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Via Electronic Filing

Kimberly D. Bose, Secretary
Federal Energy Regulatory Commission
888 First Street, N.E.
Washington, D.C. 20426-0001

*Re: PJM Interconnection, L.L.C., Docket No. ER19-244-000
Proposed Amendment to Demand Resource Aggregation Rules*

Dear Secretary Bose:

Pursuant to Section 205 of the Federal Power Act, 16 U.S.C. § 824d (2000), and the Federal Energy Regulatory Commission's ("Commission") Regulations, 18 C.F.R. Part 35 (2011), PJM Interconnection, L.L.C. ("PJM") hereby submits proposed revisions to PJM's Open Access Transmission Tariff ("Tariff"), Amended and Restated Operating Agreement of PJM Interconnection, L.L.C. ("Operating Agreement"), and Reliability Assurance Agreement Among Load Serving Entities in the PJM Region ("RAA").¹ Specifically, as further explained below, PJM proposes to amend the existing Demand Resource Registration rules to change the methodology used to determine the daily nominated values of a Demand Resource ("DR"), as well as the summer and winter nominated values associated with a Demand Resource Registration.

¹ For the purpose of this filing, capitalized terms not defined herein shall have the meaning as contained in the Tariff, the Operating Agreement, or the RAA.

These proposed revisions will result in most Demand Resource Registrations containing only one end-use customer location.² As a result, this will afford PJM with greater dispatch flexibility as it will enable dispatching individual end-use customer locations rather than numerous end-use customer locations that are aggregated on the same Demand Resource Registration. At the same time, the proposed amendment will reduce the administrative burden for Curtailment Service Providers (“CSPs”) as it will no longer require CSPs to determine which end-use customer locations should be aggregated on a Demand Resource Registration to maximize the nominated value.

In addition to this proposed revision, PJM also includes several clarifying and other non-substantive amendments to certain provisions of PJM’s governing documents pertaining to DR. Such amendments are intended to generally update the Operating Agreement, Tariff, and RAA to conform the relevant DR provisions with five-minute settlements and the Capacity Performance construct. PJM requests that the Commission issue its order accepting the enclosed revisions by no later than December 31, 2018, sixty-one (61) days from the date of this filing, with an effective date of January 1, 2019 for all revisions.

I. BACKGROUND

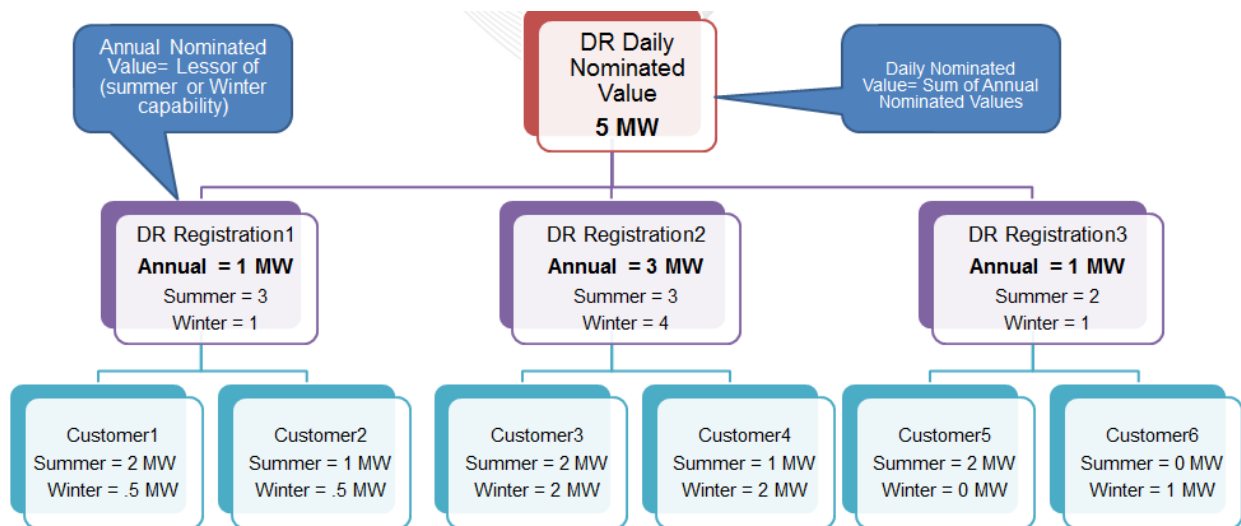
Under PJM’s existing Demand Resource Registration rules, CSPs are allowed to aggregate various end-use customer locations that are capable of curtailing load within the same Zone in one or more Demand Resource Registration. Each aggregated Demand Resource Registration associated with a Capacity Performance DR that is submitted by a CSP has a corresponding annual nominated value, which is calculated as the lower of the sum of the summer or sum of the winter capability values of the end-use customer locations on each

² Multiple end-use customer locations that provide less than 100kW on an individual basis may continue to be aggregated on one Demand Response Registration pursuant to Tariff, Attachment K - Appendix, section 8.11 and the parallel provisions in Operating Agreement, Schedule 1, section 8.11.

Demand Resource Registration.³ These annual nominated values from the Demand Resource Registrations are then summed up to form the daily nominated value for each Capacity Performance DR, which represent the amount of load reduction that is capable of satisfying the DR's capacity commitment in the relevant Zone.⁴ Ultimately, CSPs use this daily nominated value to fulfill a DR's capacity commitments, which is measured on a daily basis for each relevant Delivery Year.⁵

Figure 1 provides an example and illustrates how the daily nominated value for each Capacity Performance DR is determined under PJM's existing aggregation rules.

Figure 1



In this example, Demand Resource Registration “2” has two end-use customer locations associated with this registration. One end-use customer location (Customer 3) has 2 MWs summer and 2 MWs of winter load reduction capability. The other end-use customer location (Customer 4) has 1 MW summer and 2 MWs of winter load reduction capability. Since these two end-use customer locations are on the same Demand Resource Registration, their summer

³ RAA, Schedule 6, section I, and the parallel provisions of Tariff, Attachment DD-1, section I.

⁴ The daily nominated value for a DR is analogous to the current installed capacity (ICAP) of a generation resource.

⁵ RAA, Schedule 6, section J and the parallel provisions of Tariff, Attachment DD-1, section J.

and winter capabilities are summed up and the annual nominated value for this registration corresponds with the lower of the sum of the summer (3 MWs) or winter (4 MWs) values – in this case 3 MWs. The same process is used to calculate the annual nominated value for all the other Demand Resource Registrations.

The daily nominated value for the Capacity Performance DR, which represents the amount of load reduction that is capable of satisfying the DR's capacity commitment in the relevant Zone, is then equal to the sum of all the nominated values for the relevant Demand Resource Registrations that are linked to the DR. In the example above, the annual nominated value for the DR is 5 MWs, which is based on the sum of the annual nominated values for the three Demand Resource Registrations.

Because the annual nominated value associated with each Demand Resource Registration is currently based on the lower of the sum of the summer or sum of the winter capability values associated with the end-use customer locations, it is possible that the aggregate load reduction capabilities of the end-use customer locations, which the DR could actually be capable of on a daily basis, are not fully accounted for in the Demand Resource Registration's annual nominated value. This is because if there is a large disparity between the sum of the summer and sum of the winter capability MW values, the annual nominated value for such Demand Resource Registration would only reflect the lesser value and leave some unaccounted MW values from the season with the greater capability.

This is particularly true for a Demand Resource Registration that contains a wide disparity between summer and winter capabilities such as end-use customer locations with only summer and no winter capabilities. For instance, assuming the end-use customer locations are able to curtail 5 MWs in the summer period but zero during the winter period, the annual nominated value for the Demand Resource Registration would amount to zero. Conversely,

when the winter and summer capabilities are evenly matched on a Demand Resource Registration, there would be little or no unaccounted MW capabilities. As a result, CSPs attempt to aggregate end-use customer locations and evenly match the amount of summer and winter capabilities of various end-use customer locations on each Demand Resource Registration. This allows CSPs to obtain an annual nominated value that does not result in a loss of end-use customer location capability values.

Since PJM dispatches by Demand Resource Registrations, the aggregation of potentially numerous end-use customer locations in one Demand Resource Registration creates a lack of transparency for PJM dispatchers to know the true load reduction capability of individual end-use customer locations, which can make PJM dispatch less efficient. As a result, PJM dispatch may curtail more end-use customer locations than would otherwise be necessary to meet system load conditions because multiple end-use customer locations are grouped with others on a single Demand Resource Registration.

In addition to the PJM dispatch inefficiencies, the aggregation of end-use customer locations also creates administrative challenges for CSPs that can lead to increased risks, burdens, and costs. This is because ensuring evenly matching summer and winter capabilities of end-use customer locations on a Demand Resource Registration requires CSPs to need to frequently revise the aggregated end-use customer location information aggregated on a Demand Resource Registration. Not only is this time and resource intensive, but the greater the number of end-use customer locations that are included in a Demand Resource Registration, the greater the risk that human error in data entry can occur when updating the Demand Resource Registration and result in inaccurate information being submitted to PJM. Ultimately, such errors could result in the CSP not receiving the proper daily nominated values for the DR and

receiving a financial penalty when, in fact, the CSP end use customers' have the required load reduction capability.

II. PJM PROPOSES TO REVISE THE EXISTING AGGREGATION RULE BY DETERMINING THE DAILY ANNUAL NOMINATED VALUE AT THE DEMAND RESOURCE LEVEL INSTEAD OF AT THE DEMAND RESOURCE REGISTRATION LEVEL.

To address the concerns associated with the existing DR aggregation outlined above, PJM proposes to revise the existing rules that are used to determine the daily nominated value for a DR and an annual nominated value for a Demand Resource Registration. More particularly, instead of determining the annual load reduction capability of a Capacity Performance DR based on each individual Demand Resource Registration's annual load reduction capability, the proposed change uses the summer and winter load reduction capabilities of all Demand Resource Registrations in a Zone associated with the Capacity Performance DR to determine the annual load reduction capability of the Capacity Performance DR.

Specifically, effective with the 2019/2020 Delivery Year, which commences on June 1, 2019, an annual nominated value for each Demand Resource Registration associated with a Capacity Performance DR will no longer be calculated and only the summer and winter nominated value will be calculated.⁶ To ensure that all resources are available throughout the year and meet Capacity Performance requirements, the aggregation of the summer and winter nominated values will occur on the Capacity Performance Demand Resource level for the 2019/2020 Delivery Year. More particularly, the daily nominated value of a Capacity

⁶ An annual nominated value of a Demand Resource Registration of the Capacity Performance product-type will still be calculated as the lesser of the summer or winter capability for the 2018/2019 Delivery Year since CSPs have already submitted Demand Resource Registrations for the current Delivery Year and the corresponding daily nominated value for a Capacity Performance Demand Resource (i.e., an Annual Demand Resource with a Capacity Performance commitment) have been calculated under the existing methodology. Thus, the inclusion of the annual nominated value of a Demand Resource Registration for the 2018/2019 Delivery Year in the proposed Tariff and RAA is intended to clarify that the annual nominated values for the existing 2018/2019 Delivery Year Demand Resource Registrations of the Capacity Performance product-type will not change as a result of this proposal. It is only starting with the 2019/2020 Delivery Year that an annual nominated value will no longer be calculated.

Performance Demand Resource is the same value for the entirety of the 2019/2020 Delivery Year and equal to the lesser of (a) sum of summer nominated values or (b) sum of winter nominated values of registrations linked to the Capacity Performance DR.

Because a Summer-Period Capacity Performance Demand Resource may be used beginning with the 2020/2021 Delivery Year (so long as it cleared alongside a Winter-Period Capacity Performance Resource as a result of PJM's Capacity Performance Aggregation enhancements),⁷ effective with that Delivery Year, the Capacity Performance DR's daily nominated value will be equal to the sum of the summer nominated values for the Demand Resource Registrations linked to such DR for the summer period, while the daily nominated value for the non-summer period⁸ of the DR will be equal to the lesser of the sum of the summer or sum of the winter nominated values of the Demand Resource Registrations linked to such DR. This is different from the 2019/2020 Delivery Year because only Annual Demand Resources are capable of obtaining a Capacity Performance commitment prior to the 2020/2021 Delivery Year; whereas Annual Demand Resources and Summer-Period Demand Resources are capable of obtaining a Capacity Performance commitment starting with 2020/2021 Delivery Year.

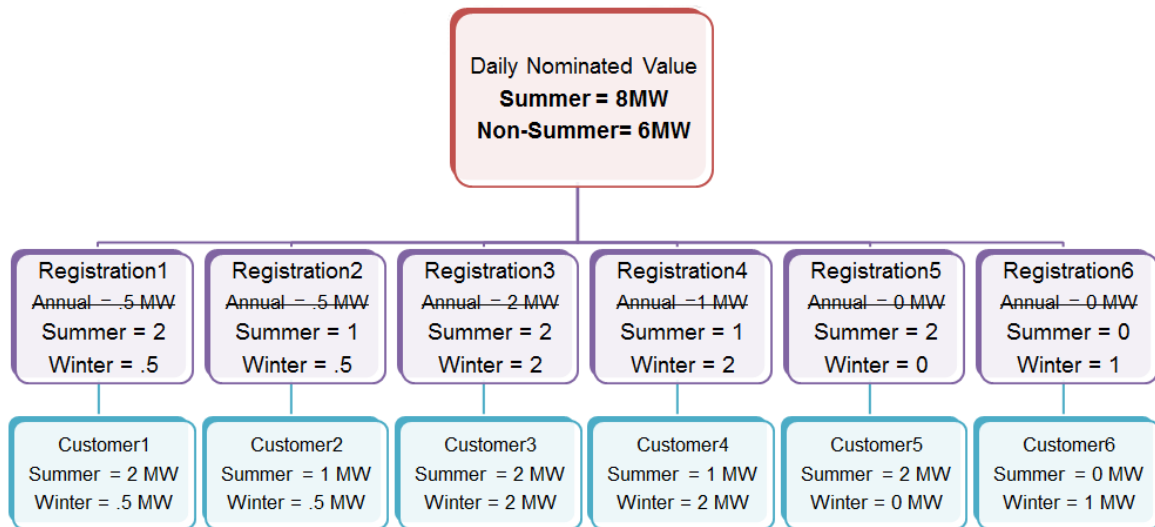
Figure 2 below illustrates this concept under the proposed rule using the same values from Figure 1 above.⁹

⁷ *PJM Interconnection, L.L.C.*, Delegated Letter Order (Mar. 21, 2017); *PJM Interconnection, L.L.C.*, 162 FERC ¶ 61,159 (2018)

⁸ To clarify, the summer period is from June through October and the following May of the Delivery Year while the winter period is from November through April of the Delivery Year. Further, the term "non-summer period" does not pertain to the same time period as the winter period. Instead, this terminology distinction is used to make clear that the non-summer daily nominated value refers to the DR's maximum capabilities for both the summer and winter periods while the summer nominated value refers to the end-use customer locations' aggregate summer capabilities associated with the Demand Resource Registration.

⁹ For simplicity, figure 2 illustrates the concept effective with the 2020/2021 Delivery Year. For the 2019/2020 Delivery Year, the daily nominated value for the Capacity Performance DR resource is 6 MWs for the entirety of the DY.

Figure 2



In this example, each Demand Resource Registration is now associated with only one end-use customer location because there is no longer a need to aggregate multiple end-use customer locations on one Demand Resource Registration.¹⁰ This is because instead of determining an annual nominated value for each Demand Resource Registration associated with a Capacity-Performance DR, the summer and winter MW values for each end-use customer location will both be retained. Thus, using Demand Resource Registration “5” as an example, the registration will retain a 2 MWs summer nominated value compared to an annual nominated value of zero under the existing rules.

The sum of all summer nominated values for the Demand Resource Registrations associated with the Capacity Performance DR is then used to determine the daily nominated values for the summer period. Here, the daily nominated value for the Capacity Performance DR

¹⁰ PJM currently allows end-use customer locations with limited seasonal capabilities to be aggregated on a single Demand Resource Registration regardless of size to enable participation in the capacity market under the Capacity Performance construct. However, this proposal eliminates the need to aggregate end-use customer locations with limited seasonal capabilities since the annual nominated value will be replaced with a summer and winter nominated value. Therefore, going forward, only end-use customer locations with capabilities below 100 kW will be allowed to be aggregate on a single Demand Resource Registration. *See* Tariff, Attachment K - Appendix, section 8.11 and the parallel provisions in Operating Agreement, Schedule 1, section 8.11.

for the summer period equals 8 MWs. The daily nominated value for the Capacity Performance DR for the non-summer period is 6 MWs, which is equal to the lower of the summer sum and winter sum for the associated Demand Resource Registrations.¹¹

This method obviates the need for CSPs to determine which end-use customer locations to aggregate with others in order to maximize the Capacity Performance DR's nominated value. This is because the retention of both the summer and winter nominated values on Demand Resource Registrations associated with a Capacity Performance DR will no longer result in unaccounted capability values associated with a single end-use customer location on a Demand Resource Registration. In addition, this enables a DR to participate as an Annual Demand Resource and Summer-Period Capacity Performance Resource, if there is excess summer capability. In the example provided in Figure 2 above, the DR may commit up to 6 MWs as annual Capacity Performance and may commit up to an additional 2 MWs as summer-period Capacity Performance.

At the same time, this approach will also provide PJM with greater visibility on the summer and winter capabilities for each end-use customer location because it will likely result in only one location per Demand Resource Registration. As a result, because Demand Resource Registrations may contain fewer or only one end-use customer location, PJM will have more flexibility to dispatch only certain end-use customer locations when needed.

¹¹ The non-summer period nominated value is not just an aggregation of the winter values since there is no such product as a Winter Period Capacity Performance Demand Resource as only a Summer Period Capacity Performance Demand Resource is defined. Instead, the non-summer period nominated value represents the load reduction capability available to satisfy a DR's annual capacity commitment.

A. Revisions to RAA, Schedule 6 and Parallel Provisions of Tariff, Attachment DD-1 to Amend How Daily Nominated Values for DR and Seasonal Nominated Values for Demand Resource Registrations are Calculated.

To effectuate the aforementioned change, PJM proposes to revise RAA, Schedule 6, section I and the parallel provisions of Tariff, Attachment DD-1, section I to specify that each Demand Resource Registration would retain both a summer and winter nominated value based on the end-use customer locations' respective summer and winter capabilities.

More particularly, the summer nominated value of a Demand Resource Registration for both Firm Service Level customers and Guaranteed Load Drop customers will equal the sum of all end-use customer locations' summer capability that are included in such registration. Likewise, the winter nominated value for each Demand Resource Registration for both Firm Service Level customers and Guaranteed Load Drop customers will equal the sum of the end-use customer's winter capability that are included in such registration. An annual nominated value will also be calculated based on the lesser of the summer or winter nominated value through the 2018/2019 Delivery Year, at which point only summer and winter values will be calculated for the 2019/2020 Delivery Year and beyond. Based on the foregoing, PJM proposes to revise the RAA, Schedule 6, section I, and the parallel provisions of Tariff, Attachment DD-1, section I, as shown in blackline below:

The Nominated Values (summer, winter or annual) for each Demand Resource Registration shall be determined consistent with the process for determination of the capacity obligation for the customer described below.

The summer Nominated Value for a Firm Service Level customer(s) on a registration will be based on the peak load contribution for the customer(s), as typically determined by the 5CP methodology utilized by the electric distribution company to determine ICAP obligation values. The summer Nominated Value for a registration Annual Demand Resources with a Capacity Performance commitment shall equal the lesser of i) total peak load contribution for the customers on the registration minus the nominated summer Firm Service Level multiplied by the loss factor. The winter Nominated Value for Firm Service Level customer(s) on a registration shall equal the and ii) total Winter Peak Load for customers on the registration multiplied by Zonal Winter Weather Adjustment

Factor minus winter Firm Service level and then the result is multiplied by the loss factor. The annual Nominated Value for or Firm Service Level customer(s) on a registration shall equal the lesser of i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated. The Nominated Value for Limited Demand Resources, Extended Summer Demand Resources, Base Capacity Demand Resources, Summer Period Demand Resources, and Annual Demand Resources without a Capacity Performance Commitment shall be total peak load contribution for the customers on the registration minus the nominated summer Firm Service Level multiplied by the loss factor.

The summer Nominated Value for a Guaranteed Load Drop customer on a registration for Annual Demand Resources with a Capacity Performance commitment will be the lesser of the shall equal the summer and winter guaranteed load drop amount, adjusted for system losses and shall not exceed the customer's Peak Load Contribution, as established by the customer's contract with the Curtailment Service Provider. The winter Nominated Value for a Guaranteed Load Drop customer on a registration for Limited Demand Resources, Extended Summer Demand Resources, Base Capacity Demand Resources, Summer Period Demand Resources, and Annual Demand Resources without a Capacity Performance Commitment will shall be the summerwinter guaranteed load drop amount, adjusted for system losses, and shall not exceed the customer's Winter Peak Load multiplied by Zonal Winter Weather Adjustment Factor multiplied by the loss factor, as established by the customer's contract with the Curtailment Service Provider. The annual Nominated Value for a Guaranteed Load Drop customer on a registration shall be the lesser of the i) summer Nominated Value or ii) winter Nominated Value. The maximum value nominated for any Demand Resource registration shall not exceed the customer's Peak Load Contribution. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

In addition to this amendment, PJM proposes to revise RAA, Schedule 6, section J and the parallel provisions of Tariff, Attachment DD-1, section J to specify how the daily nominated value for the DR is determined. Specifically, for the 2018/2019 Delivery Year, the daily nominated value for an Annual Demand Resource with a Capacity Performance commitment is equal to the sum of the annual nominated values of the Demand Resource registrations linked to such DR. For the 2019/2020 Delivery Year, the daily nominated value for an Annual Demand Resource with a Capacity Performance commitment will be equal to the lesser of (i) the sum of the summer nominated values of the Demand Resource Registrations linked to such DR or (ii)

the sum of the winter nominated values of the Demand Resource Registrations linked to such DR. Effective with the 2020/2021 Delivery Year, the daily nominated value of a Capacity Performance DR (which may represent an Annual Demand Resource with a Capacity Performance commitment and/or a Summer Period Demand Resource with a Capacity Performance commitment) for the summer period will be equal to the sum of the summer nominated values for the Demand Resource Registrations linked to such DR. The daily nominated value of a Capacity Performance DR for the non-summer period will be equal to the lessor of the (i) sum of the summer nominated values for the Demand Resource Registrations linked to such DR or (ii) the sum of the winter nominated values of the Demand Resource Registrations linked to such DR.¹²

Because certain legacy resources such as Limited Demand Resource, Extended Summer Demand Resource, and Annual Demand Resource without a capacity performance commitment exist through the 2018/2019 Delivery Year while Base Capacity Demand Resource exists through the 2019/2020 Delivery Year, PJM's proposal also specifies how the daily nominated values will be determined for the different product-type Demand Resources.¹³ That is, the daily nominated value for a Limited Demand Resource, Extended Summer Demand Resource, Base Capacity Demand Resource, and Annual Demand Resource without a Capacity Performance commitment shall equal the sum of the summer nominated values of the Demand Resource Registrations linked to such DR.

¹² As explained above, the reason for these differences is because Demand Resource Registrations have already been submitted for the 2018/2019 Delivery Year, only Annual Demand Resources were capable of obtaining a Capacity Performance commitment for the 2019/2020 Delivery Year, and Annual Demand Resources and Summer-Period Demand Resources were capable of obtaining a Capacity Performance commitment starting with 2020/2021 Delivery Year.

¹³ While the stakeholder endorsed language also included how PJM will calculate the daily nominated value of a Demand Resource for the 2017/2018 Delivery Year, PJM elected to remove this reference from the proposed language since the 2017/2018 Delivery already ended and the language is no longer needed.

Based on the foregoing, PJM proposes add the following language to RAA, Schedule 6, section J, and the parallel provisions of Tariff, Attachment DD-1, section J, as shown in blackline below:

The daily Nominated Value for the Delivery Year for a Limited Demand Resource, Extended Summer Demand Resource, Base Capacity Demand Resource, and Annual Demand Resource without a Capacity Performance commitment shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource. For the 2018/2019 Delivery Year, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the sum of the annual Nominated Values of the registrations linked to such Demand Resource. For the 2019/2020 Delivery Year, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource. Effective with the 2020/2021 Delivery Year, the daily Nominated Value of a Demand Resource with a Capacity Performance commitment (which may consist of an Annual Demand Resource with a Capacity Performance commitment and/or Summer Period Demand Resource with a Capacity Performance commitment) shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource for the summer period of June through October and May of the Delivery Year, and shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource for the non-summer period of November through April of the Delivery Year.

B. New Definitions for Demand Resource Registration, Capacity Only Option, and Full Program Option.

PJM also seeks to add new definitions to the RAA to clearly distinguish a DR from a Demand Resource Registration. The RAA language currently loosely uses the DR term and is vague on when it refers to the DR or the Demand Resource Registration. Therefore, PJM proposes to add a new definition for “Demand Resource Registration” as shown in blackline below, which will allow for better distinction between a DR and a Demand Resource Registration in PJM’s governing documents.

“Demand Resource Registration” shall mean a registration in the Full Program Option or Capacity Only Option of the Emergency or Pre-Emergency Load Resource Program in accordance with Tariff, Attachment K-Appendix, section 8.

In addition to adding this new definition, PJM also proposes change certain DR references to Demand Resource Registrations, where appropriate, throughout the Tariff, Operating Agreement, and RAA to properly distinguish these two terms.

Further, PJM also proposes to add the definition of “Full Program Option” to the RAA. This term is currently defined in Tariff, Attachment K- Appendix, section 8.1 and the parallel provision of the Operating Agreement, Schedule 1, section 8.1. Specifically, PJM merely proposes to replicate this defined term in the RAA definition section for consistency as shown in blackline below:

“Full Program Option” shall mean participation in Emergency Load Response Program or Pre-Emergency Program which allows, pursuant to Tariff, Attachment DD and as applicable, (i) an energy payment for load reductions during a pre-emergency or emergency event, and (ii) a capacity payment for the ability to reduce load during a pre-emergency or emergency event.

Finally, PJM also proposes to add the term “Capacity Only Option” to the definition section of the RAA, which is currently undefined but referenced as “Capacity Only resource” in Tariff, Attachment K- Appendix, section 8.9 and the parallel provision of the Operating Agreement, Schedule 1, section 8.9. To clarify the meaning of this term, PJM proposes to amend the term “Capacity Only resource” to “Capacity Only Option” where used in the RAA and define this new term as shown in blackline below:

“Capacity Only Option” shall mean participation in Emergency Load Response Program or Pre-Emergency Program which allows, pursuant to Tariff, Attachment DD and as applicable, a capacity payment for the ability to reduce load during a pre-emergency or emergency event.

C. PJM Proposes to Include Clarifications and Non-substantive Revisions.

In addition to the proposed revisions described above, PJM also submits minor and other non-substantive revisions to clarify certain provisions and remove existing language that is no longer effective within the relevant sections that are being revised. Such proposed revisions were endorsed by the stakeholders along with the proposed revisions described above. PJM proposes to correct certain formatting issues contained within the relevant sections. For instance, rather than the reference “section C.1 of this RAA, Schedule 8.1” as currently used in RAA, Schedule 8.1G.2, PJM proposes to change the reference to “RAA, Schedule 8.1, section C.1” in order to provide consistent references to PJM’s Tariff. These technical revisions are part of PJM’s ongoing efforts to continually review and make non-controversial and non-substantive revisions to the Governing Documents in order to ensure consistency and accuracy of the relevant definitions and provisions.

In addition to such corrections, PJM also proposes to remove certain outdated provisions and clarify others within these particular sections of the RAA, Tariff, and Operating Agreement. For instance, PJM proposes to remove references pertaining to Legacy Direct Load Control in RAA, Schedule 6, and the mirror provisions in Tariff, Attachment DD-1, which was phased out on June 1, 2016.

1. PJM Proposes to Clarify that Compliance with Load Management Events are netted by Compliance Aggregation Area

PJM seeks to correct an inaccurate reference in RAA, Schedule 6, section K, and the parallel provisions in Tariff, Attachment DD-1, section K, which states that the net compliance position is determined by Zone, rather than Compliance Aggregation Area. This language is inconsistent with PJM Manual 18 and the existing language in Tariff, Attachment DD, section 11(a), which explicitly provides that compliance is evaluated separately by Load Management

Event in each Compliance Aggregation Area. To rectify this inconsistent language, PJM proposes to specify that compliance with Load Management Events are totaled over all dispatched Demand Resource Registrations to determine a net compliance position for the event by Compliance Aggregation Area. Such net compliance position will then be allocated to the underlying Demand Resource Registrations.¹⁴ Specifically, PJM proposes to amend RAA, Schedule 6, section K and the parallel provision in Tariff, Attachment DD-1, section K, as shown in blackline below:

Compliance will be totaled over all dispatched registrations for FSL and GLD customers and LDLC programs (prior to June 1, 2016) linked to a committed Limited Demand Resource, Extended Summer Demand Resource, and Annual Demand Resource without a Capacity Performance commitment to determine a net compliance position for the event for each Provider by Zone Compliance Aggregation Area and such net compliance position shall be allocated to the underlying registrations, for all Demand Resources committed by such Provider in accordance with PJM Manuals. and dispatched by the Office of the Interconnection in the zone. Load Management Event ~~Deficiencies~~ shall be as further determined in accordance with Tariff, ~~Schedule~~ Attachment DD, section 11 and PJM Manuals.

2. *PJM Proposes to Clarify how to Determine Load Reduction Compliance during a Performance Assessment Interval*

In addition, RAA, Schedule 6, section K also does not currently address how the compliance with load reduction is determined during a Performance Assessment Interval. Without this clarifying language, the relevant rules do not fully explain how load reduction compliance for Demand Resource Registrations that have a Base or Capacity Performance commitment are determined. Further, it does not explain how compliance is totaled over dispatched Demand Resource Registrations to determine the Actual Performance of a Base Capacity Demand Resource or an Annual Demand Resource with a Capacity Performance commitment during a Performance Assessment Interval.

¹⁴ See proposed RAA, Schedule 6, section K, and the parallel provisions in Tariff, Attachment DD-1, section K.

Instead, the current language only describes how load reduction compliance is averaged during a Load Management Event for dispatched Demand Resource Registrations of the product-types that existed before Capacity Performance (i.e., Limited, Extended Summer, or Annual (non-Capacity Performance) product-types) and only addresses calculating load reduction compliance on an hourly basis for registrations with a Capacity Performance commitment, while being silent about Demand Resource Registrations with a Base commitment. However, with the implementation of five-minute settlements, calculating load reduction compliance solely on an hourly basis is no longer appropriate since there is a need to determine load reduction compliance for a Performance Assessment Interval as opposed to a Performance Assessment Hour.

Therefore, an hourly metered load reduction needs to be converted to a Performance Assessment Interval load reduction by flat-profiling the actual hourly metered load reduction over the set of dispatch intervals in the hour.¹⁵ Using the flat-profiling approach, there is no longer a need to pro-rate the Base or Capacity Performance commitment based on the number of minutes dispatched during the clock hour. If the Base or Capacity Performance commitment of the Demand Resource Registration is prorated, the Expected Performance of a Demand Resource Registration with a Base or Capacity Performance commitment would be inappropriately reduced.

Based on the foregoing, and consistent with the language in Manual 18, section 8.7A, PJM proposes to add the following language to the relevant portion of Schedule 6, section K and the parallel provision in Tariff, Attachment DD-1, section K, as shown in blackline below:

(iii) Methodologies for establishing comparison load for Guaranteed Load Drop end use customers are described in greater detail in Manual M-19, PJM Manual

¹⁵ See PJM Response to February 23, 2017 Deficiency Letter in Docket No. ER17-775, p. 9-11.

for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

~~Compliance is averaged over the Load Management Event for non interval metered LDLC programs, prior to June 1, 2016.~~ Load reduction cCompliance is averaged over the Load Management Event for a Demand Resource Registration linked to a Limited Demand Resource, Extended Summer Demand Resource, or Annual Demand Resource without a Capacity Performance commitment or determined on an hourly basis for a Demand Resources Registration linked to a with a Base Capacity Demand Resource or Annual Demand Resource with a Capacity Performance commitment, for each FSL and GLD customer dispatched by the Office of the Interconnection for at least 30 minutes of the clock hour (i.e., “partial dispatch compliance hour”). The registered capacity commitment for a Demand Resource Registration without a Base or Capacity Performance commitment for the partial dispatch compliance hour will be prorated based on the number of minutes dispatched during the clock hour and as defined in the Manuals. Curtailment Service Provider may submit 1 minute load data for use in capacity compliance calculations for partial dispatch compliance hours subject to PJM approval and in accordance with the PJM Manuals where: (a) metering meets all Tariff and Manual requirements, (b) 1 minute load data shall be submitted to PJM for all locations on the registration, and (c) 1 minute load data measures energy consumption over the minute. The registered capacity commitment for a Demand Resource Registration with a Base or Capacity Performance commitment is not prorated based on the number of minutes dispatched during the clock hours. The actual hourly load reduction for the hour ending that includes a Performance Assessment Interval(s) is flat-profiled over the set of dispatch intervals in the hour in accordance with the PJM Manuals.

...

For a Performance Assessment Interval, compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a Provider’s Base Capacity Demand Resource or to an Annual Demand Resource with a Capacity Performance commitment to determine the Actual Performance for such Demand Resource in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals. The Expected Performance for such Demand Resource shall be equal to the Provider’s committed capacity on the Demand Resource, adjusted to account for any linked registrations that were not dispatched by PJM. A Provider’s Demand Resources’ initial Performance Shortfalls shall be netted for all the seller’s Demand Resources in the Emergency Action Area to determine a net Emergency Action Area Performance Shortfall which is then allocated to the Capacity Market Seller’s Demand Resources in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals.

3. *PJM Proposes to Correct When Add-Backs Occur and Add a Calculation for Actual Load Reduction for Non-Summer Periods*

The current language in Tariff, Attachment K-Appendix, section 8.9 and the parallel provision of Operating Agreement, Schedule 1, section 8.9 only addresses add-backs for reductions that occur during June 1 through September 30 (the Limited DR product-type availability window) and was not updated to address add-backs for the newer product-types that are required to also be available to curtail outside the June 1 through September 30 period. In addition, the current language only focuses on how to calculate actual load reduction in the summer based on Peak Load Contribution and was not updated to address how to calculate actual load reduction in non-summer period based on Winter Peak Load and Zonal Winter Weather Adjustment Factor.

Therefore, PJM proposes revisions to this section to add the actual load reduction calculations for the non-summer period that are used to determine compliance for Guaranteed Load Drop and Firm Service Level end-use customers. Both the proposed revisions for when add-backs occur and the added loaded reduction calculations for the non-summer period are consistent with existing rules contained within Manual 19, Attachment A: Load Drop Estimate Guidelines. Accordingly, PJM proposes to revise Tariff, Attachment K – Appendix, section 8.9 and the parallel provision of Operating Agreement, Schedule 1, section 8.9, as shown in blackline below:

Actual Emergency Load Response, Pre-Emergency Load Response and Economic Load Response load reductions for ~~Load Management resources~~ Demand Resource Registrations in the ~~registered as~~ Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only ~~resources~~ Option which occur from June 1 through September 30, during a registration's product-type required availability window as set forth in PJM Reliability Assurance Agreement, Tariff and Manuals or which occur outside the availability window if such registration received Bonus Performance for Performance Assessment Interval(s) or responded to economic event will be added back for the purpose of calculating peak load for capacity for the following

Delivery Year, as set forth in the PJM Manuals and consistent with the load response recognized for capacity compliance as set forth in the Reporting and Compliance provisions below. Capacity Only Option resources registrations are Full Program Option resources registrations that do not receive an energy payment for load reductions during a pre-emergency or emergency event.

