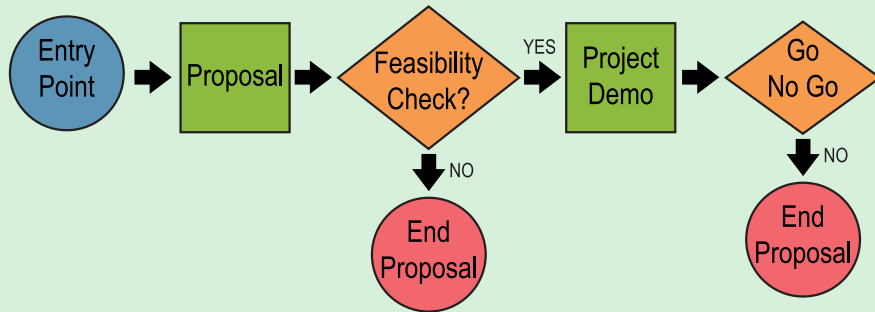


Advanced Technology Resource Pilot

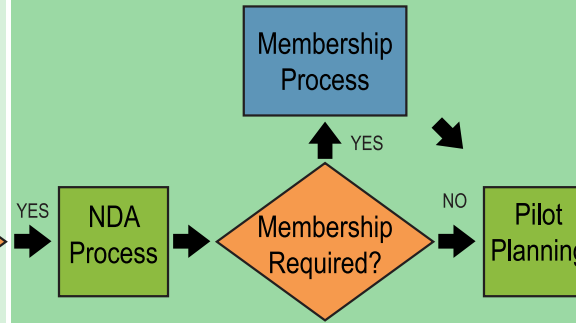
→ *road map*

INITIATION PHASE



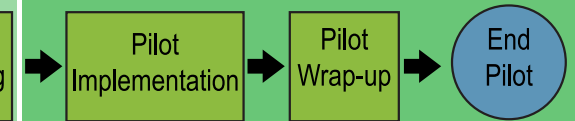
- Entry Point** An external group (project stakeholder) has an alternative technology resource pilot proposal for integration into the bulk electric grid.
- Proposal** The project stakeholder drafts a formal document outlining the proposal and submits the proposal to PJM.
- Feasibility Check?** PJM management evaluates the feasibility of the project proposal, its applicability to the bulk electric system and appropriateness of PJM involvement.
- Project Demo** The project stakeholder meets with PJM to introduce the proposal to subject matter experts and demonstrate the concept to PJM for critique.
- Go/ No Go** PJM and the project stakeholder evaluate the proposal.

PLANNING PHASE



- NDA Process** The project stakeholder enters into a non-disclosure agreement (NDA) with PJM. Both organizations can now begin sharing sensitive project data.
- Membership Required?** Some levels of project participation require membership, such as exchange of real-time data with the PJM Energy Management System (EMS). The project stakeholder may be required to join PJM as a Special or Full Member.
- Pilot Planning** The pilot enters the planning phase where time lines are drafted, service level agreements are made and outcomes are determined.

IMPLEMENTATION PHASE



- Pilot Implementation** Collaborative work begins on the pilot.
- Pilot Wrap-up** When the pilot goals are met, PJM and the project stakeholder draft lessons learned, economic impact and other related documents.
- End Pilot** The pilot is complete and implemented in PJM operations and markets.