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April 17, 2020

Kimberly D. Bose, Secretary  
Federal Energy Regulatory Commission  
888 First Street, N.E.  
Washington, D.C. 20426-0001

*Re: PJM Interconnection, L.L.C., Docket No. ER20-1590-000  
Testing Enhancements to Load Management Resources*

Dear Secretary Bose:

Pursuant to Section 205 of the Federal Power Act, 16 U.S.C. § 824d (2000), and the Federal Energy Regulatory Commission’s (“Commission”) Regulations,<sup>1</sup> PJM Interconnection, L.L.C. (“PJM”) hereby submits proposed revisions to PJM’s Open Access Transmission Tariff (“Tariff”); Amended and Restated Operating Agreement of PJM Interconnection, L.L.C. (“Operating Agreement”), and the Reliability Assurance Agreement Among Load Serving Entities in the PJM Region (“RAA”).<sup>2</sup> As further explained below, the proposed revisions in this filing will enhance the testing requirements for Demand Resources and Price Responsive Demand to better reflect true load reduction capabilities during actual event conditions while balancing the costs associated with such testing. Specifically, the main components of the proposed testing enhancements pertain to: (1) the entity that schedules the test and the notification times prior to such test, (2) when such tests may be conducted and the duration of such tests, (3) the ability for Curtailment Service Providers (“CSPs”) to retest and (4) energy market compensation for actual load curtailments during a test event.

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<sup>1</sup> 18 C.F.R. Part 35 (2011).

<sup>2</sup> For the purpose of this filing, capitalized terms not defined herein shall have the meaning as contained in the PJM Open Access Transmission Tariff, Amended and Restated Operating Agreement of PJM Interconnection, L.L.C., or the Reliability Assurance Agreement Among Load Serving Entities in the PJM Region.

The proposed revisions in this filing were endorsed by PJM stakeholders by acclamation at the October 31, 2019 Markets and Reliability Committee (“MRC”) meeting with no objections and one abstention. After endorsement at the MRC, the Members Committee endorsed the proposal on December 5, 2019 by acclamation with one objection and two abstentions. PJM requests that the Commission issue its order accepting the enclosed revisions by no later than June 16, 2020, sixty (60) days from the date of this filing, with an effective date of June 16, 2020 for all revisions.

## **I. BACKGROUND**

PJM has utilized Demand Resources and Price Responsive Demand (collectively referred to as “Load Management Resources” hereafter) as resources that support the overall reliability in the PJM region to enhance reliable system operations. Effective load response empowers end-use customers to control their electricity costs, promotes inter-resource competition and efficiency, and also helps to defer construction of new generation plants and transmission assets. As deployment of advanced metering infrastructure and retail rate innovations by state regulators continue to spread, the participation of Load Management Resources may continue to grow in PJM’s wholesale markets.

The continued role of Load Management Resources in PJM, however, could be hampered if the capacity value of such resources do not accurately reflect the true capabilities of such resources. Given that Load Management Resources now account for approximately 5% of all committed Capacity Resources, it is imperative that the measurement and testing of these resources are accurately represented. In recent years, PJM has increasingly relied on testing of Load Management Resources to determine the actual capabilities of Load Management Resources because of the lack of declared load management events. In particular, prior to the Pre-Emergency

Load Response event that was declared on October 2, 2019, the last time a load management event was declared approximately five years ago.<sup>3</sup>

The proposed testing enhancements in this filing update the existing Load Management testing rules, which will help ensure that the load reduction capabilities of Load Management Resources better represent the actual capabilities of such resources by better reflecting actual event conditions. This will result in more accurate measurement of load reduction capabilities for Load Management Resources and ultimately help to ensure the reliability of the PJM system.

## **II. PJM PROPOSES TO ENHANCE THE EXISTING TESTING RULES FOR LOAD RESPONSE MANAGEMENT AND PRICE RESPONSIVE DEMAND.**

The existing testing requirements for most Load Response Resources that participate in PJM's wholesale markets were developed over a decade ago.<sup>4</sup> These testing rules have not been substantively updated since that time and do not reflect PJM's Capacity Performance construct. More particularly, the existing testing rules for Demand Resources that are committed as Capacity Performance are limited to a one-hour test from June through October or the following May.<sup>5</sup> However, there is currently no requirement for annual Demand Resources that are committed as Capacity Resources and Price Responsive Demand to test outside of those months despite the fact that the Capacity Performance construct anticipates such resources to be available to perform throughout the year. Therefore, enhancements to the existing testing regime are now warranted to reflect the Capacity Performance construct, which requires all annual Capacity Resources, including Load Management Resources, to be available year round.

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<sup>3</sup> See Summary of PJM-Initiated Load Management Events, available at <https://pjm.com/-/media/planning/res-adeq/load-forecast/alm-history.ashx?la=en>

<sup>4</sup> See PJM Interconnection, L.L.C., Docket No. ER09-412-001 and PJM Interconnection, L.L.C., Docket No. ER11-2288-000

<sup>5</sup> See Tariff, Attachment DD, section 11A(b)(ii).

Further, given the sparse number of actual declared load management events in recent years, the load management testing provisions have been more frequently relied upon to measure the load reduction capabilities of Load Management Resources. This underscores the need to ensure that the load management testing provisions yield a better representation of the actual load curtailment capabilities for Load Management Resources.

***A. The Load Management Tests Will Be Scheduled by PJM and Notification of Tests Will Better Reflect Actual Load Management Events.***

Under the existing testing rules, Load Management Resources must be tested each Delivery Year, but are excused from the testing requirement if PJM dispatches such resources during the Delivery Year. In addition, under the existing testing rules, if the Demand Resource is not dispatched during the Delivery Year, the CSP must test the Load Management Resource for a one-hour period during June through October or the following May of the relevant Delivery Year.<sup>6</sup> During a load management test, the CSP must simultaneously test all Load Management Resources in a Zone that were not dispatched by PJM during a load management event in a given Delivery Year. CSPs must submit their test data using PJM's electronic system ("DR Hub"). After submission, PJM reviews the test data and may request additional supporting information from the CSPs where necessary. Using the submitted data, PJM determines test compliance and reports the information in PJM's electronic Reliability Pricing Model system ("Capacity Exchange") during August after the relevant Delivery Year.

The intent of the existing testing provision is that if a Load Management Resource has not demonstrated its load reduction capability through a real-world dispatch during the applicable Delivery Year, then it should be tested to assure that ratepayers receive the proper reliability value

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<sup>6</sup> See Tariff, Attachment DD, section 11A(b)(ii).

for their capacity payments and to ensure the reliability of the PJM system. Load Management Resources are subject to a “test failure charge” if the actual test result is short of the associated capacity value.<sup>7</sup>

Consistent with the existing load response testing construct, the instant proposal will require Load Management Resources to be tested if they are not dispatched for an actual event during the Delivery Year. This ensures that all Load Management Resources are either tested or dispatched at least once per Delivery Year. Further, this filing does not alter the existing rules as it pertains to the test failure charge for Load Management Resources.<sup>8</sup> Rather, the main component of the proposed enhancements is that PJM would be the entity that would schedule the test for Load Management Resources rather than the CSP. Another related enhancement is a modification to the notification times prior to the actual test event.

