## Regulation Market Optimization

RMISTF
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## Basics of approach: Isoquant

- Isoquant:
- Set of points that defines combinations of inputs that provide a fixed output. Shows that the output is a defined function of the two inputs.
- Regulation Isoquant:
- Set of combinations of RegD MW and RegA MW that provide an expected level of ACE control.


## PJM Modeled Control Scores for various new signal based RegA/RegD combinations

| Avera | egA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| RegD | 0 | 50 | 100 | 150 | 200 | 250 | 300 | 350 | 400 | 450 | 500 | 550 | 600 | 650 | 700 | 750 | 800 | 850 | 900 | 950 | 1000 |
|  |  |  |  |  |  |  |  |  | 260.4676 | 253.52 | 248.3677 | 244.6573 | 242.2628 | 240.7543 | 239.9615 | 239.7899 | 240.2729 | 241.2953 | 242.7395 | 244.6651 | 246.8473 |
| 50 |  |  |  |  |  |  |  | 238.2629 | 229.0765 | 222.6455 | 218.013 | 214.7082 | 212.4433 | 211.1378 | 210.4281 | 210.2994 | 210.8478 | 211.7306 | 212.9072 | 214.3292 |  |
| 100 |  |  |  |  |  |  | 228.2232 | 215.4021 | 205.4934 | 198.2 | 192.9836 | 188.9761 | 185.8499 | 184.129 | 183.0455 | 182.5161 | 182.5368 | 182.6374 | 182.8033 |  |  |
| 150 |  |  |  |  |  | 228.0722 | 209.5654 | 195.4245 | 184.7992 | 176.5644 | 170.5145 | 165.8044 | 161.941 | 159.2971 | 157.4591 | 156.1529 | 155.3979 | 155.1371 |  |  |  |
| 200 |  |  |  |  | 233.9134 | 212.0164 | 193.1807 | 178.1102 | 166.6785 | 157.9115 | 151.3098 | 145.6437 | 141.1636 | 138.1651 | 135.5467 | 133.5958 | 132.2064 |  |  |  |  |
| 250 |  |  |  | 245.6584 | 219.5599 | 197.3763 | 178.6492 | 163.3712 | 151.3158 | 142.426 | 135.1577 | 129.2936 | 124.6338 | 121.2239 | 118.0783 | 115.8994 |  |  |  |  |  |
| 300 |  |  | 263.4692 | 234.0175 | 207.258 | 184.5939 | 165.7654 | 150.6714 | 138.4881 | 129.8193 | 122.4056 | 116.7235 | 112.1725 | 108.7225 | 105.608 |  |  |  |  |  |  |
| 350 |  | 286.7793 | 253.7045 | 223.8123 | 196.4878 | 173.5508 | 154.8205 | 140.0527 | 128.2034 | 119.6716 | 112.7312 | 107.2895 | 103.2071 | 99.75885 |  |  |  |  |  |  |  |
| 400 | 314.2612 | 278.4291 | 245.054 | 214.5861 | 186.9844 | 164.0033 | 145.4262 | 131.4191 | 120.2336 | 112.18 | 105.4005 | 100.4343 | 96.46236 |  |  |  |  |  |  |  |  |
| 450 | 306.7571 | 271.0234 | 236.9429 | 206.1838 | 178.5909 | 155.6877 | 137.8448 | 124.4198 | 114.2869 | 106.3168 | 100.141 | 95.40625 |  |  |  |  |  |  |  |  |  |
| 500 | 300.1569 | 264.2888 | 229.7802 | 198.5891 | 171.247 | 148.3857 | 131.3197 | 118.7627 | 109.2292 | 101.869 | 96.14533 |  |  |  |  |  |  |  |  |  |  |
| 550 | 294.1045 | 258.0281 | 223.5786 | 191.8847 | 164.5043 | 142.1707 | 126.0324 | 113.9991 | 105.1491 | 98.19274 |  |  |  |  |  |  |  |  |  |  |  |
| 600 | 288.4192 | 252.372 | 217.5941 | 186.0489 | 158.6807 | 137.0086 | 121.5723 | 110.2575 | 101.8961 |  |  |  |  |  |  |  |  |  |  |  |  |
| 650 | 282.9796 | 247.1173 | 212.1962 | 180.5825 | 153.5373 | 132.6016 | 117.9852 | 107.0773 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 700 | 277.8865 | 242.4719 | 207.3627 | 175.6695 | 148.7507 | 128.9552 | 114.7422 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 750 | 273.279 | 237.9201 | 202.9188 | 171.631 | 144.5769 | 125.6129 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 800 | 268.7797 | 233.5976 | 198.6674 | 167.6297 | 141.1609 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 850 | 264.3141 | 229.5828 | 194.8414 | 163.839 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 900 | 260.223 | 225.735 | 191.2823 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 950 | 256.4235 | 222.0159 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1000 | 252.7491 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Basics of approach: MRTS