...

i) Guaranteed Load Drop compliance will be based on:

- a. the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF. Calculations are represented by:

Summer: Minimum of {(comparison load – Load) * LF, PLC – (Load * LF)}

Non-summer: Minimum of {(comparison load – Load) * LF, (WPL*ZWWAF*LF)-(Load*LF)}

- b. Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.
- c. Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:
- ◆ Comparable Day
 - ◆ Same Day
 - ◆ Customer Baseline
 - ◆ Regression Analysis
 - ◆ Generation

Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

~~For Guaranteed Load Drop end-use customers, the lesser of (a) comparison load used to best represent what the load would have been if the Office of the Interconnection did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the metered load (“Load”) and then multiplied by the loss factor (“LF”) or (b) the current Delivery Year peak load contribution (“PLC”) minus the metered load multiplied by the loss factor (“LF”). A load reduction will only be recognized for capacity compliance if the metered load multiplied by the loss factor is less than the current Delivery Year peak load contribution. The calculation is represented by:~~

~~Minimum of {(comparison load — Load) * LF, PLC — (Load * LF)}~~

~~Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:~~

- ~~◆ Comparable Day~~
- ~~◆ Same Day~~
- ~~◆ Customer Baseline~~
- ~~◆ Regression Analysis~~
- ~~◆ Generation~~

~~Each of these methodologies is described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.~~

ii) Compliance for FSL will be based on:

~~For Firm Service Level end-use customers the current Delivery Year PLC minus the Load multiplied by the LF. The calculation is represented by:~~

~~PLC — (Load * LF)~~

Summer (June through October and the following May of a Delivery Year) - End use customer’s current Delivery Year peak load contribution (“PLC”) minus the metered load (“Load”) multiplied by the loss factor (“LF”). The calculation is represented by:

(PLC) - (Load * LF)

Winter (November through April of a Delivery Year)– End use customer’s Winter Peak Load (“WPL”) multiplied by Zonal Winter Weather Adjustment Factor (“ZWWAF”) multiplied by LF, minus the metered load (“Load”) multiplied by the LF. The calculation is represented by:

(WPL * ZWWAF * LF) – (Load * LF)

4. *PJM Proposes to Clarify that DR Event Compliance Penalty Charge Does Not Apply to Base Capacity Demand Resources*

Finally, the current language in Tariff, Schedule DD, section 11 states that the provisions of such section 11 do not apply to Demand Resources committed as Capacity Performance Resources, but does not state that the provisions also do not apply to Base Capacity Demand Resources. However, Base Capacity Demand Resources, similar to Capacity Performance Demand Resources, are subject to a Non-Performance Assessment during a Performance Assessment Interval in accordance with Tariff, Schedule DD, section 10A. Therefore, PJM proposes to add clarifying language Tariff, Schedule DD, section 11, as shown in blackline below:

The provisions of this section 11 do not apply to Demand Resources committed as Capacity Performance Resources or Base Capacity Demand Resources. All references to Demand Resources in this section specifically exclude Demand Resources committed as Capacity Performance Resources or Base Capacity Demand Resources.

III. STAKEHOLDER PROCESS

This filing is the culmination of a nearly one year stakeholder process. The problem statement and accompanying issue charge for this topic was first reviewed at the December 5, 2017 Demand Response Subcommittee meeting. PJM and its stakeholders developed the proposed revisions at the Demand Response Subcommittee meetings until May, 21, 2018. Thereafter, the revisions filed herein were endorsed by acclamation with no objections or abstentions at the Markets Implementation Committee, Markets and Reliability Committee meeting, and the Members Committee meetings on July 11, 2018, July 26, 2018 and September 27, 2018, respectively. Finally, as required by RAA, section 16.4, the PJM Board of Managers approved the revisions contained within the RAA at its October 3, 2018 meeting.

IV. PROPOSED EFFECTIVE DATES

PJM proposes an effective date of January 1, 2019 for the proposed Tariff, Operating Agreement and RAA revisions referenced herein. PJM requests that the Commission issue an order on this filing by December 31, 2018.

IV. DESCRIPTION OF SUBMITTAL

This filing consists of the following:

1. This transmittal letter;
2. Attachment A – Revisions to the Tariff and RAA, Tariff, and Operating Agreement in redline format; and
3. Attachment B – Revisions to the Tariff and RAA, Tariff, and Operating Agreement in clean format.

V. CORRESPONDENCE

The following individuals are designated for inclusion on the official service list in this proceeding and for receipt of any communications regarding this filing:

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VI. SERVICE

PJM has served a copy of this filing on all PJM Members and on all state utility regulatory commissions in the PJM Region by posting this filing electronically. In accordance with the Commission's regulations,¹⁶ PJM will post a copy of this filing to the FERC filings section of its internet site, located at the following link: <http://www.pjm.com/documents/ferc-manuals/ferc-filings.aspx> with a specific link to the newly-filed document, and will send an e-mail on the same date as this filing to all PJM Members and all state utility regulatory commissions in the PJM Region¹⁷ alerting them that this filing has been made by PJM and is available by following such link. If the document is not immediately available by using the referenced link, the document will be available through the referenced link within 24 hours of the filing. Also, a copy of this filing will be available on the FERC's eLibrary website located at the following link: <http://www.ferc.gov/docs-filing/elibrary.asp> in accordance with the Commission's regulations and Order No. 714.

¹⁶ See 18C.F.R §§ 35.2(e) and 385.2010(f)(3).

¹⁷ PJM already maintains, updates, and regularly uses e-mail lists for all PJM Members and affected state commissions.

II. CONCLUSION

Based on the foregoing, PJM respectfully requests that the Commission accept the proposed revisions to PJM's Tariff, Operating Agreement, and RAA by no later than December 31, 2018, effective January 1, 2019.

Respectfully submitted,



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Attachment A

Revisions to the
PJM Open Access Transmission Tariff,
PJM Operating Agreement and
PJM Reliability Assurance Agreement

(Marked / Redline Format)

Section(s) of the
PJM Open Access Transmission Tariff
(Marked / Redline Format)

8.1 Emergency Load Response and Pre-Emergency Load Response Program Options

The Emergency Load Response Program and Pre-Emergency Load Response Program are designed to provide a method by which end-use customers may be compensated by PJM for reducing load immediately prior to an anticipated emergency event (“pre-emergency event”) or during an emergency event. As used in the Emergency Load Response Program and Pre-Emergency Load Response Program, the term “end-use customer” refers to an individual location or aggregation of locations that consume electricity as identified by a unique electric distribution company account number. There are two options for participation in the Emergency Load Response Program and Pre-Emergency Load Response Program:

- ◆ Full Program Option

Participants in the Full Program Option receive, pursuant to Tariff, Attachment DD-~~of the Tariff~~ and as applicable, (i) an energy payment for load reductions during a pre-emergency or emergency event, and (ii) a capacity payment for the ability to reduce load ~~reductions~~ during a pre-emergency event or emergency event measured as set forth in the Reporting and Compliance provisions below.

- ◆ Energy Only Option

Participants in the Energy Only Option receive only an energy payment for load reductions during an emergency event.

8.5 Pre-Emergency Operations

All participants in the Pre-Emergency Load Response Program shall be subject to the operation procedures herein, unless the participant can demonstrate its Demand Resource Registration: (1) relies on Behind the Meter generation to fulfill its load reduction obligations; (2) the Demand Resource Registration has environmental restrictions imposed on it by Applicable Laws and Regulations that limit the Demand Resource Registration's ability to operate only in emergency conditions; and (3) such limitation exists for any period of time. For the purposes of Section 8, emergency conditions shall be defined either by the express terms of the Applicable Law or Regulation, or if not set forth therein shall be deemed to exist if PJM has declared a NERC Energy Emergency Alert Level 2, as defined in the applicable NERC Standards. If these three criteria are met, the participant shall be subject to the emergency operation procedures contained in Section 8.6. In such case, the Curtailment Service Provider shall submit a request for the relevant Demand Resource Registration(s) to be an emergency (versus pre-emergency) Demand Resource Registration to the Office of the Interconnection, at the time the ~~r~~Registration is submitted in applicable PJM system-Form is submitted in accordance with this Agreement. A Curtailment Service Provider shall not submit a request for an exception unless it has done its due diligence to confirm that the Demand Resource Registration meets the requirements referenced herein and has obtained from the end-use customer documentation supporting the exception request. The Curtailment Service Provider shall provide the Office of the Interconnection with a copy of such supporting documentation within three (3) Business Days of a request therefor. Failure to provide such supporting documentation by the deadline shall result in the Demand Resource Registration being subject to the pre-emergency procedures herein.

PJM will initiate a pre-emergency event prior to the declaration of a Maximum Generation Emergency or an emergency event when practicable. A pre-emergency event is implemented when economic resources are not adequate to serve load and maintain reserves or maintain system reliability, and prior to proceeding into emergency procedures. Understanding the primary responsibility of the Office of the Interconnection to maintain system security, the Office of the Interconnection will strive to exhaust, but it is not obligated to exhaust, all economic resources prior to initiating a pre-emergency event. PJM will initiate an electronic message to Curtailment Service Providers notifying them of the pre-emergency event; Curtailment Service Providers are required to have the capability to retrieve this electronic message as described in the PJM Manuals. Additionally, PJM will post the pre-emergency event information on the PJM website and issue a separate All-Call message.

Following PJM's request to reduce load, (i) participants in the Energy Only Option voluntarily may reduce load; and (ii) participants in the Full Program Option are required to reduce load unless they already have reduced load pursuant to the Economic Load Response Program. PJM will dispatch the resources of all Emergency Load Response Program participants (not already dispatched under the Economic Load Response Program) based on the availability, location, minimum notification time, dispatch price and/or quantity of load reduction needed, subject to transmission constraints in the PJM Region. To give PJM dispatchers the flexibility to address reliability concerns in the most effective and timely manner and invoke the resources that offer the most assurance of effective relief of emergency conditions, the dispatch of Demand Resources Registrations may not be based solely on the least-cost resources since such dispatch

shall be based not only on price, but also on availability, location, minimum notification time and/or quantity of megawatts of load or load reduction needed.

The dispatch price of Full Program Option ~~resources~~registrations and Energy Only Option ~~resources~~registrations in the ~~d~~ Pre-Emergency Load Response Program are eligible to set the real time Locational Marginal Prices (“LMP”) when the Office of the Interconnection has implemented pre-emergency procedures and such ~~resources~~registrations are required to reduce demand in the PJM Region and as described in Operating Agreement, Schedule 1, s~~Section 2 of Schedule 1 of the PJM Operating Agreement~~ and the parallel provisions of Tariff, Attachment K-Appendix ~~of the PJM Tariff~~. Energy Only Option ~~resources~~registrations must also satisfy PJM’s telemetry requirements.

Curtailed Service Providers with ~~resources registered to participate~~Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Programs must provide real-time operational data regarding the availability and status of their resources to PJM, and comply with operational procedures, as described in detail in the PJM Manuals.

8.6 Emergency Operations

PJM will initiate the notification of a Load Management Event coincident with the declaration of Maximum Generation emergency. (Implementation of the Emergency Load Response Program can be used for regional emergencies.) The minimum duration of a load reduction request is one hour. A Load Management Event is implemented whenever economic generating capacity is not adequate to serve load and maintain reserves or maintain system reliability. PJM will initiate an electronic message to Curtailment Service Providers notifying them of the Load Management Event; Curtailment Service Providers are required to have the capability to retrieve this electronic message as described in the PJM Manuals. Additionally, PJM will post the Load Management Event information on the PJM website and issue a separate All-Call message.

Following PJM's request to reduce load, (i) participants in the Energy Only Option voluntarily may reduce load; and (ii) participants in the Full Program Option are required to reduce load unless they already have reduced load pursuant to the Economic Load Response Program. PJM will dispatch the resources of all Emergency Load Response Program participants (not already dispatched under the Economic Load Response Program) based on the availability, location, minimum notification time, dispatch price and/or quantity of load reduction needed, subject to transmission constraints in the PJM Region. To give PJM dispatchers the flexibility to address reliability concerns in the most effective and timely manner and invoke the resources that offer the most assurance of effective relief of emergency conditions, the dispatch of Demand Resource Registrations may not be based solely on the least-cost resources since such dispatch shall be based not only on price, but also on availability, location, minimum notification time and/or quantity of megawatts of load or load reduction needed.

The dispatch price of Full Program Option ~~resources~~registrations and Energy Only Option ~~resources~~registrations in the Emergency Load Response Program are eligible to set the real time LMP when the Office of the Interconnection has implemented Emergency procedures and such ~~resources~~registrations are required to reduce demand in the PJM Region and as described in Operating Agreement, Schedule 1, sSection 2-of Schedule 1-of the PJM Operating Agreement and the parallel provisions of Tariff, Attachment K-Appendix-of the PJM Tariff. Energy Only Option ~~resources~~registrations must also satisfy PJM's telemetry requirements.

Curtailment Service Providers with ~~resources registered to participate~~Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Programs must provide real-time operational data regarding the availability and status of their resources to PJM, as described in detail in the PJM Manuals. Operational procedures are described in detail in the *PJM Manual for Emergency Operations*.

8.8 Market Settlements

Payment for reducing load is based on the actual kWh relief provided plus the adjustment for losses, subject to the Reporting and Compliance provisions below. The magnitude of capacity relief provided by Full Program Option participants shall be the amount determined in accordance with the Reporting and Compliance provisions below. The magnitude of relief provided by Energy Only Option participants, and the magnitude of energy relief provided by Full Program Option participants, may be less than, equal to, or greater than the kW amount declared on the Emergency or Pre-Emergency Registration ~~Form~~. Compensation will be provided for reductions in energy consumption during emergency events by Full Program Option participants and Energy Only Option participants regardless of whether the participant's load during the event exceeds its peak load contribution for the applicable Delivery Year.

PJM Settlement pays the applicable LMP to the PJM Member that nominates the load. Payment will be equal to the measured energy load reduction adjusted for losses times the applicable LMP. The measured energy load reduction for locations with approved Economic Load Response registrations prior to a Load Management Event that have an economic CBL different than the maximum base load as defined in the PJM Manuals will use the associated economic CBL to determine the energy load reduction unless the locations on the Emergency Load Response registration are not the same locations as those included on the Economic Load Response registration. If, at the time that a Load Management Event or emergency event is initiated by PJM, an end-use customer is already responding economically (i.e., pursuant to the Economic Load Response rules) and economic CBL is based on Symmetric Additive Adjustment, then the CBL calculated based on the Symmetric Additive Adjustment period prior to the economic event will be used. Locations that do not have an approved Economic Load Response registration prior to a Load Management Event will use the Customer Baseline Load as defined in section 3.3A.2 and associated Symmetric Additive Adjustment as defined in section 3.3A.2.01 of this schedule unless an alternative CBL is approved pursuant to section 3.3A.2.01 of this schedule as the CBL to determine the energy load reduction.

If, however, the sum of the hourly energy payments to a Curtailment Service Provider with a Demand Resource Registration dispatched by PJM for actual, achieved reductions is not greater than or equal to the offer value (i.e. Minimum Dispatch Price and shut down costs) then the Curtailment Service Provider will be made whole up to the offer value for its actual, achieved reductions for the Demand Resource Registration.

Locations on Economic Load Response registrations dispatched in the Real-time Energy Market or cleared in the Day-ahead Energy Market that are also included on an Emergency Load Response and Pre-Emergency Load Response registration as Full Program Option, and that have also been dispatched as part of an emergency event for the same hour (i.e., have an "overlapping dispatch hour") will be compensated for energy based on emergency energy settlement and cost allocation rules as set forth in this section and in the PJM Manuals. Overlapping dispatch hours will use shutdown costs based on what was considered for the economic event, and no balancing Operating Reserve charges will be assessed for deviations from real-time dispatch amounts or from cleared day-ahead commitments. To avoid duplicative energy payments, overlapping dispatch hours for an aggregate registration (i.e., multiple locations on the same registration) or dispatch groups where locations on the Emergency Load Response and Pre-Emergency Load

Response registration are not the same locations as those on the Economic Load Response registration will have hourly economic energy load reduction and/or hourly emergency energy load reduction prorated based on load reduction capability provided by the Curtailment Service Provider for the locations.

The Curtailment Service Provider will only submit energy settlements for Load Management Events that occur outside of the specific availability period defined in the Reliability Assurance Agreement for each Demand Resource type if the Curtailment Service Provider has confirmed that the customers on the registration did take action to reduce load or the registration reflects the entire group of mass market customers for which an energy settlement will either be submitted for all or none of the mass market customers, as approved by PJM. The Curtailment Service Provider will only submit energy settlements for each registration for Load Management Events that occur during the product specific availability period as defined for each product in the Reliability Assurance Agreement if the Curtailment Service Provider also provides associated load data for each registration in order to calculate that registration's capacity compliance.

Full Program Option participants that fail to provide a load reduction (as measured as set forth in the Reporting and Compliance provisions below) when dispatched by PJM shall be assessed penalties and/or charges as specified in Tariff, Attachment DD ~~of the PJM Tariff~~ and the Reliability Assurance Agreement, as applicable.

During emergency conditions, costs for emergency purchases in excess of LMP are allocated among PJM Market Buyers in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour in the Real-time Energy Market compared to the Day-ahead Energy Market. Consistent with this pricing methodology, all charges under the Emergency Load Response and Pre-Emergency Load Response Program are allocated to purchasers of energy, in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour from day-ahead to real-time.

Emergency Load Response and Pre-Emergency Load Response Program charges and credits will appear on the PJM Members monthly bill, as described in the ***PJM Manual for Operating Agreement Accounting and the PJM Manual for Billing***.

8.9 Reporting and Compliance

Actual load reductions of Energy Only Option emergency ~~resources~~registrations will be added back for the purpose of peak load calculations for capacity for the following Delivery Year.

Actual Emergency Load Response, Pre-Emergency Load Response and Economic Load Response load reductions for ~~Load Management resources~~Demand Resource Registrations in the registered as Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only ~~resources~~Option which occur ~~from June 1 through September 30, during a registration's product-type required availability window as set forth in PJM Reliability Assurance Agreement, Tariff and Manuals or which occur outside the availability window if such registration received Bonus Performance for Performance Assessment Interval(s) or responded~~ to economic event will be added back for the purpose of calculating peak load for capacity for the following Delivery Year, as set forth in the PJM Manuals and consistent with the load response recognized for capacity compliance as set forth in the Reporting and Compliance provisions below. Capacity Only ~~Option~~~~resources~~ registrations are Full Program Option ~~resources~~registrations that do not receive an energy payment for load reductions during a pre-emergency or emergency event.

Actual load reductions of ~~Load Management resources registered as~~Demand Resource Registrations in Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only ~~Option~~~~resources~~ used to determine Load Management Event and test capacity compliance for Firm Service Level and Guaranteed Load Drop end-use customers shall be equal to the load reduction provided to the electric distribution company as follows and in accordance with the PJM Manuals:

i) ~~i~~—Guaranteed Load Drop compliance will be based on:

a. the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF. Calculations are represented by:

Summer: Minimum of {(comparison load – Load) * LF, PLC – (Load * LF)}

Non-summer: Minimum of {(comparison load – Load) * LF, (WPL*ZWWAF*LF)-(Load*LF)}

b. Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office

of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.

c. Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:

- ◆ Comparable Day
- ◆ Same Day
- ◆ Customer Baseline
- ◆ Regression Analysis
- ◆ Generation

Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

~~For Guaranteed Load Drop end-use customers, the lesser of (a) comparison load used to best represent what the load would have been if the Office of the Interconnection did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the metered load (“Load”) and then multiplied by the loss factor (“LF”) or (b) the current Delivery Year peak load contribution (“PLC”) minus the metered load multiplied by the loss factor (“LF”). A load reduction will only be recognized for capacity compliance if the metered load multiplied by the loss factor is less than the current Delivery Year peak load contribution. The calculation is represented by:~~

~~Minimum of {(comparison load — Load) * LF, PLC — (Load * LF)}~~

~~Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:~~

- ◆ ~~Comparable Day~~
- ◆ ~~Same Day~~
- ◆ ~~Customer Baseline~~
- ◆ ~~Regression Analysis~~
- ◆ ~~Generation~~

~~Each of these methodologies is described in greater detail in Manual M-19, *PJM Manual for Load Forecasting and Analysis*, at Attachment A: Load Drop Estimate Guidelines.~~

ii) ii) — Compliance for FSL will be based on:

~~For Firm Service Level end-use customers the current Delivery Year PLC minus the Load multiplied by the LF. The calculation is represented by:~~

~~PLC - (Load * LF)~~

~~Summer (June through October and the following May of a Delivery Year) - End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:~~

~~(PLC) - (Load * LF)~~

~~Winter (November through April of a Delivery Year) - End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:~~

~~(WPL * ZWWAF * LF) - (Load * LF)~~

The capacity compliance of ~~Load Management resources~~ Demand Resource Registrations that are registered as in the Emergency Load Response and Pre-Emergency Load Response Full Program Option, as determined in accordance with these Reporting and Compliance provisions, shall not affect energy payments to such resources for load reductions during an emergency event, as provided in the Market Settlements provisions above and Tariff, Attachment DD ~~of the Tariff~~.

PJM will submit any required reports to FERC on behalf of the Emergency Load Response and Pre-Emergency Load Response Program participants. PJM will also post this document, as well as any other program-related documentation on the PJM website.

PJM will post on its website a report of demand response activity, and will provide a summary thereof to the PJM Markets and Reliability Committee on an annual basis.

As PJM receives evidence from the electric distribution companies pursuant to section 1.5A.3 of PJM's Economic Load Response Program, PJM will post on its website a list of those Relevant Electric Retail Regulatory Authorities that the electric distribution companies assert prohibit or condition retail participation in PJM's Emergency Load Response and Pre-Emergency Load Response Program together with a corresponding reference to the Relevant Electric Retail Regulatory Authority evidence that is provided to PJM by the electric distribution companies.

11. DEMAND RESOURCE COMPLIANCE PENALTY CHARGE

The provisions of this section 11 do not apply to Demand Resources committed as Capacity Performance Resources or Base Capacity Demand Resources. All references to Demand Resources in this section specifically exclude Demand Resources committed as Capacity Performance Resources or Base Capacity Demand Resources.

(a) The Office of the Interconnection shall separately evaluate compliance of each Demand Resource committed for a Delivery Year, in accordance with procedures set forth in the PJM Manuals ~~Manuals~~ and, for Delivery Years through May 31, 2018⁹, shall assess a Demand Resource Compliance Penalty Charge on Capacity Market Sellers that committed Demand Resources and Locational UCAP Sellers that sold Demand Resources that cannot demonstrate the hourly performance of such resource in real-time. The compliance is evaluated separately by Load Management Event in each CAA for Demand Resource Registrations dispatched by the Office of Interconnection. ~~The Demand Resource Compliance Penalty Charges will not be assessed to resources that are dispatched on a subzonal basis for the 2012/2013 and 2013/2014 Delivery Years. For the 2014/2015 Delivery Year, t~~The Demand Resource Compliance Penalty Charge will not be assessed to Demand Resource Registrations that are dispatched on a subzonal basis unless such subzone is defined and publically posted the day before the Load Management Event as set forth in the PJM Manuals. To the extent a Demand Resource Registration cannot respond, another Demand Resource Registration in the same geographic location defined by the PJM dispatch instruction with the same designated lead time and comparable capacity commitment may be substituted. Any Demand Resource Registration used as a substitute during a Load Management Event will have the same obligation to respond to future Load Management Event(s) as if it did not respond to such Load Management Event. Capacity Market Sellers that committed Demand Resources and Locational UCAP Sellers that sold Demand Resources that cannot demonstrate the hourly performance of such Demand Resource Registration in real-time based on the capacity commitment shall be assessed a Demand Resource Compliance Penalty Charge; provided, however, that such under compliance shall be determined on an aggregate basis for all dispatched Demand Resource Registrations committed by the same Capacity Market Seller or same Locational UCAP Seller in a CAA.

(b) The Demand Resource Compliance Penalty Charge for a Capacity Market Seller in a CAA for the on-peak period, which includes all hours specified in the Reliability Assurance Agreement definition of the Limited Demand Resource, shall equal the lesser of (1/the number of Load Management Events during the on-peak period for which such Demand Resources Registration ~~were~~^{was} dispatched, or 0.50) times the weighted daily revenue rate for such seller's ~~resources~~ dispatched registration, multiplied by the net under-compliance for such registration in such on-peak period, if any, for such seller resulting from all dispatched ~~resources~~registrations it has committed for such Delivery Year for such CAA for each Load Management Event called by the Office of the Interconnection. Net CAA under compliance for the Load Management Event will be prorated to individual under compliant registrations in the CAA based on performance of each registration in order to determine net under compliance(s) for each Demand Resource Registration dispatched. The

Demand Resource Compliance Penalty Charge for a Capacity Market Seller in a CAA for the off-peak period, which includes all hours specified in the Reliability Assurance Agreement definitions of Extended Summer Demand Resource or Annual Demand Resource, but does not include all hours in the on-peak period, shall equal 1/52 times the weighted daily revenue rate for such Demand Resource Registration dispatched for such seller, multiplied by the net undercompliance for such registration in such off-peak period, if any, for such seller resulting from all dispatched resourcesregistrations it has committed for such Delivery Year for such CAA for each Load Management Event called by the Office of the Interconnection. If a Load Management Event is comprised of both an on-peak period and an off-peak period then such Demand Resource Compliance Penalty Charge will be the higher of the charges calculated under the prior two sentences. The total Compliance Penalty Charges for the Delivery Year is not to exceed the annual revenue received for such Capacity Market Seller's Demand Resource. The net CAA undercompliance for each such Load Management Event shall be the following megawatt quantity, converted to an Unforced Capacity basis using the applicable DR Factor and Forecast Pool Requirement: (i) the megawatts of load reduction capability committed by such seller on the day of the Load Management Event for all dispatched resources minus (ii) the megawatts of load reduction actually provided by all such dispatched Demand Resources during such Load Management Event. A seller's net undercompliance in a CAA shall be reduced by the seller's total amount of Capacity Resource deficiency shortfalls on the day of the Load Management Event, determined pursuant to Tariff, Attachment DD, section 8 ~~of Attachment DD of this Tariff~~, in a CAA for the seller's committed Demand Resources that are the same product(s) dispatched. The daily revenue rate for a Demand Resource Registration shall be based on the Resource Clearing Price(s) that the Demand Resource, for which such registration is linked, received in the auction(s) in which ~~itthe Demand Resource~~ cleared, ~~including any adjustment pursuant to Attachment DD-1, section C of this Tariff~~. The weighted daily revenue rate for a Capacity Market Seller's Demand Resource registration shall be the average rate for ~~allthe~~ cleared Demand Resources for which such registration is linked, weighted by the megawatts cleared at each price. The total charge per megawatt that may be assessed on a Capacity Market Seller's Demand Resource Registration in a Delivery Year shall be capped at the weighted daily revenue rate the Capacity Market Seller's Demand Resource Registration would receive in the Delivery Year.

The Demand Resource Compliance Penalty Charges for a Load Management Event for Limited Demand Resources are assessed daily and initially billed by the later of the month of October during such Delivery Year or the third billing month following the Load Management Event that gave rise to such charge. The initial billing for a Load Management Event for Limited Demand Resources will reflect the amounts due from the start of the Delivery Year to the last day that is reflected in the initial billing. The remaining charges for such Load Management Event will be assessed daily and billed monthly through the remainder of the Delivery Year. The Demand Resource Compliance Penalty Charges for a Load Management Event for Annual or Extended Summer Demand Resources are assessed daily and billed by the later of the month of June following such Delivery Year or the third billing month following the Load Management Event that gave rise to such charge. The billing for the Load Management Event for Annual or Extended Summer Demand Resources will be in a lump sum and reflect the accrued charges for the entire Delivery Year.

c) Daily revenues from assessment of a Demand Resource Compliance Penalty Charge shall be distributed on a pro-rata basis to Demand Resource Providers and Locational UCAP Sellers that provided load reductions in excess of the amount such dispatched Demand Resource Registrations were committed to provide. Such revenue distribution, however, shall not exceed for any Capacity Market Seller's dispatched Demand Resource Registration the quantity of excess megawatts provided by such Capacity Market Seller during a single Load Management Event times 0.20 times the weighted daily revenue rate for such Capacity Market Seller's ~~for resources~~ dispatched Demand Resource Registration. To the extent any such revenues remain after such distribution, the remaining revenues shall be distributed to LSEs based on each LSE's Daily Unforced Capacity Obligation.

ATTACHMENT DD-1

Preface: The provisions of this Attachment incorporate into the Tariff for ease of reference the provisions of Schedule 6 of the Reliability Assurance Agreement among Load Serving Entities in the PJM Region. As a result, this Attachment will be modified, subject to FERC approval, so that the terms and conditions set forth herein remain consistent with the corresponding terms and conditions of RAA, Schedule 6 ~~of the RAA~~. Capitalized terms used herein that are not otherwise defined in Tariff, Attachment DD or elsewhere in this Tariff have the meaning set forth in the RAA.

PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of ~~three~~two categories, i.e., Guaranteed Load Drop, or Firm Service Level, ~~or Legacy Direct Load Control (prior to June 1, 2016)~~, as further specified in section G below and the PJM Manuals. Qualified Demand Resources may be provided by a Curtailment Service Provider, notwithstanding that such Curtailment Service Provider is not a Party to this Agreement. Such Curtailment Service Providers must satisfy the requirements hereof and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and section F hereof, as applicable, the Office of the Interconnection of the Demand Resource Registration that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the ~~resource~~Demand Resource Registration is linked to a Limited Demand Resource, an Extended Summer Demand Resource, a Base Capacity Demand Resource, a Summer-Period Demand Resource or an Annual Demand Resource.

2. A Demand Resource Registration must achieve its full load reduction within the following time period:

~~(a) For the 2014/2015 Delivery Year, Curtailment Service Providers may elect a notification time period from the Office of the Interconnection of 30, 60 or 120 minutes prior to their Demand Resources being required to fully respond to a Load Management Event.~~

(ba) For the 2015/2016 Delivery Year and subsequent Delivery Years, a Demand Resource Registration must be able to fully respond to a Load Management Event within 30 minutes of notification from the Office of the Interconnection. This default 30 minute prior notification shall apply unless a Curtailment Service Provider obtains an exception from the Office of the Interconnection due to physical operational limitations that prevent the Demand Resource Registration from reducing load within that timeframe. In such case, the Curtailment Service Provider shall submit a request for an exception to the 30 minute prior notification requirement to the Office of the Interconnection, at the time the Registration Form for that Demand Resource Registration is submitted in accordance with Tariff, Attachment K-Appendix. The only alternative notification times that the Office of Interconnection will permit, upon approval of an exception request, are 60 minutes and 120 minutes prior to a Load Management Event. The Curtailment Service Provider shall indicate in writing, in the appropriate application, that it seeks an exception to permit a prior notification time of 60 minutes or 120 minutes, and the reason(s) for the requested exception. A Curtailment Service Provider shall not submit a request for an exception to the default 30 minute notification period unless it has done its due diligence to confirm that the Demand Resource Registration is physically incapable of responding within that timeframe based on one or more of the reasons set forth below and as may be further defined in the PJM Manuals and has obtained detailed data and documentation to support this determination.

In order to establish that a Demand Resource Registration is reasonably expected to be physically unable to reduce load in that timeframe, the Curtailment Service Provider that submitted the Demand Resource Registration~~registered the resource~~ must demonstrate that:

- (i) The manufacturing processes for the Demand Resource Registration require gradual reduction to avoid damaging major industrial equipment used in the manufacturing process, or damage to the product generated or feedstock used in the manufacturing process;
- (ii) Transfer of load to back-up generation requires time-intensive manual process taking more than 30 minutes;
- (iii) On-site safety concerns prevent location from implementing reduction plan in less than 30 minutes; or,
- (iv) The Demand Resource Registration is comprised of mass market residential customers or Small Commercial Customers which collectively cannot be notified of a Load Management Event within a 30-minute timeframe due to unavoidable communications latency, in which case the requested notification time shall be no longer than 120 minutes.

The Office of the Interconnection may request data and documentation from the Curtailment Service Provider and such Curtailment Service Provider shall provide to the Office

of the Interconnection within three (3) Business Days of a request therefor, a copy of all of the data and documentation supporting the exception request. Failure to provide a timely response to such request shall cause the exception to terminate the following Operating Day.

At its sole option and discretion, the Office of the Interconnection may review the data and documentation provided by the Curtailment Service Provider to determine if the Demand Resource Registration has met one or more of the criteria above. The Office of the Interconnection will notify the Curtailment Service Provider in writing of its determination by no later than ten (10) Business Days after receipt of the data and documentation.

The Curtailment Service Provider shall provide written notification to the Office of the Interconnection of a material change to the facts that supported its exception request within three (3) Business Days of becoming aware of such material change in facts, and, if the Office of Interconnection determines that the physical limitation criteria above are no longer being met, the Demand Resource Registration shall be subject to the default notification period of 30 minutes immediately upon such determination.

3. The initiation of load reduction, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered a pre-emergency or emergency action and must be implementable prior to a voltage reduction.

5. A Curtailment Service Provider intending to offer for sale or designate for self-supply, a Demand Resource in any RPM Auction, or intending to include a Demand Resource in any FRR Capacity Plan must demonstrate, to PJM's satisfaction, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Curtailment Service Provider shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in RAA, Schedule 6, section A-1; RAA, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals, no later than 15 Business Days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included. PJM may verify the Curtailment Service Provider's adherence to the Demand Resource Sell Offer Plan at any time. A Curtailment Service Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be linked to registrations~~registered to~~ participate in the Full Program Option or ~~as a~~ Capacity Only ~~resource~~Option of the Emergency Load Response and Pre-Emergency Load Response Program and thus available for dispatch during PJM-declared pre-emergency events and emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered through Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the Demand Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

(i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:

- method(s) of achieving load reduction at customer site(s);
- equipment to be controlled or installed at customer site(s), if any;
- plan and ability to acquire customers;
- types of customer targeted;
- support of market potential and market share for the target customer base, with adjustments for Existing Demand Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers; and
- assumptions regarding regulatory approval of program(s), if applicable; and
- ~~● Prior to June 1, 2016: if applicable, Legacy Direct Load Control (LDLC) program details such as: a description of the cycling control strategy, any assumptions regarding switch operability rate, and a list (and copy) of all load research studies used to develop the estimated nominated ICAP value per customer (i.e., the per-participant impact).~~

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known), customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for

the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current (at time of plan submission) Delivery Year and the two preceding Delivery Years; and
- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;
- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and
- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the total Nominated DR Value (for both Existing

Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.

As set forth in the form provided in the PJM Manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 Business Days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 Business Days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by

any of the Demand Resource Providers, unless a Demand Resource Provider provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 Business Days prior to the subject RPM Auction. If an end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 Business Days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

- B. The Unforced Capacity value of a Demand Resource will be determined as:

for the Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the product of the Nominated Value of the Demand Resource, times the DR Factor, times the Forecast Pool Requirement, and for the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the product of the Nominated Value of the Demand Resource times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

- C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Tariff, Attachment DD. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Curtailment Service Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Tariff, Attachment DD to the extent it fails to provide the resource in such location consistent with its cleared offer. ~~For either of the Delivery Year commencing on June 1, 2010 or commencing on June 1, 2012, if the location of a Demand Resource is~~

~~not specified by a Seller in the Sell Offer on an individual LDA basis in a Zone with multiple LDAs, then Demand Resources cleared by such Seller will be paid a DR Weighted Zonal Resource Clearing Price, determined as follows: (i) for a Zone that includes non-overlapping LDAs, calculated as the weighted average of the Resource Clearing Prices for such LDAs, weighted by the cleared Demand Resources registered by such Seller in each such LDA; or (ii) for a Zone that contains a smaller LDA within a larger LDA, calculated treating the smaller LDA and the remaining portion of the larger LDA as if they were separate LDAs, and weight averaging in the same manner as (i) above.~~

- D. The Party, Electric Distributor, or Curtailment Service Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.
- E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K hereof and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Tariff, Attachment DD.
- F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.
- G. PJM measures Demand Resources Registrations in the following ways:

~~Prior to June 1, 2016: Legacy Direct Load Control (LDLC) — Load management that is initiated directly by the Curtailment Service Provider's market operations center or its agent, employing a communication signal to cycle equipment (typically water heaters or central air conditioners). DLC programs are qualified based on load research and customer subscription data. Curtailment Service Providers may rely on the results of load research studies identified in the PJM Manuals to set the per-participant load reduction for LDLC programs. Each Curtailment Service Provider relying on DLC load management must periodically update its LDLC switch operability rates, in accordance with the PJM Manuals.~~

Firm Service Level (FSL) – Load management achieved by an end-use customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Curtailment Service Provider's market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by an end-use customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Curtailment Service Provider’s market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

H. Each Curtailment Service Provider must satisfy (or contract with another LSE, Curtailment Service Provider, or electric distribution company to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;
- Supplemental status reports, detailing Demand Resources available, as requested by PJM;
- Entry of customer-specific Demand Resource ~~credit~~Registration information, for planning and verification purposes, into the designated PJM electronic system.
- Customer-specific compliance and verification information for each PJM-initiated Demand Resource event or Provider initiated test event, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.
- Load drop estimates for all ~~Demand Resource~~Load Management events and test events, prepared in accordance with the PJM Manuals.

I. The Nominated Values (summer, winter or annual) ~~off~~for each Demand Resource Registration shall be determined consistent with the process for determination of the capacity obligation for the customer described below.