As explained by Mr. Peter Langbein, Manager of PJM’s Demand Response Operations Department, “load management testing that is scheduled by PJM, rather than the CSPs, will better reflect actual event conditions.”<sup>9</sup> This is because when there is an actual load management event that requires load curtailments, PJM would be the entity that notifies the CSPs of the need to curtail load. Thus, just like an actual load management event, the test for Load Management Resources should also be scheduled by PJM.

Currently, the CSP schedules the test for their Demand Resources and notifies PJM of such test 48 hours prior to the actual test. Under the existing testing rules, end-use customers can prepare for the test well in advance because CSPs generally provide notice of the test weeks, if not

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<sup>7</sup> See Tariff, Attachment DD, section 11A(c) and RAA, Schedule 6.1, section L.

<sup>8</sup> See Tariff, Attachment DD, section 11A.

<sup>9</sup> Affidavit of Peter Langbein on Behalf PJM Interconnection, L.L.C. (“Langbein Affidavit”) at P 9.

months, in advance of the actual test event.<sup>10</sup> This approach may be cost-effective for end-use customers because advanced notice allows end-use customers, particularly large industrial participants, to plan manufacturing or other activities around the test event in a manner that is least disruptive to the relevant businesses. Further, this allows residential air conditioning programs to schedule testing during cool weather days when air conditioners are not operating and the load is already low.

At the same time, however, extended notification times of weeks, if not months, in advance of an actual test event to participating end-use customers does not accurately reflect conditions which would exist under actual load management events.<sup>11</sup> This is because actual load management events are typically not known until the day of the event let alone days and weeks in advance.<sup>12</sup> For example, the October 2, 2019 Performance Assessment Interval was triggered because load management was dispatched on the same day. Other emergencies on the system may require load curtailments with even less notification time.<sup>13</sup>

Moreover, the results of the last Pre-Emergency Load Response event that was declared on October 2, 2019 indicate that the number of impacted Demand Resources with Capacity Performance commitments achieved actual load reductions that equated to an event performance rate of 78%.<sup>14</sup> In comparison, Demand Resources that were not dispatched and therefore required

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<sup>10</sup> See Langbein Affidavit at P 8.

<sup>11</sup> Nor does any customer have the ability to choose when such an event would occur.

<sup>12</sup> Langbein Affidavit at P 8.

<sup>13</sup> For instance, Load Management Resources are required to reduce load in 30, 60 or 120 minutes or sooner if needed to manage the grid emergency.

<sup>14</sup> PJM Load Management Performance Report 2019/2020 – mid Delivery Year Update, Table 4, available at: <https://www.pjm.com/-/media/markets-ops/dsr/2019-2020-dsr-activity-report.ashx?la=en>. This figure represents the percentage of MWs that actually curtailed compared with the total MWs in the registrations that were dispatched in the affected Zone.

to test, achieved performance of 151% during the testing window.<sup>15</sup> In fact, since the 2010/2011 Delivery Year, test performance results have always been greater than 100% while the actual load management event performance has been less than the test performance results for each corresponding Delivery Year where an actual load management event was declared.<sup>16</sup> This suggests that the existing testing scheme may not adequately reflect actual event conditions and may not yield an accurate representation of load management's actual capabilities. Thus, PJM proposes to be the entity that schedules the load management test and notifies the Curtailment Service Provider of such tests to better mimic actual load management events to more accurately reflect the actual curtailment capabilities of Load Management Resources.

As Mr. Langbein explains, "end-use customers may not be able to curtail load to the committed levels with less notification time because they may not be prepared to quickly ramp down operations to the desired level."<sup>17</sup> To better account for the true capability of load management resources, this filing proposes to modify the testing notification for PJM to schedule the actual test event with three separate pre-test notices to balance the cost impact on end-use customers with the need to mimic actual load management events. Specifically, under the proposed test notification procedures, PJM will (1) provide notice on the first business day of a given week to all Zones that will be tested during the following two week test window;<sup>18</sup> (2) notify

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<sup>15</sup> PJM Load Management Performance Report 2019/2020 – mid Delivery Year Update, Table 1, available at: <https://www.pjm.com/-/media/markets-ops/dsr/2019-2020-dsr-activity-report.ashx?la=en>. This figure represents the actual total MWs curtailed during all test events compared with the total committed Demand Resource MW quantity in the Delivery Year.

<sup>16</sup> Id.

<sup>17</sup> Langbein Affidavit at P 8.

<sup>18</sup> This notice would inform CSPs that a test event could occur on any day within the two week test window, which could be anytime from the first day to the last day of the test window. This provision provides a level of certainty to CSPs that a test event will be conducted within the test window while maintaining the ability to schedule a test with little notice to better mimic actual load management events.

CSPs and post a test notice on its website one day before such load management test is to be conducted; and (3) notify such CSPs of the specific start time of the test on the test day.<sup>19</sup> The test event may occur during any business day within the two week window upon PJM's initial notification.<sup>20</sup>

This notification process will allow end-use customers time to prepare for the test and manage any maintenance at their facility. This proposed process appropriately recognizes the costs to end-use customers when there are unplanned load disruptions by providing the aforementioned three tier pre-notification of the actual test event. This compromise solution, which was jointly developed among PJM and its stakeholders, balances the costs associated with testing load response management programs with the need to design a testing scheme that reflects actual load management events to better assess the true curtailment capabilities of participating end-use customers when dispatched by PJM.

To effectuate this enhanced test notification provision, PJM proposes to add the following language to Tariff, Attachment DD, section 11A(b)(iii)(A),<sup>21</sup> as shown in relevant part below:

Notification of the initial Office of the Interconnection scheduled test will be provided based on the following procedure. On the first business day of a week, PJM will provide notice of all zones to be tested during the following two week test window. The test window opens the first business day of the week following the notice. By 10:00 EPT the day before the test, the Office of the Interconnection will post on its website the test date. The Office of the Interconnection will also notify the Curtailment Service Providers of the test date. On the test date, Curtailment Service Providers will be notified of start time of test through the same notification protocol used for an event and as described in the PJM Manuals.

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<sup>19</sup> See proposed Tariff, Attachment DD, section 11A(b)(iii)(D).

<sup>20</sup> Notwithstanding, PJM may cancel a scheduled test or retest on the test event day should it become necessary to ensure the reliability of the PJM system.

<sup>21</sup> PJM also proposes similar language as it pertains to Price Responsive Demand in RAA, Schedule 6.1.L(ii)(c).



