

PJM POWERING RELIABILITY THROUGH MARKET DESIGN

IGS Energy perspective for PJM members and stakeholders

MEMBER-FOCUSED POSITION

Advance near-term reliability solutions that address identifiable cost drivers, preserve competitive market incentives, and support a durable transition toward stronger energy and ancillary services price signals. 

Who is IGS Energy?

A customer-facing market participant

Interstate Gas Supply, LLC dba IGS Energy is a competitive retail electricity supplier licensed across the PJM footprint, serving residential, commercial, and industrial customers in multiple restructured states.

Our objective: markets that work and deliver intended results for retail customers.

Wholesale participant

Buys wholesale electricity and manages market exposure to serve retail load across competitive jurisdictions.

Retail customer advocate

Represents the practical effects of wholesale design on residential, commercial, and industrial customers.

Risk and product perspective

Manages customer relationships, energy risk, communications, contracts, and differentiated retail offerings.

Why our voice matters

IGS sits between PJM market outcomes and the customers who ultimately experience reliability, price, and product impacts.

Four principles for evaluating solutions

1. Cost causation

Assign incremental costs as closely as practical to the customers creating them.

2. Market signals

Use transparent energy, ancillary-service, and market signals to guide investment.

3. Customer choice

Preserve competitive options for customers with different risk preferences.

4. Targeted protections

Use clear disclosures, oversight, and transparency rather than one-size-fits-all mandates.

IGS Energy assessment of the three paths

PATH A

Do not support as proposed

A uniform hedging construct could impose one administratively defined risk profile across diverse LSEs and customer offerings.

PATH B

Support only if narrowly scoped

If pursued, limit the construct to new hyperscale data-center load at interconnection and define reassessment milestones.

PATH C

Preferred long-term direction

Pursue a durable shift toward energy and ancillary-services revenue, supported by scarcity pricing, liquidity, and targeted state enforced customer protections.