The summer Nominated Value for ~~a~~Firm Service Level customer(s) on a registration will be based on the peak load contribution for the customer(s), as typically determined by the 5CP methodology utilized by the electric distribution company to determine ICAP obligation values. The summer Nominated Value for a registration~~Annual Demand Resources with a Capacity Performance commitment~~ shall equal the ~~lessor of i)~~ total peak load contribution for the customers on the registration minus the ~~nominated~~ summer Firm Service Level multiplied by the loss factor. The winter Nominated Value for Firm Service Level customer(s) on a registration shall equal the ~~and ii)~~ total Winter Peak Load for customers on the registration multiplied by Zonal Winter Weather Adjustment Factor minus winter Firm Service level and then the result is multiplied by the loss factor. The annual Nominated Value for or Firm Service Level customer(s) on a registration shall equal the lesser of i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.~~The Nominated Value for Limited Demand Resources, Extended~~

~~Summer Demand Resources, Base Capacity Demand Resources, Summer Period Demand Resources, and Annual Demand Resources without a Capacity Performance Commitment shall be total peak load contribution for the customers on the registration minus the nominated summer Firm Service Level multiplied by the loss factor.~~

The summer Nominated Value for a Guaranteed Load Drop customer ~~on a registration for Annual Demand Resources with a Capacity Performance commitment will be the lesser of the~~ shall equal the ~~summer and winter~~ guaranteed load drop amount, adjusted for system losses and shall not exceed the customer's Peak Load Contribution, as established by the customer's contract with the Curtailment Service Provider. The winter Nominated Value for a Guaranteed Load Drop customer ~~on a registration for Limited Demand Resources, Extended Summer Demand Resources, Base Capacity Demand Resources, Summer Period Demand Resources, and Annual Demand Resources without a Capacity Performance Commitment will~~ shall be the ~~summer~~ winter guaranteed load drop amount, adjusted for system losses, and shall not exceed the customer's Winter Peak Load multiplied by Zonal Winter Weather Adjustment Factor multiplied by the loss factor, as established by the customer's contract with the Curtailment Service Provider. The annual Nominated Value for a Guaranteed Load Drop customer on a registration shall be the lesser of the i) summer Nominated Value or ii) winter Nominated Value ~~The maximum value nominated for any Demand Resource shall not exceed the customer's Peak Load Contribution.~~ Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

~~Prior to June 1, 2016, the Nominated Value for a Legacy Direct Load Control program will be based on load research and customer subscription. The maximum value of the program is equal to the approved per participant load reduction multiplied by the number of active participants, adjusted for system losses. The per participant impact is to be estimated at long term average local weather conditions at the time of the summer peak.~~

Customer-specific Demand Resource Registration information (EDC account number, peak load contribution, Winter Peak Load, notification period, etc.) will be entered into the designated PJM electronic system to establish nominated values. Each Demand Resource Registration should be linked to a Demand Resource. Additional data may be required, as defined in sections J and K and the PJM Manuals.

- J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource Registration information, to verify the amount of load management available and to set a maximum allowable ~~summer, winter, or annual~~ Nominated Value. Data is provided by both the zone EDC and the Curtailment Service Provider in the designated PJM electronic system on templates supplied by PJM, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), Winter Peak Load, contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for which such Demand Resource Registration is effective ~~such resource as~~

~~a-Demand Resource.~~ Curtailment Service Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an “unrestricted” peak for a zone, based on information provided by the Curtailment Service Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

~~Prior to June 1, 2016, for Legacy Direct Load Control programs, the Curtailment Service Provider must provide information detailing the number of active participants in each program. Other information on approved LDLC programs will be provided by PJM. The daily Nominated Value for the Delivery Year for a Limited Demand Resource, Extended Summer Demand Resource, Base Capacity Demand Resource, and Annual Demand Resource without a Capacity Performance commitment shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource. For the 2017/2018 and 2018/2019 Delivery Years, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the sum of the annual Nominated Values of the registrations linked to such Demand Resource. For the 2019/2020 Delivery Year, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource. Effective with the 2020/2021 Delivery Year, the daily Nominated Value of a Demand Resource with a Capacity Performance commitment (which may consist of an Annual Demand Resource with a Capacity Performance commitment and/or Summer Period Demand Resource with a Capacity Performance commitment) shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource for the summer period of June through October and May of the Delivery Year, and shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource for the non-summer period of November through April of the Delivery Year.~~

- K. Compliance is the process utilized to review Provider performance during PJM-initiated ~~Demand Resource~~Load Management events and Curtailment Service Provider initiated tests. Compliance will be established for each Provider on an event specific basis for the Curtailment Service Provider’s Demand Resources Registrations dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Curtailment Service Providers are responsible for the submittal of compliance information to PJM for each PJM-initiated event and Curtailment Service Provider initiated test during the compliance period.

Compliance is measured for Market Participant Bonus Performance, as applicable, and Non-Performance Charges. Non-Performance Charges are assessed for the defined obligation period of each Demand Resource as defined in RAA, Article 1, subject to the following requirements:

~~Prior to June 1, 2016, compliance for Legacy Direct Load Control programs will consider only the transmission of the control signal. Curtailment Service Providers are required to report the time period (during the Demand Resource event) that the control signal was actually sent.~~

Compliance is checked on an individual customer basis for Firm Service Level, by comparing actual load during the event to the firm service level. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Curtailment Service Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year)- End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(PLC) - (Load * LF)$$

Winter (November through April of a Delivery Year)- End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

Compliance is checked on an individual customer basis for Guaranteed Load Drop. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Guaranteed Load Drop compliance will be based on:

- (i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity

compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF.

- (ii) Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.
- (iii) Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

~~Compliance is averaged over the Load Management Event for non interval metered LDLC programs, prior to June 1, 2016. Load reduction c~~Compliance is averaged over the Load Management Event for a Demand Resource Registration linked to a Limited Demand Resource, Extended Summer Demand Resource, or Annual Demand Resource without a Capacity Performance commitment or determined on an hourly basis for a Demand Resources Registration linked to with a Base Capacity Demand Resource or Annual Demand Resource with a Capacity Performance commitment, for each FSL and GLD customer dispatched by the Office of the Interconnection for at least 30 minutes of the clock hour (i.e., "partial dispatch compliance hour"). The registered capacity commitment for a Demand Resource Registration without a Base or Capacity Performance commitment for the partial dispatch compliance hour will be prorated based on the number of minutes dispatched during the clock hour and as defined in the Manuals. Curtailment Service Provider may submit 1 minute load data for use in capacity compliance calculations for partial dispatch compliance hours subject to PJM approval and in accordance with the PJM Manuals where: (a) metering meets all Tariff and Manual requirements, (b) 1 minute load data shall be submitted to PJM for all locations on the registration, and (c) 1 minute load data measures energy consumption over the minute. The registered capacity commitment for a Demand Resource Registration with a Base or Capacity Performance commitment is not prorated based on the number of minutes dispatched during the clock hours. The actual hourly load reduction for the hour ending that includes a Performance Assessment Interval(s) is flat-profiled over the set of dispatch intervals in the hour in accordance with the PJM Manuals.

~~For all Delivery Years:~~

A Demand Resources Registration may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero.

Compliance will be totaled over all dispatched registrations for FSL and GLD customers ~~and LDLC programs (prior to June 1, 2016)~~ linked to a committed Limited Demand Resource, Extended Summer Demand Resource, and Annual Demand Resource without a

Capacity Performance commitment to determine a net compliance position for the event for each Provider by Zone Compliance Aggregation Area and such net compliance position shall be allocated to the underlying registrations, ~~for all Demand Resources committed by such Provider in accordance with PJM Manuals and dispatched by the Office of the Interconnection in the zone.~~ Load Management Event ~~Deficiencies~~ shall be as further determined in accordance with Tariff, ~~Schedule Attachment~~ DD, section 11 and PJM Manuals.

For a Performance Assessment Interval, compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a Provider's Base Capacity Demand Resource or to an Annual Demand Resource with a Capacity Performance commitment to determine the Actual Performance for such Demand Resource in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals. The Expected Performance for such Demand Resource shall be equal to the Provider's committed capacity on the Demand Resource, adjusted to account for any linked registrations that were not dispatched by PJM. A Provider's Demand Resources' initial Performance Shortfalls shall be netted for all the seller's Demand Resources in the Emergency Action Area to determine a net Emergency Action Area Performance Shortfall which is then allocated to the Capacity Market Seller's Demand Resources in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals.

L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak summer and winter periods as described herein) reduction in electric energy consumption at the End-Use Customer's retail site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.
2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June 1, 2011. No later than 30 days prior to the auction in which the resource is to be offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project location, the project development timeline, and any other relevant data. Such notice also shall state the seller's proposed Nominated Energy Efficiency Value.

- For Delivery Years through May 31, 2018 for all Energy Efficiency Resources not committed as a Capacity Performance Resource, the seller's proposed Nominated Energy Efficiency Value shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday;
- For the 2018/2019 and 2019/2020 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Base Capacity Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday; and
- For the 2018/2019 Delivery Year and subsequent Delivery Years and for any Annual Energy Efficiency Resource committed as a Capacity Performance Resource for the 2016/2017 and 2017/2018 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Annual Energy Efficiency Resources, shall be the expected average load reduction, for all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 15:00 EPT and the hour ending 18:00 EPT. In addition, the expected average load reduction for all days from January 1 through February 28, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 8:00 EPT and the hour ending 9:00 EPT and between the hour ending 19:00 EPT and the hour ending 20:00 EPT shall not be less than the Nominated Energy Efficiency Value; and
- For the 2020/2021 Delivery Year and subsequent Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Summer-Period Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday.

The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with

all applicable credit requirements as set forth in Tariff, Attachment Q. For Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency value times the DR Factor and the Forecast Pool Requirement. For the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency Value times the Forecast Pool Requirement.

4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a BRA may elect a New Entry Price Adjustment on the same terms as set forth in Tariff, Attachment DD, section 5.14(c).
5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.
6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.
7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.
8. For Incremental Auctions conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, if a Relevant Electric Retail Regulatory Authority receives FERC authorization to qualify or prohibit Energy Efficiency Resource participation in a specific area(s) of the PJM Region, the following process applies:

(a) The Office of the Interconnection will publicly post a reference to the FERC authorization of a Relevant Electric Retail Regulatory Authority order, ordinance or resolution that qualifies or prohibits Energy Efficiency Resource participation, the applicable electric distribution company(ies), and the applicable auction(s) and/or Delivery Year(s).

(b) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all resources that are located in the jurisdiction of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation within the Zone or LDA, as required, and those outside of the area but within the Zone or LDA, as required.

(c) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all Energy Efficiency Resources to be offered as part of its Energy Efficiency measurement and verification plan and certified post-installation measurement and verification report. The Office of Interconnection will provide a list to the relevant electric distribution company for the specific area(s) to review for compliance with the Relevant Electric Retail Regulatory Authority of Capacity Market Sellers that are:

- (i) offering Energy Efficiency Resources in an RPM Auction within two (2) Business Days after the deadline for submitting an energy efficiency measurement and verification plan for such RPM Auction; and
- (ii) certifying Energy Efficiency Resources with a Delivery Year post-installation measurement and verification report, within two (2) Business Days of receipt of such Delivery Year post-installation measurement and verification report. The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource.

(d) The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation and provide a response to the Office of the Interconnection within five (5) Business Days after receiving the list of Capacity Market Sellers offering Energy Efficiency Resources. The Office of the Interconnection will not allow a Capacity Market Seller to offer or certify Energy Efficiency Resources if an electric distribution company denies such Capacity Market Seller to deliver

Energy Efficiency Resources in compliance with rules of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation.

- (9) For Incremental Auctions that will be conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, a Capacity Market Seller of Energy Efficiency Resources that cannot satisfy its RPM obligations in any Delivery Year due to the prohibition of participation by a Relevant Electric Retail Regulatory Authority authorized by FERC to prohibit participation of such resources may be relieved of its Capacity Resource Deficiency Charge by notifying the Office of the Interconnection by no later than seven (7) calendar days prior to the posting of the planning parameters for the Third Incremental Auction of that Delivery Year. After providing such notice, the affected Capacity Market Seller may elect to be relieved of its RPM commitment, and shall not be required to obtain replacement capacity for the resource, and no charges shall be assessed by the Office of the Interconnection for the Capacity Market Seller's deficiency in satisfying its RPM obligation for the resource for such Delivery Year. In such case, however, the Capacity Market Seller shall not be entitled to, nor be paid, any RPM revenues for such resource for that Delivery Year. The Office of the Interconnection will apply corresponding adjustments to the quantity of Buy Bids or Sell Offers in the Incremental Auctions for such Delivery Years in accordance with Tariff, Attachment DD, sections 5.12(b)(ii) and 5.12(b)(iii).

Section(s) of the
PJM Operating Agreement
(Marked / Redline Format)

8.1 Emergency Load Response and Pre-Emergency Load Response Program Options

The Emergency Load Response Program and Pre-Emergency Load Response Program are designed to provide a method by which end-use customers may be compensated by PJM for reducing load immediately prior to an anticipated emergency event (“pre-emergency event”) or during an emergency event. As used in the Emergency Load Response Program and Pre-Emergency Load Response Program, the term “end-use customer” refers to an individual location or aggregation of locations that consume electricity as identified by a unique electric distribution company account number. There are two options for participation in the Emergency Load Response Program and Pre-Emergency Load Response Program:

- ◆ Full Program Option

Participants in the Full Program Option receive, pursuant to Tariff, Attachment DD-~~of the Tariff~~ and as applicable, (i) an energy payment for load reductions during a pre-emergency or emergency event, and (ii) a capacity payment for the ability to reduce load ~~reductions~~ during a pre-emergency event or emergency event measured as set forth in the Reporting and Compliance provisions below.

- ◆ Energy Only Option

Participants in the Energy Only Option receive only an energy payment for load reductions during an emergency event.

8.5 Pre-Emergency Operations

All participants in the Pre-Emergency Load Response Program shall be subject to the operation procedures herein, unless the participant can demonstrate its Demand Resource Registration: (1) relies on Behind the Meter generation to fulfill its load reduction obligations; (2) the Demand Resource Registration has environmental restrictions imposed on it by Applicable Laws and Regulations that limit the Demand Resource Registration's ability to operate only in emergency conditions; and (3) such limitation exists for any period of time. For the purposes of Section 8, emergency conditions shall be defined either by the express terms of the Applicable Law or Regulation, or if not set forth therein shall be deemed to exist if PJM has declared a NERC Energy Emergency Alert Level 2, as defined in the applicable NERC Standards. If these three criteria are met, the participant shall be subject to the emergency operation procedures contained in Section 8.6. In such case, the Curtailment Service Provider shall submit a request for the relevant Demand Resource Registration(s) to be an emergency (versus pre-emergency) Demand Resource Registration to the Office of the Interconnection, at the time the Registration is submitted in applicable PJM system~~Form is submitted~~ in accordance with this Agreement. A Curtailment Service Provider shall not submit a request for an exception unless it has done its due diligence to confirm that the Demand Resource Registration meets the requirements referenced herein and has obtained from the end-use customer documentation supporting the exception request. The Curtailment Service Provider shall provide the Office of the Interconnection with a copy of such supporting documentation within three (3) Business Days of a request therefor. Failure to provide such supporting documentation by the deadline shall result in the Demand Resource Registration being subject to the pre-emergency procedures herein.

PJM will initiate a pre-emergency event prior to the declaration of a Maximum Generation Emergency or an emergency event when practicable. A pre-emergency event is implemented when economic resources are not adequate to serve load and maintain reserves or maintain system reliability, and prior to proceeding into emergency procedures. Understanding the primary responsibility of the Office of the Interconnection to maintain system security, the Office of the Interconnection will strive to exhaust, but it is not obligated to exhaust, all economic resources prior to initiating a pre-emergency event. PJM will initiate an electronic message to Curtailment Service Providers notifying them of the pre-emergency event; Curtailment Service Providers are required to have the capability to retrieve this electronic message as described in the PJM Manuals. Additionally, PJM will post the pre-emergency event information on the PJM website and issue a separate All-Call message.

Following PJM's request to reduce load, (i) participants in the Energy Only Option voluntarily may reduce load; and (ii) participants in the Full Program Option are required to reduce load unless they already have reduced load pursuant to the Economic Load Response Program. PJM will dispatch the resources of all Emergency Load Response Program participants (not already dispatched under the Economic Load Response Program) based on the availability, location, minimum notification time, dispatch price and/or quantity of load reduction needed, subject to transmission constraints in the PJM Region. To give PJM dispatchers the flexibility to address reliability concerns in the most effective and timely manner and invoke the resources that offer the most assurance of effective relief of emergency conditions, the dispatch of Demand Resources Registrations may not be based solely on the least-cost resources since such dispatch

shall be based not only on price, but also on availability, location, minimum notification time and/or quantity of megawatts of load or load reduction needed.

The dispatch price of Full Program Option ~~resources~~registrations and Energy Only Option ~~resources~~registrations in the Pre-Emergency Load Response Program are eligible to set the real time Locational Marginal Prices (“LMP”) when the Office of the Interconnection has implemented pre-emergency procedures and such ~~resources~~registrations are required to reduce demand in the PJM Region and as described in Operating Agreement, Schedule 1, s~~Section 2-of Schedule 1 of the PJM Operating Agreement~~ and the parallel provisions of Tariff, Attachment K-Appendix~~-of the PJM Tariff~~. Energy Only Option ~~resources~~registrations must also satisfy PJM’s telemetry requirements.

Curtailed Service Providers with ~~resources—registered to participate~~Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Programs must provide real-time operational data regarding the availability and status of their resources to PJM, and comply with operational procedures, as described in detail in the PJM Manuals.

8.6 Emergency Operations

PJM will initiate the notification of a Load Management Event coincident with the declaration of Maximum Generation emergency. (Implementation of the Emergency Load Response Program can be used for regional emergencies.) The minimum duration of a load reduction request is one hour. A Load Management Event is implemented whenever economic generating capacity is not adequate to serve load and maintain reserves or maintain system reliability. PJM will initiate an electronic message to Curtailment Service Providers notifying them of the Load Management Event; Curtailment Service Providers are required to have the capability to retrieve this electronic message as described in the PJM Manuals. Additionally, PJM will post the Load Management Event information on the PJM website and issue a separate All-Call message.

Following PJM's request to reduce load, (i) participants in the Energy Only Option voluntarily may reduce load; and (ii) participants in the Full Program Option are required to reduce load unless they already have reduced load pursuant to the Economic Load Response Program. PJM will dispatch the resources of all Emergency Load Response Program participants (not already dispatched under the Economic Load Response Program) based on the availability, location, minimum notification time, dispatch price and/or quantity of load reduction needed, subject to transmission constraints in the PJM Region. To give PJM dispatchers the flexibility to address reliability concerns in the most effective and timely manner and invoke the resources that offer the most assurance of effective relief of emergency conditions, the dispatch of Demand Resource Registrations may not be based solely on the least-cost resources since such dispatch shall be based not only on price, but also on availability, location, minimum notification time and/or quantity of megawatts of load or load reduction needed.

The dispatch price of Full Program Option ~~resources~~registrations and Energy Only Option ~~resources~~registrations in the Emergency Load Response Program are eligible to set the real time LMP when the Office of the Interconnection has implemented Emergency procedures and such ~~resources~~registrations are required to reduce demand in the PJM Region and as described in Operating Agreement, Schedule 1, sSection 2-of-Schedule-1-of-the-PJM-Operating-Agreement and the parallel provisions of Tariff, Attachment K-Appendix-of-the-PJM-Tariff. Energy Only Option ~~resources~~registrations must also satisfy PJM's telemetry requirements.

Curtailment Service Providers with ~~resources-registered-to-participate~~Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Programs must provide real-time operational data regarding the availability and status of their resources to PJM, as described in detail in the PJM Manuals. Operational procedures are described in detail in the *PJM Manual for Emergency Operations*.

8.8 Market Settlements

Payment for reducing load is based on the actual kWh relief provided plus the adjustment for losses, subject to the Reporting and Compliance provisions below. The magnitude of capacity relief provided by Full Program Option participants shall be the amount determined in accordance with the Reporting and Compliance provisions below. The magnitude of relief provided by Energy Only Option participants, and the magnitude of energy relief provided by Full Program Option participants, may be less than, equal to, or greater than the kW amount declared on the Emergency or Pre-Emergency r~~Registration Form~~. Compensation will be provided for reductions in energy consumption during emergency events by Full Program Option participants and Energy Only Option participants regardless of whether the participant's load during the event exceeds its peak load contribution for the applicable Delivery Year.

PJM Settlement pays the applicable LMP to the PJM Member that nominates the load. Payment will be equal to the measured energy load reduction adjusted for losses times the applicable LMP. The measured energy load reduction for locations with approved Economic Load Response registrations prior to a Load Management Event that have an economic CBL different than the maximum base load as defined in the PJM Manuals will use the associated economic CBL to determine the energy load reduction unless the locations on the Emergency Load Response registration are not the same locations as those included on the Economic Load Response registration. If, at the time that a Load Management Event or emergency event is initiated by PJM, an end-use customer is already responding economically (i.e., pursuant to the Economic Load Response rules) and economic CBL is based on Symmetric Additive Adjustment, then the CBL calculated based on the Symmetric Additive Adjustment period prior to the economic event will be used. Locations that do not have an approved Economic Load Response registration prior to a Load Management Event will use the Customer Baseline Load as defined in section 3.3A.2 and associated Symmetric Additive Adjustment as defined in section 3.3A.2.01 of this schedule unless an alternative CBL is approved pursuant to section 3.3A.2.01 of this schedule as the CBL to determine the energy load reduction.

If, however, the sum of the hourly energy payments to a Curtailment Service Provider with a Demand Resource Registration dispatched by PJM for actual, achieved reductions is not greater than or equal to the offer value (i.e. Minimum Dispatch Price and shut down costs) then the Curtailment Service Provider will be made whole up to the offer value for its actual, achieved reductions for the Demand Resource Registration.

Locations on Economic Load Response registrations dispatched in the Real-time Energy Market or cleared in the Day-ahead Energy Market that are also included on an Emergency Load Response and Pre-Emergency Load Response registration as Full Program Option, and that have also been dispatched as part of an emergency event for the same hour (i.e., have an "overlapping dispatch hour") will be compensated for energy based on emergency energy settlement and cost allocation rules as set forth in this section and in the PJM Manuals. Overlapping dispatch hours will use shutdown costs based on what was considered for the economic event, and no balancing Operating Reserve charges will be assessed for deviations from real-time dispatch amounts or from cleared day-ahead commitments. To avoid duplicative energy payments, overlapping dispatch hours for an aggregate registration (i.e., multiple locations on the same registration) or

dispatch groups where locations on the Emergency Load Response and Pre-Emergency Load Response registration are not the same locations as those on the Economic Load Response registration will have hourly economic energy load reduction and/or hourly emergency energy load reduction prorated based on load reduction capability provided by the Curtailment Service Provider for the locations.

The Curtailment Service Provider will only submit energy settlements for Load Management Events that occur outside of the specific availability period defined in the Reliability Assurance Agreement for each Demand Resource type if the Curtailment Service Provider has confirmed that the customers on the registration did take action to reduce load or the registration reflects the entire group of mass market customers for which an energy settlement will either be submitted for all or none of the mass market customers, as approved by PJM. The Curtailment Service Provider will only submit energy settlements for each registration for Load Management Events that occur during the product specific availability period as defined for each product in the Reliability Assurance Agreement if the Curtailment Service Provider also provides associated load data for each registration in order to calculate that registration's capacity compliance.

Full Program Option participants that fail to provide a load reduction (as measured as set forth in the Reporting and Compliance provisions below) when dispatched by PJM shall be assessed penalties and/or charges as specified in [Tariff](#), Attachment DD ~~of the PJM Tariff~~ and the Reliability Assurance Agreement, as applicable.

During emergency conditions, costs for emergency purchases in excess of LMP are allocated among PJM Market Buyers in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour in the Real-time Energy Market compared to the Day-ahead Energy Market. Consistent with this pricing methodology, all charges under the Emergency Load Response and Pre-Emergency Load Response Program are allocated to purchasers of energy, in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour from day-ahead to real-time.

Emergency Load Response and Pre-Emergency Load Response Program charges and credits will appear on the PJM Members monthly bill, as described in the *PJM Manual for Operating Agreement Accounting* and the *PJM Manual for Billing*.

8.9 Reporting and Compliance

Actual load reductions of Energy Only Option emergency ~~resources~~registrations will be added back for the purpose of peak load calculations for capacity for the following Delivery Year.

Actual Emergency Load Response, Pre-Emergency Load Response and Economic Load Response load reductions for ~~Load Management resources~~Demand Resource Registrations in the registered as Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only ~~resources~~Option which occur ~~from June 1 through September 30, during a registration's product-type required availability window as set forth in PJM Reliability Assurance Agreement, Tariff and Manuals or which occur outside the availability window if such registration received Bonus Performance for Performance Assessment Interval(s) or responded~~ to economic event will be added back for the purpose of calculating peak load for capacity for the following Delivery Year, as set forth in the PJM Manuals and consistent with the load response recognized for capacity compliance as set forth in the Reporting and Compliance provisions below. Capacity Only ~~Option~~~~resources~~ registrations are Full Program Option ~~resources~~registrations that do not receive an energy payment for load reductions during a pre-emergency or emergency event.

Actual load reductions of ~~Load Management resources registered as~~Demand Resource Registrations in Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only ~~Option~~~~resources~~ used to determine Load Management Event and test capacity compliance for Firm Service Level and Guaranteed Load Drop end-use customers shall be equal to the load reduction provided to the electric distribution company as follows and in accordance with the PJM Manuals:

i) ~~i~~—Guaranteed Load Drop compliance will be based on:

a. the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF. Calculations are represented by:

Summer: Minimum of {(comparison load – Load) * LF, PLC – (Load * LF)}

Non-summer: Minimum of {(comparison load – Load) * LF, (WPL*ZWWAF*LF)-(Load*LF)}

b. Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office

of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.

c. Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:

- ◆ Comparable Day
- ◆ Same Day
- ◆ Customer Baseline
- ◆ Regression Analysis
- ◆ Generation

Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

~~For Guaranteed Load Drop end-use customers, the lesser of (a) comparison load used to best represent what the load would have been if the Office of the Interconnection did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the metered load (“Load”) and then multiplied by the loss factor (“LF”) or (b) the current Delivery Year peak load contribution (“PLC”) minus the metered load multiplied by the loss factor (“LF”). A load reduction will only be recognized for capacity compliance if the metered load multiplied by the loss factor is less than the current Delivery Year peak load contribution. The calculation is represented by:~~

~~Minimum of {(comparison load — Load) * LF, PLC — (Load * LF)}~~

~~Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:~~

- ◆ ~~Comparable Day~~
- ◆ ~~Same Day~~
- ◆ ~~Customer Baseline~~
- ◆ ~~Regression Analysis~~
- ◆ ~~Generation~~

~~Each of these methodologies is described in greater detail in Manual M-19, *PJM Manual for Load Forecasting and Analysis*, at Attachment A: Load Drop Estimate Guidelines.~~

ii) ii) — Compliance for FSL will be based on:

~~For Firm Service Level end-use customers the current Delivery Year PLC minus the Load multiplied by the LF. The calculation is represented by:~~

~~PLC - (Load * LF)~~

~~Summer (June through October and the following May of a Delivery Year) - End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:~~

~~(PLC) - (Load * LF)~~

~~Winter (November through April of a Delivery Year) - End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:~~

~~(WPL * ZWWAF * LF) - (Load * LF)~~

The capacity compliance of ~~Load Management resources~~ Demand Resource Registrations that are registered as in the Emergency Load Response and Pre-Emergency Load Response Full Program Option, as determined in accordance with these Reporting and Compliance provisions, shall not affect energy payments to such resources for load reductions during an emergency event, as provided in the Market Settlements provisions above and Tariff, Attachment DD ~~of the Tariff~~.

PJM will submit any required reports to FERC on behalf of the Emergency Load Response and Pre-Emergency Load Response Program participants. PJM will also post this document, as well as any other program-related documentation on the PJM website.

PJM will post on its website a report of demand response activity, and will provide a summary thereof to the PJM Markets and Reliability Committee on an annual basis.

As PJM receives evidence from the electric distribution companies pursuant to section 1.5A.3 of PJM's Economic Load Response Program, PJM will post on its website a list of those Relevant Electric Retail Regulatory Authorities that the electric distribution companies assert prohibit or condition retail participation in PJM's Emergency Load Response and Pre-Emergency Load Response Program together with a corresponding reference to the Relevant Electric Retail Regulatory Authority evidence that is provided to PJM by the electric distribution companies.

Section(s) of the
PJM Reliability Assurance Agreement

(Marked / Redline Format)

ARTICLE 1 – DEFINITIONS

Unless the context otherwise specifies or requires, capitalized terms used herein shall have the respective meanings assigned herein or in the Schedules hereto, or in the PJM Tariff or PJM Operating Agreement if not otherwise defined in this Agreement, for all purposes of this Agreement (such definitions to be equally applicable to both the singular and the plural forms of the terms defined). Unless otherwise specified, all references herein to Articles, Sections or Schedules, are to Articles, Sections or Schedules of this Agreement. As used in this Agreement:

Agreement:

“Agreement” shall mean this Reliability Assurance Agreement, together with all Schedules hereto, as amended from time to time.

Annual Demand Resource:

“Annual Demand Resource” shall mean a resource that is placed under the direction of the Office of the Interconnection during the Delivery Year, and will be available for an unlimited number of interruptions during such Delivery Year by the Office of the Interconnection, and will be capable of maintaining each such interruption between the hours of 10:00AM to 10:00PM Eastern Prevailing Time for the months of June through October and the following May, and 6:00AM through 9:00PM Eastern Prevailing Time for the months of November through April unless there is an Office of the Interconnection approved maintenance outage during October through April. The Annual Demand Resource must be available in the corresponding Delivery year to be offered for sale or Self-Supplied in an RPM Auction, or included as an Annual Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

Annual Energy Efficiency Resource:

“Annual Energy Efficiency Resource” shall mean a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, meeting the requirements of Reliability Assurance Agreement, Schedule 6 and exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during the summer and winter periods described in such Schedule 6 and the PJM Manuals) reduction in electric energy consumption that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

Applicable Regional Entity:

“Applicable Regional Entity” shall have the same meaning as in the PJM Tariff.

Base Capacity Demand Resource:

“Base Capacity Demand Resource” shall mean, for the 2018/2019 and 2019/2020 Delivery

Years, a resource that is placed under the direction of the Office of the Interconnection and that will be available June through September of a Delivery Year, and will be available to the Office of the Interconnection for an unlimited number of interruptions during such months, and will be capable of maintaining each such interruption for at least a 10-hour duration between the hours of 10:00AM to 10:00PM Eastern Prevailing Time. The Base Capacity Demand Resource must be available June through September in the corresponding Delivery Year to be offered for sale or self-supplied in an RPM Auction, or included as a Base Capacity Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

Base Capacity Energy Efficiency Resource:

“Base Capacity Energy Efficiency Resource” shall mean, for the 2018/2019 and 2019/2020 Delivery Years, a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, meeting the requirements of RAA, Schedule 6 and exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during the summer peak periods as described in Reliability Assurance Agreement, Schedule 6 and the PJM Manuals) reduction in electric energy consumption that is not reflected in the peak load forecast prepared for the Delivery Year for which the Base Capacity Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

Base Capacity Resource:

“Base Capacity Resource” shall have the same meaning as in Tariff, Attachment DD.

Base Residual Auction:

“Base Residual Auction” shall have the same meaning as in Tariff, Attachment DD.

Behind The Meter Generation:

“Behind The Meter Generation” shall refer to a generating unit that delivers energy to load without using the Transmission System or any distribution facilities (unless the entity that owns or leases the distribution facilities consented to such use of the distribution facilities and such consent has been demonstrated to the satisfaction of the Office of the Interconnection; provided, however, that Behind The Meter Generation does not include (i) at any time, any portion of such generating unit’s capacity that is designated as a Capacity Resource or (ii) in any hour, any portion of the output of such generating unit that is sold to another entity for consumption at another electrical location or into the PJM Interchange Energy Market.

Black Start Capability:

“Black Start Capability” shall mean the ability of a generating unit or station to go from a shutdown condition to an operating condition and start delivering power without assistance from the power system.

Capacity Emergency Transfer Objective (CETO):

“Capacity Emergency Transfer Objective” or “CETO” shall mean the amount of electric energy that a given area must be able to import in order to remain within a loss of load expectation of one event in 25 years when the area is experiencing a localized capacity emergency, as determined in accordance with the PJM Manuals. Without limiting the foregoing, CETO shall be calculated based in part on EFORD determined in accordance with Reliability Assurance Agreement, Schedule 5, Paragraph C.

Capacity Emergency Transfer Limit (CETL):

Capacity Emergency Transfer Limit” or “CETL” shall mean the capability of the transmission system to support deliveries of electric energy to a given area experiencing a localized capacity emergency as determined in accordance with the PJM Manuals.

Capacity Import Limit:

For any Delivery Year up to and including the 2019/2020 Delivery Year, “Capacity Import Limit” shall mean, (a) for the PJM Region, (1) the maximum megawatt quantity of external Generation Capacity Resources that PJM determines for each Delivery Year, through appropriate modeling and the application of engineering judgment, the transmission system can receive, in aggregate at the interface of the PJM Region with all external balancing authority areas and deliver to load in the PJM Region under capacity emergency conditions without violating applicable reliability criteria on any bulk electric system facility of 100kV or greater, internal or external to the PJM Region, that has an electrically significant response to transfers on such interface, minus (2) the then-applicable Capacity Benefit Margin; and (b) for certain source zones identified in the PJM manuals as groupings of one or more balancing authority areas, (1) the maximum megawatt quantity of external Generation Capacity Resources that PJM determines the transmission system can receive at the interface of the PJM Region with each such source zone and deliver to load in the PJM Region under capacity emergency conditions without violating applicable reliability criteria on any bulk electric system facility of 100kV or greater, internal or external to the PJM Region, that has an electrically significant response to transfers on such interface, minus the then-applicable Capacity Benefit Margin times (2) the ratio of the maximum import quantity from each such source zone divided by the PJM total maximum import quantity. As more fully set forth in the PJM Manuals, PJM shall make such determination based on the latest peak load forecast for the studied period, the same computer simulation model of loads, generation and transmission topography employed in the determination of Capacity Emergency Transfer Limit for such Delivery Year, including external facilities from an industry standard model of the loads, generation, and transmission topography of the Eastern Interconnection under peak conditions. PJM shall specify in the PJM Manuals the areas and minimum distribution factors for identifying monitored bulk electric system facilities that have an electrically significant response to such transfers on the PJM interface. Employing such tools, PJM shall model increased power transfers from external areas into PJM to determine the transfer level at which one or more reliability criteria is violated on any monitored bulk electric system facilities that have an electrically significant response to such transfers. For the

PJM Region Capacity Import Limit, PJM shall optimize transfers from other source areas not experiencing any reliability criteria violations as appropriate to increase the Capacity Import Limit. The aggregate megawatt quantity of transfers into PJM at the point where any increase in transfers on the interface would violate reliability criteria will establish the Capacity Import Limit. Notwithstanding the foregoing, a Capacity Resource located outside the PJM Region shall not be subject to the Capacity Import Limit if the Capacity Market Seller seeks an exception thereto by demonstrating to PJM, by no later than five (5) business days prior to the commencement of the offer period for the relevant RPM Auction, that such resource meets all of the following requirements:

(i) it has, at the time such exception is requested, met all applicable requirements to be pseudo-tied into the PJM Region, or the Capacity Market Seller has committed in writing that it will meet such requirements, unless prevented from doing so by circumstances beyond the control of the Capacity Market Seller, prior to the relevant Delivery Year;

(ii) at the time such exception is requested, it has long-term firm transmission service confirmed on the complete transmission path from such resource into PJM; and

(iii) it is, by written commitment of the Capacity Market Seller, subject to the same obligations imposed on Generation Capacity Resources located in the PJM Region by Tariff, Attachment DD, section 6.6 to offer their capacity into RPM Auctions; provided, however, that (a) the total megawatt quantity of all exceptions granted hereunder for a Delivery Year, plus the Capacity Import Limit for the applicable interface determined for such Delivery Year, may not exceed the total megawatt quantity of Network External Designated Transmission Service on such interface that PJM has confirmed for such Delivery Year; and (b) if granting a qualified exception would result in a violation of the rule in clause (a), PJM shall grant the requested exception but reduce the Capacity Import Limit by the quantity necessary to ensure that the total quantity of Network External Designated Transmission Service is not exceeded.

Capacity Only Option:

“Capacity Only Option” shall mean participation in Emergency Load Response Program or Pre-Emergency Program which allows, pursuant to Tariff, Attachment DD and as applicable, a capacity payment for the ability to reduce load during a pre-emergency or emergency event.

Capacity Performance Resource:

“Capacity Performance Resource” shall have the same meaning as in Tariff, Attachment DD.

Capacity Resources:

“Capacity Resources” shall mean megawatts of (i) net capacity from Existing Generation Capacity Resources or Planned Generation Capacity Resources meeting the requirements of the Reliability Assurance Agreement, Schedules 9 and Reliability Assurance Agreement, Schedule 10 that are or will be owned by or contracted to a Party and that are or will be committed to satisfy that Party's obligations under the Reliability Assurance Agreement, or to satisfy the reliability requirements of the PJM Region, for a Delivery Year; (ii) net capacity from Existing

Generation Capacity Resources or Planned Generation Capacity Resources not owned or contracted for by a Party which are accredited to the PJM Region pursuant to the procedures set forth in such Schedules 9 and 10; and (iii) load reduction capability provided by Demand Resources or Energy Efficiency Resources that are accredited to the PJM Region pursuant to the procedures set forth in the Reliability Assurance Agreement, Schedule 6.

Capacity Transfer Right:

“Capacity Transfer Right” shall have the meaning specified in Tariff, Attachment DD.

Compliance Aggregation Area (CAA):

“Compliance Aggregation Area” or “CAA” shall have the same meaning as in the Tariff.