***B. PJM Proposes to Test Load Management Resources One Time Throughout the Delivery Year For a Period of Two Hours***

In addition to the testing enhancements described above, PJM also proposes to modify the duration and when load management testing may occur. More specifically, testing for load management resources is currently limited to a one hour test in the months of June through October or the following May of the relevant Delivery Year for Annual Demand Resources that are committed as Capacity Performance and for Price Responsive Demand.<sup>22</sup> However, given that these resources may be dispatched at any time throughout the Delivery Year, the testing requirements should not be limited to certain months during the year. Thus, PJM proposes to test Load Management Resources in either the summer (June through October or the following May) or winter period (November through March) of a relevant Delivery Year.<sup>23</sup> The expanded months that Load Management Resources may be tested will ensure that such resources are available year round at the committed capacity levels.<sup>24</sup>

This enhancement does not mean that Load Management Resources would be tested in both the summer and winter periods each Delivery Year. Rather, a load management test would only be necessary if the Load Management Resources in a Zone that have not been dispatched by PJM during a load management event in a given Delivery Year.<sup>25</sup> Further, in balancing the costs

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<sup>22</sup> As previously noted, the testing requirement only applies when the resource has not been dispatched by PJM during the Delivery Year. See Tariff, Attachment DD, section 11A(b)(ii).

<sup>23</sup> The reason that the months of April and May are left out of the possible months where PJM would provide notification of a test is to provide CSPs an opportunity to retest the relevant resources as further described in subsection C below.

<sup>24</sup> Notably, this proposal maintains the summer only testing requirements for Summer-Period Demand Resources that do not participate as Annual Demand Resources. See proposed Tariff, Attachment DD, section 11A(b)(iii)(B). In addition, this filing also maintains the existing rule that the test event would be limited to weekdays that are non-NERC holidays.

<sup>25</sup> In the event Load Management resources are dispatched after a test has been conducted in a Delivery Year, PJM will not assess a Load Management Test Failure Charges resulting from that test to those Load Management resources.

of testing with the need to obtain accurate testing results for annual Load Management Resources, PJM would alternate seasons for testing each Zone – for instance, one test in the summer for one year and the next in the winter the following year. This approach helps to ensure that the Load Management Resources are capable of curtailing load to the committed level throughout the year while minimizing costs to participating end-use customers by limiting the number of tests to only one per year instead of requiring two tests per year, one in the summer and a second in the winter.

Another component of this enhancement is to increase the duration of the load management test from a one hour to two hours.<sup>26</sup> As explained by Mr. Langbein, “a two hour test duration, as opposed to the current one-hour requirement, better reflects actual load management events because historical data of actual load management events indicates that the average event lasts significantly longer than one hour and Demand Resource may be required to reduce load for up to fifteen hours in a single day.”<sup>27</sup> A two hour test duration will serve to provide a more accurate representation of actual load curtailment capabilities of participating end-use customers while balancing testing costs when the resources are not needed for reliability purposes.<sup>28</sup> This component, like all other aspects of this filing, is also result of PJM stakeholder compromise that achieves the balance of testing costs with the need for PJM to accurately account for the true load curtailment capabilities of load management resources. The balance achieved remains, in PJM’s view, just and reasonable as it significantly improves the information available to PJM and to rely upon the resource as a Capacity Resource.

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<sup>26</sup> See proposed Tariff, Attachment DD, section 11A(b)(iii)(C).

<sup>27</sup> Langbein Affidavit at P 11.

<sup>28</sup> Langbein Affidavit at P 11.

***C. Curtailment Service Providers Will Continue to Be Able to Retest Load Management Resources.***

The existing retest rules allow a CSP to retest those Load Management resources that did not perform to their commitment level if the overall Zonal portfolio performance of all resources during a test was greater than seventy-five percent. Pursuant to these rules, if a CSP meets this condition and chooses to perform a retest, then the CSP may schedule retest(s) for all or some of the resources that individually performed at less than 100%. For example, a CSP may have a 10 MW resource commitment in a zone where the test performance for that resource is 95%. Under the current rules, the CSP may accept the 95% test performance as the CSP's final portfolio test results. Another option is to retest some or all of the underperforming registrations as long as the CSP explicitly notifies PJM in advance of the retest exactly which individual resource(s) will be retested. There is no limit on the number of tests or retests a CSP can perform. However, a CSP must identify which test results would be used to measure compliance and must submit all necessary data to PJM for the compliance calculations.

Consistent with the existing rules, CSPs will continue to have the option to accept the results of the initial test or to retest the resources. Also, in addition to the current rules that allow CSPs to retest where the overall Zonal portfolio performance of all resources during a test is greater than seventy-five percent, CSPs will also have an opportunity to retest (scheduled by PJM) if the overall Zonal portfolio performance of all resources during a test was less than seventy-five percent.

*1. Curtailment Service Providers Will Continue to Have the Ability to Schedule Retests when the Overall Zonal Portfolio Performance of all Resource is Greater than 75%.*

The proposed testing enhancements do not alter the aforementioned existing retest provisions and CSPs will continue to have the ability to schedule retests where the overall Zonal portfolio performance of all resources was greater than seventy-five percent. The existing use of the seventy-five percent threshold was introduced in 2009 as part of a settlement.<sup>29</sup> As explained by Mr. Langbein, the continued historical use of the seventy-five percent performance threshold remains appropriate because it was already approved by the Commission and has been part of the CSP's retesting process for over a decade.<sup>30</sup> There is no need or reason to change this threshold level now.

However, any CSP that elects to retest must complete it in the same season as the PJM-initiated test.<sup>31</sup> For instance, if PJM initiated a test during the summer period, the CSP may only conduct the retest in those summer period months (June through September or the following May) during that Delivery Year. To ensure that CSPs have adequate time to conduct a retest in the applicable season, PJM-initiated tests would be limited to June through October for the summer period test and November through March for the winter period test. This leaves April as an additional month for CSPs to retest for the winter period and May as an additional month for the summer period.<sup>32</sup> The one exception to this general rule is if PJM-initiates the test in March (winter period), CSPs may conduct a retest in May in that Delivery Year because CSPs may not

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<sup>29</sup> See PJM Interconnection, L.L.C., Docket No. ER09-412-001 (filed Feb. 9, 2009).

<sup>30</sup> See Langbein Affidavit at P 12.

<sup>31</sup> See proposed Tariff, Attachment DD, section 11A(b)(iii)(C).

<sup>32</sup> Of course, if PJM tests the load management resources earlier in the season, CSPs are free to retest in any month prior the April or May options.

have sufficient time to gather the test results in time to know whether it is appropriate to conduct a retest by the end of April. Taken together, these provisions afford CSPs with sufficient time to gather the load data after the test and to decide whether to elect a retest before the end of a Delivery Year.