- MRTS = Marginal Rate of Technical Substitution.
- The slope of the isoquant at any point (where a point is a combination of inputs) for a specific level of fixed output. Defines the marginal rate of substitution between inputs at each point.
- The rate of substitution between inputs holding output constant.
- An exchange rate that converts substitutable inputs into common units so that they can be compared directly in optimization and in the market.


## PJM based combinations: MRTS



Derivative of curve defining combinations of RegA/RegD

## Basics of approach: MRTS

- MRTS: The rate of substitution between RegD and RegA
- Example:

MRTS $=($ MRTS of D MW for A MW) $=2$.

- Indicates that at this point on the isoquant:
- 1 D MW can be substituted (1 MW D x MRTS = 2) for 2 MW of $A$ at that point on the isoquant.
OR
- 2 MW of A can be substituted (2 MW D/MRTS = 1) for 1 MW of $D$ at that point on the isoquant.


## Basics of approach: MRTS as exchange rate

- Using MRTS a RegD offer can be compared directly to a RegA offer.
- If MRTS = (MRTS of D MW for A MW) $=\mathbf{2}$.
- (\$20/MW D) / MRTS = offer in terms of \$/MW A
- (\$20 per RegD MW) $/ 2=\$ 10 / \mathrm{MW}$ in terms of equivalent $A$ MW.
- Defines whether it is economic to exchange 1 MW of $D$ for MRTS * MW of A or (A MW)/MRTS for 1 MW of D.
- Basis of the decision at any point is based on the marginal relative values in terms of output and price at that point.
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## Consistent Application of MRTS

- Single clearing price (input) model.
- Resources evaluated and paid on per marginal effective MW basis.
- MRTS converts offers into equivalent units
- MRTS of $A=1$, MRTS of $D=$ MRTS (MW D)
- $\mathbf{P}=$ marginal price of Effective MW, highest cost cleared resource ( $A$ or $D$ ), in terms of $\$ /$ RegA equivalent.
- $\mathbf{P}=\operatorname{Max}(M A X(P D$ (MW D) /MRTS), MAX(PA(MW A))
- Payment is per marginal RegA equivalent MW.
- Payment = P x MRTS x MW
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## Example of Market Optimization

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## Basics of approach: Two input production model



## Basics of approach: Isoquant

|  |
| :---: |
|  |



## Solve for least cost combination



## Basics of approach



Note, R paid $\$ 18 / \mathrm{R}$ per R, L paid $\$ 7.00$ per L.
Will see that at least cost point both $R$ and $L$ are being paid $\$ 7.00$ per equivalent

## Derive the MRTS

| Isoquant |  |  |
| :---: | :---: | :---: |
| Robots |  |  |
| Labor (L) | (R) | MRTS |
| 50.04 | 0 | 10.51 |
| 40.33 | 1 | 8.9226 |
| 32.20 | 2 | 7.3352 |
| 25.66 | 3 | 5.7478 |
| 20.70 | 4 | 4.1604 |
| 17.33 | 5 | 2.57 |
| 15.56 | 6 | 0.9856 |
| 15.36 | 7 | -0.6018 |
| 16.76 | 8 | -2.1892 |
| 19.74 | 9 | -3.7766 |
| 24.31 | 10 | -5.364 |