Consolidated Transmission Owners Agreement, PJM Transmission Owners Agreement or Transmission Owners Agreement:

“Consolidated Transmission Owners Agreement,” “PJM Transmission Owners Agreement” or “Transmission Owners Agreement” shall mean that certain Consolidated Transmission Owners Agreement, dated as of December 15, 2005, by and among the Transmission Owners and by and between the Transmission Owners and PJM Interconnection, L.L.C. on file with the Commission, as amended from time to time.

Control Area:

“Control Area” shall mean an electric power system or combination of electric power systems bounded by interconnection metering and telemetry to which a common generation control scheme is applied in order to:

- (a) match the power output of the generators within the electric power system(s) and energy purchased from entities outside the electric power system(s), with the load within the electric power system(s);
- (b) maintain scheduled interchange with other Control Areas, within the limits of Good Utility Practice;
- (c) maintain the frequency of the electric power system(s) within reasonable limits in accordance with Good Utility Practice and the criteria of NERC and each Applicable Regional Entity;
- (d) maintain power flows on transmission facilities within appropriate limits to preserve reliability; and
- (e) provide sufficient generating capacity to maintain operating reserves in accordance with Good Utility Practice.

Daily Unforced Capacity Obligation:

“Daily Unforced Capacity Obligation” shall mean the capacity obligation of a Load Serving Entity during the Delivery Year, determined in accordance with the Reliability Assurance Agreement, Schedule 8 or, as to an FRR Entity, in the Reliability Assurance Agreement, Schedule 8.1.

Delivery Year:

“Delivery Year” shall mean a Planning Period for which a Capacity Resource is committed pursuant to the auction procedures specified in Tariff, Attachment DD or pursuant to an FRR Capacity Plan under RAA, Schedule 8.1.

Demand Resource (DR):

“Demand Resource” or “DR” shall mean a Limited Demand Resource, Extended Summer Demand Resource, Annual Demand Resource, Base Capacity Demand Resource or Summer-Period Demand Resource with a demonstrated capability to provide a reduction in demand or otherwise control load in accordance with the requirements of RAA, Schedule 6 that offers and that clears load reduction capability in a Base Residual Auction or Incremental Auction or that is committed through an FRR Capacity Plan.

Demand Resource Factor or DR Factor:

“Demand Resource Factor” or “DR Factor” shall mean, for Delivery Years through May 31, 2018, that factor approved from time to time by the PJM Board used to determine the unforced capacity value of a Demand Resource in accordance with Reliability Assurance Agreement, Schedule 6

Demand Resource Officer Certification Form:

“Demand Resource Officer Certification Form” shall mean a certification as to an intended Demand Resource Sell Offer, in accordance with Reliability Assurance Agreement, Schedule 6 and Reliability Assurance Agreement, Schedule 8.1 and the PJM Manuals.

Demand Resource Registration:

“Demand Resource Registration” shall mean a registration in the Full Program Option or Capacity Only Option of the Emergency or Pre-Emergency Load Resource Program in accordance with Tariff, Attachment K-Appendix, section 8.

Demand Resource Sell Offer Plan:

“Demand Resource Sell Offer Plan” shall mean the plan required by Reliability Assurance Agreement, Schedule 6 and Reliability Assurance Agreement, Schedule 8.1 in support of an

intended offer of Demand Resources in an RPM Auction, or an intended inclusion of Demand Resources in an FRR Capacity Plan.

Electric Cooperative:

“Electric Cooperative” shall mean an entity owned in cooperative form by its customers that is engaged in the generation, transmission, and/or distribution of electric energy.

Electric Distributor:

“Electric Distributor” shall mean a Member that 1) owns or leases with rights equivalent to ownership of electric distribution facilities that are used to provide electric distribution service to electric load within the PJM Region; or 2) is a generation and transmission cooperative or a joint municipal agency that has a member that owns electric distribution facilities used to provide electric distribution service to electric load within the PJM Region.

Emergency:

“Emergency” shall mean (i) an abnormal system condition requiring manual or automatic action to maintain system frequency, or to prevent loss of firm load, equipment damage, or tripping of system elements that could adversely affect the reliability of an electric system or the safety of persons or property; or (ii) a fuel shortage requiring departure from normal operating procedures in order to minimize the use of such scarce fuel; or (iii) a condition that requires implementation of emergency procedures as defined in the PJM Manuals.

End-Use Customer:

“End-Use Customer” shall mean a Member that is a retail end-user of electricity within the PJM Region. For purposes of Members Committee sector classification, a Member that is a retail end-user that owns generation may qualify as an End-Use customer if: (1) the average physical unforced capacity owned by the Member and its affiliates in the PJM region over the five Planning Periods immediately preceding the relevant Planning Period does not exceed the average PJM capacity obligation for the Member and its affiliates over the same time period; or (2) the average energy produced by the Member and its affiliates within the PJM region over the five Planning Periods immediately preceding the relevant Planning Period does not exceed the average energy consumed by that Member and its affiliates within the PJM region over the same time period. The foregoing notwithstanding, taking retail service may not be sufficient to qualify a Member as an End-Use Customer.

Energy Efficiency Resource:

“Energy Efficiency Resource” shall mean a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, meeting the requirements of RAA, Schedule 6 and exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during the periods

described in Reliability Assurance Agreement, Schedule 6 and the PJM Manuals) reduction in electric energy consumption that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention. Annual Energy Efficiency Resources, Base Capacity Energy Efficiency Resources and Summer-Period Energy Efficiency Resources are types of Energy Efficiency Resources.

Existing Demand Resource:

“Existing Demand Resource” shall mean a Demand Resource for which the Demand Resource Provider has identified existing end-use customer sites that are registered for the current Delivery Year with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the Delivery Year for which such resource is offered.

Existing Generation Capacity Resource:

“Existing Generation Capacity Resource” shall mean, for purposes of the must-offer requirement and mitigation of offers for any RPM Auction for a Delivery Year, a Generation Capacity Resource that, as of the date on which bidding commences for such auction: (a) is in service; or (b) is not yet in service, but has cleared any RPM Auction for any prior Delivery Year. A Generation Capacity Resource shall be deemed to be in service if interconnection service has ever commenced (for resources located in the PJM Region), or if it is physically and electrically interconnected to an external Control Area and is in full commercial operation (for resources not located in the PJM Region). The additional megawatts of a Generation Capacity Resource that is being, or has been, modified to increase the number of megawatts of available installed capacity thereof shall not be deemed to be an Existing Generation Capacity Resource until such time as those megawatts (a) are in service; or (b) are not yet in service, but have cleared any RPM Auction for any prior Delivery Year.

Extended Summer Demand Resource:

“Extended Summer Demand Resource” shall mean, for Delivery Years through May 31, 2018, and for FRR Capacity Plans Delivery Years through May 31, 2019, a resource that is placed under the direction of the Office of the Interconnection and that will be available June through October and the following May, and will be available for an unlimited number of interruptions during such months by the Office of the Interconnection, and will be capable of maintaining each such interruption for at least a 10-hour duration between the hours of 10:00AM to 10:00PM Eastern Prevailing Time. The Extended Summer Demand Resource must be available June through October and the following May in the corresponding Delivery Year to be offered for sale or Self-Supplied in an RPM Auction, or included as an Extended Summer Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

Facilities Study Agreement:

“Facilities Study Agreement” shall have the same meaning as in Tariff, Part VI, section 206.

FERC or Commission:

“FERC” or “Commission” shall mean the Federal Energy Regulatory Commission or any successor federal agency, commission or department exercising jurisdiction over the Tariff, Operating Agreement and Reliability Assurance Agreement.

Firm Point-To-Point Transmission Service:

“Firm Point-To-Point Transmission Service” shall have the meaning specified in the Tariff.

Firm Transmission Service:

“Firm Transmission Service” shall mean transmission service that is intended to be available at all times to the maximum extent practicable, subject to an Emergency, an unanticipated failure of a facility, or other event beyond the control of the owner or operator of the facility or the Office of the Interconnection.

Fixed Resource Requirement Alternative or FRR Alternative:

“Fixed Resource Requirement Alternative” or “FRR Alternative” shall mean an alternative method for a Party to satisfy its obligation to provide Unforced Capacity hereunder, as set forth in the Reliability Assurance Agreement, Schedule 8.1.

Forecast Pool Requirement:

“Forecast Pool Requirement” or “FPR” shall mean the amount equal to one plus the unforced reserve margin (stated as a decimal number) for the PJM Region required pursuant to this Reliability Assurance Agreement, as approved by the PJM Board pursuant to Reliability Assurance Agreement, Schedule 4.1.

FRR Capacity Plan or FRR Plan:

“FRR Capacity Plan” or “FRR Plan” shall mean a long-term plan for the commitment of Capacity Resources to satisfy the capacity obligations of a Party that has elected the FRR Alternative, as more fully set forth in the Reliability Assurance Agreement, Schedule 8.1.

FRR Entity:

“FRR Entity” shall mean, for the duration of such election, a Party that has elected the FRR Alternative hereunder.

FRR Service Area:

“FRR Service Area” shall mean (a) the service territory of an IOU as recognized by state law, rule or order; (b) the service area of a Public Power Entity or Electric Cooperative as recognized by franchise or other state law, rule, or order; or (c) a separately identifiable geographic area that is: (i) bounded by wholesale metering, or similar appropriate multi-site aggregate metering, that is visible to, and regularly reported to, the Office of the Interconnection, or that is visible to, and regularly reported to an Electric Distributor and such Electric Distributor agrees to aggregate the load data from such meters for such FRR Service Area and regularly report such aggregated information, by FRR Service Area, to the Office of the Interconnection; and (ii) for which the FRR Entity has or assumes the obligation to provide capacity for all load (including load growth) within such area. In the event that the service obligations of an Electric Cooperative or Public Power Entity are not defined by geographic boundaries but by physical connections to a defined set of customers, the FRR Service Area in such circumstances shall be defined as all customers physically connected to transmission or distribution facilities of such Electric Cooperative or Public Power Entity within an area bounded by appropriate wholesale aggregate metering as described above.

Full Program Option:

“Full Program Option” shall mean participation in Emergency Load Response Program or Pre-Emergency Program which allows, pursuant to Tariff, Attachment DD and as applicable, (i) an energy payment for load reductions during a pre-emergency or emergency event, and (ii) a capacity payment for the ability to reduce load during a pre-emergency or emergency event.

Full Requirements Service:

“Full Requirements Service” shall mean wholesale service to supply all of the power needs of a Load Serving Entity to serve end-users within the PJM Region that are not satisfied by its own generating facilities.

Generation Capacity Resource:

“Generation Capacity Resource” shall mean a generation unit, or the contractual right to capacity from a specified generation unit, that meets the requirements of RAA, Schedule 9 and RAA, Schedule 10, and, for generation units that are committed to an FRR Capacity Plan, that meets the requirements of RAA, Schedule 8.1. A Generation Capacity Resource may be an Existing Generation Capacity Resource or a Planned Generation Capacity Resource.

Generation Owner:

“Generation Owner” shall mean a Member that owns or leases with rights equivalent to ownership, or otherwise controls and operates one or more operating generation resources located in the PJM Region. The foregoing notwithstanding, for a planned generation resource to qualify a Member as a Generation Owner, such resource shall have cleared an RPM auction, and for Energy Resources, the resource shall have a FERC-jurisdictional interconnection agreement or wholesale market participation agreement within PJM. Purchasing all or a portion of the output of a generation resource shall not be sufficient to qualify a Member as a Generation

Owner. For purposes of Members Committee sector classification, a Member that is primarily a retail end-user of electricity that owns generation may qualify as a Generation Owner if: (1) the generation resource is the subject of a FERC-jurisdictional interconnection agreement or wholesale market participation agreement within PJM; (2) the average physical unforced capacity owned by the Member and its affiliates over the five Planning Periods immediately preceding the relevant Planning Period exceeds the average PJM capacity obligation of the Member and its affiliates over the same time period; and (3) the average energy produced by the Member and its affiliates within PJM over the five Planning Periods immediately preceding the relevant Planning Period exceeds the average energy consumed by the Member and its affiliates within PJM over the same time period.

Generator Forced Outage:

“Generator Forced Outage” shall mean an immediate reduction in output or capacity or removal from service, in whole or in part, of a generating unit by reason of an Emergency or threatened Emergency, unanticipated failure, or other cause beyond the control of the owner or operator of the facility, as specified in the relevant portions of the PJM Manuals. A reduction in output or removal from service of a generating unit in response to changes in market conditions shall not constitute a Generator Forced Outage.

Generator Maintenance Outage:

“Generator Maintenance Outage” shall mean the scheduled removal from service, in whole or in part, of a generating unit in order to perform repairs on specific components of the facility, if removal of the facility qualifies as a maintenance outage pursuant to the PJM Manuals.

Generator Planned Outage:

“Generator Planned Outage” shall mean the scheduled removal from service, in whole or in part, of a generating unit for inspection, maintenance or repair with the approval of the Office of the Interconnection in accordance with the PJM Manuals.

Good Utility Practice:

“Good Utility Practice” shall mean any of the practices, methods and acts engaged in or approved by a significant portion of the electric utility industry during the relevant time period, or any of the practices, methods and acts which, in the exercise of reasonable judgment in light of the facts known at the time the decision was made, could have been expected to accomplish the desired result at a reasonable cost consistent with good business practices, reliability, safety and expedition. Good Utility Practice is not intended to be limited to the optimum practice, method, or act to the exclusion of all others, but rather is intended to include acceptable practices, methods, or acts generally accepted in the region; including those practices required by Federal Power Act Section 215(a)(4).

Incremental Auction:

“Incremental Auction” shall mean any of several auctions conducted for a Delivery Year after the Base Residual Auction for such Delivery Year and before the first day of such Delivery Year, including the First Incremental Auction, Second Incremental Auction, Third Incremental Auction, or Conditional Incremental Auction. Incremental Auctions (other than the Conditional Incremental Auction), shall be held for the purposes of:

- (i) allowing Market Sellers that committed Capacity Resources in the Base Residual Auction for a Delivery Year, which subsequently are determined to be unavailable to deliver the committed Unforced Capacity in such Delivery Year (due to resource retirement, resource cancellation or construction delay, resource derating, EFORd increase, a decrease in the Nominated Demand Resource Value of a Planned Demand Resource, delay or cancellation of a Qualifying Transmission Upgrade, or similar occurrences) to submit Buy Bids for replacement Capacity Resources; and

- (ii) allowing the Office of the Interconnection to reduce or increase the amount of committed capacity secured in prior auctions for such Delivery Year if, as a result of changed circumstances or expectations since the prior auction(s), there is, respectively, a significant excess or significant deficit of committed capacity for such Delivery Year, for the PJM Region or for an LDA.

IOU:

“IOU” shall mean an investor-owned utility with substantial business interest in owning and/or operating electric facilities in any two or more of the following three asset categories: generation, transmission, distribution.

Limited Demand Resource:

“Limited Demand Resource” shall mean, for Delivery Years through May 31, 2018, and for FRR Capacity Plans Delivery Years through May 31, 2019, a resource that is placed under the direction of the Office of the Interconnection and that will, at a minimum, be available for interruption for at least 10 Load Management Events during the summer period of June through September in the Delivery Year, and will be capable of maintaining each such interruption for at least a 6-hour duration. At a minimum, the Limited Demand Resource shall be available for such interruptions on weekdays, other than NERC holidays, from 12:00PM (noon) to 8:00PM Eastern Prevailing Time. The Limited Demand Resource must be available during the summer period of June through September in the corresponding Delivery Year to be offered for sale or Self-Supplied in an RPM Auction, or included as a Limited Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

Load Serving Entity or LSE:

“Load Serving Entity” or “LSE” shall mean any entity (or the duly designated agent of such an entity), including a load aggregator or power marketer, (i) serving end-users within the PJM Region, and (ii) that has been granted the authority or has an obligation pursuant to state or local

law, regulation or franchise to sell electric energy to end-users located within the PJM Region. Load Serving Entity shall include any end-use customer that qualifies under state rules or a utility retail tariff to manage directly its own supply of electric power and energy and use of transmission and ancillary services.

Locational Reliability Charge:

“Locational Reliability Charge” shall mean the charge determined pursuant to Operating Agreement, Schedule 8.

Markets and Reliability Committee:

“Markets and Reliability Committee” shall mean the committee established pursuant to the Operating Agreement as a Standing Committee of the Members Committee.

Maximum Emergency Service Level:

“Maximum Emergency Service Level” or “MESL” of Price Responsive Demand shall mean the level, determined at a PRD Substation level, to which Price Responsive Demand shall be reduced during the Delivery Year when a Maximum Generation Emergency is declared and the Locational Marginal Price exceeds the price associated with such Price Responsive Demand identified by the PRD Provider in its PRD Plan.

Member:

“Member” shall have the meaning provided in the Operating Agreement.

Members Committee:

“Members Committee” shall mean the committee specified in Operating Agreement, section 8 composed of the representatives of all the Members.

NERC:

“NERC” shall mean the North American Electric Reliability Corporation or any successor thereto.

Network External Designated Transmission Service:

“Network External Designated Transmission Service” shall mean the quantity of network transmission service confirmed by PJM for use by a market participant to import power and energy from an identified Generation Capacity Resource located outside the PJM Region, upon demonstration by such market participant that it owns such Generation Capacity Resource, has an executed contract to purchase power and energy from such Generation Capacity Resource, or has a contract to purchase power and energy from such Generation Capacity Resource contingent upon securing firm transmission service from such resource.

Network Resources:

“Network Resources” shall have the meaning set forth in the PJM Tariff.

Network Transmission Service:

“Network Transmission Service” shall mean transmission service provided pursuant to the rates, terms and conditions set forth in Tariff, Part III or transmission service comparable to such service that is provided to a Load Serving Entity that is also a Transmission Owner.

Nominal PRD Value:

“Nominal PRD Value” shall mean, as to any PRD Provider, an adjustment, determined in accordance with Operating Agreement, Schedule 6.1, to the peak-load forecast used to determine the quantity of capacity sought through an RPM Auction, reflecting the aggregate effect of Price Responsive Demand on peak load resulting from the Price Responsive Demand to be provided by such PRD Provider.

Nominated Demand Resource Value:

“Nominated Demand Resource Value” shall have the meaning specified in Tariff, Attachment DD.

Non-Retail Behind the Meter Generation:

“Non-Retail Behind the Meter Generation” shall mean Behind the Meter Generation that is used by municipal electric systems, electric cooperatives, and electric distribution companies to serve load.

Obligation Peak Load:

“Obligation Peak Load” shall have the meaning specified in Operating Agreement, Schedule 8.

Office of the Interconnection:

“Office of the Interconnection” shall mean the employees and agents of PJM Interconnection, L.L.C., subject to the supervision and oversight of the PJM Board, acting pursuant to the Operating Agreement.

Operating Agreement of the PJM Interconnection, L.L.C., Operating Agreement or PJM Operating Agreement:

“Operating Agreement of the PJM Interconnection, L.L.C.,” “Operating Agreement” or “PJM Operating Agreement” shall mean that agreement, dated as of April 1, 1997 and as amended and restated as of June 2, 1997, including all Schedules, Exhibits, Appendices, addenda or

supplements hereto, as amended from time to time thereafter, among the Members of the PJM Interconnection, L.L.C, on file with the Commission.

Operating Day:

“Operating Day” shall have the same meaning as provided in the Operating Agreement.

Operating Reserve:

“Operating Reserve” shall mean the amount of generating capacity scheduled to be available for a specified period of an Operating Day to ensure the reliable operation of the PJM Region, as specified in the PJM Manuals.

Other Supplier:

“Other Supplier” shall mean a Member that: (i) is engaged in buying, selling or transmitting electric energy, capacity, ancillary services, Financial Transmission Rights or other services available under PJM’s governing documents in or through the Interconnection or has a good faith intent to do so, and (ii) is not a Generation Owner, Electric Distributor, Transmission Owner or End-Use Customer.

Partial Requirements Service:

“Partial Requirements Service” shall mean wholesale service to supply a specified portion, but not all, of the power needs of a Load Serving Entity to serve end-users within the PJM Region that are not satisfied by its own generating facilities.

Performance Assessment Interval:

“Performance Assessment Interval” shall have the meaning specified in Tariff, Attachment DD.

Percentage Internal Resources Required:

“Percentage Internal Resources Required” shall mean, for purposes of an FRR Capacity Plan, the percentage of the LDA Reliability Requirement for an LDA that must be satisfied with Capacity Resources located in such LDA.

Party:

“Party” shall mean an entity bound by the terms of the Operating Agreement.

PJM:

“PJM” shall mean PJM Interconnection, L.L.C., including the Office of the Interconnection as referenced in the PJM Operating Agreement. When such term is being used in the RAA it shall also include the PJM Board.

PJM Board:

“PJM Board” shall mean the Board of Managers of the LLC, acting pursuant to the Operating Agreement, except when such term is being used in Tariff, Attachment M, in which case PJM Board shall mean the Board of Managers of PJM or its designated representative, exclusive of any members of PJM Management.

PJM Manuals:

“PJM Manuals” shall mean the instructions, rules, procedures and guidelines established by the Office of the Interconnection for the operation, planning and accounting requirements of the PJM Region.

PJM Tariff, Tariff, O.A.T.T., OATT or PJM Open Access Transmission Tariff:

“PJM Tariff,” “Tariff,” “O.A.T.T.,” “OATT” or “PJM Open Access Transmission Tariff” shall mean that certain PJM Open Access Transmission Tariff, including any schedules, appendices, or exhibits attached thereto, on file with FERC and as amended from time to time thereafter.

PJM Region:

“PJM Region” shall have the same meaning as provided in the Operating Agreement.

PJM Region Installed Reserve Margin:

“PJM Region Installed Reserve Margin” shall mean the percent installed reserve margin for the PJM Region required pursuant to Schedule 4.1 of this agreement, as approved by the PJM Board .

Planned Demand Resource:

“Planned Demand Resource” shall mean any Demand Resource that does not currently have the capability to provide a reduction in demand or to otherwise control load, but that is scheduled to be capable of providing such reduction or control on or before the start of the Delivery Year for which such resource is to be committed, as determined in accordance with the requirements of Operating Agreement, Schedule 6. As set forth in Operating Agreement, Schedule 6 and Operating Agreement, Schedule 8.1, a Demand Resource Provider submitting a DR Sell Offer Plan shall identify as Planned Demand Resources in such plan all Demand Resources in excess of those that qualify as Existing Demand Resources.

Planned External Generation Capacity Resource:

“Planned External Generation Capacity Resource” shall mean a proposed Generation Capacity Resource, or a proposed increase in the capability of a Generation Capacity Resource, that (a) is to be located outside the PJM Region, (b) participates in the generation interconnection process of a Control Area external to PJM, (c) is scheduled to be physically and electrically interconnected to the transmission facilities of such Control Area on or before the first day of the Delivery Year for which such resource is to be committed to satisfy the reliability requirements of the PJM Region, and (d) is in full commercial operation prior to the first day of such Delivery Year, such that it is sufficient to provide the Installed Capacity set forth in the Sell Offer forming the basis of such resource’s commitment to the PJM Region. Prior to participation in any Base Residual Auction for such Delivery Year, the Capacity Market Seller must demonstrate that it has a fully executed system impact study agreement (or other documentation which is functionally equivalent to a System Impact Study Agreement under the PJM Tariff) or, for resources which are greater than 20MWs participating in a Base Residual Auction for the 2019/2020 Delivery Year and subsequent Delivery Years, an agreement or other documentation which is functionally equivalent to a Facilities Study Agreement under the PJM Tariff), with the transmission owner to whose transmission facilities or distribution facilities the resource is being directly connected, and, as applicable, the transmission provider. Prior to participating in any Incremental Auction for such Delivery Year, the Capacity Market Seller must demonstrate it has entered into an interconnection agreement, or such other documentation that is functionally equivalent to an Interconnection Service Agreement under the PJM Tariff, with the transmission owner to whose transmission facilities or distribution facilities the resource is being directly connected, and, as applicable, the transmission provider. A Planned External Generation Capacity Resource must provide evidence to PJM that it has been studied as a Network Resource, or such other similar interconnection product in such external Control Area, must provide contractual evidence that it has applied for or purchased transmission service to be deliverable to the PJM border, and must provide contractual evidence that it has applied for transmission service to be deliverable to the bus at which energy is to be delivered, the agreements for which must have been executed prior to participation in any Reliability Pricing Model Auction for such Delivery Year. Any such resource shall cease to be considered a Planned External Generation Capacity Resource as of the earlier of (i) the date that interconnection service commences as to such resource; or (ii) the resource has cleared an RPM Auction, in which case it shall become an Existing Generation Capacity Resource for purposes of the mitigation of offers for any RPM Auction for all subsequent Delivery Years.

Planned Generation Capacity Resource:

“Planned Generation Capacity Resource” shall mean a Generation Capacity Resource, or additional megawatts to increase the size of a Generation Capacity Resource that is being or has been modified to increase the number of megawatts of available installed capacity thereof, participating in the generation interconnection process under Tariff, Part IV, Subpart A, as applicable, for which: (i) Interconnection Service is scheduled to commence on or before the first day of the Delivery Year for which such resource is to be committed to RPM or to an FRR Capacity Plan; (ii) for any such resource seeking to offer into a Base Residual Auction, or for any such resource of 20 MWs or less seeking to offer into a Base Residual Auction, a System Impact Study Agreement (or, for resources for which a System Impact Study Agreement is not required, has such other agreement or documentation that is functionally equivalent to a System

Impact Study Agreement) has been executed prior to the Base Residual Auction for such Delivery Year; (iii) for any such resource of more than 20 MWs seeking to offer into a Base Residual Auction for the 2019/2020 Delivery Year and subsequent Delivery Years, a Facilities Study Agreement (or, for resources for which a Facilities Study Agreement is not required, has such other agreement or documentation that is functionally equivalent to a Facility Studies Agreement) has been executed prior to the Base Residual Auction for such Delivery Year; (iv) an Interconnection Service Agreement has been executed prior to any Incremental Auction for such Delivery Year in which such resource plans to participate; and (iv) no megawatts of capacity have cleared an RPM Auction for any prior Delivery Year. For purposes of the must-offer requirement and mitigation of offers for any RPM Auction for a Delivery Year, a Generation Capacity Resource shall cease to be considered a Planned Generation Capacity Resource as of the earlier of (i) the date that Interconnection Service commences as to such resource; or (ii) the resource has cleared an RPM Auction for any Delivery Year, in which case it shall become an Existing Generation Capacity Resource for any RPM Auction for all subsequent Delivery Years.

Planning Period:

“Planning Period” shall mean the 12 months beginning June 1 and extending through May 31 of the following year, or such other period approved by the Members Committee.

PRD Curve:

“PRD Curve” shall mean a price-consumption curve at a PRD Substation level, if available, and otherwise at a Zonal (or sub-Zonal LDA, if applicable) level, that details the base consumption level of Price Responsive Demand and the decreasing consumption levels at increasing prices.

PRD Provider:

“PRD Provider” shall mean (i) a Load Serving Entity that provides PRD; or (ii) an entity without direct load serving responsibilities that has entered contractual arrangements with end-use customers served by a Load Serving Entity that satisfy the eligibility criteria for Price Responsive Demand.

PRD Provider’s Zonal Expected Peak Load Value of PRD:

“PRD Provider’s Zonal Expected Peak Load Value of PRD” shall mean the expected contribution to Delivery Year peak load of a PRD Provider’s Price Responsive Demand, were such demand not to be reduced in response to price, based on the contribution of the end-use customers comprising such Price Responsive Demand to the most recent prior Delivery Year’s peak demand, escalated to the Delivery Year in question, as determined in a manner consistent with the Office of the Interconnection’s load forecasts used for purposes of the RPM Auctions.

PRD Reservation Price:

“PRD Reservation Price” shall mean an RPM Auction clearing price identified in a PRD Plan for Price Responsive Demand load below which the PRD Provider desires not to commit the identified load as Price Responsive Demand.

PRD Substation:

“PRD Substation” shall mean an electrical substation that is located in the same Zone or in the same sub-Zonal LDA as the end-use customers identified in a PRD Plan or PRD registration and that, in terms of the electrical topography of the Transmission Facilities comprising the PJM Region, is as close as practicable to such loads.

Price Responsive Demand:

“Price Responsive Demand” or “PRD” shall mean end-use customer load registered by a PRD Provider pursuant to Schedule 6.1 of the PJM Reliability Assurance Agreement that have, as set forth in more detail in the PJM Manuals, the metering capability to record electricity consumption at an interval of one hour or less, Supervisory Control capable of curtailing such load (consistent with applicable RERRA requirements) at each PRD Substation identified in the relevant PRD Plan or PRD registration in response to a Maximum Generation Emergency declared by the Office of the Interconnection, and a retail rate structure, or equivalent contractual arrangement, capable of changing retail rates as frequently as an hourly basis, that is linked to or based upon changes in real-time Locational Marginal Prices at a PRD Substation level and that results in a predictable automated response to varying wholesale electricity prices.

Price Responsive Demand Credit:

“Price Responsive Demand Credit” shall mean a credit, based on committed Price Responsive Demand, as determined under Operating Agreement, Schedule 6.1.

Price Responsive Demand Plan or PRD Plan:

“Price Responsive Demand Plan” or “PRD Plan” shall mean a plan, submitted by a PRD Provider and received by the Office of the Interconnection in accordance with Operating Agreement, Schedule 6.1 and procedures specified in the PJM Manuals, claiming a peak demand limitation due to Price Responsive Demand to support the determination of such PRD Provider’s Nominal PRD Value.

Public Power Entity:

“Public Power Entity” shall mean any agency, authority, or instrumentality of a state or of a political subdivision of a state, or any corporation wholly owned by any one or more of the foregoing, that is engaged in the generation, transmission, and/or distribution of electric energy.

Qualifying Transmission Upgrades:

“Qualifying Transmission Upgrades” shall have the meaning specified in Tariff, Attachment DD.

Relevant Electric Retail Regulatory Authority:

“Relevant Electric Retail Regulatory Authority” or “RERRA” shall have the meaning specified in the PJM Operating Agreement.

Reliability Principles and Standards:

“Reliability Principles and Standards” shall mean the principles and standards established by NERC or an Applicable Regional Entity to define, among other things, an acceptable probability of loss of load due to inadequate generation or transmission capability, as amended from time to time.

Required Approvals:

“Required Approvals” shall mean all of the approvals required for the Operating Agreement to be modified or to be terminated, in whole or in part, including the acceptance for filing by FERC and every other regulatory authority with jurisdiction over all or any part of the Operating Agreement.

Self-Supply:

“Self-Supply” shall have the meaning provided in Tariff, Attachment DD.

Small Commercial Customer:

“Small Commercial Customer” shall have the same meaning as in the PJM Tariff.

State Consumer Advocate:

“State Consumer Advocate” shall mean a legislatively created office from any State, all or any part of the territory of which is within the PJM Region, and the District of Columbia established, inter alia, for the purpose of representing the interests of energy consumers before the utility regulatory commissions of such states and the District of Columbia and the FERC.

State Regulatory Structural Change:

“State Regulatory Structural Change” shall mean as to any Party, a state law, rule, or order that, after September 30, 2006, initiates a program that allows retail electric consumers served by such Party to choose from among alternative suppliers on a competitive basis, terminates such a program, expands such a program to include classes of customers or localities served by such Party that were not previously permitted to participate in such a program, or that modifies retail electric market structure or market design rules in a manner that materially increases the likelihood that a substantial proportion of the customers of such Party that are eligible for retail choice under such a program (a) that have not exercised such choice will exercise such choice; or (b) that have exercised such choice will no longer exercise such choice, including for example,

without limitation, mandating divestiture of utility-owned generation or structural changes to such Party's default service rules that materially affect whether retail choice is economically viable.

Summer-Period Demand Resource:

Summer-Period Demand Resource shall mean, for the 2020/2021 Delivery Year and subsequent Delivery Years, a resource that is placed under the direction of the Office of the Interconnection, and will be available June through October and the following May of the Delivery Year, and will be available for an unlimited number of interruptions during such months by the Office of the Interconnection, and will be capable of maintaining each such interruption between the hours of 10:00AM to 10:00PM Eastern Prevailing Time. The Summer-Period Demand Resource must be available June through October and the following May in the corresponding Delivery Year to be offered for sale in an RPM Auction, or included as a Summer-Period Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

Summer-Period Energy Efficiency Resource:

Summer-Period Energy Efficiency Resource shall mean, for the 2020/2021 Delivery Year and subsequent Delivery Years, a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, meeting the requirements of Reliability Assurance Agreement, Schedule 6 and exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during the summer peak periods as described in Reliability Assurance Agreement, Schedule 6 and the PJM Manuals) reduction in electric energy consumption that is not reflected in the peak load forecast prepared for the Delivery Year for which the Summer-Period Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

Supervisory Control:

"Supervisory Control" shall mean the capability to curtail, in accordance with applicable RERRA requirements, load registered as Price Responsive Demand at each PRD Substation identified in the relevant PRD Plan or PRD registration in response to a Maximum Generation Emergency declared by the Office of the Interconnection. Except to the extent automation is not required by the provisions of the Operating Agreement, the curtailment shall be automated, meaning that load shall be reduced automatically in response to control signals sent by the PRD Provider or its designated agent directly to the control equipment where the load is located without the requirement for any action by the end-use customer.

Threshold Quantity:

"Threshold Quantity" shall mean, as to any FRR Entity for any Delivery Year, the sum of (a) the Unforced Capacity equivalent (determined using the Pool-Wide Average EFORD) of the Installed Reserve Margin for such Delivery Year multiplied by the Preliminary Forecast Peak Load for which such FRR Entity is responsible under its FRR Capacity Plan for such Delivery

Year, plus (b) the lesser of (i) 3% of the Unforced Capacity amount determined in (a) above or (ii) 450 MW. If the FRR Entity is not responsible for all load within a Zone, the Preliminary Forecast Peak Load for such entity shall be the FRR Entity's Obligation Peak Load last determined prior to the Base Residual Auction for such Delivery Year, times the Base FRR Scaling Factor (as determined in accordance with Operating Agreement, Schedule 8.1).

Transmission Facilities:

"Transmission Facilities" shall mean facilities that: (i) are within the PJM Region; (ii) meet the definition of transmission facilities pursuant to FERC's Uniform System of Accounts or have been classified as transmission facilities in a ruling by FERC addressing such facilities; and (iii) have been demonstrated to the satisfaction of the Office of the Interconnection to be integrated with the PJM Region transmission system and integrated into the planning and operation of the PJM Region to serve all of the power and transmission customers within the PJM Region.

Transmission Owner:

"Transmission Owner" shall mean a Member that owns or leases with rights equivalent to ownership Transmission Facilities and is a signatory to the PJM Transmission Owners Agreement. Taking transmission service shall not be sufficient to qualify a Member as a Transmission Owner.

Unforced Capacity:

"Unforced Capacity" shall mean installed capacity rated at summer conditions that is not on average experiencing a forced outage or forced derating, calculated for each Capacity Resource on the 12-month period from October to September without regard to the ownership of or the contractual rights to the capacity of the unit.

Winter Peak Load (or WPL):

"Winter Peak Load" or "WPL" shall mean the *average of the* Demand Resource customer's specific peak *hourly* load between hours ending 7:00 EPT through 21:00 EPT on the PJM defined 5 coincident peak days from December through February two Delivery Years prior the Delivery Year for which the registration is submitted. *Notwithstanding, if the average use between hours ending 7:00 EPT through 21:00 EPT on a winter 5 coincident peak day is below 35% of the average hours ending 7:00 EPT through 21:00 EPT over all five of such peak days, then up to two such days and corresponding peak demand values may be excluded from the calculation. Upon approval by the Office of the Interconnection, a Curtailment Service Provider may provide alternative data to calculate Winter Peak Load, as outlined in the PJM Manuals, when there is insufficient hourly load data for the two Delivery Years prior to the relevant Delivery Year or if more than two days meet the exclusion criteria described above.*

Zonal Capacity Price:

“Zonal Capacity Price” shall mean the clearing price required in each Zone to meet the demand for Unforced Capacity and satisfy Locational Deliverability Requirements for the LDA or LDAs associated with such Zone. If the Zone contains multiple LDAs with different Capacity Resource Clearing Prices, the Zonal Capacity Price shall be a weighted average of the Capacity Resource Clearing Prices for such LDAs, weighted by the Unforced Capacity of Capacity Resources cleared in each such LDA.

Zone or Zonal:

“Zone” or “Zonal” shall refer to an area within the PJM Region, as set forth in Tariff, Attachment J and RAA, Schedule 15, or as such areas may be (i) combined as a result of mergers or acquisitions or (ii) added as a result of the expansion of the boundaries of the PJM Region. A Zone shall include any Non-Zone Network Load located outside the PJM Region that is served from such Zone under Tariff, Attachment H-A.

Zonal Winter Weather Adjustment Factor (ZWWAF):

“Zonal Winter Weather Adjustment Factor” or “ZWWAF” shall mean the PJM zonal winter weather normalized coincident peak divided by PJM zonal average of 5 coincident peak loads in December through February.