To effectuate this retest provision, PJM proposes to add the following language to Tariff, Attachment DD, section 11A(b)(iii)(C),<sup>33</sup> as shown in relevant part below:

If less than 25 percent (by megawatts) of a Curtailment Service Provider's total Demand Resources in a zone fail the test, the Curtailment Service Provider may conduct re-tests limited to all registrations that failed to meet their seasonal nominated ICAP in the prior test, provided that such re-test(s) must be during the same season period (except if test was conducted in March in which case retest can be conducted in May), at the same time of day and under approximately the same weather conditions as the prior test, and provided further that all affiliated registrations must test simultaneously, where affiliated means registrations that have any ability to shift load and are owned or controlled by the same entity. If less than 25 percent of resources fail the test and the Curtailment Service Provider chooses to conduct a retest, the Curtailment Service Provider may elect to maintain the performance compliance result for the registration(s) that achieved during the test if Curtailment Service Provider: (1) notifies the Office of the Interconnection 48 hours prior to the retest under this election; and (2) the Curtailment Service Provider retests affiliated registrations under this election as set forth in the PJM Manual.

2. *Curtailment Service Providers Are Also Allowed a One-Time Retest Scheduled by PJM if the Overall Zonal Portfolio Performance of all Resource is Less than 75%.*

One additional modification to the retest provisions is providing CSPs with the opportunity for a one-time retest in the event the overall Zonal performance of all resources in the CSP's portfolio is less than seventy-five percent in a given Delivery Year. Currently, the existing rules would not allow for retest in such circumstances. However, it is appropriate to allow for a one

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<sup>33</sup> PJM also proposes similar language as it pertains to Price Responsive Demand in RAA, Schedule 6.1.L(ii)(b).

time retest for Load Management Resources whose initial test performance was less than seventy-five percent to allow CSPs to mitigate the risk of an unforeseen issue that results in poor test performance. Unlike the retest process where a CSP may schedule an unlimited number of retests if the initial test performance was greater than seventy-five percent, PJM would schedule the retest, at the CSP's election, and such Load Management resources would only be allowed to retest one time.<sup>34</sup> A CSP that elects to retest under this provision must submit the request to PJM before the 46<sup>th</sup> day after the initial test. The same PJM-initiated notification provisions for the day ahead and day of the event would apply for purposes of such a retest. Further, the retest will be conducted in the same season as the initial test for the relevant Delivery Year.<sup>35</sup> To effectuate this retest provision, PJM proposes to add the following language to Tariff, Attachment DD, section 11A(b)(iii)(C),<sup>36</sup> as shown in blackline below:

If 25 percent or more (by megawatts) of a Curtailment Service Provider's Demand Resources fail the test, the Curtailment Service Provider may request the Office of Interconnection to schedule a one-time retest limited to all registrations that failed to meet their seasonal nominated ICAP in the prior test, provided that all affiliated registrations must test simultaneously. Affiliated means registrations that have any ability to shift load and are owned or controlled by the same entity. The request must be made before the 46th day after the test. The Office of the Interconnection will select the date and time of the retest during the same season period (except if test was conducted in March in which case retest may be conducted in May) and notice is provided consistent with the procedure described below.

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<sup>34</sup> See proposed Tariff, Attachment DD, section 11A(b)(iii)(C).

<sup>35</sup> As with all retests, the one exception to this general rule is if PJM-initiates the test in March (winter period), the retest may be completed in May of that Delivery Year because CSPs will not have sufficient time to gather the test results in time to know whether it is appropriate to conduct a retest by the end of April.

<sup>36</sup> PJM also proposes similar language as it pertains to Price Responsive Demand in RAA, Schedule 6.1.L(ii)(b).

***D. PJM Proposes to Provide Energy Compensation For Load Curtailments that Occur During Test Events.***

This filing also includes a new provision that will compensate Demand Resources that participate in the Full Program Option<sup>37</sup> for load curtailments during a test or retest event. More particularly, Demand Resources would be compensated based on the real-time Locational Marginal Price (“LMP”) at the time of the test event.<sup>38</sup> Energy compensation to Demand Resources that curtail load during a test event is appropriate to compensate the interruption to normal business operations at the participating end-use customer locations. Compensation for load curtailment during a test or retest of Demand Resources will be recovered from Market Participants on a ratio-share basis based on their real-time exports from the PJM Region and from Load Serving Entities on ratio-share basis based on their real-time loads in each Zone for that month where the tests were conducted.<sup>39</sup>

Given that the proposed load management testing enhancements attempt to better imitate actual load management events, it is reasonable to compensate Demand Resources for actual curtailments during a test event just like they would be compensated during an actual load management event. Since the load reductions will reduce the need for generation, they should be compensated similar to how an Economic Load Response Participant is compensated in the energy market today.

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<sup>37</sup> Participants in the Full Program Option receive, pursuant to Tariff, Attachment DD and as applicable, (i) an energy payment for load reductions during a pre-emergency or emergency event, and (ii) a capacity payment for the ability to reduce load during a pre-emergency event or emergency event measured. *See* Operating Agreement, Schedule 1, section 8.1.

<sup>38</sup> Notwithstanding, a CSP may elect not to submit energy settlement data if no compensation is sought for load curtailments during a test event.

<sup>39</sup> *See* proposed Operating Agreement, Schedule 1, section 8.8 and parallel provisions of Tariff, Attachment K-Appendix, section 8.8. This is based on a similar methodology used to recover an Economic Load Response Participant’s energy market revenue.

In applying the same rationale, however, this provision only applies to Demand Resources and not Price Responsive Demand because Price Responsive Demand does not receive energy revenues when such resources are expected to curtail. Price Responsive Demand is a demand side resource that participates only in the capacity market and used by Load Serving Entities to offset capacity charges via capacity credits. Hence, Price Responsive Demand is not eligible for energy market compensation when load is curtailed.

***E. The Proposed Testing Enhancements Would be Effective Beginning with the 2023/2024 Delivery Year.***

Like all Capacity Resources, Load Management Resources that participate in the capacity market are committed three years prior to the relevant Delivery Year. As a result, Load Management Resources that have already been committed in the capacity market were offered into the market, in part, based on the expectation of existing load management testing rules. Subjecting the proposed testing enhancements for previously committed Load Management Resources would alter the testing expectations of such resources when they previously committed in the capacity market. Therefore, it is appropriate to allow previously committed Load Management Resources to continue to be tested based on the current rules through the 2022/2023 Delivery Year.<sup>40</sup> Thereafter, all Load Management Resources that become committed for the 2023/2024 Delivery Year will subject to the proposed load management testing enhancements set forth in this filing.

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<sup>40</sup> Stakeholder discussions on the proposed load management testing enhancements began in January of 2019. At that time, and while this proposal was being developed, it was assumed that the Base Residual Auction for the 2022/2023 Delivery Year would be completed prior to the acceptance of this filing. Thus, based on that assumption, the PJM stakeholders endorsed these proposed load management testing rules to begin with the 2023/2024 Delivery Year.



