Compensation Poll Results

SRSTF
09/30/2013
Glen Boyle
• Purpose of poll is to assist in the determination of which packages have support for further discussion.
• 145 total responses received.
• Proxy for Formula Replacement, Modified Status Quo + Revised Incentives, and Minimum Profit packages are most favored for further discussion.
Compensation Poll

<table>
<thead>
<tr>
<th>Axis Title</th>
<th>All Proxy</th>
<th>Proxy for Formula Replacement</th>
<th>Modified Status Quo + Original Incentives</th>
<th>Modified Status Quo + Revised Incentives</th>
<th>Cost Allocation</th>
<th>Minimum Profit</th>
</tr>
</thead>
<tbody>
<tr>
<td>No</td>
<td>121</td>
<td>41</td>
<td>123</td>
<td>28</td>
<td>113</td>
<td>26</td>
</tr>
<tr>
<td>Yes</td>
<td>21</td>
<td>104</td>
<td>22</td>
<td>117</td>
<td>32</td>
<td>119</td>
</tr>
</tbody>
</table>
Feedback:

- Good concept, but unlikely to get sufficient support to pass.
Feedback:

- Insufficient payments to black start resources under the current formula rate is the key issue to BS resource providers.
Modified Status Quo + Original Incentives

Feedback:

• Insufficient change from existing processes.
Feedback:

- This option provides at least some potential for increased revenue for certain measures of improved performance.
Feedback:
• Allow proposal to be flushed out further; not sure we have a complete understanding of what the proposal entails yet for us to be stopping discussion on it at this point.
Feedback:
• This is a concept that has the potential to provide BS resource owners currently under the formula rate with needed revenue.
• I think if the level of profit is high enough the IMM will nix it.
• Allow proposal to be flushed out further; not sure we have a complete understanding of what the proposal entails yet for us to be stopping discussion on it at this point.