SCHEDULE 6

PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of ~~three~~two categories, i.e., Guaranteed Load Drop, or Firm Service Level, ~~or Legacy Direct Load Control (prior to June 1, 2016)~~, as further specified in section G below and the PJM Manuals. Qualified Demand Resources may be provided by a Curtailment Service Provider, notwithstanding that such Curtailment Service Provider is not a Party to this Agreement. Such Curtailment Service Providers must satisfy the requirements hereof and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and section F hereof, as applicable, the Office of the Interconnection of the Demand Resource Registration that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the ~~resource~~Demand Resource Registration is linked to a Limited Demand Resource, an Extended Summer Demand Resource, a Base Capacity Demand Resource, a Summer-Period Demand Resource or an Annual Demand Resource.

2. A Demand Resource Registration must achieve its full load reduction within the following time period:

(a) ~~For the 2014/2015 Delivery Year, Curtailment Service Providers may elect a notification time period from the Office of the Interconnection of 30, 60 or 120 minutes prior to their Demand Resources being required to fully respond to a Load Management Event.~~

~~(b)~~ For the 2015/2016 Delivery Year and subsequent Delivery Years, a Demand Resource Registration must be able to fully respond to a Load Management Event within 30 minutes of notification from the Office of the Interconnection. This default 30 minute prior notification shall apply unless a Curtailment Service Provider obtains an exception from the Office of the Interconnection due to physical operational limitations that prevent the Demand Resource Registration from reducing load within that timeframe. In such case, the Curtailment Service Provider shall submit a request for an exception to the 30 minute prior notification requirement to the Office of the Interconnection, at the time the Registration Form for that Demand Resource Registration is submitted in accordance with Tariff,

Attachment K-Appendix. The only alternative notification times that the Office of Interconnection will permit, upon approval of an exception request, are 60 minutes and 120 minutes prior to a Load Management Event. The Curtailment Service Provider shall indicate in writing, in the appropriate application, that it seeks an exception to permit a prior notification time of 60 minutes or 120 minutes, and the reason(s) for the requested exception. A Curtailment Service Provider shall not submit a request for an exception to the default 30 minute notification period unless it has done its due diligence to confirm that the Demand Resource Registration is physically incapable of responding within that timeframe based on one or more of the reasons set forth below and as may be further defined in the PJM Manuals and has obtained detailed data and documentation to support this determination.

In order to establish that a Demand Resource Registration is reasonably expected to be physically unable to reduce load in that timeframe, the Curtailment Service Provider that ~~submitted the Demand Resource Registration~~registered the resource must demonstrate that:

- (i) The manufacturing processes for the Demand Resource Registration require gradual reduction to avoid damaging major industrial equipment used in the manufacturing process, or damage to the product generated or feedstock used in the manufacturing process;
- (ii) Transfer of load to back-up generation requires time-intensive manual process taking more than 30 minutes;
- (iii) On-site safety concerns prevent location from implementing reduction plan in less than 30 minutes; or,
- (iv) The Demand Resource Registration is comprised of mass market residential customers or Small Commercial Customers which collectively cannot be notified of a Load Management Event within a 30-minute timeframe due to unavoidable communications latency, in which case the requested notification time shall be no longer than 120 minutes.

The Office of the Interconnection may request data and documentation from the Curtailment Service Provider and such Curtailment Service Provider shall provide to the Office of the Interconnection within three (3) Business Days of a request therefor, a copy of all of the data and documentation supporting the exception request. Failure to provide a timely response to such request shall cause the exception to terminate the following Operating Day.

At its sole option and discretion, the Office of the Interconnection may review the data and documentation provided by the Curtailment Service Provider to determine if the Demand Resource Registration has met one or more of the criteria above. The Office of the Interconnection will notify the Curtailment Service Provider in writing of its determination by no later than ten (10) Business Days after receipt of the data and documentation.

The Curtailment Service Provider shall provide written notification to the Office of the Interconnection of a material change to the facts that supported its exception request within three (3) Business Days of becoming aware of such material change in facts, and, if the Office of Interconnection determines that the physical limitation criteria above are no longer being met, the Demand Resource Registration shall be subject to the default notification period of 30 minutes immediately upon such determination.

3. The initiation of load reduction, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered a pre-emergency or emergency action and must be implementable prior to a voltage reduction.

5. A Curtailment Service Provider intending to offer for sale or designate for self-supply, a Demand Resource in any RPM Auction, or intending to include a Demand Resource in any FRR Capacity Plan must demonstrate, to PJM's satisfaction, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Curtailment Service Provider shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in RAA, Schedule 6, section A-1; RAA, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals, no later than 15 Business Days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included. PJM may verify the Curtailment Service Provider's adherence to the Demand Resource Sell Offer Plan at any time. A Curtailment Service Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be linked to registrations registered to participate in the Full Program Option or ~~as a Capacity Only resource~~ Option of the Emergency Load Response and Pre-Emergency Load Response Program and thus available for dispatch during PJM-declared pre-emergency events and emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered

through Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the Demand Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

(i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:

- method(s) of achieving load reduction at customer site(s);
- equipment to be controlled or installed at customer site(s), if any;
- plan and ability to acquire customers;
- types of customer targeted;

- support of market potential and market share for the target customer base, with adjustments for Existing Demand Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers; and
- assumptions regarding regulatory approval of program(s), if applicable; ~~and~~
- ~~Prior to June 1, 2016: if applicable, Legacy Direct Load Control (LDLC) program details such as: a description of the cycling control strategy, any assumptions regarding switch operability rate, and a list (and copy) of all load research studies used to develop the estimated nominated ICAP value per customer (i.e., the per participant impact).~~

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known), customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA

group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current (at time of plan submission) Delivery Year and the two preceding Delivery Years; and
- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;
- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and
- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the total Nominated DR Value (for both Existing Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.

As set forth in the form provided in the PJM Manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 Business Days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 Business Days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by any of the Demand Resource Providers, unless a Demand Resource Provider provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 Business Days prior to the subject RPM Auction. If an end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use

customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 Business Days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

B. The Unforced Capacity value of a Demand Resource will be determined as:

for the Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the product of the Nominated Value of the Demand Resource, times the DR Factor, times the Forecast Pool Requirement, and for the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the product of the Nominated Value of the Demand Resource times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Tariff, Attachment DD. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Curtailment Service Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Tariff, Attachment DD to the extent it fails to provide the resource in such location consistent with its cleared offer. ~~For either of the Delivery Year commencing on June 1, 2010 or commencing on June 1, 2012, if the location of a Demand Resource is not specified by a Seller in the Sell Offer on an individual LDA basis in a Zone with multiple LDAs, then Demand Resources cleared by such Seller will be paid a DR Weighted Zonal Resource Clearing Price, determined as follows: (i) for a Zone that includes non-overlapping LDAs, calculated as the weighted average of the Resource Clearing Prices for such LDAs, weighted by the cleared Demand Resources registered by such Seller in each such LDA; or (ii) for a Zone that contains a smaller LDA within a larger LDA, calculated treating the smaller LDA and the remaining portion of the larger~~

~~LDA as if they were separate LDAs, and weight averaging in the same manner as (i) above.~~

- D. The Party, Electric Distributor, or Curtailment Service Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.
- E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K hereof and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Tariff, Attachment DD.
- F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.
- G. PJM measures Demand Resource Registrations in the following ways:

~~Prior to June 1, 2016: Legacy Direct Load Control (LDLC) – Load management that is initiated directly by the Curtailment Service Provider's market operations center or its agent, employing a communication signal to cycle equipment (typically water heaters or central air conditioners). DLC programs are qualified based on load research and customer subscription data. Curtailment Service Providers may rely on the results of load research studies identified in the PJM Manuals to set the per-participant load reduction for LDLC programs. Each Curtailment Service Provider relying on DLC load management must periodically update its LDLC switch operability rates, in accordance with the PJM Manuals.~~

Firm Service Level (FSL) – Load management achieved by an end-use customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Curtailment Service Provider's market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by an end-use customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Curtailment Service Provider's market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

H. Each Curtailment Service Provider must satisfy (or contract with another LSE, Curtailment Service Provider, or electric distribution company to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;
- Supplemental status reports, detailing Demand Resources available, as requested by PJM;
- Entry of customer-specific Demand Resource ~~credit~~Registration information, for planning and verification purposes, into the designated PJM electronic system.
- Customer-specific compliance and verification information for each PJM-initiated Demand Resource event or Provider initiated test event, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.
- Load drop estimates for all ~~Demand Resource~~Load Management events and test events, prepared in accordance with the PJM Manuals.

I. The Nominated Values (summer, winter or annual) ~~off~~for each Demand Resource Registration shall be determined consistent with the process ~~for determination of the capacity obligation for the customer described below.~~

The summer Nominated Value for ~~a~~ Firm Service Level customer (s) on a registration will be based on the peak load contribution for the customer (s), as typically determined by the 5CP methodology utilized by the electric distribution company to determine ICAP obligation values. The summer Nominated Value for a registration ~~Annual Demand Resources with a Capacity Performance commitment~~ shall equal the ~~lessor of i)~~ total peak load contribution for the customers on the registration minus the ~~nominated~~ summer Firm Service Level multiplied by the loss factor. The winter Nominated Value for Firm Service Level customer(s) on a registration shall equal the ~~and ii)~~ total Winter Peak Load for customers on the registration multiplied by Zonal Winter Weather Adjustment Factor minus winter Firm Service level and then the result is multiplied by the loss factor. The annual Nominated Value for or Firm Service Level customer(s) on a registration shall equal the lesser of i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated. ~~The Nominated Value for Limited Demand Resources, Extended Summer Demand Resources, Base Capacity Demand Resources, Summer Period Demand Resources, and Annual Demand Resources without a Capacity Performance Commitment shall be total peak load contribution for the customers on the registration minus the nominated summer Firm Service Level multiplied by the loss factor.~~

The summer Nominated Value for a Guaranteed Load Drop customer ~~on a registration for Annual Demand Resources with a Capacity Performance commitment will be the lesser of the~~ shall equal the summer ~~and winter~~ guaranteed load drop amount, adjusted for system losses and shall not exceed the customer's Peak Load Contribution, as established by the customer's contract with the Curtailment Service Provider. The winter Nominated Value for a Guaranteed Load Drop customer ~~on a registration for Limited Demand Resources, Extended Summer Demand Resources, Base Capacity Demand Resources, Summer Period Demand Resources, and Annual Demand Resources without a Capacity Performance Commitment will~~ shall be the ~~summer~~ winter guaranteed load drop amount, adjusted for system losses, and shall not exceed the customer's Winter Peak Load multiplied by Zonal Winter Weather Adjustment Factor multiplied by the loss factor, as established by the customer's contract with the Curtailment Service Provider. The annual Nominated Value for a Guaranteed Load Drop customer on a registration shall be the lesser of the i) summer Nominated Value or ii) winter Nominated Value. ~~The maximum value nominated for any Demand Resource shall not exceed the customer's Peak Load Contribution.~~ Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

~~Prior to June 1, 2016, the Nominated Value for a Legacy Direct Load Control program will be based on load research and customer subscription. The maximum value of the program is equal to the approved per-participant load reduction multiplied by the number of active participants, adjusted for system losses. The per-participant impact is to be estimated at long-term average local weather conditions at the time of the summer peak.~~

Customer-specific Demand Resource Registration information (EDC account number, peak load contribution, Winter Peak Load, notification period, etc.) will be entered into the designated PJM electronic system to establish nominated values. Each Demand Resource Registration should be linked to a Demand Resource. Additional data may be required, as defined in sections J and K and the PJM Manuals.

- J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource Registration information, to verify the amount of load management available and to set a ~~maximum allowable~~ summer, winter, or annual Nominated Value. Data is provided by both the zone EDC and the Curtailment Service Provider in the designated PJM electronic system on templates supplied by PJM, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), Winter Peak Load, contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for which such Demand Resource Registration is effective ~~such resource as a Demand Resource~~. Curtailment Service Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an "unrestricted" peak for a zone,

based on information provided by the Curtailment Service Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

~~Prior to June 1, 2016, for Legacy Direct Load Control programs, the Curtailment Service Provider must provide information detailing the number of active participants in each program. Other information on approved LDLC programs will be provided by PJM.~~
The daily Nominated Value for the Delivery Year for a Limited Demand Resource, Extended Summer Demand Resource, Base Capacity Demand Resource, and Annual Demand Resource without a Capacity Performance commitment shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource. For the 2017/2018 and 2018/2019 Delivery Years, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the sum of the annual Nominated Values of the registrations linked to such Demand Resource. For the 2019/2020 Delivery Year, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource. Effective with the 2020/2021 Delivery Year, the daily Nominated Value of a Demand Resource with a Capacity Performance commitment (which may consist of an Annual Demand Resource with a Capacity Performance commitment and/or Summer Period Demand Resource with a Capacity Performance commitment) shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource for the summer period of June through October and May of the Delivery Year, and shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource for the non-summer period of November through April of the Delivery Year.

- K. Compliance is the process utilized to review Provider performance during PJM-initiated ~~Demand Resource~~Load Management events and Curtailment Service Provider initiated tests. Compliance will be established for each Provider on an event specific basis for the Curtailment Service Provider's Demand Resource Registrations dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Curtailment Service Providers are responsible for the submittal of compliance information to PJM for each PJM-initiated event and Curtailment Service Provider initiated test during the compliance period.

Compliance is measured for Market Participant Bonus Performance, as applicable, and Non-Performance Charges. Non-Performance Charges are assessed for the defined obligation period of each Demand Resource as defined in RAA, Article 1, subject to the following requirements:

~~Prior to June 1, 2016, compliance for Legacy Direct Load Control programs will consider only the transmission of the control signal. Curtailment Service Providers are required to report the time period (during the Demand Resource event) that the control signal was actually sent.~~

Compliance is checked on an individual customer basis for Firm Service Level, by comparing actual load during the event to the firm service level. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Curtailment Service Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year)- End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(PLC) - (Load * LF)$$

Winter (November through April of a Delivery Year)- End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

Compliance is checked on an individual customer basis for Guaranteed Load Drop. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Guaranteed Load Drop compliance will be based on:

- (i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF.
- (ii) Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be

developed from the guidelines in the PJM Manuals, and note which method was employed.

- (iii) Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

~~Compliance is averaged over the Load Management Event for non-interval metered LDLC programs, prior to June 1, 2016. Load reduction c~~Compliance is averaged over the Load Management Event for a Demand Resource Registration linked to a Limited Demand Resource, Extended Summer Demand Resource, or Annual Demand Resource without a Capacity Performance commitment or determined on an hourly basis for a Demand Resources Registration linked to-with a Base Capacity Demand Resource or Annual Demand Resource with a Capacity Performance commitment, for each FSL and GLD customer dispatched by the Office of the Interconnection for at least 30 minutes of the clock hour (i.e., "partial dispatch compliance hour"). The registered capacity commitment for a Demand Resource Registration without a Base or Capacity Performance commitment for the partial dispatch compliance hour will be prorated based on the number of minutes dispatched during the clock hour and as defined in the Manuals. Curtailment Service Provider may submit 1 minute load data for use in capacity compliance calculations for partial dispatch compliance hours subject to PJM approval and in accordance with the PJM Manuals where: (a) metering meets all Tariff and Manual requirements, (b) 1 minute load data shall be submitted to PJM for all locations on the registration, and (c) 1 minute load data measures energy consumption over the minute. The registered capacity commitment for a Demand Resource Registration with a Base or Capacity Performance commitment is not prorated based on the number of minutes dispatched during the clock hours. The actual hourly load reduction for the hour ending that includes a Performance Assessment Interval(s) is flat-profiled over the set of dispatch intervals in the hour in accordance with the PJM Manuals.

For all Delivery Years:

A Demand Resources Registration may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero.

Compliance will be totaled over all dispatched registrations for FSL and GLD customers ~~and LDLC programs (prior to June 1, 2016) linked to a committed Limited Demand Resource, Extended Summer Demand Resource, and Annual Demand Resource without a Capacity Performance commitment~~ to determine a net compliance position for the event for each Provider by Zone~~Compliance Aggregation Area~~ and such net compliance position shall be allocated to the underlying registrations, ~~for all Demand Resources committed by such Provider in accordance with PJM Manuals and dispatched by the Office of the Interconnection in the zone.~~ Load Management Event ~~D~~eficiencies shall

be as further determined in accordance with Tariff, ~~Schedule~~Attachment DD, section 11 and PJM Manuals.

For a Performance Assessment Interval, compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a Provider's Base Capacity Demand Resource or to an Annual Demand Resource with a Capacity Performance commitment to determine the Actual Performance for such Demand Resource in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals. The Expected Performance for such Demand Resource shall be equal to the Provider's committed capacity on the Demand Resource, adjusted to account for any linked registrations that were not dispatched by PJM. A Provider's Demand Resources' initial Performance Shortfalls shall be netted for all the seller's Demand Resources in the Emergency Action Area to determine a net Emergency Action Area Performance Shortfall which is then allocated to the Capacity Market Seller's Demand Resources in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals.

L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak summer and winter periods as described herein) reduction in electric energy consumption at the End-Use Customer's retail site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.
2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June 1, 2011. No later than 30 days prior to the auction in which the resource is to be offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project location, the project development timeline, and any other relevant data. Such notice also shall state the seller's proposed Nominated Energy Efficiency Value.
 - For Delivery Years through May 31, 2018 for all Energy Efficiency Resources not committed as a Capacity Performance Resource, the seller's proposed Nominated Energy Efficiency Value shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT

during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday;

- For the 2018/2019 and 2019/2020 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Base Capacity Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday; and
- For the 2018/2019 Delivery Year and subsequent Delivery Years and for any Annual Energy Efficiency Resource committed as a Capacity Performance Resource for the 2016/2017 and 2017/2018 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Annual Energy Efficiency Resources, shall be the expected average load reduction, for all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 15:00 EPT and the hour ending 18:00 EPT. In addition, the expected average load reduction for all days from January 1 through February 28, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 8:00 EPT and the hour ending 9:00 EPT and between the hour ending 19:00 EPT and the hour ending 20:00 EPT shall not be less than the Nominated Energy Efficiency Value; and
- For the 2020/2021 Delivery Year and subsequent Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Summer-Period Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday.

The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with all applicable credit requirements as set forth in Tariff, Attachment Q. For Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy

Efficiency value times the DR Factor and the Forecast Pool Requirement. For the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency Value times the Forecast Pool Requirement.

4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a BRA may elect a New Entry Price Adjustment on the same terms as set forth in Tariff, Attachment DD, section 5.14(c).
5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.
6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.
7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.
8. For Incremental Auctions conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, if a Relevant Electric Retail Regulatory Authority receives FERC authorization to qualify or prohibit Energy Efficiency Resource participation in a specific area(s) of the PJM Region, the following process applies:
 - (a) The Office of the Interconnection will publicly post a reference to the FERC authorization of a Relevant Electric Retail Regulatory Authority order, ordinance or resolution that qualifies or prohibits Energy Efficiency Resource

participation, the applicable electric distribution company(ies), and the applicable auction(s) and/or Delivery Year(s).

(b) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all resources that are located in the jurisdiction of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation within the Zone or LDA, as required, and those outside of the area but within the Zone or LDA, as required.

(c) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all Energy Efficiency Resources to be offered as part of its Energy Efficiency measurement and verification plan and certified post-installation measurement and verification report. The Office of Interconnection will provide a list to the relevant electric distribution company for the specific area(s) to review for compliance with the Relevant Electric Retail Regulatory Authority of Capacity Market Sellers that are:

- (i) offering Energy Efficiency Resources in an RPM Auction within two (2) Business Days after the deadline for submitting an energy efficiency measurement and verification plan for such RPM Auction; and
- (ii) certifying Energy Efficiency Resources with a Delivery Year post-installation measurement and verification report, within two (2) Business Days of receipt of such Delivery Year post-installation measurement and verification report. The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource.

(d) The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation and provide a response to the Office of the Interconnection within five (5) Business Days after receiving the list of Capacity Market Sellers offering Energy Efficiency Resources. The Office of the Interconnection will not allow a Capacity Market Seller to offer or certify Energy Efficiency Resources if an electric distribution company denies such Capacity Market Seller to deliver Energy Efficiency Resources in compliance with rules of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation.

- (9) For Incremental Auctions that will be conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, a Capacity Market Seller of Energy Efficiency Resources that cannot satisfy its RPM obligations in any Delivery Year due to the prohibition of participation by a Relevant Electric Retail Regulatory Authority authorized by FERC to prohibit participation of such resources may be relieved of its Capacity Resource Deficiency Charge by notifying the Office of the Interconnection by no later than seven (7) calendar days prior to the posting of the planning parameters for the Third Incremental Auction of that Delivery Year. After providing such notice, the affected Capacity Market Seller may elect to be relieved of its RPM commitment, and shall not be required to obtain replacement capacity for the resource, and no charges shall be assessed by the Office of the Interconnection for the Capacity Market Seller's deficiency in satisfying its RPM obligation for the resource for such Delivery Year. In such case, however, the Capacity Market Seller shall not be entitled to, nor be paid, any RPM revenues for such resource for that Delivery Year. The Office of the Interconnection will apply corresponding adjustments to the quantity of Buy Bids or Sell Offers in the Incremental Auctions for such Delivery Years in accordance with Tariff, Attachment DD, sections 5.12(b)(ii) and 5.12(b)(iii).

G. Capacity Resource Performance

1. Any Capacity Resource committed by an FRR Entity in an FRR Capacity Plan for a Delivery Year shall be subject during such Delivery Year to the charges set forth in Tariff, Attachment DD, sections 7, Tariff, Attachment DD, section 9, Tariff, Attachment DD, section 10, Tariff, Attachment DD, section 10A, Tariff Attachment DD, section 11, Tariff, Attachment DD, section 11A, and Tariff, Attachment DD, section 13 ~~of Attachment DD to the PJM Tariff~~; provided, however: (i) the Daily Deficiency Rate under Tariff, Attachment DD, sections 7, Tariff, Attachment DD, section 9, Tariff, Attachment DD, section 11A, and Tariff, Attachment DD, section 13 ~~thereof~~ shall be 1.20 times the Capacity Resource Clearing Price resulting from all RPM Auctions for such Delivery Year for the LDA encompassing the Zone of the FRR Entity, weight-averaged for the Delivery Year based on the prices established and quantities cleared in such auctions); (ii) the charges set forth in Tariff, Attachment DD, section 10A ~~of Attachment DD to the PJM Tariff~~ shall apply only for the 2019/2020 and subsequent Delivery Years and only to those FRR Entities which opted to be subject to the Non-Performance Charge under section C.1 of this Schedule 8.1 and the charge rates under section 10A thereof for Base Capacity Resources shall be the Capacity Resource Clearing Price resulting from the RPM Auctions for the Delivery Year for the LDA encompassing the Zone of the FRR Entity, weight-averaged as described above; and (iii) the charge rates under Tariff, Attachment DD, section 10 and Tariff, Attachment DD, section 11 ~~thereof~~, shall be the Capacity Resource Clearing Price resulting from the RPM Auctions for the Delivery Year for the LDA encompassing the Zone of the FRR Entity, weight-averaged as described above. An FRR Entity shall have the same opportunities to cure deficiencies and avoid or reduce associated charges during the Delivery Year that a Market Seller has under Tariff, Attachment DD, sections 7, Tariff, Attachment DD, section 9, Tariff, Attachment DD, section 10, and Tariff, Attachment DD, section 10A, Tariff, Attachment DD, section 11, and Tariff, Attachment DD, section 11A ~~of Attachment DD to the PJM Tariff~~. An FRR Entity may cure deficiencies and avoid or reduce associated charges prior to the Delivery Year by procuring replacement Unforced Capacity outside of any RPM Auction and committing such capacity in its FRR Capacity Plan.

2. For any FRR Entity which opted to be subject to physical non-performance assessments under ~~section C.1. of this RAA~~, Schedule 8.1, section C.1, such FRR Entity will not be subject to charges under Tariff, Attachment DD, section 10A ~~of Attachment DD of the PJM Tariff~~, but, rather, it will be required to update its FRR Capacity Plan with additional megawatts of Capacity Performance Resources or Seasonal Capacity Performance Resources determined in accordance with the following: For each Performance Assessment Interval, the Actual Performance and Expected Performance of each resource contained in an FRR Entity's FRR Capacity Plan will be determined in the same fashion as prescribed by the ~~PJM~~ Tariff, Attachment DD, section 10A, and for such hour, a net Performance Shortfall shall be determined separately for Capacity Performance Resources and for Base Capacity Resources. If, for a Performance Assessment Interval, the combined Actual Performance of all an FRR Entity's committed Capacity Performance Resources exceeds the Expected Performance of such resources, then such over-performance may be applied to any Performance Shortfall experienced by such FRR Entity's Base Capacity Resources for such hour. If, for a Performance Assessment Interval, the combined Actual Performance of all an FRR Entity's committed Base Capacity Resources exceeds the Expected Performance of such resources, then such over-performance may be applied to any Performance Shortfall experienced by such FRR Entity's Capacity Performance

Resources for such hour. For the 2020/2021 Delivery Year and subsequent Delivery Years, the net Performance Shortfall determined for Capacity Performance Resources shall include the performance of Seasonal Capacity Performance Resources contained in the FRR Capacity Plan.

The FRR Entity's net Performance Shortfall among Capacity Performance Resources, if any, for each such Performance Assessment Interval shall be multiplied by a rate of 0.01667 MWs/Performance Assessment Interval to establish the additional MW quantities of Capacity Performance Resources or Seasonal Capacity Performance Resources that such FRR Entity must add to its FRR Capacity Plan for the next Delivery Year. Notwithstanding the foregoing, the total additional MWs required as a result of non-performance by the FRR Entity's Capacity Performance Resources in any Delivery Year shall not exceed a MW quantity equal to 0.5 times the MW quantity of the Capacity Performance Resources and Seasonal Capacity Performance Resources that were committed in the FRR Capacity Plan for such Delivery Year. The FRR Entity's net Performance Shortfall among Base Capacity Resources, if any, for each such Performance Assessment Interval shall be multiplied by a rate of $[(0.01667 \text{ MWs/Performance Assessment Interval}) \times (\text{the Base Capacity Resource Clearing Price resulting from the RPM Auctions for the Delivery Year for the LDA encompassing the Zone of the FRR Entity, weight-averaged for the Delivery Year based on the prices established and quantities cleared in such auctions, divided by the Net CONE established for such LDA for the Delivery Year})]$ to establish the additional MW quantities of Capacity Performance Resources or Seasonal Capacity Performance Resources that such FRR Entity must add to its FRR Capacity Plan for the next Delivery Year. Notwithstanding the foregoing, the total additional MWs required as a result of non-performance by the FRR Entity's Base Capacity Resources in any Delivery Year shall not exceed a MW quantity equal to $[(0.5 \text{ times the MW quantity of the Base Capacity Resources that were committed in the FRR Capacity Plan for such Delivery Year}) \times (\text{the Base Capacity Resource Clearing Price resulting from the RPM Auctions for the Delivery Year for the LDA encompassing the Zone of the FRR Entity, weight-averaged for the Delivery Year based on the prices established and quantities cleared in such auctions, divided by the Net CONE established for such LDA for the Delivery Year})]$.

An FRR Entity that elects the physical option shall not be eligible for, or subject to, the revenue allocation described in Tariff, Attachment DD, section 10A(g) ~~of Attachment DD of the PJM Tariff~~.

Attachment B

PJM Open Access Transmission Tariff,
PJM Operating Agreement and
PJM Reliability Assurance Agreement

(Clean Format)

Section(s) of the
PJM Open Access Transmission Tariff
(Clean Format)

8.1 Emergency Load Response and Pre-Emergency Load Response Program Options

The Emergency Load Response Program and Pre-Emergency Load Response Program are designed to provide a method by which end-use customers may be compensated by PJM for reducing load immediately prior to an anticipated emergency event (“pre-emergency event”) or during an emergency event. As used in the Emergency Load Response Program and Pre-Emergency Load Response Program, the term “end-use customer” refers to an individual location or aggregation of locations that consume electricity as identified by a unique electric distribution company account number. There are two options for participation in the Emergency Load Response Program and Pre-Emergency Load Response Program:

- ◆ **Full Program Option**

Participants in the Full Program Option receive, pursuant to Tariff, Attachment DD and as applicable, (i) an energy payment for load reductions during a pre-emergency or emergency event, and (ii) a capacity payment for the ability to reduce load during a pre-emergency event or emergency event measured as set forth in the Reporting and Compliance provisions below.

- ◆ **Energy Only Option**

Participants in the Energy Only Option receive only an energy payment for load reductions during an emergency event.

8.5 Pre-Emergency Operations

All participants in the Pre-Emergency Load Response Program shall be subject to the operation procedures herein, unless the participant can demonstrate its Demand Resource Registration: (1) relies on Behind the Meter generation to fulfill its load reduction obligations; (2) the Demand Resource Registration has environmental restrictions imposed on it by Applicable Laws and Regulations that limit the Demand Resource Registration's ability to operate only in emergency conditions; and (3) such limitation exists for any period of time. For the purposes of Section 8, emergency conditions shall be defined either by the express terms of the Applicable Law or Regulation, or if not set forth therein shall be deemed to exist if PJM has declared a NERC Energy Emergency Alert Level 2, as defined in the applicable NERC Standards. If these three criteria are met, the participant shall be subject to the emergency operation procedures contained in Section 8.6. In such case, the Curtailment Service Provider shall submit a request for the relevant Demand Resource Registration(s) to be an emergency (versus pre-emergency) Demand Resource Registration to the Office of the Interconnection, at the time the registration is submitted in applicable PJM system in accordance with this Agreement. A Curtailment Service Provider shall not submit a request for an exception unless it has done its due diligence to confirm that the Demand Resource Registration meets the requirements referenced herein and has obtained from the end-use customer documentation supporting the exception request. The Curtailment Service Provider shall provide the Office of the Interconnection with a copy of such supporting documentation within three (3) Business Days of a request therefor. Failure to provide such supporting documentation by the deadline shall result in the Demand Resource Registration being subject to the pre-emergency procedures herein.

PJM will initiate a pre-emergency event prior to the declaration of a Maximum Generation Emergency or an emergency event when practicable. A pre-emergency event is implemented when economic resources are not adequate to serve load and maintain reserves or maintain system reliability, and prior to proceeding into emergency procedures. Understanding the primary responsibility of the Office of the Interconnection to maintain system security, the Office of the Interconnection will strive to exhaust, but it is not obligated to exhaust, all economic resources prior to initiating a pre-emergency event. PJM will initiate an electronic message to Curtailment Service Providers notifying them of the pre-emergency event; Curtailment Service Providers are required to have the capability to retrieve this electronic message as described in the PJM Manuals. Additionally, PJM will post the pre-emergency event information on the PJM website and issue a separate All-Call message.

Following PJM's request to reduce load, (i) participants in the Energy Only Option voluntarily may reduce load; and (ii) participants in the Full Program Option are required to reduce load unless they already have reduced load pursuant to the Economic Load Response Program. PJM will dispatch the resources of all Emergency Load Response Program participants (not already dispatched under the Economic Load Response Program) based on the availability, location, minimum notification time, dispatch price and/or quantity of load reduction needed, subject to transmission constraints in the PJM Region. To give PJM dispatchers the flexibility to address reliability concerns in the most effective and timely manner and invoke the resources that offer the most assurance of effective relief of emergency conditions, the dispatch of Demand Resource Registrations may not be based solely on the least-cost resources since such dispatch shall be

based not only on price, but also on availability, location, minimum notification time and/or quantity of megawatts of load or load reduction needed.

The dispatch price of Full Program Option registrations and Energy Only Option registrations in the Pre-Emergency Load Response Program are eligible to set the real time Locational Marginal Prices (“LMP”) when the Office of the Interconnection has implemented pre-emergency procedures and such registrations are required to reduce demand in the PJM Region and as described in Operating Agreement, Schedule 1, section 2 and the parallel provisions of Tariff, Attachment K-Appendix. Energy Only Option registrations must also satisfy PJM’s telemetry requirements.

Curtailed Service Providers with Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Programs must provide real-time operational data regarding the availability and status of their resources to PJM, and comply with operational procedures, as described in detail in the PJM Manuals.

8.6 Emergency Operations

PJM will initiate the notification of a Load Management Event coincident with the declaration of Maximum Generation emergency. (Implementation of the Emergency Load Response Program can be used for regional emergencies.) The minimum duration of a load reduction request is one hour. A Load Management Event is implemented whenever economic generating capacity is not adequate to serve load and maintain reserves or maintain system reliability. PJM will initiate an electronic message to Curtailment Service Providers notifying them of the Load Management Event; Curtailment Service Providers are required to have the capability to retrieve this electronic message as described in the PJM Manuals. Additionally, PJM will post the Load Management Event information on the PJM website and issue a separate All-Call message.

Following PJM's request to reduce load, (i) participants in the Energy Only Option voluntarily may reduce load; and (ii) participants in the Full Program Option are required to reduce load unless they already have reduced load pursuant to the Economic Load Response Program. PJM will dispatch the resources of all Emergency Load Response Program participants (not already dispatched under the Economic Load Response Program) based on the availability, location, minimum notification time, dispatch price and/or quantity of load reduction needed, subject to transmission constraints in the PJM Region. To give PJM dispatchers the flexibility to address reliability concerns in the most effective and timely manner and invoke the resources that offer the most assurance of effective relief of emergency conditions, the dispatch of Demand Resource Registrations may not be based solely on the least-cost resources since such dispatch shall be based not only on price, but also on availability, location, minimum notification time and/or quantity of megawatts of load or load reduction needed.

The dispatch price of Full Program Option registrations and Energy Only Option registrations in the Emergency Load Response Program are eligible to set the real time LMP when the Office of the Interconnection has implemented Emergency procedures and such registrations are required to reduce demand in the PJM Region and as described in Operating Agreement, Schedule 1, section 2 and the parallel provisions of Tariff, Attachment K-Appendix. Energy Only Option registrations must also satisfy PJM's telemetry requirements.

Curtailment Service Providers with Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Programs must provide real-time operational data regarding the availability and status of their resources to PJM, as described in detail in the PJM Manuals. Operational procedures are described in detail in the ***PJM Manual for Emergency Operations***.

8.8 Market Settlements

Payment for reducing load is based on the actual kWh relief provided plus the adjustment for losses, subject to the Reporting and Compliance provisions below. The magnitude of capacity relief provided by Full Program Option participants shall be the amount determined in accordance with the Reporting and Compliance provisions below. The magnitude of relief provided by Energy Only Option participants, and the magnitude of energy relief provided by Full Program Option participants, may be less than, equal to, or greater than the kW amount declared on the Emergency or Pre-Emergency registration. Compensation will be provided for reductions in energy consumption during emergency events by Full Program Option participants and Energy Only Option participants regardless of whether the participant's load during the event exceeds its peak load contribution for the applicable Delivery Year.

PJM Settlement pays the applicable LMP to the PJM Member that nominates the load. Payment will be equal to the measured energy load reduction adjusted for losses times the applicable LMP. The measured energy load reduction for locations with approved Economic Load Response registrations prior to a Load Management Event that have an economic CBL different than the maximum base load as defined in the PJM Manuals will use the associated economic CBL to determine the energy load reduction unless the locations on the Emergency Load Response registration are not the same locations as those included on the Economic Load Response registration. If, at the time that a Load Management Event or emergency event is initiated by PJM, an end-use customer is already responding economically (i.e., pursuant to the Economic Load Response rules) and economic CBL is based on Symmetric Additive Adjustment, then the CBL calculated based on the Symmetric Additive Adjustment period prior to the economic event will be used. Locations that do not have an approved Economic Load Response registration prior to a Load Management Event will use the Customer Baseline Load as defined in section 3.3A.2 and associated Symmetric Additive Adjustment as defined in section 3.3A.2.01 of this schedule unless an alternative CBL is approved pursuant to section 3.3A.2.01 of this schedule as the CBL to determine the energy load reduction.

If, however, the sum of the hourly energy payments to a Curtailment Service Provider with a Demand Resource Registration dispatched by PJM for actual, achieved reductions is not greater than or equal to the offer value (i.e. Minimum Dispatch Price and shut down costs) then the Curtailment Service Provider will be made whole up to the offer value for its actual, achieved reductions for the Demand Resource Registration.

Locations on Economic Load Response registrations dispatched in the Real-time Energy Market or cleared in the Day-ahead Energy Market that are also included on an Emergency Load Response and Pre-Emergency Load Response registration as Full Program Option, and that have also been dispatched as part of an emergency event for the same hour (i.e., have an "overlapping dispatch hour") will be compensated for energy based on emergency energy settlement and cost allocation rules as set forth in this section and in the PJM Manuals. Overlapping dispatch hours will use shutdown costs based on what was considered for the economic event, and no balancing Operating Reserve charges will be assessed for deviations from real-time dispatch amounts or from cleared day-ahead commitments. To avoid duplicative energy payments, overlapping dispatch hours for an aggregate registration (i.e., multiple locations on the same registration) or dispatch groups where locations on the Emergency Load Response and Pre-Emergency Load

Response registration are not the same locations as those on the Economic Load Response registration will have hourly economic energy load reduction and/or hourly emergency energy load reduction prorated based on load reduction capability provided by the Curtailment Service Provider for the locations.