### **III. STAKEHOLDER PROCESS**

This filing is the culmination of a collaborative stakeholder process. The initial problem statement for this topic was first reviewed at the Demand Resource Subcommittee meeting on January 30, 2019.<sup>41</sup> Thereafter, PJM and its stakeholders developed these proposed market rules in the Demand Resource Subcommittee until July 23, 2019. These revisions were then endorsed by the Market Implementation Committee with one objection and no abstentions on August 7, 2019. Thereafter, the proposed load management testing enhancements were endorsed by PJM stakeholders by acclamation at the October 31, 2019 MRC meeting with no objections and one abstention. After endorsement at the MRC, the Members Committee endorsed the proposal on December 5, 2019 by acclamation with one objection and two abstentions. Finally, as required by RAA, section 16.4, the PJM Board of Managers approved the revisions contained within the RAA at its February 10, 2020 meeting.

### **IV. PROPOSED EFFECTIVE DATES**

PJM proposes an effective date of June 16, 2020 for the proposed Tariff, Operating Agreement and RAA revisions referenced herein. PJM requests that the Commission issue an order on this filing by June 16, 2020.

### **V. DESCRIPTION OF SUBMITTAL**

This filing consists of the following:

1. This transmittal letter;
2. Attachment A – Revisions to the Tariff, Operating Agreement, and RAA in redline format;

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<sup>41</sup> See Load Management Testing Requirements Problem Statement, available at: <https://www.pjm.com/-/media/committees-groups/subcommittees/drs/20190130/20190130-item-02-lm-testing-problem-statement.ashx>

3. Attachment B – Revisions to the Tariff, Operating Agreement, and RAA in clean format; and
4. Attachment C – Affidavit of Peter Langbein on behalf of PJM Interconnection, L.L.C.

## **VI. CORRESPONDENCE**

The following individuals are designated for inclusion on the official service list in this proceeding and for receipt of any communications regarding this filing:

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## **VII. SERVICE**

PJM has served a copy of this filing on all PJM Members and on all state utility regulatory commissions in the PJM Region by posting this filing electronically. In accordance with the Commission's regulations,<sup>42</sup> PJM will post a copy of this filing to the FERC filings section of its internet site, located at the following link: <http://www.pjm.com/documents/ferc-manuals/ferc-filings.aspx> with a specific link to the newly-filed document, and will send an e-mail on the same date as this filing to all PJM Members and all state utility regulatory commissions in the PJM Region<sup>43</sup> alerting them that this filing has been made by PJM and is available by following such link. If the document is not immediately available by using the referenced link, the document will be available through the referenced link within 24 hours of the filing. Also, a copy of this filing

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<sup>42</sup> See 18C.F.R §§ 35.2(e) and 385.2010(f)(3).

<sup>43</sup> PJM already maintains, updates and regularly uses e-mail lists for all PJM Members and affected state commissions.

will be available on the FERC's eLibrary website located at the following link:  
<http://www.ferc.gov/docs-filing/elibrary.asp> in accordance with the Commission's regulations and  
Order No. 714.

## VIII. CONCLUSION

Based on the foregoing, PJM respectfully requests that the Commission accept the proposed revisions to PJM's Tariff, Operating Agreement, and RAA by no later than June 16, 2020, effective June 16, 2020.

Respectfully submitted,



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# Attachment A

Revisions to the  
PJM Open Access Transmission Tariff,  
PJM Operating Agreement and  
PJM Reliability Assurance Agreement

(Marked / Redline Format)

Section(s) of the  
PJM Open Access Transmission Tariff  
(Marked / Redline Format)

## 8.8 Market Settlements

Payment for reducing load is based on the actual kWh relief provided plus the adjustment for losses, subject to the Reporting and Compliance provisions below. The magnitude of capacity relief provided by Full Program Option participants shall be the amount determined in accordance with the Reporting and Compliance provisions below. The magnitude of relief provided by Energy Only Option participants, and the magnitude of energy relief provided by Full Program Option participants, may be less than, equal to, or greater than the kW amount declared on the Emergency or Pre-Emergency registration. Compensation will be provided for reductions in energy consumption during emergency events, tests and associated retest(s), where applicable by Full Program Option participants and Energy Only Option participants regardless of whether the participant's load during the event exceeds its peak load contribution for the applicable Delivery Year.

PJM Settlement pays the applicable LMP to the PJM Member that nominates the load. Payment will be equal to the measured energy load reduction adjusted for losses times the applicable LMP. The measured energy load reduction for locations with approved Economic Load Response registrations prior to a Load Management Event that have an economic CBL different than the maximum base load as defined in the PJM Manuals will use the associated economic CBL to determine the energy load reduction unless the locations on the Emergency Load Response registration are not the same locations as those included on the Economic Load Response registration. If, at the time that a Load Management Event or emergency event is initiated by PJM, an end-use customer is already responding economically (i.e., pursuant to the Economic Load Response rules) and economic CBL is based on Symmetric Additive Adjustment, then the CBL calculated based on the Symmetric Additive Adjustment period prior to the economic event will be used. Locations that do not have an approved Economic Load Response registration prior to a Load Management Event will use the Customer Baseline Load as defined in section 3.3A.2 and associated Symmetric Additive Adjustment as defined in section 3.3A.2.01 of this schedule unless an alternative CBL is approved pursuant to section 3.3A.2.01 of this schedule as the CBL to determine the energy load reduction.

If, however, the sum of the hourly energy payments to a Curtailment Service Provider with a Demand Resource Registration dispatched by PJM for actual, achieved reductions for an emergency event is not greater than or equal to the offer value (i.e. Minimum Dispatch Price and shut down costs) then the Curtailment Service Provider will be made whole up to the offer value for its actual, achieved reductions for the Demand Resource Registration.

Locations on Economic Load Response registrations dispatched in the Real-time Energy Market or cleared in the Day-ahead Energy Market that are also included on an Emergency Load Response and Pre-Emergency Load Response registration as Full Program Option, and that have also been dispatched as part of an emergency event for the same hour (i.e., have an "overlapping dispatch hour") will be compensated for energy based on emergency energy settlement and cost allocation rules as set forth in this section and in the PJM Manuals. Overlapping dispatch hours will use shutdown costs based on what was considered for the economic event, and no balancing Operating Reserve charges will be assessed for deviations from real-time dispatch amounts or from cleared day-ahead commitments. To avoid duplicative energy payments, overlapping dispatch hours for an aggregate registration (i.e., multiple locations on the same registration) or

dispatch groups where locations on the Emergency Load Response and Pre-Emergency Load Response registration are not the same locations as those on the Economic Load Response registration will have hourly economic energy load reduction and/or hourly emergency energy load reduction prorated based on load reduction capability provided by the Curtailment Service Provider for the locations.

