

FTR Bilateral Agreement Reform

As of April 16, 2024



Impact Details

Action Required	Deadline	Who May Be Affected
FTR Center Bilateral Changes - Train	4/30/2024	FTR Bilateral Traders
FTR Center Bilateral Changes - Prod	6/30/2024	FTR Bilateral Traders









Bilateral Changes (Train 4/30/2024)

- Submit a bilateral agreement
- Test between two accounts if data are available in the Train
- Ask FTR group to coordinate on testing if data are not available in the Train

Bilateral Changes (Prod 6/30/2024)

- Require to submit a bilateral agreement for FTR trades confirming after 6/30/2024
- Be prepared for the longer process of FTR bilateral trading



Current Bilateral Trading Process

Post/Available

- Post FTRs to sell or buy
- Public data

Accepted

 Private for bilateral participants

Confirmed

- Posting participant confirm/reject FTR bilateral trades
- Credit check
- Public data



Post Acc

- Sell or buy
- Public
- Require to fill in 'Price*'

*The price (\$/MW) field should be completed with the actual price or prices paid under the FTR bilateral agreement.

Accepted

 Private for bilateral participants

Pre-Confirmed

- Posting participant confirm/ reject
- Credit Check

Members enter bilateral trades as the current method and process

New Bilateral Trading Process

New Steps

Submit Agreement

- New page under 'Trading' to list all FTR bilateral trades which need the agreements
- Only Accepting participants to create/modify the bundle of FTR trades and submit the agreements
- Private

PJM Check

- PJM will check the agreements
- Credit check
- Communicate with the bilateral participants if need

Final Confirm

- Bilateral FTR data become public after PJM's approval
- All FTR
 bilateral trades
 are still shown
 in the
 'Confirmed'
 page

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New Bilateral Agreement UI Interface

- Show all FTR trades by selecting Start Day, End Day, Posted By and Accepted By.
- Can download the data into a CSV file.
- Group one or multiple FTR trades into a bundle.
- One FTR trade can not be included into the different bundles.
- FTR trades under the same bundle have to have the same posting and accepting participants.
- Submit one agreement for one bundle.



New Bilateral Agreement UI Interface - Step 1 Create Bundle

- Only accepting participants can create bundles.
- Provide the bundle name.
- The price shown in an agreement:
 - ✓ Per Path Price (is the "Price" shown in the first step of post): the total price will be calculated by the software for the agreement.
 - ✓ Bundle Price: one price to cover all FTR trades in the agreement.
- XML query is available for creating bundles.



New Bilateral Agreement UI Interface - Step 2 Bundle Information

- This step is to upload agreements and submit to PJM.
- Can delete bundle if participants want to regroup FTR trades.
- Uploading file (submitting the agreement) has to be done through FTR Center (no XML query available).
- Provide the file description, and choose the PDF file only.
- Can re-upload the file before submitting to PJM.
- After submit to PJM, no more change is allowed.

New Bilateral Agreement UI Interface - Step 3 PJM Check

- PJM will review the agreement
 - Verification of reported Primary Economic Term
 - Special provisions
- Check credit requirements
 - Purchaser's ability to perform, including meeting creditworthiness
 Requirements
 - Collateral calls if necessary
- PJM will respond within 48 hours.



Outside any auction window

 If any FTR effective next month is included in the bilateral trading, please start the trading process as early as possible.



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Contact FTR Group for the technical questions about FTR Center and the bilateral process

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Contact Trade Risk and Analytics group for the business rules and the bilateral agreement related questions.



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Appendix Product Details



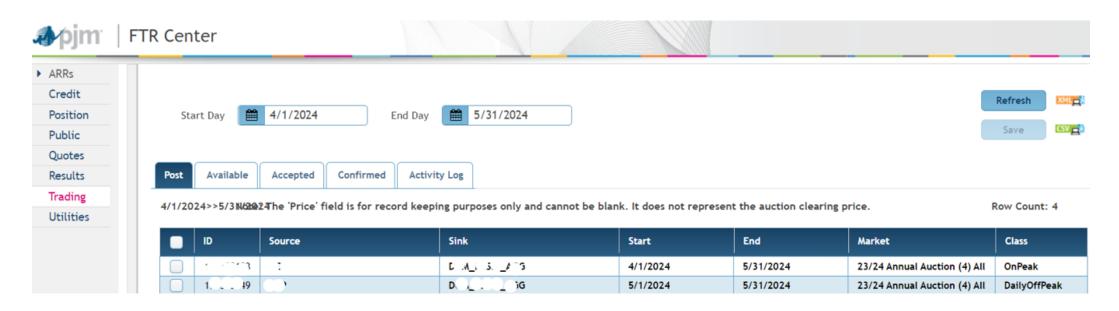
FTR Bilateral Transactions Review and Reporting Requirements were discussed in Risk Management Committee