The Curtailment Service Provider will only submit energy settlements for Load Management Events that occur outside of the specific availability period defined in the Reliability Assurance Agreement for each Demand Resource type if the Curtailment Service Provider has confirmed that the customers on the registration did take action to reduce load or the registration reflects the entire group of mass market customers for which an energy settlement will either be submitted for all or none of the mass market customers, as approved by PJM. The Curtailment Service Provider will only submit energy settlements for each registration for Load Management Events that occur during the product specific availability period as defined for each product in the Reliability Assurance Agreement if the Curtailment Service Provider also provides associated load data for each registration in order to calculate that registration's capacity compliance.

Full Program Option participants that fail to provide a load reduction (as measured as set forth in the Reporting and Compliance provisions below) when dispatched by PJM shall be assessed penalties and/or charges as specified in Tariff, Attachment DD and the Reliability Assurance Agreement, as applicable.

During emergency conditions, costs for emergency purchases in excess of LMP are allocated among PJM Market Buyers in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour in the Real-time Energy Market compared to the Day-ahead Energy Market. Consistent with this pricing methodology, all charges under the Emergency Load Response and Pre-Emergency Load Response Program are allocated to purchasers of energy, in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour from day-ahead to real-time.

Emergency Load Response and Pre-Emergency Load Response Program charges and credits will appear on the PJM Members monthly bill, as described in the ***PJM Manual for Operating Agreement Accounting and the PJM Manual for Billing***.

8.9 Reporting and Compliance

Actual load reductions of Energy Only Option emergency registrations will be added back for the purpose of peak load calculations for capacity for the following Delivery Year.

Actual Emergency Load Response, Pre-Emergency Load Response and Economic Load Response load reductions for Demand Resource Registrations in the Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option which occur during a registration's product-type required availability window as set forth in PJM Reliability Assurance Agreement, Tariff and Manuals or which occur outside the availability window if such registration received Bonus Performance for Performance Assessment Interval(s) or responded to economic event will be added back for the purpose of calculating peak load for capacity for the following Delivery Year, as set forth in the PJM Manuals and consistent with the load response recognized for capacity compliance as set forth in the Reporting and Compliance provisions below. Capacity Only Option registrations are Full Program Option registrations that do not receive an energy payment for load reductions during a pre-emergency or emergency event.

Actual load reductions of Demand Resource Registrations in Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option used to determine Load Management Event and test capacity compliance for Firm Service Level and Guaranteed Load Drop end-use customers shall be equal to the load reduction provided to the electric distribution company as follows and in accordance with the PJM Manuals:

- i) Guaranteed Load Drop compliance will be based on:
 - a. the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF. Calculations are represented by:

Summer: Minimum of $\{(\text{comparison load} - \text{Load}) * \text{LF}, \text{PLC} - (\text{Load} * \text{LF})\}$

Non-summer: Minimum of $\{(\text{comparison load} - \text{Load}) * \text{LF}, (\text{WPL} * \text{ZWWAF} * \text{LF}) - (\text{Load} * \text{LF})\}$

- b. Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be

developed from the guidelines in the PJM Manuals, and note which method was employed.

c. Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:

- ◆ Comparable Day
- ◆ Same Day
- ◆ Customer Baseline
- ◆ Regression Analysis
- ◆ Generation

Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

ii) Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year) - End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(PLC) - (Load * LF)$$

Winter (November through April of a Delivery Year)– End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

The capacity compliance of Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Full Program Option, as determined in accordance with these Reporting and Compliance provisions, shall not affect energy payments to such resources for load reductions during an emergency event, as provided in the Market Settlements provisions above and Tariff, Attachment DD.

PJM will submit any required reports to FERC on behalf of the Emergency Load Response and Pre-Emergency Load Response Program participants. PJM will also post this document, as well as any other program-related documentation on the PJM website.

PJM will post on its website a report of demand response activity, and will provide a summary thereof to the PJM Markets and Reliability Committee on an annual basis.

As PJM receives evidence from the electric distribution companies pursuant to section 1.5A.3 of PJM's Economic Load Response Program, PJM will post on its website a list of those Relevant Electric Retail Regulatory Authorities that the electric distribution companies assert prohibit or condition retail participation in PJM's Emergency Load Response and Pre-Emergency Load Response Program together with a corresponding reference to the Relevant Electric Retail Regulatory Authority evidence that is provided to PJM by the electric distribution companies.

11. DEMAND RESOURCE COMPLIANCE PENALTY CHARGE

The provisions of this section 11 do not apply to Demand Resources committed as Capacity Performance Resources or Base Capacity Demand Resources. All references to Demand Resources in this section specifically exclude Demand Resources committed as Capacity Performance Resources or Base Capacity Demand Resources.

(a) The Office of the Interconnection shall separately evaluate compliance of each Demand Resource committed for a Delivery Year, in accordance with procedures set forth in the PJM Manuals and, for Delivery Years through May 31, 2019, shall assess a Demand Resource Compliance Penalty Charge on Capacity Market Sellers that committed Demand Resources and Locational UCAP Sellers that sold Demand Resources that cannot demonstrate the hourly performance of such resource in real-time. The compliance is evaluated separately by Load Management Event in each CAA for Demand Resource Registrations dispatched by the Office of Interconnection. The Demand Resource Compliance Penalty Charge will not be assessed to Demand Resource Registrations that are dispatched on a subzonal basis unless such subzone is defined and publically posted the day before the Load Management Event as set forth in the PJM Manuals. To the extent a Demand Resource Registration cannot respond, another Demand Resource Registration in the same geographic location defined by the PJM dispatch instruction with the same designated lead time and comparable capacity commitment may be substituted. Any Demand Resource Registration used as a substitute during a Load Management Event will have the same obligation to respond to future Load Management Event(s) as if it did not respond to such Load Management Event. Capacity Market Sellers that committed Demand Resources and Locational UCAP Sellers that sold Demand Resources that cannot demonstrate the hourly performance of such Demand Resource Registration in real-time based on the capacity commitment shall be assessed a Demand Resource Compliance Penalty Charge; provided, however, that such under compliance shall be determined on an aggregate basis for all dispatched Demand Resource Registrations committed by the same Capacity Market Seller or same Locational UCAP Seller in a CAA.

(b) The Demand Resource Compliance Penalty Charge for a Capacity Market Seller in a CAA for the on-peak period, which includes all hours specified in the Reliability Assurance Agreement definition of the Limited Demand Resource, shall equal the lesser of (1/the number of Load Management Events during the on-peak period for which such Demand Resource Registration was dispatched, or 0.50) times the weighted daily revenue rate for such seller's dispatched registration, multiplied by the net under-compliance for such registration in such on-peak period, if any, for such seller resulting from all dispatched registrations it has committed for such Delivery Year for such CAA for each Load Management Event called by the Office of the Interconnection. Net CAA under compliance for the Load Management Event will be prorated to individual under compliant registrations in the CAA based on performance of each registration in order to determine net under compliance(s) for each Demand Resource Registration dispatched. The Demand Resource Compliance Penalty Charge for a Capacity Market Seller in a CAA for the off-peak period, which includes all hours specified in the Reliability Assurance Agreement definitions of

Extended Summer Demand Resource or Annual Demand Resource, but does not include all hours in the on-peak period, shall equal $1/52$ times the weighted daily revenue rate for such Demand Resource Registration dispatched for such seller, multiplied by the net undercompliance for such registration in such off-peak period, if any, for such seller resulting from all dispatched registrations it has committed for such Delivery Year for such CAA for each Load Management Event called by the Office of the Interconnection. If a Load Management Event is comprised of both an on-peak period and an off-peak period then such Demand Resource Compliance Penalty Charge will be the higher of the charges calculated under the prior two sentences. The total Compliance Penalty Charges for the Delivery Year is not to exceed the annual revenue received for such Capacity Market Seller's Demand Resources. The net CAA undercompliance for each such Load Management Event shall be the following megawatt quantity, converted to an Unforced Capacity basis using the applicable DR Factor and Forecast Pool Requirement: (i) the megawatts of load reduction capability committed by such seller on the day of the Load Management Event for all dispatched resources minus (ii) the megawatts of load reduction actually provided by all such dispatched Demand Resources during such Load Management Event. A seller's net undercompliance in a CAA shall be reduced by the seller's total amount of Capacity Resource deficiency shortfalls on the day of the Load Management Event, determined pursuant to Tariff, Attachment DD, section 8, in a CAA for the seller's committed Demand Resources that are the same product(s) dispatched. The daily revenue rate for a Demand Resource Registration shall be based on the Resource Clearing Price(s) that the Demand Resource, for which such registration is linked, received in the auction(s) in which the Demand Resource cleared. The weighted daily revenue rate for a Capacity Market Seller's Demand Resource registration shall be the average rate for the cleared Demand Resource for which such registration is linked, weighted by the megawatts cleared at each price. The total charge per megawatt that may be assessed on a Capacity Market Seller's Demand Resource Registration in a Delivery Year shall be capped at the weighted daily revenue rate the Capacity Market Seller's Demand Resource Registration would receive in the Delivery Year.

The Demand Resource Compliance Penalty Charges for a Load Management Event for Limited Demand Resources are assessed daily and initially billed by the later of the month of October during such Delivery Year or the third billing month following the Load Management Event that gave rise to such charge. The initial billing for a Load Management Event for Limited Demand Resources will reflect the amounts due from the start of the Delivery Year to the last day that is reflected in the initial billing. The remaining charges for such Load Management Event will be assessed daily and billed monthly through the remainder of the Delivery Year. The Demand Resource Compliance Penalty Charges for a Load Management Event for Annual or Extended Summer Demand Resources are assessed daily and billed by the later of the month of June following such Delivery Year or the third billing month following the Load Management Event that gave rise to such charge. The billing for the Load Management Event for Annual or Extended Summer Demand Resources will be in a lump sum and reflect the accrued charges for the entire Delivery Year.

c) Daily revenues from assessment of a Demand Resource Compliance Penalty Charge shall be distributed on a pro-rata basis to Demand Resource Providers and Locational UCAP Sellers that provided load reductions in excess of the amount such dispatched

Demand Resource Registrations were committed to provide. Such revenue distribution, however, shall not exceed for any Capacity Market Seller's dispatched Demand Resource Registration the quantity of excess megawatts provided by such Capacity Market Seller during a single Load Management Event times 0.20 times the weighted daily revenue rate for such Capacity Market Seller's dispatched Demand Resource Registration. To the extent any such revenues remain after such distribution, the remaining revenues shall be distributed to LSEs based on each LSE's Daily Unforced Capacity Obligation.

ATTACHMENT DD-1

Preface: The provisions of this Attachment incorporate into the Tariff for ease of reference the provisions of Schedule 6 of the Reliability Assurance Agreement among Load Serving Entities in the PJM Region. As a result, this Attachment will be modified, subject to FERC approval, so that the terms and conditions set forth herein remain consistent with the corresponding terms and conditions of RAA, Schedule 6. Capitalized terms used herein that are not otherwise defined in Tariff, Attachment DD or elsewhere in this Tariff have the meaning set forth in the RAA.

PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of two categories, i.e., Guaranteed Load Drop or Firm Service Level, as further specified in section G below and the PJM Manuals. Qualified Demand Resources may be provided by a Curtailment Service Provider, notwithstanding that such Curtailment Service Provider is not a Party to this Agreement. Such Curtailment Service Providers must satisfy the requirements hereof and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and section F hereof, as applicable, the Office of the Interconnection of the Demand Resource Registration that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the Demand Resource Registration is linked to a Limited Demand Resource, an Extended Summer Demand Resource, a Base Capacity Demand Resource, a Summer-Period Demand Resource or an Annual Demand Resource.

2. A Demand Resource Registration must achieve its full load reduction within the following time period:

- (a) For the 2015/2016 Delivery Year and subsequent Delivery Years, a Demand Resource Registration must be able to fully respond to a Load Management Event within 30 minutes of notification from the Office of the Interconnection. This default 30 minute prior notification shall apply unless a Curtailment Service Provider obtains an exception from the Office of the Interconnection due to physical operational limitations that prevent the Demand Resource Registration from reducing load within that timeframe. In such case, the Curtailment Service Provider

shall submit a request for an exception to the 30 minute prior notification requirement to the Office of the Interconnection, at the time the Registration Form for that Demand Resource Registration is submitted in accordance with Tariff, Attachment K-Appendix. The only alternative notification times that the Office of Interconnection will permit, upon approval of an exception request, are 60 minutes and 120 minutes prior to a Load Management Event. The Curtailment Service Provider shall indicate in writing, in the appropriate application, that it seeks an exception to permit a prior notification time of 60 minutes or 120 minutes, and the reason(s) for the requested exception. A Curtailment Service Provider shall not submit a request for an exception to the default 30 minute notification period unless it has done its due diligence to confirm that the Demand Resource Registration is physically incapable of responding within that timeframe based on one or more of the reasons set forth below and as may be further defined in the PJM Manuals and has obtained detailed data and documentation to support this determination.

In order to establish that a Demand Resource Registration is reasonably expected to be physically unable to reduce load in that timeframe, the Curtailment Service Provider that submitted the Demand Resource Registration must demonstrate that:

- (i) The manufacturing processes for the Demand Resource Registration require gradual reduction to avoid damaging major industrial equipment used in the manufacturing process, or damage to the product generated or feedstock used in the manufacturing process;
- (ii) Transfer of load to back-up generation requires time-intensive manual process taking more than 30 minutes;
- (iii) On-site safety concerns prevent location from implementing reduction plan in less than 30 minutes; or,
- (iv) The Demand Resource Registration is comprised of mass market residential customers or Small Commercial Customers which collectively cannot be notified of a Load Management Event within a 30-minute timeframe due to unavoidable communications latency, in which case the requested notification time shall be no longer than 120 minutes.

The Office of the Interconnection may request data and documentation from the Curtailment Service Provider and such Curtailment Service Provider shall provide to the Office of the Interconnection within three (3) Business Days of a request therefor, a copy of all of the data and documentation supporting the exception request. Failure to provide a timely response to such request shall cause the exception to terminate the following Operating Day.

At its sole option and discretion, the Office of the Interconnection may review the data and documentation provided by the Curtailment Service Provider to determine if the Demand Resource Registration has met one or more of the criteria above. The Office of the

Interconnection will notify the Curtailment Service Provider in writing of its determination by no later than ten (10) Business Days after receipt of the data and documentation.

The Curtailment Service Provider shall provide written notification to the Office of the Interconnection of a material change to the facts that supported its exception request within three (3) Business Days of becoming aware of such material change in facts, and, if the Office of Interconnection determines that the physical limitation criteria above are no longer being met, the Demand Resource Registration shall be subject to the default notification period of 30 minutes immediately upon such determination.

3. The initiation of load reduction, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered a pre-emergency or emergency action and must be implementable prior to a voltage reduction.

5. A Curtailment Service Provider intending to offer for sale or designate for self-supply, a Demand Resource in any RPM Auction, or intending to include a Demand Resource in any FRR Capacity Plan must demonstrate, to PJM's satisfaction, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Curtailment Service Provider shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in RAA, Schedule 6, section A-1; RAA, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals, no later than 15 Business Days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included. PJM may verify the Curtailment Service Provider's adherence to the Demand Resource Sell Offer Plan at any time. A Curtailment Service Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be linked to registrations participating in the Full Program Option or Capacity Only Option of the Emergency Load Response and Pre-Emergency Load Response Program and thus available for dispatch during PJM-declared pre-emergency events and emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and

demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered through Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the Demand Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

- (i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:
- method(s) of achieving load reduction at customer site(s);
 - equipment to be controlled or installed at customer site(s), if any;
 - plan and ability to acquire customers;

- types of customer targeted;
- support of market potential and market share for the target customer base, with adjustments for Existing Demand Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers; and
- assumptions regarding regulatory approval of program(s), if applicable.

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known), customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current (at time of plan submission) Delivery Year and the two preceding Delivery Years; and
- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;
- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and
- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the total Nominated DR Value (for both Existing Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.

As set forth in the form provided in the PJM Manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 Business Days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 Business Days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by any of the Demand Resource Providers, unless a Demand Resource Provider provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 Business Days prior to the subject RPM Auction. If an end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 Business Days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

- B. The Unforced Capacity value of a Demand Resource will be determined as:

for the Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the product of the Nominated Value of the Demand Resource, times the DR Factor, times the Forecast Pool Requirement, and for the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the product of the Nominated Value of the Demand Resource times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

- C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Tariff, Attachment DD. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Curtailment Service Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Tariff, Attachment DD to the extent it fails to provide the resource in such location consistent with its cleared offer.
- D. The Party, Electric Distributor, or Curtailment Service Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.
- E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K hereof and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Tariff, Attachment DD.

F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.

G. PJM measures Demand Resource Registrations in the following ways:

Firm Service Level (FSL) – Load management achieved by an end-use customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Curtailment Service Provider’s market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by an end-use customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Curtailment Service Provider’s market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

H. Each Curtailment Service Provider must satisfy (or contract with another LSE, Curtailment Service Provider, or electric distribution company to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;
- Supplemental status reports, detailing Demand Resources available, as requested by PJM;
- Entry of customer-specific Demand Resource Registration information, for planning and verification purposes, into the designated PJM electronic system.
- Customer-specific compliance and verification information for each PJM-initiated Demand Resource event or Provider initiated test event, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.
- Load drop estimates for all Load Management events and test events, prepared in accordance with the PJM Manuals.

I. The Nominated Values (summer, winter or annual) for each Demand Resource Registration shall be determined consistent with the process described below.

The summer Nominated Value for Firm Service Level customer(s) on a registration will be based on the peak load contribution for the customer(s), as typically determined by the

5CP methodology utilized by the electric distribution company to determine ICAP obligation values. The summer Nominated Value for a registration shall equal the total peak load contribution for the customers on the registration minus the summer Firm Service Level multiplied by the loss factor. The winter Nominated Value for Firm Service Level customer(s) on a registration shall equal the total Winter Peak Load for customers on the registration multiplied by Zonal Winter Weather Adjustment Factor minus winter Firm Service level and then the result is multiplied by the loss factor. The annual Nominated Value for or Firm Service Level customer(s) on a registration shall equal the lesser of i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

The summer Nominated Value for a Guaranteed Load Drop customer on a registration shall equal the summer guaranteed load drop amount, adjusted for system losses and shall not exceed the customer's Peak Load Contribution, as established by the customer's contract with the Curtailment Service Provider. The winter Nominated Value for a Guaranteed Load Drop customer on a registration shall be the winter guaranteed load drop amount, adjusted for system losses, and shall not exceed the customer's Winter Peak Load multiplied by Zonal Winter Weather Adjustment Factor multiplied by the loss factor, as established by the customer's contract with the Curtailment Service Provider. The annual Nominated Value for a Guaranteed Load Drop customer on a registration shall be the lesser of the i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

Customer-specific Demand Resource Registration information (EDC account number, peak load contribution, Winter Peak Load, notification period, etc.) will be entered into the designated PJM electronic system to establish nominated values. Each Demand Resource Registration should be linked to a Demand Resource. Additional data may be required, as defined in sections J and K and the PJM Manuals.

- J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource Registration information, to verify the amount of load management available and to set a summer, winter, or annual Nominated Value. Data is provided by both the zone EDC and the Curtailment Service Provider in the designated PJM electronic system, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), Winter Peak Load, contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for which such Demand Resource Registration is effective. Curtailment Service Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an "unrestricted" peak for a zone,

based on information provided by the Curtailment Service Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

The daily Nominated Value for the Delivery Year for a Limited Demand Resource, Extended Summer Demand Resource, Base Capacity Demand Resource, and Annual Demand Resource without a Capacity Performance commitment shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource. For the 2017/2018 and 2018/2019 Delivery Years, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the sum of the annual Nominated Values of the registrations linked to such Demand Resource. For the 2019/2020 Delivery Year, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource. Effective with the 2020/2021 Delivery Year, the daily Nominated Value of a Demand Resource with a Capacity Performance commitment (which may consist of an Annual Demand Resource with a Capacity Performance commitment and/or Summer Period Demand Resource with a Capacity Performance commitment) shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource for the summer period of June through October and May of the Delivery Year, and shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource for the non-summer period of November through April of the Delivery Year.

- K. Compliance is the process utilized to review Provider performance during PJM-initiated Load Management events and Curtailment Service Provider initiated tests. Compliance will be established for each Provider on an event specific basis for the Curtailment Service Provider's Demand Resource Registrations dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Curtailment Service Providers are responsible for the submittal of compliance information to PJM for each PJM-initiated event and Curtailment Service Provider initiated test during the compliance period.

Compliance is measured for Market Participant Bonus Performance, as applicable, and Non-Performance Charges. Non-Performance Charges are assessed for the defined obligation period of each Demand Resource as defined in RAA, Article 1, subject to the following requirements:

Compliance is checked on an individual customer basis for Firm Service Level, by comparing actual load during the event to the firm service level. Current load for a statistical sample of end-use customers may be used for compliance for residential non-

interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Curtailment Service Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year)- End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(PLC) - (Load * LF)$$

Winter (November through April of a Delivery Year)- End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

Compliance is checked on an individual customer basis for Guaranteed Load Drop. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Guaranteed Load Drop compliance will be based on:

- (i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF.
- (ii) Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.
- (iii) Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

Load reduction compliance is averaged over the Load Management Event for a Demand Resource Registration linked to a Limited Demand Resource, Extended Summer Demand Resource, or Annual Demand Resource without a Capacity Performance commitment or determined on an hourly basis for a Demand Resource Registration linked to a Base Capacity Demand Resource or Annual Demand Resource with a Capacity Performance commitment, for each FSL and GLD customer dispatched by the Office of the Interconnection for at least 30 minutes of the clock hour (i.e., “partial dispatch compliance hour”). The registered capacity commitment for a Demand Resource Registration without a Base or Capacity Performance commitment for the partial dispatch compliance hour will be prorated based on the number of minutes dispatched during the clock hour and as defined in the Manuals. Curtailment Service Provider may submit 1 minute load data for use in capacity compliance calculations for partial dispatch compliance hours subject to PJM approval and in accordance with the PJM Manuals where: (a) metering meets all Tariff and Manual requirements, (b) 1 minute load data shall be submitted to PJM for all locations on the registration, and (c) 1 minute load data measures energy consumption over the minute. The registered capacity commitment for a Demand Resource Registration with a Base or Capacity Performance commitment is not prorated based on the number of minutes dispatched during the clock hours. The actual hourly load reduction for the hour ending that includes a Performance Assessment Interval(s) is flat-profiled over the set of dispatch intervals in the hour in accordance with the PJM Manuals.

A Demand Resource Registration may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero.

Compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a committed Limited Demand Resource, Extended Summer Demand Resource, and Annual Demand Resource without a Capacity Performance commitment to determine a net compliance position for the event for each Provider by Compliance Aggregation Area and such net compliance position shall be allocated to the underlying registrations, in accordance with PJM Manuals. Load Management Event deficiencies shall be as further determined in accordance with Tariff, Attachment DD, section 11 and PJM Manuals.

For a Performance Assessment Interval, compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a Provider’s Base Capacity Demand Resource or to an Annual Demand Resource with a Capacity Performance commitment to determine the Actual Performance for such Demand Resource in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals. The Expected Performance for such Demand Resource shall be equal to the Provider’s committed capacity on the Demand Resource, adjusted to account for any linked registrations that were not dispatched by PJM. A Provider’s Demand Resources’ initial Performance Shortfalls shall be netted for all the seller’s Demand Resources in the Emergency Action Area to determine a net Emergency Action Area Performance Shortfall which is then allocated to

the Capacity Market Seller's Demand Resources in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals.

L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak summer and winter periods as described herein) reduction in electric energy consumption at the End-Use Customer's retail site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.
2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June 1, 2011. No later than 30 days prior to the auction in which the resource is to be offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project location, the project development timeline, and any other relevant data. Such notice also shall state the seller's proposed Nominated Energy Efficiency Value.
 - For Delivery Years through May 31, 2018 for all Energy Efficiency Resources not committed as a Capacity Performance Resource, the seller's proposed Nominated Energy Efficiency Value shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday;
 - For the 2018/2019 and 2019/2020 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Base Capacity Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday; and
 - For the 2018/2019 Delivery Year and subsequent Delivery Years and for any Annual Energy Efficiency Resource committed as a Capacity Performance Resource for the 2016/2017 and 2017/2018 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Annual Energy Efficiency Resources, shall be the expected average load reduction, for all

days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 15:00 EPT and the hour ending 18:00 EPT. In addition, the expected average load reduction for all days from January 1 through February 28, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 8:00 EPT and the hour ending 9:00 EPT and between the hour ending 19:00 EPT and the hour ending 20:00 EPT shall not be less than the Nominated Energy Efficiency Value; and

- For the 2020/2021 Delivery Year and subsequent Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Summer-Period Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday.

The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with all applicable credit requirements as set forth in Tariff, Attachment Q. For Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency value times the DR Factor and the Forecast Pool Requirement. For the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency Value times the Forecast Pool Requirement.
4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a

BRA may elect a New Entry Price Adjustment on the same terms as set forth in Tariff, Attachment DD, section 5.14(c).

5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.
6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.
7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.
8. For Incremental Auctions conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, if a Relevant Electric Retail Regulatory Authority receives FERC authorization to qualify or prohibit Energy Efficiency Resource participation in a specific area(s) of the PJM Region, the following process applies:
 - (a) The Office of the Interconnection will publicly post a reference to the FERC authorization of a Relevant Electric Retail Regulatory Authority order, ordinance or resolution that qualifies or prohibits Energy Efficiency Resource participation, the applicable electric distribution company(ies), and the applicable auction(s) and/or Delivery Year(s).
 - (b) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all resources that are located in the jurisdiction of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation within the Zone or LDA, as required, and those outside of the area but within the Zone or LDA, as required.
 - (c) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all Energy Efficiency Resources to be offered as part of its Energy Efficiency measurement and verification plan and

certified post-installation measurement and verification report. The Office of Interconnection will provide a list to the relevant electric distribution company for the specific area(s) to review for compliance with the Relevant Electric Retail Regulatory Authority of Capacity Market Sellers that are:

- (i) offering Energy Efficiency Resources in an RPM Auction within two (2) Business Days after the deadline for submitting an energy efficiency measurement and verification plan for such RPM Auction; and
- (ii) certifying Energy Efficiency Resources with a Delivery Year post-installation measurement and verification report, within two (2) Business Days of receipt of such Delivery Year post-installation measurement and verification report. The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource.

(d) The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation and provide a response to the Office of the Interconnection within five (5) Business Days after receiving the list of Capacity Market Sellers offering Energy Efficiency Resources. The Office of the Interconnection will not allow a Capacity Market Seller to offer or certify Energy Efficiency Resources if an electric distribution company denies such Capacity Market Seller to deliver Energy Efficiency Resources in compliance with rules of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation.

- (9) For Incremental Auctions that will be conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, a Capacity Market Seller of Energy Efficiency Resources that cannot satisfy its RPM obligations in any Delivery Year due to the prohibition of participation by a Relevant Electric Retail Regulatory Authority authorized by FERC to prohibit participation of such resources may be relieved of its Capacity Resource Deficiency Charge by notifying the Office of the Interconnection by no later than seven (7) calendar days prior to the posting of the planning parameters for the Third Incremental Auction of that Delivery Year. After providing such notice, the affected Capacity Market Seller may elect to be relieved of its RPM commitment, and shall not be required to obtain replacement capacity for the resource, and no charges shall be assessed by the Office of the

Interconnection for the Capacity Market Seller's deficiency in satisfying its RPM obligation for the resource for such Delivery Year. In such case, however, the Capacity Market Seller shall not be entitled to, nor be paid, any RPM revenues for such resource for that Delivery Year. The Office of the Interconnection will apply corresponding adjustments to the quantity of Buy Bids or Sell Offers in the Incremental Auctions for such Delivery Years in accordance with Tariff, Attachment DD, sections 5.12(b)(ii) and 5.12(b)(iii).

Section(s) of the
PJM Operating Agreement
(Clean Format)

8.1 Emergency Load Response and Pre-Emergency Load Response Program Options

The Emergency Load Response Program and Pre-Emergency Load Response Program are designed to provide a method by which end-use customers may be compensated by PJM for reducing load immediately prior to an anticipated emergency event (“pre-emergency event”) or during an emergency event. As used in the Emergency Load Response Program and Pre-Emergency Load Response Program, the term “end-use customer” refers to an individual location or aggregation of locations that consume electricity as identified by a unique electric distribution company account number. There are two options for participation in the Emergency Load Response Program and Pre-Emergency Load Response Program:

- ◆ **Full Program Option**

Participants in the Full Program Option receive, pursuant to Tariff, Attachment DD and as applicable, (i) an energy payment for load reductions during a pre-emergency or emergency event, and (ii) a capacity payment for the ability to reduce load during a pre-emergency event or emergency event measured as set forth in the Reporting and Compliance provisions below.

- ◆ **Energy Only Option**

Participants in the Energy Only Option receive only an energy payment for load reductions during an emergency event.

8.5 Pre-Emergency Operations

All participants in the Pre-Emergency Load Response Program shall be subject to the operation procedures herein, unless the participant can demonstrate its Demand Resource Registration: (1) relies on Behind the Meter generation to fulfill its load reduction obligations; (2) the Demand Resource Registration has environmental restrictions imposed on it by Applicable Laws and Regulations that limit the Demand Resource Registration's ability to operate only in emergency conditions; and (3) such limitation exists for any period of time. For the purposes of Section 8, emergency conditions shall be defined either by the express terms of the Applicable Law or Regulation, or if not set forth therein shall be deemed to exist if PJM has declared a NERC Energy Emergency Alert Level 2, as defined in the applicable NERC Standards. If these three criteria are met, the participant shall be subject to the emergency operation procedures contained in Section 8.6. In such case, the Curtailment Service Provider shall submit a request for the relevant Demand Resource Registration(s) to be an emergency (versus pre-emergency) Demand Resource Registration to the Office of the Interconnection, at the time the registration is submitted in applicable PJM system in accordance with this Agreement. A Curtailment Service Provider shall not submit a request for an exception unless it has done its due diligence to confirm that the Demand Resource Registration meets the requirements referenced herein and has obtained from the end-use customer documentation supporting the exception request. The Curtailment Service Provider shall provide the Office of the Interconnection with a copy of such supporting documentation within three (3) Business Days of a request therefor. Failure to provide such supporting documentation by the deadline shall result in the Demand Resource Registration being subject to the pre-emergency procedures herein.

PJM will initiate a pre-emergency event prior to the declaration of a Maximum Generation Emergency or an emergency event when practicable. A pre-emergency event is implemented when economic resources are not adequate to serve load and maintain reserves or maintain system reliability, and prior to proceeding into emergency procedures. Understanding the primary responsibility of the Office of the Interconnection to maintain system security, the Office of the Interconnection will strive to exhaust, but it is not obligated to exhaust, all economic resources prior to initiating a pre-emergency event. PJM will initiate an electronic message to Curtailment Service Providers notifying them of the pre-emergency event; Curtailment Service Providers are required to have the capability to retrieve this electronic message as described in the PJM Manuals. Additionally, PJM will post the pre-emergency event information on the PJM website and issue a separate All-Call message.

Following PJM's request to reduce load, (i) participants in the Energy Only Option voluntarily may reduce load; and (ii) participants in the Full Program Option are required to reduce load unless they already have reduced load pursuant to the Economic Load Response Program. PJM will dispatch the resources of all Emergency Load Response Program participants (not already dispatched under the Economic Load Response Program) based on the availability, location, minimum notification time, dispatch price and/or quantity of load reduction needed, subject to transmission constraints in the PJM Region. To give PJM dispatchers the flexibility to address reliability concerns in the most effective and timely manner and invoke the resources that offer the most assurance of effective relief of emergency conditions, the dispatch of Demand Resource Registrations may not be based solely on the least-cost resources since such dispatch shall be

based not only on price, but also on availability, location, minimum notification time and/or quantity of megawatts of load or load reduction needed.

The dispatch price of Full Program Option registrations and Energy Only Option registrations in the Pre-Emergency Load Response Program are eligible to set the real time Locational Marginal Prices (“LMP”) when the Office of the Interconnection has implemented pre-emergency procedures and such registrations are required to reduce demand in the PJM Region and as described in Operating Agreement, Schedule 1, section 2 and the parallel provisions of Tariff, Attachment K-Appendix. Energy Only Option registrations must also satisfy PJM’s telemetry requirements.

Curtailment Service Providers with Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Programs must provide real-time operational data regarding the availability and status of their resources to PJM, and comply with operational procedures, as described in detail in the PJM Manuals.

8.6 Emergency Operations

PJM will initiate the notification of a Load Management Event coincident with the declaration of Maximum Generation emergency. (Implementation of the Emergency Load Response Program can be used for regional emergencies.) The minimum duration of a load reduction request is one hour. A Load Management Event is implemented whenever economic generating capacity is not adequate to serve load and maintain reserves or maintain system reliability. PJM will initiate an electronic message to Curtailment Service Providers notifying them of the Load Management Event; Curtailment Service Providers are required to have the capability to retrieve this electronic message as described in the PJM Manuals. Additionally, PJM will post the Load Management Event information on the PJM website and issue a separate All-Call message.

Following PJM's request to reduce load, (i) participants in the Energy Only Option voluntarily may reduce load; and (ii) participants in the Full Program Option are required to reduce load unless they already have reduced load pursuant to the Economic Load Response Program. PJM will dispatch the resources of all Emergency Load Response Program participants (not already dispatched under the Economic Load Response Program) based on the availability, location, minimum notification time, dispatch price and/or quantity of load reduction needed, subject to transmission constraints in the PJM Region. To give PJM dispatchers the flexibility to address reliability concerns in the most effective and timely manner and invoke the resources that offer the most assurance of effective relief of emergency conditions, the dispatch of Demand Resource Registrations may not be based solely on the least-cost resources since such dispatch shall be based not only on price, but also on availability, location, minimum notification time and/or quantity of megawatts of load or load reduction needed.

The dispatch price of Full Program Option registrations and Energy Only Option registrations in the Emergency Load Response Program are eligible to set the real time LMP when the Office of the Interconnection has implemented Emergency procedures and such registrations are required to reduce demand in the PJM Region and as described in Operating Agreement, Schedule 1, section 2 and the parallel provisions of Tariff, Attachment K-Appendix. Energy Only Option registrations must also satisfy PJM's telemetry requirements.

Curtailment Service Providers with Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Programs must provide real-time operational data regarding the availability and status of their resources to PJM, as described in detail in the PJM Manuals. Operational procedures are described in detail in the ***PJM Manual for Emergency Operations***.

8.8 Market Settlements

Payment for reducing load is based on the actual kWh relief provided plus the adjustment for losses, subject to the Reporting and Compliance provisions below. The magnitude of capacity relief provided by Full Program Option participants shall be the amount determined in accordance with the Reporting and Compliance provisions below. The magnitude of relief provided by Energy Only Option participants, and the magnitude of energy relief provided by Full Program Option participants, may be less than, equal to, or greater than the kW amount declared on the Emergency or Pre-Emergency registration. Compensation will be provided for reductions in energy consumption during emergency events by Full Program Option participants and Energy Only Option participants regardless of whether the participant's load during the event exceeds its peak load contribution for the applicable Delivery Year.

PJM Settlement pays the applicable LMP to the PJM Member that nominates the load. Payment will be equal to the measured energy load reduction adjusted for losses times the applicable LMP. The measured energy load reduction for locations with approved Economic Load Response registrations prior to a Load Management Event that have an economic CBL different than the maximum base load as defined in the PJM Manuals will use the associated economic CBL to determine the energy load reduction unless the locations on the Emergency Load Response registration are not the same locations as those included on the Economic Load Response registration. If, at the time that a Load Management Event or emergency event is initiated by PJM, an end-use customer is already responding economically (i.e., pursuant to the Economic Load Response rules) and economic CBL is based on Symmetric Additive Adjustment, then the CBL calculated based on the Symmetric Additive Adjustment period prior to the economic event will be used. Locations that do not have an approved Economic Load Response registration prior to a Load Management Event will use the Customer Baseline Load as defined in section 3.3A.2 and associated Symmetric Additive Adjustment as defined in section 3.3A.2.01 of this schedule unless an alternative CBL is approved pursuant to section 3.3A.2.01 of this schedule as the CBL to determine the energy load reduction.

If, however, the sum of the hourly energy payments to a Curtailment Service Provider with a Demand Resource Registration dispatched by PJM for actual, achieved reductions is not greater than or equal to the offer value (i.e. Minimum Dispatch Price and shut down costs) then the Curtailment Service Provider will be made whole up to the offer value for its actual, achieved reductions for the Demand Resource Registration.

Locations on Economic Load Response registrations dispatched in the Real-time Energy Market or cleared in the Day-ahead Energy Market that are also included on an Emergency Load Response and Pre-Emergency Load Response registration as Full Program Option, and that have also been dispatched as part of an emergency event for the same hour (i.e., have an "overlapping dispatch hour") will be compensated for energy based on emergency energy settlement and cost allocation rules as set forth in this section and in the PJM Manuals. Overlapping dispatch hours will use shutdown costs based on what was considered for the economic event, and no balancing Operating Reserve charges will be assessed for deviations from real-time dispatch amounts or from cleared day-ahead commitments. To avoid duplicative energy payments, overlapping dispatch hours for an aggregate registration (i.e., multiple locations on the same registration) or

dispatch groups where locations on the Emergency Load Response and Pre-Emergency Load Response registration are not the same locations as those on the Economic Load Response registration will have hourly economic energy load reduction and/or hourly emergency energy load reduction prorated based on load reduction capability provided by the Curtailment Service Provider for the locations.