The Curtailment Service Provider will only submit energy settlements for Load Management Events that occur outside of the specific availability period defined in the Reliability Assurance Agreement for each Demand Resource type if the Curtailment Service Provider has confirmed that the customers on the registration did take action to reduce load or the registration reflects the entire group of mass market customers for which an energy settlement will either be submitted for all or none of the mass market customers, as approved by PJM. The Curtailment Service Provider will only submit energy settlements for tests and for each registration for Load Management Events that occur during the product specific availability period as defined for each product in the Reliability Assurance Agreement if the Curtailment Service Provider also provides associated load data for each registration in order to calculate that registration's capacity compliance.

Full Program Option participants that fail to provide a load reduction (as measured as set forth in the Reporting and Compliance provisions below) when dispatched by PJM shall be assessed penalties and/or charges as specified in Tariff, Attachment DD and the Reliability Assurance Agreement, as applicable.

During emergency conditions, costs for emergency purchases in excess of LMP are allocated among PJM Market Buyers in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour in the Real-time Energy Market compared to the Day-ahead Energy Market. Consistent with this pricing methodology, all charges under the Emergency Load Response and Pre-Emergency Load Response Program are allocated to purchasers of energy, in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour from day-ahead to real-time.

The cost of payments for Emergency Load Response and Pre-Emergency Load Response energy settlements for tests, shall be recovered from Market Participants on a ratio-share basis based on their real-time exports from the PJM Region and from Load Serving Entities on ratio-share basis based on their real-time loads in each Zone for that month where the tests were conducted, with the ratio shares determined as follows:

The ratio share for LSE i in zone z shall be  $RTL_{iz}/(RTL + X)$  and the ratio share for party j shall be  $X_j/(RTL + X)$ .

Where:

RTL is the total real time load in all zones where Load Management was tested;

RTL<sub>iz</sub> is the real-time load for LSE i in zone z;

X is the total export quantity from PJM in that hour; and

X<sub>j</sub> is the export quantity by party j from PJM.

Emergency Load Response and Pre-Emergency Load Response Program charges and credits will appear on the PJM Members monthly bill, as described in the *PJM Manual for Operating Agreement Accounting and the PJM Manual for Billing*.



## 8.9 Reporting and Compliance

Actual load reductions of Energy Only Option emergency registrations will be added back for the purpose of peak load calculations for capacity for the following Delivery Year.

Actual Emergency Load Response, Pre-Emergency Load Response and Economic Load Response load reductions for Demand Resource Registrations in the Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option which occur during a registration's product-type required availability window as set forth in PJM Reliability Assurance Agreement, Tariff and Manuals or which occur outside the availability window if such registration received Bonus Performance for Performance Assessment Interval(s) or responded to economic event will be added back for the purpose of calculating peak load for capacity for the following Delivery Year, as set forth in the PJM Manuals and consistent with the load response recognized for capacity compliance as set forth in the Reporting and Compliance provisions below. Capacity Only Option registrations are Full Program Option registrations that do not receive an energy payment for load reductions during a pre-emergency or emergency event.

Actual load reductions of Demand Resource Registrations in Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option used to determine Load Management Event and test capacity compliance for Firm Service Level and Guaranteed Load Drop end-use customers shall be equal to the load reduction provided to the electric distribution company as follows and in accordance with the PJM Manuals:

- i) Guaranteed Load Drop compliance will be based on:
  - a. the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or ~~the CSP did not initiate there~~ was not a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF. Calculations are represented by:

Summer: Minimum of  $\{(comparison\ load - Load) * LF, PLC - (Load * LF)\}$

Non-summer: Minimum of  $\{(comparison\ load - Load) * LF, (WPL * ZWWAF * LF) - (Load * LF)\}$

- b. Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be

developed from the guidelines in the PJM Manuals, and note which method was employed.

c. Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:

- ◆ Comparable Day
- ◆ Same Day
- ◆ Customer Baseline
- ◆ Regression Analysis
- ◆ Generation

Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

ii) Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year) - End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(PLC) - (Load * LF)$$

Winter (November through April of a Delivery Year)– End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

The capacity compliance of Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Full Program Option, as determined in accordance with these Reporting and Compliance provisions, shall not affect energy payments to such resources for load reductions during an emergency event, as provided in the Market Settlements provisions above and Tariff, Attachment DD.

PJM will submit any required reports to FERC on behalf of the Emergency Load Response and Pre-Emergency Load Response Program participants. PJM will also post this document, as well as any other program-related documentation on the PJM website.

PJM will post on its website a report of demand response activity, and will provide a summary thereof to the PJM Markets and Reliability Committee on an annual basis.

As PJM receives evidence from the electric distribution companies pursuant to section 1.5A.3 of PJM's Economic Load Response Program, PJM will post on its website a list of those Relevant Electric Retail Regulatory Authorities that the electric distribution companies assert prohibit or condition retail participation in PJM's Emergency Load Response and Pre-Emergency Load Response Program together with a corresponding reference to the Relevant Electric Retail Regulatory Authority evidence that is provided to PJM by the electric distribution companies.

## 11A DEMAND RESOURCES TEST FAILURE CHARGE

a) Beginning with the Delivery Year that commences on June 1, 2009, Capacity Market Sellers that commit Demand Resources may be charged to the extent their committed resources fail performance tests, as set forth herein.

b)

- (i) For Demand Resources not committed as Capacity Performance Resources for Delivery Years through May 31, 2018:

For Limited Demand Resources: If a registration for a Limited Demand Resource committed by a Capacity Market Seller is not dispatched by the Office of the Interconnection for a Load Management event prior to August 15 of the relevant Delivery Year, then such registration must demonstrate that it was tested as described below in (iii), in a zone for a one-hour period during any hour when a PJM Load Management event may be called between June 1 and September 30, inclusive. If a registration for a Limited Demand Resource committed by a Capacity Market Seller is dispatched by the Office of the Interconnection for a PJM Load Management event in a zone between August 16 and September 30, no test will be required. If a registration for a Limited Demand Resource committed by a Capacity Market Seller is dispatched by the Office of Interconnection for a PJM Load Management event in a subzone between June 1 and September 30 of the 2012/2013 and 2013/2014 Delivery Years, and such registration performs at or above the nominated amount of capacity on the registration, no test will be required and no Demand Resources Test Failure Charges will be assessed for such registrations. If a registration for a Limited Demand Resource committed by a Capacity Market Seller is dispatched by the Office of the Interconnection for a PJM Load Management event in a zone between June 1 and September 30, inclusive, then Demand Resources Test Failure Charges will not be assessed.

For Annual Demand Resources: if an Annual Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event in a Delivery Year, then the Annual Demand Resource registration committed by a Capacity Market Seller must demonstrate that the Annual Demand Resource registration committed in a zone was tested as described below in (iii), for a one-hour period during any hour when a PJM Load Management event may be called during June through October or the following May of the relevant Delivery Year. If an Annual Demand Resource registration is dispatched by the Office of the Interconnection for a Load

Management event during the Delivery Year, then no test will be required.