## Basics of approach: MRTS as exchange rate

| Isoquant |  |  |
| :---: | :---: | :---: |
| Robots |  |  |
| Labor (L) | (R) | MRTS |
| 50.04 | 0 | 10.51 |
| 40.33 | 1 | 8.9226 |
| 32.20 | 2 | 7.3352 |
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| 16.76 | 8 | -2.1892 |
| 19.74 | 9 | -3.7766 |
| 24.31 | 10 | -5.364 |

- MRTS = Change in L/Change in R, holding output constant.
- MRTS translates units of $\mathbf{R}$ into effective units of $L$ on the margin.
- (1 unit of R * MRTS) = marginal substitution for $L$
- Total displacement of $L$ by $R$ at any point can be calculated as area under the MRTS curve defined in change in $L$ for change in $R$.


## Basics of approach: Staying on the curve

| Effective <br> Labor | L |  | RTS *-1 | Area under Curve Calculation of effective $L$ from $R$ (Displaced $L$ from $R$ ) | Residual L | Total Effective |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 50.042 | 50.042 | 0 | 10.51 | 0 | 50.042 | 50.042 |
| 50.042 | 40.3257 | 1 | 8.9226 | 9.7163 | 40.3257 | 50.042 |
| 50.042 | 32.1968 | 2 | 7.3352 | 17.8452 | 32.1968 | 50.042 |
| 50.042 | 25.6553 | 3 | 5.7478 | 24.3867 | 25.6553 | 50.042 |
| 50.042 | 20.7012 | 4 | 4.1604 | 29.3408 | 20.7012 | 50.042 |
| 50.042 | 17.3345 | 5 | 2.57 | 32.7075 | 17.3345 | 50.042 |
| 50.042 | 15.5552 | 6 | 0.9856 | 34.4868 | 15.5552 | 50.042 |
| 50.042 | 15.3633 | 7 | -0.6018 | 34.6787 | 15.3633 | 50.042 |
| 50.042 | 16.7588 | 8 | -2.1892 | 33.2832 | 16.7588 | 50.042 |
| 50.042 | 19.7417 | 9 | -3.7766 | 30.3003 | 19.7417 | 50.042 |
| 50.042 | 24.312 | 10 | -5.364 | 25.73 | 24.312 | 50.042 |



- AT 3 R, Displacing Area in terms of L , holding output constant.
- Producing the equivalent of 50.04 units of $L$ using $3 R$ and 26.65 L
- 3 K displaces 24.39 L (area under curve).


## Basics of approach: Staying on the curve

| Effective | Curve |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Calculation of effective L |  |  |  |  |  |
|  |  |  |  | (Displaced L |  | Effective |
| Labor | L |  | RTS *-1 | from R) | Residual L | L |
| 50.042 | 50.042 | 0 | 10.51 | 0 | 50.042 | 50.042 |
| 50.042 | 40.3257 | 1 | 8.9226 | 9.7163 | 40.3257 | 50.042 |
| 50.042 | 32.1968 | 2 | 7.3352 | 17.8452 | 32.1968 | 50.042 |
| 50.042 | 25.6553 | 3 | 5.7478 | 24.3867 | 25.6553 | 50.042 |
| 50.042 | 20.7012 | 4 | 4.1604 | 29.3408 | 20.7012 | 50.042 |
| 50.042 | 17.3345 | 5 | 2.57 | 32.7075 | 17.3345 | 50.042 |
| 50.042 | 15.5552 | 6 | 0.9856 | 34.4868 | 15.5552 | 50.042 |
| 50.042 | 15.3633 | 7 | -0.6018 | 34.6787 | 15.3633 | 50.042 |
| 50.042 | 16.7588 | 8 | -2.1892 | 33.2832 | 16.7588 | 50.042 |
| 50.042 | 19.7417 | 9 | -3.7766 | 30.3003 | 19.7417 | 50.042 |
| 50.042 | 24.312 | 10 | -5.364 | 25.73 | 24.312 | 50.042 |



- AT 6 R, Displacing Area in terms of L , holding output constant
- Producing the equivalent of 50.042 units of $L$ using 6 R and 15.5552 L
- 6 R displaces 34.4868 L (area under curve).