The Curtailment Service Provider will only submit energy settlements for Load Management Events that occur outside of the specific availability period defined in the Reliability Assurance Agreement for each Demand Resource type if the Curtailment Service Provider has confirmed that the customers on the registration did take action to reduce load or the registration reflects the entire group of mass market customers for which an energy settlement will either be submitted for all or none of the mass market customers, as approved by PJM. The Curtailment Service Provider will only submit energy settlements for each registration for Load Management Events that occur during the product specific availability period as defined for each product in the Reliability Assurance Agreement if the Curtailment Service Provider also provides associated load data for each registration in order to calculate that registration's capacity compliance.

Full Program Option participants that fail to provide a load reduction (as measured as set forth in the Reporting and Compliance provisions below) when dispatched by PJM shall be assessed penalties and/or charges as specified in Tariff, Attachment DD and the Reliability Assurance Agreement, as applicable.

During emergency conditions, costs for emergency purchases in excess of LMP are allocated among PJM Market Buyers in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour in the Real-time Energy Market compared to the Day-ahead Energy Market. Consistent with this pricing methodology, all charges under the Emergency Load Response and Pre-Emergency Load Response Program are allocated to purchasers of energy, in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour from day-ahead to real-time.

Emergency Load Response and Pre-Emergency Load Response Program charges and credits will appear on the PJM Members monthly bill, as described in the *PJM Manual for Operating Agreement Accounting* and the *PJM Manual for Billing*.

8.9 Reporting and Compliance

Actual load reductions of Energy Only Option emergency registrations will be added back for the purpose of peak load calculations for capacity for the following Delivery Year.

Actual Emergency Load Response, Pre-Emergency Load Response and Economic Load Response load reductions for Demand Resource Registrations in the Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option which occur during a registration's product-type required availability window as set forth in PJM Reliability Assurance Agreement, Tariff and Manuals or which occur outside the availability window if such registration received Bonus Performance for Performance Assessment Interval(s) or responded to economic event will be added back for the purpose of calculating peak load for capacity for the following Delivery Year, as set forth in the PJM Manuals and consistent with the load response recognized for capacity compliance as set forth in the Reporting and Compliance provisions below. Capacity Only Option registrations are Full Program Option registrations that do not receive an energy payment for load reductions during a pre-emergency or emergency event.

Actual load reductions of Demand Resource Registrations in Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option used to determine Load Management Event and test capacity compliance for Firm Service Level and Guaranteed Load Drop end-use customers shall be equal to the load reduction provided to the electric distribution company as follows and in accordance with the PJM Manuals:

- i) Guaranteed Load Drop compliance will be based on:
 - a. the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF. Calculations are represented by:

Summer: Minimum of $\{(\text{comparison load} - \text{Load}) * \text{LF}, \text{PLC} - (\text{Load} * \text{LF})\}$

Non-summer: Minimum of $\{(\text{comparison load} - \text{Load}) * \text{LF}, (\text{WPL} * \text{ZWWAF} * \text{LF}) - (\text{Load} * \text{LF})\}$

- b. Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be

developed from the guidelines in the PJM Manuals, and note which method was employed.

c. Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:

- ◆ Comparable Day
- ◆ Same Day
- ◆ Customer Baseline
- ◆ Regression Analysis
- ◆ Generation

Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

ii) Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year) - End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(PLC) - (Load * LF)$$

Winter (November through April of a Delivery Year)– End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

The capacity compliance of Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Full Program Option, as determined in accordance with these Reporting and Compliance provisions, shall not affect energy payments to such resources for load reductions during an emergency event, as provided in the Market Settlements provisions above and Tariff, Attachment DD.

PJM will submit any required reports to FERC on behalf of the Emergency Load Response and Pre-Emergency Load Response Program participants. PJM will also post this document, as well as any other program-related documentation on the PJM website.

PJM will post on its website a report of demand response activity, and will provide a summary thereof to the PJM Markets and Reliability Committee on an annual basis.

As PJM receives evidence from the electric distribution companies pursuant to section 1.5A.3 of PJM's Economic Load Response Program, PJM will post on its website a list of those Relevant Electric Retail Regulatory Authorities that the electric distribution companies assert prohibit or condition retail participation in PJM's Emergency Load Response and Pre-Emergency Load Response Program together with a corresponding reference to the Relevant Electric Retail Regulatory Authority evidence that is provided to PJM by the electric distribution companies.

Section(s) of the
PJM Reliability Assurance Agreement
(Clean Format)

ARTICLE 1 – DEFINITIONS

Unless the context otherwise specifies or requires, capitalized terms used herein shall have the respective meanings assigned herein or in the Schedules hereto, or in the PJM Tariff or PJM Operating Agreement if not otherwise defined in this Agreement, for all purposes of this Agreement (such definitions to be equally applicable to both the singular and the plural forms of the terms defined). Unless otherwise specified, all references herein to Articles, Sections or Schedules, are to Articles, Sections or Schedules of this Agreement. As used in this Agreement:

Agreement:

“Agreement” shall mean this Reliability Assurance Agreement, together with all Schedules hereto, as amended from time to time.

Annual Demand Resource:

“Annual Demand Resource” shall mean a resource that is placed under the direction of the Office of the Interconnection during the Delivery Year, and will be available for an unlimited number of interruptions during such Delivery Year by the Office of the Interconnection, and will be capable of maintaining each such interruption between the hours of 10:00AM to 10:00PM Eastern Prevailing Time for the months of June through October and the following May, and 6:00AM through 9:00PM Eastern Prevailing Time for the months of November through April unless there is an Office of the Interconnection approved maintenance outage during October through April. The Annual Demand Resource must be available in the corresponding Delivery year to be offered for sale or Self-Supplied in an RPM Auction, or included as an Annual Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

Annual Energy Efficiency Resource:

“Annual Energy Efficiency Resource” shall mean a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, meeting the requirements of Reliability Assurance Agreement, Schedule 6 and exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during the summer and winter periods described in such Schedule 6 and the PJM Manuals) reduction in electric energy consumption that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

Applicable Regional Entity:

“Applicable Regional Entity” shall have the same meaning as in the PJM Tariff.

Base Capacity Demand Resource:

“Base Capacity Demand Resource” shall mean, for the 2018/2019 and 2019/2020 Delivery

Years, a resource that is placed under the direction of the Office of the Interconnection and that will be available June through September of a Delivery Year, and will be available to the Office of the Interconnection for an unlimited number of interruptions during such months, and will be capable of maintaining each such interruption for at least a 10-hour duration between the hours of 10:00AM to 10:00PM Eastern Prevailing Time. The Base Capacity Demand Resource must be available June through September in the corresponding Delivery Year to be offered for sale or self-supplied in an RPM Auction, or included as a Base Capacity Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

Base Capacity Energy Efficiency Resource:

“Base Capacity Energy Efficiency Resource” shall mean, for the 2018/2019 and 2019/2020 Delivery Years, a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, meeting the requirements of RAA, Schedule 6 and exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during the summer peak periods as described in Reliability Assurance Agreement, Schedule 6 and the PJM Manuals) reduction in electric energy consumption that is not reflected in the peak load forecast prepared for the Delivery Year for which the Base Capacity Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

Base Capacity Resource:

“Base Capacity Resource” shall have the same meaning as in Tariff, Attachment DD.

Base Residual Auction:

“Base Residual Auction” shall have the same meaning as in Tariff, Attachment DD.

Behind The Meter Generation:

“Behind The Meter Generation” shall refer to a generating unit that delivers energy to load without using the Transmission System or any distribution facilities (unless the entity that owns or leases the distribution facilities consented to such use of the distribution facilities and such consent has been demonstrated to the satisfaction of the Office of the Interconnection; provided, however, that Behind The Meter Generation does not include (i) at any time, any portion of such generating unit’s capacity that is designated as a Capacity Resource or (ii) in any hour, any portion of the output of such generating unit that is sold to another entity for consumption at another electrical location or into the PJM Interchange Energy Market.

Black Start Capability:

“Black Start Capability” shall mean the ability of a generating unit or station to go from a shutdown condition to an operating condition and start delivering power without assistance from the power system.

Capacity Emergency Transfer Objective (CETO):

“Capacity Emergency Transfer Objective” or “CETO” shall mean the amount of electric energy that a given area must be able to import in order to remain within a loss of load expectation of one event in 25 years when the area is experiencing a localized capacity emergency, as determined in accordance with the PJM Manuals. Without limiting the foregoing, CETO shall be calculated based in part on EFORD determined in accordance with Reliability Assurance Agreement, Schedule 5, Paragraph C.

Capacity Emergency Transfer Limit (CETL):

Capacity Emergency Transfer Limit” or “CETL” shall mean the capability of the transmission system to support deliveries of electric energy to a given area experiencing a localized capacity emergency as determined in accordance with the PJM Manuals.

Capacity Import Limit:

For any Delivery Year up to and including the 2019/2020 Delivery Year, “Capacity Import Limit” shall mean, (a) for the PJM Region, (1) the maximum megawatt quantity of external Generation Capacity Resources that PJM determines for each Delivery Year, through appropriate modeling and the application of engineering judgment, the transmission system can receive, in aggregate at the interface of the PJM Region with all external balancing authority areas and deliver to load in the PJM Region under capacity emergency conditions without violating applicable reliability criteria on any bulk electric system facility of 100kV or greater, internal or external to the PJM Region, that has an electrically significant response to transfers on such interface, minus (2) the then-applicable Capacity Benefit Margin; and (b) for certain source zones identified in the PJM manuals as groupings of one or more balancing authority areas, (1) the maximum megawatt quantity of external Generation Capacity Resources that PJM determines the transmission system can receive at the interface of the PJM Region with each such source zone and deliver to load in the PJM Region under capacity emergency conditions without violating applicable reliability criteria on any bulk electric system facility of 100kV or greater, internal or external to the PJM Region, that has an electrically significant response to transfers on such interface, minus the then-applicable Capacity Benefit Margin times (2) the ratio of the maximum import quantity from each such source zone divided by the PJM total maximum import quantity. As more fully set forth in the PJM Manuals, PJM shall make such determination based on the latest peak load forecast for the studied period, the same computer simulation model of loads, generation and transmission topography employed in the determination of Capacity Emergency Transfer Limit for such Delivery Year, including external facilities from an industry standard model of the loads, generation, and transmission topography of the Eastern Interconnection under peak conditions. PJM shall specify in the PJM Manuals the areas and minimum distribution factors for identifying monitored bulk electric system facilities that have an electrically significant response to such transfers on the PJM interface. Employing such tools, PJM shall model increased power transfers from external areas into PJM to determine the transfer level at which one or more reliability criteria is violated on any monitored bulk electric system facilities that have an electrically significant response to such transfers. For the

PJM Region Capacity Import Limit, PJM shall optimize transfers from other source areas not experiencing any reliability criteria violations as appropriate to increase the Capacity Import Limit. The aggregate megawatt quantity of transfers into PJM at the point where any increase in transfers on the interface would violate reliability criteria will establish the Capacity Import Limit. Notwithstanding the foregoing, a Capacity Resource located outside the PJM Region shall not be subject to the Capacity Import Limit if the Capacity Market Seller seeks an exception thereto by demonstrating to PJM, by no later than five (5) business days prior to the commencement of the offer period for the relevant RPM Auction, that such resource meets all of the following requirements:

(i) it has, at the time such exception is requested, met all applicable requirements to be pseudo-tied into the PJM Region, or the Capacity Market Seller has committed in writing that it will meet such requirements, unless prevented from doing so by circumstances beyond the control of the Capacity Market Seller, prior to the relevant Delivery Year;

(ii) at the time such exception is requested, it has long-term firm transmission service confirmed on the complete transmission path from such resource into PJM; and

(iii) it is, by written commitment of the Capacity Market Seller, subject to the same obligations imposed on Generation Capacity Resources located in the PJM Region by Tariff, Attachment DD, section 6.6 to offer their capacity into RPM Auctions; provided, however, that (a) the total megawatt quantity of all exceptions granted hereunder for a Delivery Year, plus the Capacity Import Limit for the applicable interface determined for such Delivery Year, may not exceed the total megawatt quantity of Network External Designated Transmission Service on such interface that PJM has confirmed for such Delivery Year; and (b) if granting a qualified exception would result in a violation of the rule in clause (a), PJM shall grant the requested exception but reduce the Capacity Import Limit by the quantity necessary to ensure that the total quantity of Network External Designated Transmission Service is not exceeded.

Capacity Only Option:

“Capacity Only Option” shall mean participation in Emergency Load Response Program or Pre-Emergency Program which allows, pursuant to Tariff, Attachment DD and as applicable, a capacity payment for the ability to reduce load during a pre-emergency or emergency event.

Capacity Performance Resource:

“Capacity Performance Resource” shall have the same meaning as in Tariff, Attachment DD.

Capacity Resources:

“Capacity Resources” shall mean megawatts of (i) net capacity from Existing Generation Capacity Resources or Planned Generation Capacity Resources meeting the requirements of the Reliability Assurance Agreement, Schedules 9 and Reliability Assurance Agreement, Schedule 10 that are or will be owned by or contracted to a Party and that are or will be committed to satisfy that Party's obligations under the Reliability Assurance Agreement, or to satisfy the reliability requirements of the PJM Region, for a Delivery Year; (ii) net capacity from Existing

Generation Capacity Resources or Planned Generation Capacity Resources not owned or contracted for by a Party which are accredited to the PJM Region pursuant to the procedures set forth in such Schedules 9 and 10; and (iii) load reduction capability provided by Demand Resources or Energy Efficiency Resources that are accredited to the PJM Region pursuant to the procedures set forth in the Reliability Assurance Agreement, Schedule 6.

Capacity Transfer Right:

“Capacity Transfer Right” shall have the meaning specified in Tariff, Attachment DD.

Compliance Aggregation Area (CAA):

“Compliance Aggregation Area” or “CAA” shall have the same meaning as in the Tariff.

Consolidated Transmission Owners Agreement, PJM Transmission Owners Agreement or Transmission Owners Agreement:

“Consolidated Transmission Owners Agreement,” “PJM Transmission Owners Agreement” or “Transmission Owners Agreement” shall mean that certain Consolidated Transmission Owners Agreement, dated as of December 15, 2005, by and among the Transmission Owners and by and between the Transmission Owners and PJM Interconnection, L.L.C. on file with the Commission, as amended from time to time.

Control Area:

“Control Area” shall mean an electric power system or combination of electric power systems bounded by interconnection metering and telemetry to which a common generation control scheme is applied in order to:

- (a) match the power output of the generators within the electric power system(s) and energy purchased from entities outside the electric power system(s), with the load within the electric power system(s);
- (b) maintain scheduled interchange with other Control Areas, within the limits of Good Utility Practice;
- (c) maintain the frequency of the electric power system(s) within reasonable limits in accordance with Good Utility Practice and the criteria of NERC and each Applicable Regional Entity;
- (d) maintain power flows on transmission facilities within appropriate limits to preserve reliability; and
- (e) provide sufficient generating capacity to maintain operating reserves in accordance with Good Utility Practice.

Daily Unforced Capacity Obligation:

“Daily Unforced Capacity Obligation” shall mean the capacity obligation of a Load Serving Entity during the Delivery Year, determined in accordance with the Reliability Assurance Agreement, Schedule 8 or, as to an FRR Entity, in the Reliability Assurance Agreement, Schedule 8.1.

Delivery Year:

“Delivery Year” shall mean a Planning Period for which a Capacity Resource is committed pursuant to the auction procedures specified in Tariff, Attachment DD or pursuant to an FRR Capacity Plan under RAA, Schedule 8.1.

Demand Resource (DR):

“Demand Resource” or “DR” shall mean a Limited Demand Resource, Extended Summer Demand Resource, Annual Demand Resource, Base Capacity Demand Resource or Summer-Period Demand Resource with a demonstrated capability to provide a reduction in demand or otherwise control load in accordance with the requirements of RAA, Schedule 6 that offers and that clears load reduction capability in a Base Residual Auction or Incremental Auction or that is committed through an FRR Capacity Plan.

Demand Resource Factor or DR Factor:

“Demand Resource Factor” or “DR Factor” shall mean, for Delivery Years through May 31, 2018, that factor approved from time to time by the PJM Board used to determine the unforced capacity value of a Demand Resource in accordance with Reliability Assurance Agreement, Schedule 6

Demand Resource Officer Certification Form:

“Demand Resource Officer Certification Form” shall mean a certification as to an intended Demand Resource Sell Offer, in accordance with Reliability Assurance Agreement, Schedule 6 and Reliability Assurance Agreement, Schedule 8.1 and the PJM Manuals.

Demand Resource Registration:

“Demand Resource Registration” shall mean a registration in the Full Program Option or Capacity Only Option of the Emergency or Pre-Emergency Load Resource Program in accordance with Tariff, Attachment K-Appendix, section 8.

Demand Resource Sell Offer Plan:

“Demand Resource Sell Offer Plan” shall mean the plan required by Reliability Assurance Agreement, Schedule 6 and Reliability Assurance Agreement, Schedule 8.1 in support of an

intended offer of Demand Resources in an RPM Auction, or an intended inclusion of Demand Resources in an FRR Capacity Plan.

Electric Cooperative:

“Electric Cooperative” shall mean an entity owned in cooperative form by its customers that is engaged in the generation, transmission, and/or distribution of electric energy.

Electric Distributor:

“Electric Distributor” shall mean a Member that 1) owns or leases with rights equivalent to ownership of electric distribution facilities that are used to provide electric distribution service to electric load within the PJM Region; or 2) is a generation and transmission cooperative or a joint municipal agency that has a member that owns electric distribution facilities used to provide electric distribution service to electric load within the PJM Region.

Emergency:

“Emergency” shall mean (i) an abnormal system condition requiring manual or automatic action to maintain system frequency, or to prevent loss of firm load, equipment damage, or tripping of system elements that could adversely affect the reliability of an electric system or the safety of persons or property; or (ii) a fuel shortage requiring departure from normal operating procedures in order to minimize the use of such scarce fuel; or (iii) a condition that requires implementation of emergency procedures as defined in the PJM Manuals.

End-Use Customer:

“End-Use Customer” shall mean a Member that is a retail end-user of electricity within the PJM Region. For purposes of Members Committee sector classification, a Member that is a retail end-user that owns generation may qualify as an End-Use customer if: (1) the average physical unforced capacity owned by the Member and its affiliates in the PJM region over the five Planning Periods immediately preceding the relevant Planning Period does not exceed the average PJM capacity obligation for the Member and its affiliates over the same time period; or (2) the average energy produced by the Member and its affiliates within the PJM region over the five Planning Periods immediately preceding the relevant Planning Period does not exceed the average energy consumed by that Member and its affiliates within the PJM region over the same time period. The foregoing notwithstanding, taking retail service may not be sufficient to qualify a Member as an End-Use Customer.

Energy Efficiency Resource:

“Energy Efficiency Resource” shall mean a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, meeting the requirements of RAA, Schedule 6 and exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during the periods

described in Reliability Assurance Agreement, Schedule 6 and the PJM Manuals) reduction in electric energy consumption that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention. Annual Energy Efficiency Resources, Base Capacity Energy Efficiency Resources and Summer-Period Energy Efficiency Resources are types of Energy Efficiency Resources.

Existing Demand Resource:

“Existing Demand Resource” shall mean a Demand Resource for which the Demand Resource Provider has identified existing end-use customer sites that are registered for the current Delivery Year with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the Delivery Year for which such resource is offered.

Existing Generation Capacity Resource:

“Existing Generation Capacity Resource” shall mean, for purposes of the must-offer requirement and mitigation of offers for any RPM Auction for a Delivery Year, a Generation Capacity Resource that, as of the date on which bidding commences for such auction: (a) is in service; or (b) is not yet in service, but has cleared any RPM Auction for any prior Delivery Year. A Generation Capacity Resource shall be deemed to be in service if interconnection service has ever commenced (for resources located in the PJM Region), or if it is physically and electrically interconnected to an external Control Area and is in full commercial operation (for resources not located in the PJM Region). The additional megawatts of a Generation Capacity Resource that is being, or has been, modified to increase the number of megawatts of available installed capacity thereof shall not be deemed to be an Existing Generation Capacity Resource until such time as those megawatts (a) are in service; or (b) are not yet in service, but have cleared any RPM Auction for any prior Delivery Year.

Extended Summer Demand Resource:

“Extended Summer Demand Resource” shall mean, for Delivery Years through May 31, 2018, and for FRR Capacity Plans Delivery Years through May 31, 2019, a resource that is placed under the direction of the Office of the Interconnection and that will be available June through October and the following May, and will be available for an unlimited number of interruptions during such months by the Office of the Interconnection, and will be capable of maintaining each such interruption for at least a 10-hour duration between the hours of 10:00AM to 10:00PM Eastern Prevailing Time. The Extended Summer Demand Resource must be available June through October and the following May in the corresponding Delivery Year to be offered for sale or Self-Supplied in an RPM Auction, or included as an Extended Summer Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

Facilities Study Agreement:

“Facilities Study Agreement” shall have the same meaning as in Tariff, Part VI, section 206.

FERC or Commission:

“FERC” or “Commission” shall mean the Federal Energy Regulatory Commission or any successor federal agency, commission or department exercising jurisdiction over the Tariff, Operating Agreement and Reliability Assurance Agreement.

Firm Point-To-Point Transmission Service:

“Firm Point-To-Point Transmission Service” shall have the meaning specified in the Tariff.

Firm Transmission Service:

“Firm Transmission Service” shall mean transmission service that is intended to be available at all times to the maximum extent practicable, subject to an Emergency, an unanticipated failure of a facility, or other event beyond the control of the owner or operator of the facility or the Office of the Interconnection.

Fixed Resource Requirement Alternative or FRR Alternative:

“Fixed Resource Requirement Alternative” or “FRR Alternative” shall mean an alternative method for a Party to satisfy its obligation to provide Unforced Capacity hereunder, as set forth in the Reliability Assurance Agreement, Schedule 8.1.

Forecast Pool Requirement:

“Forecast Pool Requirement” or “FPR” shall mean the amount equal to one plus the unforced reserve margin (stated as a decimal number) for the PJM Region required pursuant to this Reliability Assurance Agreement, as approved by the PJM Board pursuant to Reliability Assurance Agreement, Schedule 4.1.

FRR Capacity Plan or FRR Plan:

“FRR Capacity Plan” or “FRR Plan” shall mean a long-term plan for the commitment of Capacity Resources to satisfy the capacity obligations of a Party that has elected the FRR Alternative, as more fully set forth in the Reliability Assurance Agreement, Schedule 8.1.

FRR Entity:

“FRR Entity” shall mean, for the duration of such election, a Party that has elected the FRR Alternative hereunder.

FRR Service Area:

“FRR Service Area” shall mean (a) the service territory of an IOU as recognized by state law, rule or order; (b) the service area of a Public Power Entity or Electric Cooperative as recognized by franchise or other state law, rule, or order; or (c) a separately identifiable geographic area that is: (i) bounded by wholesale metering, or similar appropriate multi-site aggregate metering, that is visible to, and regularly reported to, the Office of the Interconnection, or that is visible to, and regularly reported to an Electric Distributor and such Electric Distributor agrees to aggregate the load data from such meters for such FRR Service Area and regularly report such aggregated information, by FRR Service Area, to the Office of the Interconnection; and (ii) for which the FRR Entity has or assumes the obligation to provide capacity for all load (including load growth) within such area. In the event that the service obligations of an Electric Cooperative or Public Power Entity are not defined by geographic boundaries but by physical connections to a defined set of customers, the FRR Service Area in such circumstances shall be defined as all customers physically connected to transmission or distribution facilities of such Electric Cooperative or Public Power Entity within an area bounded by appropriate wholesale aggregate metering as described above.

Full Program Option:

“Full Program Option” shall mean participation in Emergency Load Response Program or Pre-Emergency Program which allows, pursuant to Tariff, Attachment DD and as applicable, (i) an energy payment for load reductions during a pre-emergency or emergency event, and (ii) a capacity payment for the ability to reduce load during a pre-emergency or emergency event.

Full Requirements Service:

“Full Requirements Service” shall mean wholesale service to supply all of the power needs of a Load Serving Entity to serve end-users within the PJM Region that are not satisfied by its own generating facilities.

Generation Capacity Resource:

“Generation Capacity Resource” shall mean a generation unit, or the contractual right to capacity from a specified generation unit, that meets the requirements of RAA, Schedule 9 and RAA, Schedule 10, and, for generation units that are committed to an FRR Capacity Plan, that meets the requirements of RAA, Schedule 8.1. A Generation Capacity Resource may be an Existing Generation Capacity Resource or a Planned Generation Capacity Resource.

Generation Owner:

“Generation Owner” shall mean a Member that owns or leases with rights equivalent to ownership, or otherwise controls and operates one or more operating generation resources located in the PJM Region. The foregoing notwithstanding, for a planned generation resource to qualify a Member as a Generation Owner, such resource shall have cleared an RPM auction, and for Energy Resources, the resource shall have a FERC-jurisdictional interconnection agreement or wholesale market participation agreement within PJM. Purchasing all or a portion of the output of a generation resource shall not be sufficient to qualify a Member as a Generation

Owner. For purposes of Members Committee sector classification, a Member that is primarily a retail end-user of electricity that owns generation may qualify as a Generation Owner if: (1) the generation resource is the subject of a FERC-jurisdictional interconnection agreement or wholesale market participation agreement within PJM; (2) the average physical unforced capacity owned by the Member and its affiliates over the five Planning Periods immediately preceding the relevant Planning Period exceeds the average PJM capacity obligation of the Member and its affiliates over the same time period; and (3) the average energy produced by the Member and its affiliates within PJM over the five Planning Periods immediately preceding the relevant Planning Period exceeds the average energy consumed by the Member and its affiliates within PJM over the same time period.

Generator Forced Outage:

“Generator Forced Outage” shall mean an immediate reduction in output or capacity or removal from service, in whole or in part, of a generating unit by reason of an Emergency or threatened Emergency, unanticipated failure, or other cause beyond the control of the owner or operator of the facility, as specified in the relevant portions of the PJM Manuals. A reduction in output or removal from service of a generating unit in response to changes in market conditions shall not constitute a Generator Forced Outage.

Generator Maintenance Outage:

“Generator Maintenance Outage” shall mean the scheduled removal from service, in whole or in part, of a generating unit in order to perform repairs on specific components of the facility, if removal of the facility qualifies as a maintenance outage pursuant to the PJM Manuals.

Generator Planned Outage:

“Generator Planned Outage” shall mean the scheduled removal from service, in whole or in part, of a generating unit for inspection, maintenance or repair with the approval of the Office of the Interconnection in accordance with the PJM Manuals.

Good Utility Practice:

“Good Utility Practice” shall mean any of the practices, methods and acts engaged in or approved by a significant portion of the electric utility industry during the relevant time period, or any of the practices, methods and acts which, in the exercise of reasonable judgment in light of the facts known at the time the decision was made, could have been expected to accomplish the desired result at a reasonable cost consistent with good business practices, reliability, safety and expedition. Good Utility Practice is not intended to be limited to the optimum practice, method, or act to the exclusion of all others, but rather is intended to include acceptable practices, methods, or acts generally accepted in the region; including those practices required by Federal Power Act Section 215(a)(4).

Incremental Auction:

“Incremental Auction” shall mean any of several auctions conducted for a Delivery Year after the Base Residual Auction for such Delivery Year and before the first day of such Delivery Year, including the First Incremental Auction, Second Incremental Auction, Third Incremental Auction, or Conditional Incremental Auction. Incremental Auctions (other than the Conditional Incremental Auction), shall be held for the purposes of:

- (i) allowing Market Sellers that committed Capacity Resources in the Base Residual Auction for a Delivery Year, which subsequently are determined to be unavailable to deliver the committed Unforced Capacity in such Delivery Year (due to resource retirement, resource cancellation or construction delay, resource derating, EFORd increase, a decrease in the Nominated Demand Resource Value of a Planned Demand Resource, delay or cancellation of a Qualifying Transmission Upgrade, or similar occurrences) to submit Buy Bids for replacement Capacity Resources; and

- (ii) allowing the Office of the Interconnection to reduce or increase the amount of committed capacity secured in prior auctions for such Delivery Year if, as a result of changed circumstances or expectations since the prior auction(s), there is, respectively, a significant excess or significant deficit of committed capacity for such Delivery Year, for the PJM Region or for an LDA.

IOU:

“IOU” shall mean an investor-owned utility with substantial business interest in owning and/or operating electric facilities in any two or more of the following three asset categories: generation, transmission, distribution.

Limited Demand Resource:

“Limited Demand Resource” shall mean, for Delivery Years through May 31, 2018, and for FRR Capacity Plans Delivery Years through May 31, 2019, a resource that is placed under the direction of the Office of the Interconnection and that will, at a minimum, be available for interruption for at least 10 Load Management Events during the summer period of June through September in the Delivery Year, and will be capable of maintaining each such interruption for at least a 6-hour duration. At a minimum, the Limited Demand Resource shall be available for such interruptions on weekdays, other than NERC holidays, from 12:00PM (noon) to 8:00PM Eastern Prevailing Time. The Limited Demand Resource must be available during the summer period of June through September in the corresponding Delivery Year to be offered for sale or Self-Supplied in an RPM Auction, or included as a Limited Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

Load Serving Entity or LSE:

“Load Serving Entity” or “LSE” shall mean any entity (or the duly designated agent of such an entity), including a load aggregator or power marketer, (i) serving end-users within the PJM Region, and (ii) that has been granted the authority or has an obligation pursuant to state or local

law, regulation or franchise to sell electric energy to end-users located within the PJM Region. Load Serving Entity shall include any end-use customer that qualifies under state rules or a utility retail tariff to manage directly its own supply of electric power and energy and use of transmission and ancillary services.

Locational Reliability Charge:

“Locational Reliability Charge” shall mean the charge determined pursuant to Operating Agreement, Schedule 8.

Markets and Reliability Committee:

“Markets and Reliability Committee” shall mean the committee established pursuant to the Operating Agreement as a Standing Committee of the Members Committee.

Maximum Emergency Service Level:

“Maximum Emergency Service Level” or “MESL” of Price Responsive Demand shall mean the level, determined at a PRD Substation level, to which Price Responsive Demand shall be reduced during the Delivery Year when a Maximum Generation Emergency is declared and the Locational Marginal Price exceeds the price associated with such Price Responsive Demand identified by the PRD Provider in its PRD Plan.

Member:

“Member” shall have the meaning provided in the Operating Agreement.

Members Committee:

“Members Committee” shall mean the committee specified in Operating Agreement, section 8 composed of the representatives of all the Members.

NERC:

“NERC” shall mean the North American Electric Reliability Corporation or any successor thereto.

Network External Designated Transmission Service:

“Network External Designated Transmission Service” shall mean the quantity of network transmission service confirmed by PJM for use by a market participant to import power and energy from an identified Generation Capacity Resource located outside the PJM Region, upon demonstration by such market participant that it owns such Generation Capacity Resource, has an executed contract to purchase power and energy from such Generation Capacity Resource, or has a contract to purchase power and energy from such Generation Capacity Resource contingent upon securing firm transmission service from such resource.

Network Resources:

“Network Resources” shall have the meaning set forth in the PJM Tariff.

Network Transmission Service:

“Network Transmission Service” shall mean transmission service provided pursuant to the rates, terms and conditions set forth in Tariff, Part III or transmission service comparable to such service that is provided to a Load Serving Entity that is also a Transmission Owner.

Nominal PRD Value:

“Nominal PRD Value” shall mean, as to any PRD Provider, an adjustment, determined in accordance with Operating Agreement, Schedule 6.1, to the peak-load forecast used to determine the quantity of capacity sought through an RPM Auction, reflecting the aggregate effect of Price Responsive Demand on peak load resulting from the Price Responsive Demand to be provided by such PRD Provider.

Nominated Demand Resource Value:

“Nominated Demand Resource Value” shall have the meaning specified in Tariff, Attachment DD.

Non-Retail Behind the Meter Generation:

“Non-Retail Behind the Meter Generation” shall mean Behind the Meter Generation that is used by municipal electric systems, electric cooperatives, and electric distribution companies to serve load.

Obligation Peak Load:

“Obligation Peak Load” shall have the meaning specified in Operating Agreement, Schedule 8.

Office of the Interconnection:

“Office of the Interconnection” shall mean the employees and agents of PJM Interconnection, L.L.C., subject to the supervision and oversight of the PJM Board, acting pursuant to the Operating Agreement.

Operating Agreement of the PJM Interconnection, L.L.C., Operating Agreement or PJM Operating Agreement:

“Operating Agreement of the PJM Interconnection, L.L.C.,” “Operating Agreement” or “PJM Operating Agreement” shall mean that agreement, dated as of April 1, 1997 and as amended and restated as of June 2, 1997, including all Schedules, Exhibits, Appendices, addenda or

supplements hereto, as amended from time to time thereafter, among the Members of the PJM Interconnection, L.L.C, on file with the Commission.

Operating Day:

“Operating Day” shall have the same meaning as provided in the Operating Agreement.

Operating Reserve:

“Operating Reserve” shall mean the amount of generating capacity scheduled to be available for a specified period of an Operating Day to ensure the reliable operation of the PJM Region, as specified in the PJM Manuals.

Other Supplier:

“Other Supplier” shall mean a Member that: (i) is engaged in buying, selling or transmitting electric energy, capacity, ancillary services, Financial Transmission Rights or other services available under PJM’s governing documents in or through the Interconnection or has a good faith intent to do so, and (ii) is not a Generation Owner, Electric Distributor, Transmission Owner or End-Use Customer.

Partial Requirements Service:

“Partial Requirements Service” shall mean wholesale service to supply a specified portion, but not all, of the power needs of a Load Serving Entity to serve end-users within the PJM Region that are not satisfied by its own generating facilities.

Performance Assessment Interval:

“Performance Assessment Interval” shall have the meaning specified in Tariff, Attachment DD.

Percentage Internal Resources Required:

“Percentage Internal Resources Required” shall mean, for purposes of an FRR Capacity Plan, the percentage of the LDA Reliability Requirement for an LDA that must be satisfied with Capacity Resources located in such LDA.

Party:

“Party” shall mean an entity bound by the terms of the Operating Agreement.

PJM:

“PJM” shall mean PJM Interconnection, L.L.C., including the Office of the Interconnection as referenced in the PJM Operating Agreement. When such term is being used in the RAA it shall also include the PJM Board.

PJM Board:

“PJM Board” shall mean the Board of Managers of the LLC, acting pursuant to the Operating Agreement, except when such term is being used in Tariff, Attachment M, in which case PJM Board shall mean the Board of Managers of PJM or its designated representative, exclusive of any members of PJM Management.

PJM Manuals:

“PJM Manuals” shall mean the instructions, rules, procedures and guidelines established by the Office of the Interconnection for the operation, planning and accounting requirements of the PJM Region.

PJM Tariff, Tariff, O.A.T.T., OATT or PJM Open Access Transmission Tariff:

“PJM Tariff,” “Tariff,” “O.A.T.T.,” “OATT” or “PJM Open Access Transmission Tariff” shall mean that certain PJM Open Access Transmission Tariff, including any schedules, appendices, or exhibits attached thereto, on file with FERC and as amended from time to time thereafter.

PJM Region:

“PJM Region” shall have the same meaning as provided in the Operating Agreement.

PJM Region Installed Reserve Margin:

“PJM Region Installed Reserve Margin” shall mean the percent installed reserve margin for the PJM Region required pursuant to Schedule 4.1 of this agreement, as approved by the PJM Board .

Planned Demand Resource:

“Planned Demand Resource” shall mean any Demand Resource that does not currently have the capability to provide a reduction in demand or to otherwise control load, but that is scheduled to be capable of providing such reduction or control on or before the start of the Delivery Year for which such resource is to be committed, as determined in accordance with the requirements of Operating Agreement, Schedule 6. As set forth in Operating Agreement, Schedule 6 and Operating Agreement, Schedule 8.1, a Demand Resource Provider submitting a DR Sell Offer Plan shall identify as Planned Demand Resources in such plan all Demand Resources in excess of those that qualify as Existing Demand Resources.