For Extended Summer Demand Resources: if an Extended Summer Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event during June through October or the following May, then the Extended Summer Demand Resource registration committed by a Capacity Market Seller must demonstrate that the Extended Summer Demand Resource registration was tested as described below in (iii), for a one-hour period during any hour when a PJM Load Management event may be called during June through October or the following May of the relevant Delivery Year.

- (ii) For Demand Resources committed as Capacity Performance Resources for the 2016/2017 and 2017/2018 Delivery Years and for all Demand Resources for the 2018/2019 Delivery Year through the 2022/2023 Delivery Year ~~and subsequent Delivery Years~~:

For Base Capacity Demand Resources: if an Base Capacity Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event during June through September, then the Base Capacity Demand Resource registration committed by a Capacity Market Seller must demonstrate that the Base Capacity Demand Resource registration was tested as described below in (iii), for a one-hour period during any hour when a PJM Load Management event may be called during June through September of the relevant Delivery Year.

For Demand Resources that commit as Capacity Performance Resources: if a Demand Resource that is a Capacity Performance Resource registration is not dispatched by the Office of the Interconnection for a Load Management event in a Delivery Year, then that Demand Resource registration committed by a Capacity Market Seller must demonstrate that that Demand Resource registration committed in a zone was tested as described below in (iii), for a one-hour period during any hour when a PJM Load Management event may be called during June through October or the following May of the relevant Delivery Year. If an Annual Demand Resource registration is dispatched by the Office of the Interconnection for a Load Management event during the Delivery Year, then no test will be required.

For Summer-Period Demand Resources: if a Summer-Period Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event during June through October or the following May of the Delivery Year, then the

registration committed by a Capacity Market Seller must demonstrate that it was tested as described below in (iii), for a one-hour period during any hour when a PJM Load Management event may be called during June through October or the following May of the relevant Delivery Year.

(iii) All registrations in a zone required to test must be tested simultaneously for each product except that, when less than 25 percent (by megawatts) of a provider's ~~total~~Demand Resources in a zone fail a test, the provider may conduct a re-test limited to all registrations that failed to meet their seasonal nominated ICAP in the prior test, provided that such re-test must be at the same time of day and under approximately the same weather conditions as the prior test, and provided further that all affiliated registrations must test simultaneously, where affiliated means registrations that have any ability to shift load and are owned or controlled by the same entity. If less than 25 percent of resources fail the test and the provider chooses to conduct a retest, the provider may elect to maintain the performance compliance result for registration(s) achieved during the test if provider: (1) notifies the Office of the Interconnection 48 hours prior to the retest under this election; and (2) the provider retests affiliated registrations under this election as set forth in the PJM Manual.

(iii) For Demand Resources committed for the 2023/2024 Delivery Year and subsequent Delivery Years:

A. For Annual Demand Resources: if an Annual Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event in a Delivery Year, then the registration committed by a Capacity Market Seller in a zone shall be tested as described below in section iii(c), for a two-hour period between the hours of 11:00 EPT and 18:00 EPT of a non-NERC holiday weekday during June through October or November through March of the relevant Delivery Year, where date and time are selected by the Office of the Interconnection and notice is provided consistent with the procedure described below in section iii(d). If an Annual Demand Resource registration is dispatched by the Office of the Interconnection for a Load Management event during the Delivery Year, then no test will be required.

B. For Summer-Period Demand Resources: if a Summer-Period Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event during June through October or the following May of the Delivery Year, then the registration committed by a Capacity

Market Seller must demonstrate that it was tested as described below in section iii(c), for a two-hour period between the hours of 11:00 EPT and 18:00 EPT of a non-NERC holiday weekday, during June through October of the relevant Delivery Year, where date and time are selected by the Office of the Interconnection and notice is provided consistent with the procedure described below.

C. All registrations in a zone will be tested simultaneously for two hours for each product. Registration performance will be calculated as the two hour average reduction. The Office of the Interconnection may, at its discretion, cancel a test and retest on an event day to ensure system reliability.

If less than 25 percent (by megawatts) of a Curtailment Service Provider's total Demand Resources in a zone fail the test, the Curtailment Service Provider may conduct re-tests limited to all registrations that failed to meet their seasonal nominated ICAP in the prior test, provided that such re-test(s) must be during the same season period (except if test was conducted in March in which case retest can be conducted in May), at the same time of day and under approximately the same weather conditions as the prior test, and provided further that all affiliated registrations must test simultaneously, where affiliated means registrations that have any ability to shift load and are owned or controlled by the same entity. If less than 25 percent of resources fail the test and the Curtailment Service Provider chooses to conduct a retest, the Curtailment Service Provider may elect to maintain the performance compliance result for the registration(s) that achieved during the test if Curtailment Service Provider: (1) notifies the Office of the Interconnection 48 hours prior to the retest under this election; and (2) the Curtailment Service Provider retests affiliated registrations under this election as set forth in the PJM Manual.

If 25 percent or more (by megawatts) of a Curtailment Service Provider's Demand Resources fail the test, the Curtailment Service Provider may request the Office of Interconnection to schedule a one-time retest limited to all registrations that failed to meet their seasonal nominated ICAP in the prior test, provided that all affiliated registrations must test simultaneously. Affiliated means registrations that have any ability to shift load and are owned or controlled by the same entity. The request must be made before the 46th day after the test. The Office of the Interconnection will select the date and time of the retest during the same season period (except if test

was conducted in March in which case retest may be conducted in May) and notice is provided consistent with the procedure described below.

D. Notification of the initial Office of the Interconnection scheduled test will be provided based on the following procedure. On the first business day of a week, PJM will provide notice of all zones to be tested during the following two week test window. The test window opens the first business day of the week following the notice. By 10:00 EPT the day before the test, the Office of the Interconnection will post on its website the test date. The Office of the Interconnection will also notify the Curtailment Service Providers of the test date. On the test date, Curtailment Service Providers will be notified of start time of test through the same notification protocol used for an event and as described in the PJM Manuals.

