytical Framework Template
			#4 Excel Spreadsheet for Finalist 3
Finalist 4			Cell Q27, Analytical Framework Template
			#4 Excel Spreadsheet for Finalist 4