Planned External Generation Capacity Resource:

“Planned External Generation Capacity Resource” shall mean a proposed Generation Capacity Resource, or a proposed increase in the capability of a Generation Capacity Resource, that (a) is to be located outside the PJM Region, (b) participates in the generation interconnection process of a Control Area external to PJM, (c) is scheduled to be physically and electrically interconnected to the transmission facilities of such Control Area on or before the first day of the Delivery Year for which such resource is to be committed to satisfy the reliability requirements of the PJM Region, and (d) is in full commercial operation prior to the first day of such Delivery Year, such that it is sufficient to provide the Installed Capacity set forth in the Sell Offer forming the basis of such resource’s commitment to the PJM Region. Prior to participation in any Base Residual Auction for such Delivery Year, the Capacity Market Seller must demonstrate that it has a fully executed system impact study agreement (or other documentation which is functionally equivalent to a System Impact Study Agreement under the PJM Tariff) or, for resources which are greater than 20MWs participating in a Base Residual Auction for the 2019/2020 Delivery Year and subsequent Delivery Years, an agreement or other documentation which is functionally equivalent to a Facilities Study Agreement under the PJM Tariff), with the transmission owner to whose transmission facilities or distribution facilities the resource is being directly connected, and, as applicable, the transmission provider. Prior to participating in any Incremental Auction for such Delivery Year, the Capacity Market Seller must demonstrate it has entered into an interconnection agreement, or such other documentation that is functionally equivalent to an Interconnection Service Agreement under the PJM Tariff, with the transmission owner to whose transmission facilities or distribution facilities the resource is being directly connected, and, as applicable, the transmission provider. A Planned External Generation Capacity Resource must provide evidence to PJM that it has been studied as a Network Resource, or such other similar interconnection product in such external Control Area, must provide contractual evidence that it has applied for or purchased transmission service to be deliverable to the PJM border, and must provide contractual evidence that it has applied for transmission service to be deliverable to the bus at which energy is to be delivered, the agreements for which must have been executed prior to participation in any Reliability Pricing Model Auction for such Delivery Year. Any such resource shall cease to be considered a Planned External Generation Capacity Resource as of the earlier of (i) the date that interconnection service commences as to such resource; or (ii) the resource has cleared an RPM Auction, in which case it shall become an Existing Generation Capacity Resource for purposes of the mitigation of offers for any RPM Auction for all subsequent Delivery Years.

Planned Generation Capacity Resource:

“Planned Generation Capacity Resource” shall mean a Generation Capacity Resource, or additional megawatts to increase the size of a Generation Capacity Resource that is being or has been modified to increase the number of megawatts of available installed capacity thereof, participating in the generation interconnection process under Tariff, Part IV, Subpart A, as applicable, for which: (i) Interconnection Service is scheduled to commence on or before the first day of the Delivery Year for which such resource is to be committed to RPM or to an FRR Capacity Plan; (ii) for any such resource seeking to offer into a Base Residual Auction, or for any such resource of 20 MWs or less seeking to offer into a Base Residual Auction, a System Impact Study Agreement (or, for resources for which a System Impact Study Agreement is not required, has such other agreement or documentation that is functionally equivalent to a System

Impact Study Agreement) has been executed prior to the Base Residual Auction for such Delivery Year; (iii) for any such resource of more than 20 MWs seeking to offer into a Base Residual Auction for the 2019/2020 Delivery Year and subsequent Delivery Years, a Facilities Study Agreement (or, for resources for which a Facilities Study Agreement is not required, has such other agreement or documentation that is functionally equivalent to a Facility Studies Agreement) has been executed prior to the Base Residual Auction for such Delivery Year; (iv) an Interconnection Service Agreement has been executed prior to any Incremental Auction for such Delivery Year in which such resource plans to participate; and (iv) no megawatts of capacity have cleared an RPM Auction for any prior Delivery Year. For purposes of the must-offer requirement and mitigation of offers for any RPM Auction for a Delivery Year, a Generation Capacity Resource shall cease to be considered a Planned Generation Capacity Resource as of the earlier of (i) the date that Interconnection Service commences as to such resource; or (ii) the resource has cleared an RPM Auction for any Delivery Year, in which case it shall become an Existing Generation Capacity Resource for any RPM Auction for all subsequent Delivery Years.

Planning Period:

“Planning Period” shall mean the 12 months beginning June 1 and extending through May 31 of the following year, or such other period approved by the Members Committee.

PRD Curve:

“PRD Curve” shall mean a price-consumption curve at a PRD Substation level, if available, and otherwise at a Zonal (or sub-Zonal LDA, if applicable) level, that details the base consumption level of Price Responsive Demand and the decreasing consumption levels at increasing prices.

PRD Provider:

“PRD Provider” shall mean (i) a Load Serving Entity that provides PRD; or (ii) an entity without direct load serving responsibilities that has entered contractual arrangements with end-use customers served by a Load Serving Entity that satisfy the eligibility criteria for Price Responsive Demand.

PRD Provider’s Zonal Expected Peak Load Value of PRD:

“PRD Provider’s Zonal Expected Peak Load Value of PRD” shall mean the expected contribution to Delivery Year peak load of a PRD Provider’s Price Responsive Demand, were such demand not to be reduced in response to price, based on the contribution of the end-use customers comprising such Price Responsive Demand to the most recent prior Delivery Year’s peak demand, escalated to the Delivery Year in question, as determined in a manner consistent with the Office of the Interconnection’s load forecasts used for purposes of the RPM Auctions.

PRD Reservation Price:

“PRD Reservation Price” shall mean an RPM Auction clearing price identified in a PRD Plan for Price Responsive Demand load below which the PRD Provider desires not to commit the identified load as Price Responsive Demand.

PRD Substation:

“PRD Substation” shall mean an electrical substation that is located in the same Zone or in the same sub-Zonal LDA as the end-use customers identified in a PRD Plan or PRD registration and that, in terms of the electrical topography of the Transmission Facilities comprising the PJM Region, is as close as practicable to such loads.

Price Responsive Demand:

“Price Responsive Demand” or “PRD” shall mean end-use customer load registered by a PRD Provider pursuant to Schedule 6.1 of the PJM Reliability Assurance Agreement that have, as set forth in more detail in the PJM Manuals, the metering capability to record electricity consumption at an interval of one hour or less, Supervisory Control capable of curtailing such load (consistent with applicable RERRA requirements) at each PRD Substation identified in the relevant PRD Plan or PRD registration in response to a Maximum Generation Emergency declared by the Office of the Interconnection, and a retail rate structure, or equivalent contractual arrangement, capable of changing retail rates as frequently as an hourly basis, that is linked to or based upon changes in real-time Locational Marginal Prices at a PRD Substation level and that results in a predictable automated response to varying wholesale electricity prices.

Price Responsive Demand Credit:

“Price Responsive Demand Credit” shall mean a credit, based on committed Price Responsive Demand, as determined under Operating Agreement, Schedule 6.1.

Price Responsive Demand Plan or PRD Plan:

“Price Responsive Demand Plan” or “PRD Plan” shall mean a plan, submitted by a PRD Provider and received by the Office of the Interconnection in accordance with Operating Agreement, Schedule 6.1 and procedures specified in the PJM Manuals, claiming a peak demand limitation due to Price Responsive Demand to support the determination of such PRD Provider’s Nominal PRD Value.

Public Power Entity:

“Public Power Entity” shall mean any agency, authority, or instrumentality of a state or of a political subdivision of a state, or any corporation wholly owned by any one or more of the foregoing, that is engaged in the generation, transmission, and/or distribution of electric energy.

Qualifying Transmission Upgrades:

“Qualifying Transmission Upgrades” shall have the meaning specified in Tariff, Attachment DD.

Relevant Electric Retail Regulatory Authority:

“Relevant Electric Retail Regulatory Authority” or “RERRA” shall have the meaning specified in the PJM Operating Agreement.

Reliability Principles and Standards:

“Reliability Principles and Standards” shall mean the principles and standards established by NERC or an Applicable Regional Entity to define, among other things, an acceptable probability of loss of load due to inadequate generation or transmission capability, as amended from time to time.

Required Approvals:

“Required Approvals” shall mean all of the approvals required for the Operating Agreement to be modified or to be terminated, in whole or in part, including the acceptance for filing by FERC and every other regulatory authority with jurisdiction over all or any part of the Operating Agreement.

Self-Supply:

“Self-Supply” shall have the meaning provided in Tariff, Attachment DD.

Small Commercial Customer:

“Small Commercial Customer” shall have the same meaning as in the PJM Tariff.

State Consumer Advocate:

“State Consumer Advocate” shall mean a legislatively created office from any State, all or any part of the territory of which is within the PJM Region, and the District of Columbia established, inter alia, for the purpose of representing the interests of energy consumers before the utility regulatory commissions of such states and the District of Columbia and the FERC.

State Regulatory Structural Change:

“State Regulatory Structural Change” shall mean as to any Party, a state law, rule, or order that, after September 30, 2006, initiates a program that allows retail electric consumers served by such Party to choose from among alternative suppliers on a competitive basis, terminates such a program, expands such a program to include classes of customers or localities served by such Party that were not previously permitted to participate in such a program, or that modifies retail electric market structure or market design rules in a manner that materially increases the likelihood that a substantial proportion of the customers of such Party that are eligible for retail choice under such a program (a) that have not exercised such choice will exercise such choice; or (b) that have exercised such choice will no longer exercise such choice, including for example,

without limitation, mandating divestiture of utility-owned generation or structural changes to such Party's default service rules that materially affect whether retail choice is economically viable.

Summer-Period Demand Resource:

Summer-Period Demand Resource shall mean, for the 2020/2021 Delivery Year and subsequent Delivery Years, a resource that is placed under the direction of the Office of the Interconnection, and will be available June through October and the following May of the Delivery Year, and will be available for an unlimited number of interruptions during such months by the Office of the Interconnection, and will be capable of maintaining each such interruption between the hours of 10:00AM to 10:00PM Eastern Prevailing Time. The Summer-Period Demand Resource must be available June through October and the following May in the corresponding Delivery Year to be offered for sale in an RPM Auction, or included as a Summer-Period Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

Summer-Period Energy Efficiency Resource:

Summer-Period Energy Efficiency Resource shall mean, for the 2020/2021 Delivery Year and subsequent Delivery Years, a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, meeting the requirements of Reliability Assurance Agreement, Schedule 6 and exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during the summer peak periods as described in Reliability Assurance Agreement, Schedule 6 and the PJM Manuals) reduction in electric energy consumption that is not reflected in the peak load forecast prepared for the Delivery Year for which the Summer-Period Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

Supervisory Control:

"Supervisory Control" shall mean the capability to curtail, in accordance with applicable RERRA requirements, load registered as Price Responsive Demand at each PRD Substation identified in the relevant PRD Plan or PRD registration in response to a Maximum Generation Emergency declared by the Office of the Interconnection. Except to the extent automation is not required by the provisions of the Operating Agreement, the curtailment shall be automated, meaning that load shall be reduced automatically in response to control signals sent by the PRD Provider or its designated agent directly to the control equipment where the load is located without the requirement for any action by the end-use customer.

Threshold Quantity:

"Threshold Quantity" shall mean, as to any FRR Entity for any Delivery Year, the sum of (a) the Unforced Capacity equivalent (determined using the Pool-Wide Average EFORD) of the Installed Reserve Margin for such Delivery Year multiplied by the Preliminary Forecast Peak Load for which such FRR Entity is responsible under its FRR Capacity Plan for such Delivery

Year, plus (b) the lesser of (i) 3% of the Unforced Capacity amount determined in (a) above or (ii) 450 MW. If the FRR Entity is not responsible for all load within a Zone, the Preliminary Forecast Peak Load for such entity shall be the FRR Entity's Obligation Peak Load last determined prior to the Base Residual Auction for such Delivery Year, times the Base FRR Scaling Factor (as determined in accordance with Operating Agreement, Schedule 8.1).

Transmission Facilities:

"Transmission Facilities" shall mean facilities that: (i) are within the PJM Region; (ii) meet the definition of transmission facilities pursuant to FERC's Uniform System of Accounts or have been classified as transmission facilities in a ruling by FERC addressing such facilities; and (iii) have been demonstrated to the satisfaction of the Office of the Interconnection to be integrated with the PJM Region transmission system and integrated into the planning and operation of the PJM Region to serve all of the power and transmission customers within the PJM Region.

Transmission Owner:

"Transmission Owner" shall mean a Member that owns or leases with rights equivalent to ownership Transmission Facilities and is a signatory to the PJM Transmission Owners Agreement. Taking transmission service shall not be sufficient to qualify a Member as a Transmission Owner.

Unforced Capacity:

"Unforced Capacity" shall mean installed capacity rated at summer conditions that is not on average experiencing a forced outage or forced derating, calculated for each Capacity Resource on the 12-month period from October to September without regard to the ownership of or the contractual rights to the capacity of the unit.

Winter Peak Load (or WPL):

"Winter Peak Load" or "WPL" shall mean the *average of the* Demand Resource customer's specific peak *hourly* load between hours ending 7:00 EPT through 21:00 EPT on the PJM defined 5 coincident peak days from December through February two Delivery Years prior the Delivery Year for which the registration is submitted. *Notwithstanding, if the average use between hours ending 7:00 EPT through 21:00 EPT on a winter 5 coincident peak day is below 35% of the average hours ending 7:00 EPT through 21:00 EPT over all five of such peak days, then up to two such days and corresponding peak demand values may be excluded from the calculation. Upon approval by the Office of the Interconnection, a Curtailment Service Provider may provide alternative data to calculate Winter Peak Load, as outlined in the PJM Manuals, when there is insufficient hourly load data for the two Delivery Years prior to the relevant Delivery Year or if more than two days meet the exclusion criteria described above.*

Zonal Capacity Price:

“Zonal Capacity Price” shall mean the clearing price required in each Zone to meet the demand for Unforced Capacity and satisfy Locational Deliverability Requirements for the LDA or LDAs associated with such Zone. If the Zone contains multiple LDAs with different Capacity Resource Clearing Prices, the Zonal Capacity Price shall be a weighted average of the Capacity Resource Clearing Prices for such LDAs, weighted by the Unforced Capacity of Capacity Resources cleared in each such LDA.

Zone or Zonal:

“Zone” or “Zonal” shall refer to an area within the PJM Region, as set forth in Tariff, Attachment J and RAA, Schedule 15, or as such areas may be (i) combined as a result of mergers or acquisitions or (ii) added as a result of the expansion of the boundaries of the PJM Region. A Zone shall include any Non-Zone Network Load located outside the PJM Region that is served from such Zone under Tariff, Attachment H-A.

Zonal Winter Weather Adjustment Factor (ZWWAF):

“Zonal Winter Weather Adjustment Factor” or “ZWWAF” shall mean the PJM zonal winter weather normalized coincident peak divided by PJM zonal average of 5 coincident peak loads in December through February.

SCHEDULE 6

PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of two categories, i.e., Guaranteed Load Drop or Firm Service Level, as further specified in section G below and the PJM Manuals. Qualified Demand Resources may be provided by a Curtailment Service Provider, notwithstanding that such Curtailment Service Provider is not a Party to this Agreement. Such Curtailment Service Providers must satisfy the requirements hereof and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and section F hereof, as applicable, the Office of the Interconnection of the Demand Resource Registration that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the Demand Resource Registration is linked to a Limited Demand Resource, an Extended Summer Demand Resource, a Base Capacity Demand Resource, a Summer-Period Demand Resource or an Annual Demand Resource.

2. A Demand Resource Registration must achieve its full load reduction within the following time period:

- (a) For the 2015/2016 Delivery Year and subsequent Delivery Years, a Demand Resource Registration must be able to fully respond to a Load Management Event within 30 minutes of notification from the Office of the Interconnection. This default 30 minute prior notification shall apply unless a Curtailment Service Provider obtains an exception from the Office of the Interconnection due to physical operational limitations that prevent the Demand Resource Registration from reducing load within that timeframe. In such case, the Curtailment Service Provider shall submit a request for an exception to the 30 minute prior notification requirement to the Office of the Interconnection, at the time the Registration Form for that Demand Resource Registration is submitted in accordance with Tariff, Attachment K-Appendix. The only alternative notification times that the Office of Interconnection will permit, upon approval of an exception request, are 60 minutes and 120 minutes prior to a Load Management Event. The Curtailment Service Provider shall indicate in writing, in the appropriate application, that it seeks an exception to permit a prior notification time of 60 minutes or 120 minutes, and the reason(s) for the requested exception. A Curtailment Service

Provider shall not submit a request for an exception to the default 30 minute notification period unless it has done its due diligence to confirm that the Demand Resource Registration is physically incapable of responding within that timeframe based on one or more of the reasons set forth below and as may be further defined in the PJM Manuals and has obtained detailed data and documentation to support this determination.

In order to establish that a Demand Resource Registration is reasonably expected to be physically unable to reduce load in that timeframe, the Curtailment Service Provider that submitted the Demand Resource Registration must demonstrate that:

- (i) The manufacturing processes for the Demand Resource Registration require gradual reduction to avoid damaging major industrial equipment used in the manufacturing process, or damage to the product generated or feedstock used in the manufacturing process;
- (ii) Transfer of load to back-up generation requires time-intensive manual process taking more than 30 minutes;
- (iii) On-site safety concerns prevent location from implementing reduction plan in less than 30 minutes; or,
- (iv) The Demand Resource Registration is comprised of mass market residential customers or Small Commercial Customers which collectively cannot be notified of a Load Management Event within a 30-minute timeframe due to unavoidable communications latency, in which case the requested notification time shall be no longer than 120 minutes.

The Office of the Interconnection may request data and documentation from the Curtailment Service Provider and such Curtailment Service Provider shall provide to the Office of the Interconnection within three (3) Business Days of a request therefor, a copy of all of the data and documentation supporting the exception request. Failure to provide a timely response to such request shall cause the exception to terminate the following Operating Day.

At its sole option and discretion, the Office of the Interconnection may review the data and documentation provided by the Curtailment Service Provider to determine if the Demand Resource Registration has met one or more of the criteria above. The Office of the Interconnection will notify the Curtailment Service Provider in writing of its determination by no later than ten (10) Business Days after receipt of the data and documentation.

The Curtailment Service Provider shall provide written notification to the Office of the Interconnection of a material change to the facts that supported its exception request within three (3) Business Days of becoming aware of such material change in facts, and, if the Office of Interconnection determines that the physical limitation criteria above are no longer being met, the Demand Resource Registration shall be subject to the default notification period of 30 minutes immediately upon such determination.

3. The initiation of load reduction, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered a pre-emergency or emergency action and must be implementable prior to a voltage reduction.

5. A Curtailment Service Provider intending to offer for sale or designate for self-supply, a Demand Resource in any RPM Auction, or intending to include a Demand Resource in any FRR Capacity Plan must demonstrate, to PJM's satisfaction, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Curtailment Service Provider shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in RAA, Schedule 6, section A-1; RAA, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals, no later than 15 Business Days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included. PJM may verify the Curtailment Service Provider's adherence to the Demand Resource Sell Offer Plan at any time. A Curtailment Service Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be linked to registrations participating in the Full Program Option or Capacity Only Option of the Emergency Load Response and Pre-Emergency Load Response Program and thus available for dispatch during PJM-declared pre-emergency events and emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered through Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the

Demand Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

(i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:

- method(s) of achieving load reduction at customer site(s);
- equipment to be controlled or installed at customer site(s), if any;
- plan and ability to acquire customers;
- types of customer targeted;
- support of market potential and market share for the target customer base, with adjustments for Existing Demand Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers; and
- assumptions regarding regulatory approval of program(s), if applicable.

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known), customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current (at time of plan submission) Delivery Year and the two preceding Delivery Years; and

- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;
- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and
- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the total Nominated DR Value (for both Existing Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to

physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.

As set forth in the form provided in the PJM Manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 Business Days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 Business Days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by any of the Demand Resource Providers, unless a Demand Resource Provider provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 Business Days prior to the subject RPM Auction. If an end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 Business Days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

B. The Unforced Capacity value of a Demand Resource will be determined as:

for the Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the product of the Nominated Value of the Demand Resource, times the DR Factor, times the Forecast Pool Requirement, and for the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for

the 2019/2020 Delivery Year and subsequent Delivery Years, the product of the Nominated Value of the Demand Resource times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

- C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Tariff, Attachment DD. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Curtailment Service Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Tariff, Attachment DD to the extent it fails to provide the resource in such location consistent with its cleared offer.
- D. The Party, Electric Distributor, or Curtailment Service Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.
- E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K hereof and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Tariff, Attachment DD.
- F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.

G. PJM measures Demand Resource Registrations in the following ways:

Firm Service Level (FSL) – Load management achieved by an end-use customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Curtailment Service Provider’s market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by an end-use customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Curtailment Service Provider’s market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

H. Each Curtailment Service Provider must satisfy (or contract with another LSE, Curtailment Service Provider, or electric distribution company to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;
- Supplemental status reports, detailing Demand Resources available, as requested by PJM;
- Entry of customer-specific Demand Resource Registration information, for planning and verification purposes, into the designated PJM electronic system.
- Customer-specific compliance and verification information for each PJM-initiated Demand Resource event or Provider initiated test event, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.
- Load drop estimates for all Load Management events and test events, prepared in accordance with the PJM Manuals.

I. The Nominated Values (summer, winter or annual) for each Demand Resource Registration shall be determined consistent with the process described below.

The summer Nominated Value for Firm Service Level customer(s) on a registration will be based on the peak load contribution for the customer(s), as typically determined by the 5CP methodology utilized by the electric distribution company to determine ICAP obligation values. The summer Nominated Value for a registration shall equal the total peak load contribution for the customers on the registration minus the summer Firm Service Level multiplied by the loss factor. The winter Nominated Value for Firm Service Level customer(s) on a registration shall equal the total Winter Peak Load for customers on the registration multiplied by Zonal Winter Weather Adjustment Factor minus winter Firm Service level and then the result is multiplied by the loss factor. The

annual Nominated Value for or Firm Service Level customer(s) on a registration shall equal the lesser of i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

The summer Nominated Value for a Guaranteed Load Drop customer on a registration shall equal the summer guaranteed load drop amount, adjusted for system losses and shall not exceed the customer's Peak Load Contribution, as established by the customer's contract with the Curtailment Service Provider. The winter Nominated Value for a Guaranteed Load Drop customer on a registration shall be the winter guaranteed load drop amount, adjusted for system losses, and shall not exceed the customer's Winter Peak Load multiplied by Zonal Winter Weather Adjustment Factor multiplied by the loss factor, as established by the customer's contract with the Curtailment Service Provider. The annual Nominated Value for a Guaranteed Load Drop customer on a registration shall be the lesser of the i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

Customer-specific Demand Resource Registration information (EDC account number, peak load contribution, Winter Peak Load, notification period, etc.) will be entered into the designated PJM electronic system to establish nominated values. Each Demand Resource Registration should be linked to a Demand Resource. Additional data may be required, as defined in sections J and K and the PJM Manuals.

- J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource Registration information, to verify the amount of load management available and to set a summer, winter, or annual Nominated Value. Data is provided by both the zone EDC and the Curtailment Service Provider in the designated PJM electronic system, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), Winter Peak Load, contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for which such Demand Resource Registration is effective. Curtailment Service Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an "unrestricted" peak for a zone, based on information provided by the Curtailment Service Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

The daily Nominated Value for the Delivery Year for a Limited Demand Resource, Extended Summer Demand Resource, Base Capacity Demand Resource, and Annual Demand Resource without a Capacity Performance commitment shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource. For the 2017/2018 and 2018/2019 Delivery Years, the daily Nominated Value for the

Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the sum of the annual Nominated Values of the registrations linked to such Demand Resource. For the 2019/2020 Delivery Year, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource. Effective with the 2020/2021 Delivery Year, the daily Nominated Value of a Demand Resource with a Capacity Performance commitment (which may consist of an Annual Demand Resource with a Capacity Performance commitment and/or Summer Period Demand Resource with a Capacity Performance commitment) shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource for the summer period of June through October and May of the Delivery Year, and shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource for the non-summer period of November through April of the Delivery Year.

- K. Compliance is the process utilized to review Provider performance during PJM-initiated Load Management events and Curtailment Service Provider initiated tests. Compliance will be established for each Provider on an event specific basis for the Curtailment Service Provider's Demand Resource Registrations dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Curtailment Service Providers are responsible for the submittal of compliance information to PJM for each PJM-initiated event and Curtailment Service Provider initiated test during the compliance period.

Compliance is measured for Market Participant Bonus Performance, as applicable, and Non-Performance Charges. Non-Performance Charges are assessed for the defined obligation period of each Demand Resource as defined in RAA, Article 1, subject to the following requirements:

Compliance is checked on an individual customer basis for Firm Service Level, by comparing actual load during the event to the firm service level. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Curtailment Service Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year)- End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(\text{PLC}) - (\text{Load} * \text{LF})$$

Winter (November through April of a Delivery Year)– End use customer’s Winter Peak Load (“WPL”) multiplied by Zonal Winter Weather Adjustment Factor (“ZWWAF”) multiplied by LF, minus the metered load (“Load”) multiplied by the LF. The calculation is represented by:

$$(\text{WPL} * \text{ZWWAF} * \text{LF}) - (\text{Load} * \text{LF})$$

Compliance is checked on an individual customer basis for Guaranteed Load Drop. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Guaranteed Load Drop compliance will be based on:

- (i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF.
- (ii) Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.
- (iii) Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

Load reduction compliance is averaged over the Load Management Event for a Demand Resource Registration linked to a Limited Demand Resource, Extended Summer Demand Resource, or Annual Demand Resource without a Capacity Performance commitment or determined on an hourly basis for a Demand Resource Registration linked to a Base Capacity Demand Resource or Annual Demand Resource with a Capacity Performance commitment, for each FSL and GLD customer dispatched by the Office of the Interconnection for at least 30 minutes of the clock hour (i.e., “partial dispatch compliance hour”). The registered capacity commitment for a Demand Resource Registration without a Base or Capacity Performance commitment for the partial dispatch

compliance hour will be prorated based on the number of minutes dispatched during the clock hour and as defined in the Manuals. Curtailment Service Provider may submit 1 minute load data for use in capacity compliance calculations for partial dispatch compliance hours subject to PJM approval and in accordance with the PJM Manuals where: (a) metering meets all Tariff and Manual requirements, (b) 1 minute load data shall be submitted to PJM for all locations on the registration, and (c) 1 minute load data measures energy consumption over the minute. The registered capacity commitment for a Demand Resource Registration with a Base or Capacity Performance commitment is not prorated based on the number of minutes dispatched during the clock hours. The actual hourly load reduction for the hour ending that includes a Performance Assessment Interval(s) is flat-profiled over the set of dispatch intervals in the hour in accordance with the PJM Manuals.

A Demand Resource Registration may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero.

Compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a committed Limited Demand Resource, Extended Summer Demand Resource, and Annual Demand Resource without a Capacity Performance commitment to determine a net compliance position for the event for each Provider by Compliance Aggregation Area and such net compliance position shall be allocated to the underlying registrations, in accordance with PJM Manuals. Load Management Event deficiencies shall be as further determined in accordance with Tariff, Attachment DD, section 11 and PJM Manuals.

For a Performance Assessment Interval, compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a Provider's Base Capacity Demand Resource or to an Annual Demand Resource with a Capacity Performance commitment to determine the Actual Performance for such Demand Resource in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals. The Expected Performance for such Demand Resource shall be equal to the Provider's committed capacity on the Demand Resource, adjusted to account for any linked registrations that were not dispatched by PJM. A Provider's Demand Resources' initial Performance Shortfalls shall be netted for all the seller's Demand Resources in the Emergency Action Area to determine a net Emergency Action Area Performance Shortfall which is then allocated to the Capacity Market Seller's Demand Resources in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals.

L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak summer and

winter periods as described herein) reduction in electric energy consumption at the End-Use Customer's retail site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June 1, 2011. No later than 30 days prior to the auction in which the resource is to be offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project location, the project development timeline, and any other relevant data. Such notice also shall state the seller's proposed Nominated Energy Efficiency Value.
 - For Delivery Years through May 31, 2018 for all Energy Efficiency Resources not committed as a Capacity Performance Resource, the seller's proposed Nominated Energy Efficiency Value shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday;
 - For the 2018/2019 and 2019/2020 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Base Capacity Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday; and
 - For the 2018/2019 Delivery Year and subsequent Delivery Years and for any Annual Energy Efficiency Resource committed as a Capacity Performance Resource for the 2016/2017 and 2017/2018 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Annual Energy Efficiency Resources, shall be the expected average load reduction, for all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 15:00 EPT and the hour ending 18:00 EPT. In addition, the expected average load reduction for all days from January 1 through February 28, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 8:00 EPT and the hour ending 9:00 EPT and between the hour ending 19:00 EPT and the hour ending 20:00 EPT shall not be less than the Nominated Energy Efficiency Value; and

- For the 2020/2021 Delivery Year and subsequent Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Summer-Period Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday.

The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with all applicable credit requirements as set forth in Tariff, Attachment Q. For Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency value times the DR Factor and the Forecast Pool Requirement. For the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency Value times the Forecast Pool Requirement.
4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a BRA may elect a New Entry Price Adjustment on the same terms as set forth in Tariff, Attachment DD, section 5.14(c).
5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.

6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.
7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.
8. For Incremental Auctions conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, if a Relevant Electric Retail Regulatory Authority receives FERC authorization to qualify or prohibit Energy Efficiency Resource participation in a specific area(s) of the PJM Region, the following process applies:
 - (a) The Office of the Interconnection will publicly post a reference to the FERC authorization of a Relevant Electric Retail Regulatory Authority order, ordinance or resolution that qualifies or prohibits Energy Efficiency Resource participation, the applicable electric distribution company(ies), and the applicable auction(s) and/or Delivery Year(s).
 - (b) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all resources that are located in the jurisdiction of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation within the Zone or LDA, as required, and those outside of the area but within the Zone or LDA, as required.
 - (c) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all Energy Efficiency Resources to be offered as part of its Energy Efficiency measurement and verification plan and certified post-installation measurement and verification report. The Office of Interconnection will provide a list to the relevant electric distribution company for the specific area(s) to review for compliance with the Relevant Electric Retail Regulatory Authority of Capacity Market Sellers that are:
 - (i) offering Energy Efficiency Resources in an RPM Auction within two (2) Business Days after the deadline for submitting an energy

efficiency measurement and verification plan for such RPM Auction; and

- (ii) certifying Energy Efficiency Resources with a Delivery Year post-installation measurement and verification report, within two (2) Business Days of receipt of such Delivery Year post-installation measurement and verification report. The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource.

(d) The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation and provide a response to the Office of the Interconnection within five (5) Business Days after receiving the list of Capacity Market Sellers offering Energy Efficiency Resources. The Office of the Interconnection will not allow a Capacity Market Seller to offer or certify Energy Efficiency Resources if an electric distribution company denies such Capacity Market Seller to deliver Energy Efficiency Resources in compliance with rules of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation.

- (9) For Incremental Auctions that will be conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, a Capacity Market Seller of Energy Efficiency Resources that cannot satisfy its RPM obligations in any Delivery Year due to the prohibition of participation by a Relevant Electric Retail Regulatory Authority authorized by FERC to prohibit participation of such resources may be relieved of its Capacity Resource Deficiency Charge by notifying the Office of the Interconnection by no later than seven (7) calendar days prior to the posting of the planning parameters for the Third Incremental Auction of that Delivery Year. After providing such notice, the affected Capacity Market Seller may elect to be relieved of its RPM commitment, and shall not be required to obtain replacement capacity for the resource, and no charges shall be assessed by the Office of the Interconnection for the Capacity Market Seller's deficiency in satisfying its RPM obligation for the resource for such Delivery Year. In such case, however, the Capacity Market Seller shall not be entitled to, nor be paid, any RPM revenues for such resource for that Delivery Year. The Office of the Interconnection will apply corresponding adjustments to the quantity of Buy Bids or Sell Offers in the

Incremental Auctions for such Delivery Years in accordance with Tariff, Attachment DD, sections 5.12(b)(ii) and 5.12(b)(iii).

G. Capacity Resource Performance

1. Any Capacity Resource committed by an FRR Entity in an FRR Capacity Plan for a Delivery Year shall be subject during such Delivery Year to the charges set forth in Tariff, Attachment DD, section 7, Tariff, Attachment DD, section 9, Tariff, Attachment DD, section 10, Tariff, Attachment DD, section 10A, Tariff Attachment DD, section 11, Tariff, Attachment DD, section 11A, and Tariff, Attachment DD, section 13; provided, however: (i) the Daily Deficiency Rate under Tariff, Attachment DD, section 7, Tariff, Attachment DD, section 9, Tariff, Attachment DD, section 11A, and Tariff, Attachment DD, section 13 shall be 1.20 times the Capacity Resource Clearing Price resulting from all RPM Auctions for such Delivery Year for the LDA encompassing the Zone of the FRR Entity, weight-averaged for the Delivery Year based on the prices established and quantities cleared in such auctions); (ii) the charges set forth in Tariff, Attachment DD, section 10A shall apply only for the 2019/2020 and subsequent Delivery Years and only to those FRR Entities which opted to be subject to the Non-Performance Charge under section C.1 of this Schedule 8.1 and the charge rates under section 10A thereof for Base Capacity Resources shall be the Capacity Resource Clearing Price resulting from the RPM Auctions for the Delivery Year for the LDA encompassing the Zone of the FRR Entity, weight-averaged as described above; and (iii) the charge rates under Tariff, Attachment DD, section 10 and Tariff, Attachment DD, section 11, shall be the Capacity Resource Clearing Price resulting from the RPM Auctions for the Delivery Year for the LDA encompassing the Zone of the FRR Entity, weight-averaged as described above. An FRR Entity shall have the same opportunities to cure deficiencies and avoid or reduce associated charges during the Delivery Year that a Market Seller has under Tariff, Attachment DD, section 7, Tariff, Attachment DD, section 9, Tariff, Attachment DD, section 10, Tariff, Attachment DD, section 10A, Tariff, Attachment DD, section 11, and Tariff, Attachment DD, section 11A. An FRR Entity may cure deficiencies and avoid or reduce associated charges prior to the Delivery Year by procuring replacement Unforced Capacity outside of any RPM Auction and committing such capacity in its FRR Capacity Plan.

2. For any FRR Entity which opted to be subject to physical non-performance assessments under RAA, Schedule 8.1, section C.1, such FRR Entity will not be subject to charges under Tariff, Attachment DD, section 10A, but, rather, it will be required to update its FRR Capacity Plan with additional megawatts of Capacity Performance Resources or Seasonal Capacity Performance Resources determined in accordance with the following: For each Performance Assessment Interval, the Actual Performance and Expected Performance of each resource contained in an FRR Entity's FRR Capacity Plan will be determined in the same fashion as prescribed by the Tariff, Attachment DD, section 10A, and for such hour, a net Performance Shortfall shall be determined separately for Capacity Performance Resources and for Base Capacity Resources. If, for a Performance Assessment Interval, the combined Actual Performance of all an FRR Entity's committed Capacity Performance Resources exceeds the Expected Performance of such resources, then such over-performance may be applied to any Performance Shortfall experienced by such FRR Entity's Base Capacity Resources for such hour. If, for a Performance Assessment Interval, the combined Actual Performance of all an FRR Entity's committed Base Capacity Resources exceeds the Expected Performance of such resources, then such over-performance may be applied to any Performance Shortfall experienced by such FRR Entity's Capacity Performance Resources for such hour. For the 2020/2021 Delivery Year and subsequent Delivery Years, the net Performance Shortfall determined for

Capacity Performance Resources shall include the performance of Seasonal Capacity Performance Resources contained in the FRR Capacity Plan.

The FRR Entity's net Performance Shortfall among Capacity Performance Resources, if any, for each such Performance Assessment Interval shall be multiplied by a rate of 0.01667 MWs/Performance Assessment Interval to establish the additional MW quantities of Capacity Performance Resources or Seasonal Capacity Performance Resources that such FRR Entity must add to its FRR Capacity Plan for the next Delivery Year. Notwithstanding the foregoing, the total additional MWs required as a result of non-performance by the FRR Entity's Capacity Performance Resources in any Delivery Year shall not exceed a MW quantity equal to 0.5 times the MW quantity of the Capacity Performance Resources and Seasonal Capacity Performance Resources that were committed in the FRR Capacity Plan for such Delivery Year. The FRR Entity's net Performance Shortfall among Base Capacity Resources, if any, for each such Performance Assessment Interval shall be multiplied by a rate of $[(0.01667 \text{ MWs/Performance Assessment Interval}) \times (\text{the Base Capacity Resource Clearing Price resulting from the RPM Auctions for the Delivery Year for the LDA encompassing the Zone of the FRR Entity, weight-averaged for the Delivery Year based on the prices established and quantities cleared in such auctions, divided by the Net CONE established for such LDA for the Delivery Year})]$ to establish the additional MW quantities of Capacity Performance Resources or Seasonal Capacity Performance Resources that such FRR Entity must add to its FRR Capacity Plan for the next Delivery Year. Notwithstanding the foregoing, the total additional MWs required as a result of non-performance by the FRR Entity's Base Capacity Resources in any Delivery Year shall not exceed a MW quantity equal to $[(0.5 \text{ times the MW quantity of the Base Capacity Resources that were committed in the FRR Capacity Plan for such Delivery Year}) \times (\text{the Base Capacity Resource Clearing Price resulting from the RPM Auctions for the Delivery Year for the LDA encompassing the Zone of the FRR Entity, weight-averaged for the Delivery Year based on the prices established and quantities cleared in such auctions, divided by the Net CONE established for such LDA for the Delivery Year})]$.

An FRR Entity that elects the physical option shall not be eligible for, or subject to, the revenue allocation described in Tariff, Attachment DD, section 10A(g).