## Solve for least cost combination



## Basics of approach: MRTS

- MRTS = Change in L/Change in R, holding output constant.
- MRTS translates units of $R$ into effective units

| Robots <br> $(\mathbf{R})$ |  |  |
| ---: | ---: | ---: |
| Labor (L) | 0 | 10.51 |
| 50.04 | 1 | 8.9226 |
| 40.33 | 2 | 7.3352 |
| 32.20 | 3 | 5.7478 |
| 25.66 | 4 | 4.1604 |
| 20.70 | 5 | 2.57 |
| 17.33 | 6 | 0.9856 |
| 15.56 | 7 | -0.6018 |
| 15.36 | 8 | -2.1892 |
| 16.76 | 9 | -3.7766 |
| 19.74 | 10 | -5.364 |
| 24.31 |  |  | of $L$ on the margin.

- ( 1 R * MRTS $)=$ marginal substitution for $L$ by R
- Can compare cost on a per unit of $L$ basis by dividing $\$ /$ R offer by MRTS
- Should exchange $R$ for $L$ when $R$ is less expensive than $L$ on a marginal per effective unit of output basis.


## Basics of approach: Direct Offer Comparison

Isoquant


- To compare cost of $R$ on a per unit of $L$ basis at any point, divide R offer by MRTS.
- Should exchange $R$ for $L$ when $R$ is less expensive than $L$ on a marginal per effective unit of output basis.


## Basics of approach: MRTS as exchange rate



## Basics of approach: MRTS as exchange rate

Isoquant



## Basics of approach: MRTS as exchange rate



Basics of approach: MRTS = Ratio of (unmodified)


- $R$ and $L$ paid the same in terms of a common unit (either equivalent $R$ or $L$ ) per unit at the margin.


## Basics of approach: MRTS = Ratio of (unmodified) Prices Paid




- $R$ and $L$ paid the same in terms of a common unit (either equivalent R or L ) per unit at the margin


## Demand for R



## \$ benefit per unit of $R=\$$ MC of R



| Labor (L) | Robots (R) | \$/L | \$/R | MRTS | Demand for R (MRTS * Marginal Price of \$L) | MC of R |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 50.04 | 0 | \$20.18 | \$0.00 | 10.51 | \$212 | \$0.00 |
| 40.33 | 1 | \$16.26 | \$6.00 | 8.92 | \$145 | \$6.00 |
| 32.20 | 2 | \$12.98 | \$8.00 | 7.34 | \$95 | \$8.00 |
| 25.66 | 3 | \$10.34 | \$12.00 | 5.75 | \$59 | \$12.00 |
| 20.70 | 4 | \$8.35 | \$15.00 | 4.16 | \$35 | \$15.00 |
| 17.33 | 5 | \$7.00 | \$18.00 | 2.57 | \$18 | \$18.00 |
| 15.56 | 6 | \$6.27 | \$22.00 | 0.99 | \$6 | \$22.00 |
| 15.36 | 7 | \$6.19 | \$24.00 | -0.60 | (\$4) | \$24.00 |
| 16.76 | 8 | \$6.76 | \$28.00 | -2.19 | (\$15) | \$28.00 |
| 19.74 | 9 | \$7.96 | \$29.00 | -3.78 | (\$30) | \$29.00 |
| 24.31 | 10 | \$9.80 | \$30.00 | -5.36 | (\$53) | \$30.00 |

- $R$ and $L$ paid the same in terms of a common unit (either equivalent $R$ or $L$ ) per
- Converted to \$/unit of L, clearing price is $\$ 7 / \mathrm{L}$.
- $L$ is paid $\$ 7$ per $L$.

$$
\text { - } \$ 7 \text { * L = Payment to L }
$$

- $R$ is paid $\$ 7$ per unit of marginal effective $L$ provided.
- \$7 * MRTS * R
- $\$ 7$ * 2.57 * $R=\$ 18$ * $R$ unitath the margin.