FTR Bilateral Review and Reporting Summary - Presentation

Issue Tracking: FTR Bilateral Review and Reporting Requirements

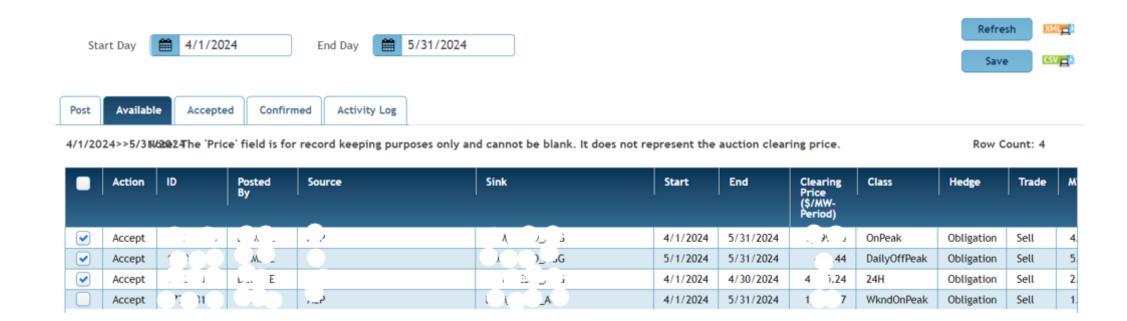


- Step 1: Post FTR Bilateral Trades
 - Set the Start Day and End Day
 - "Price"(\$/MW): should be completed with the actual price or prices paid under the FTR bilateral agreement.



FTR Bilateral Trading

Step 2: Accept FTR Bilateral Trades



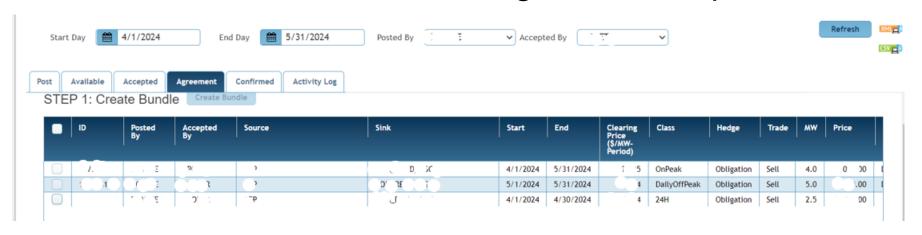


- Step 3: Confirm FTR Bilateral Trades
 - Posting participants will need to confirm FTR bilateral trades
 - Will check credit requirements





- Step 4 (new step 1): Create Bundle
 - Only accepting participants can create bundle
 - Check one or multiple FTR trades, click 'Create Bundle' button
 - Another window will pop-up
 - Download the data through CSV and paste them in the agreement

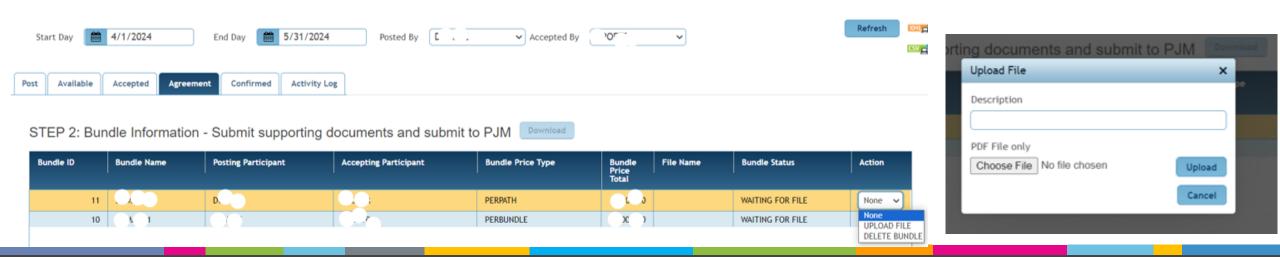






FTR Bilateral Trading (New Steps)

- Step 5 (new step 2): Bundle Information Submit agreements and submit to PJM
 - If need a change, can delete the bundle and re-create one
 - Within 48 hours, has to submit an agreement
 - Select 'UPLOAD FILE', another window will pop-up
 - The agreement will not be reviewed until click 'submit to PJM'





- Step 6: Final Confirm
 - PJM will review the agreement and check credit requirements
 - If FTR bilateral trades have been approved, all of them will be shown on the 'Confirmed' page