## Basics of approach



Note, R paid \$18/R per R, L paid $\$ 7.00$ per L.
Will see that at least cost point both $R$ and $L$ are being paid $\$ 7.00$ per equivalent

## Direct Application to Regulation Market Design: Need Implementation Consistent with MRTS Definition

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## PJM: Assumed Relationship



## Solving for least cost combination



## Solving for least cost combination

- Changing the amount of $A$ (or D), changes the amount of $D$ (or A ) according to the isoquant.


- Rate of change is the slope of the isoquant at point = MRTS.



## PJM based combinations: Smooth the curve



Derivative of this function is MRTS Function

Change in RegA for Change in RegD, holding control metric constant

## PJM based combinations: MRTS



Derivative of curve defining combinations of RegA/RegD

## Basics of approach: MRTS

- MRTS = Change in A/Change in D, holding output constant.

| $\wedge$ |  |  |
| :---: | :---: | :---: |
|  | Robots |  |
| Latoor (1) | (R) | MRTS |
| 50.04 | 0 | 10.51 |
| 40.33 | 1 | 8.9226 |
| 32.20 | 2 | 7.3352 |
| 25.66 | 3 | 5.7478 |
| 20.70 | 4 | 4.1604 |
| 17.33 | 5 | 2.57 |
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- MRTS translates units of $D$ into effective units of $A$ on the margin.
- (1 D * MRTS) = marginal substitution for A by D
- Can compare cost on a per unit of A basis by dividing \$/D offer by MRTS
- Should exchange $D$ for $A$ when $D$ is less expensive than $A$ on a marginal per effective unit of output basis.


## Consistent Application of MRTS

- Single clearing price (input) model.
- Resources evaluated and paid on marginal effective MW basis.
- MRTS converts offers into equivalent units
- MRTS of $A=1$, MRTS of $D=$ MRTS (MW D)
- $\mathbf{P}=$ marginal price of Effective MW, highest cost cleared resource ( $A$ or $D$ ), in terms of $\$ /$ RegA equivalent.

- Payment is per marginal RegA equivalent MW.
- Payment = P x MRTS x MW
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## Basics of approach: MRTS = Ratio of (unmodified) Input Prices



Where MRTS > \$D/\$A:

- Rate of substitution (D for A) > Ratio of prices (Cost of $D$ relative to $A$ )
- Example:
- D is less expensive than $A$.
- Can use 1 D to replace more than 1 A and still produce the same output.
- Efficient to replace A with D.


## Basics of approach: MRTS = Ratio of (unmodified) Input Prices



Where MRTS < \$D/\$A:

- Rate of substitution (D for A) < Ratio of prices (Cost of D relative to A)
- Example:
- $D$ is more expensive than $A$.
- Can use 1 D to replace less than 1 A and still produce the same output.
- Efficient to replace D with A.


## PJM based combinations: MRTS



Demand curve for RegD in optimization is determined by calculating the marginal displaced cost of RegA for each MW of D

## PJM based combinations: MRTS



If MRTS $=2$, then 1 MW of RegD shifts demand of RegA to the left by 2 MW, moving along isoquant. Cheapest $D$ replaces most expensive A (moving from $100 \%$ A to less than $100 \%$ A).

## PJM based combinations: MRTS



RegD demand curve (MB of $D$ MW) is calculated in terms of the \$/MRTS of using D MW to displace A MW.

# Determined by calculating the marginal displaced cost of RegA for each MW of D 

## PJM based combinations: MRTS



Optimal level of D MW:
Where Demand for D (MB of displaced A holding control constant) = MC of D.

## Point of intersection

 between the demand for D MW (MB of D) and the MC of D MW (supply).
## PJM based combinations: MRTS



Each MW of D reduces the demand for Reg A MW based on MRTS (and vice versa). Resulting combination is on the PJM isoquant.

## Consistent Application of MRTS

- Single clearing price (input) model.
- Resources evaluated and paid on marginal effective MW basis.
- MRTS converts offers into equivalent units
- MRTS of $A=1$, MRTS of $D=$ MRTS (MW D)
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- Payment is per marginal RegA equivalent MW.
- Payment = P x MRTS x MW
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