Notification of any scheduled retest by the Office of the Interconnection will be provided based on the following procedure. By 10:00 EPT the day before the retest, the Office of the Interconnection will post the retest date on its website. PJM will also notify the Curtailment Service Providers the retest date. On the retest date, Curtailment Service Providers will be notified of start time of retest through the same notification protocol used for an event and as described in the PJM Manuals.

c) a Capacity Market Seller that committed Demand Resources shall be assessed a Demand Resources Test Failure Charge equal to the net capability testing shortfall for such products tested in a Zone during such test in the aggregate of all of such Seller's Demand Resources tested in such Zone times the Demand Resources Test Failure Charge Rate. The net capability testing shortfall in such Zone shall be the following megawatt quantity, converted to an Unforced Capacity basis using the applicable DR Factor and Forecast Pool Requirement: (i) the summer daily average of the megawatts of load reduction capability committed by such seller in such Zone for such product(s) tested minus (ii) the megawatts of load reduction actually provided by all such Demand Resources in such Zone during such test. The net capability testing shortfall in such Zone for such product(s) tested shall be reduced by the Curtailment Service Provider's summer daily average of the Capacity Resource deficiency shortfalls, determined pursuant to section 8 of Attachment DD of this Tariff, in such Zone for all of the Curtailment Service Provider's committed Demand Resources that are of the same product(s) tested.

d) the Demand Resources Test Failure Charge Rate shall equal such Seller's Weighted Daily Revenue Rate in such Zone for the product(s) tested plus the greater of (0.20



times the Weighted Daily Revenue Rate in such Zone for the product(s) tested or \$20/MW-day). The Daily Demand Resources Test Failure Charge in a zone for the product(s) tested shall be equal to the net capability testing shortfall in such Zone for such product(s) tested times the Demand Resources Test Failure Charge Rate. Such charge shall be assessed daily and charged monthly (or otherwise in accordance with customary PJM billing practices in effect at the time); provided, however, that a lump sum payment may be required to reflect amounts due, as a result of a test failure, from the start of the Delivery Year to the day that charges are reflected in regular billing.

e) revenues collected from assessment of Demand Resources Test Failure Charges shall be distributed to Load Serving Entities that were charged a Locational Reliability Charge for the Delivery Year for which the Demand Resources Test Failure Charge was assessed, pro-rata based on such Load Serving Entities' Daily Unforced Capacity Obligations.

## ATTACHMENT DD-1

Preface: The provisions of this Attachment incorporate into the Tariff for ease of reference the provisions of Schedule 6 of the Reliability Assurance Agreement among Load Serving Entities in the PJM Region. As a result, this Attachment will be modified, subject to FERC approval, so that the terms and conditions set forth herein remain consistent with the corresponding terms and conditions of RAA, Schedule 6. Capitalized terms used herein that are not otherwise defined in Tariff, Attachment DD or elsewhere in this Tariff have the meaning set forth in the RAA.

### PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of two categories, i.e., Guaranteed Load Drop or Firm Service Level, as further specified in section G below and the PJM Manuals. Qualified Demand Resources may be provided by a Curtailment Service Provider, notwithstanding that such Curtailment Service Provider is not a Party to this Agreement. Such Curtailment Service Providers must satisfy the requirements hereof and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and section F hereof, as applicable, the Office of the Interconnection of the Demand Resource Registration that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the Demand Resource Registration is linked to a Limited Demand Resource, an Extended Summer Demand Resource, a Base Capacity Demand Resource, a Summer-Period Demand Resource or an Annual Demand Resource.

2. A Demand Resource Registration must achieve its full load reduction within the following time period:

- (a) For the 2015/2016 Delivery Year and subsequent Delivery Years, a Demand Resource Registration must be able to fully respond to a Load Management Event within 30 minutes of notification from the Office of the Interconnection. This default 30 minute prior notification shall apply unless a Curtailment Service Provider obtains an exception from the Office of the Interconnection due to physical operational limitations that prevent the Demand Resource Registration from reducing load within that timeframe. In such case, the Curtailment Service Provider

shall submit a request for an exception to the 30 minute prior notification requirement to the Office of the Interconnection, at the time the Registration Form for that Demand Resource Registration is submitted in accordance with Tariff, Attachment K-Appendix. The only alternative notification times that the Office of Interconnection will permit, upon approval of an exception request, are 60 minutes and 120 minutes prior to a Load Management Event. The Curtailment Service Provider shall indicate in writing, in the appropriate application, that it seeks an exception to permit a prior notification time of 60 minutes or 120 minutes, and the reason(s) for the requested exception. A Curtailment Service Provider shall not submit a request for an exception to the default 30 minute notification period unless it has done its due diligence to confirm that the Demand Resource Registration is physically incapable of responding within that timeframe based on one or more of the reasons set forth below and as may be further defined in the PJM Manuals and has obtained detailed data and documentation to support this determination.

In order to establish that a Demand Resource Registration is reasonably expected to be physically unable to reduce load in that timeframe, the Curtailment Service Provider that submitted the Demand Resource Registration must demonstrate that:

- (i) The manufacturing processes for the Demand Resource Registration require gradual reduction to avoid damaging major industrial equipment used in the manufacturing process, or damage to the product generated or feedstock used in the manufacturing process;
- (ii) Transfer of load to back-up generation requires time-intensive manual process taking more than 30 minutes;
- (iii) On-site safety concerns prevent location from implementing reduction plan in less than 30 minutes; or,
- (iv) The Demand Resource Registration is comprised of mass market residential customers or Small Commercial Customers which collectively cannot be notified of a Load Management Event within a 30-minute timeframe due to unavoidable communications latency, in which case the requested notification time shall be no longer than 120 minutes.

The Office of the Interconnection may request data and documentation from the Curtailment Service Provider and such Curtailment Service Provider shall provide to the Office of the Interconnection within three (3) Business Days of a request therefor, a copy of all of the data and documentation supporting the exception request. Failure to provide a timely response to such request shall cause the exception to terminate the following Operating Day.

At its sole option and discretion, the Office of the Interconnection may review the data and documentation provided by the Curtailment Service Provider to determine if the Demand Resource Registration has met one or more of the criteria above. The Office of the Interconnection will notify the Curtailment Service Provider in writing of its determination by no later than ten (10) Business Days after receipt of the data and documentation.

The Curtailment Service Provider shall provide written notification to the Office of the Interconnection of a material change to the facts that supported its exception request within three (3) Business Days of becoming aware of such material change in facts, and, if the Office of Interconnection determines that the physical limitation criteria above are no longer being met, the Demand Resource Registration shall be subject to the default notification period of 30 minutes immediately upon such determination.

3. The initiation of load reduction, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered a pre-emergency or emergency action and must be implementable prior to a voltage reduction.

5. A Curtailment Service Provider intending to offer for sale or designate for self-supply, a Demand Resource in any RPM Auction, or intending to include a Demand Resource in any FRR Capacity Plan must demonstrate, to PJM's satisfaction, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Curtailment Service Provider shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in RAA, Schedule 6, section A-1; RAA, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals, no later than 15 Business Days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included. PJM may verify the Curtailment Service Provider's adherence to the Demand Resource Sell Offer Plan at any time. A Curtailment Service Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be linked to registrations participating in the Full Program Option or Capacity Only Option of the Emergency Load Response and Pre-Emergency Load Response Program and thus available for dispatch during PJM-declared pre-emergency events and emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered through

Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the Demand Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

(i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:

- method(s) of achieving load reduction at customer site(s);
- equipment to be controlled or installed at customer site(s), if any;
- plan and ability to acquire customers;
- types of customer targeted;
- support of market potential and market share for the target customer base, with adjustments for Existing Demand

Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers; and

- assumptions regarding regulatory approval of program(s), if applicable.

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known), customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current

(at time of plan submission) Delivery Year and the two preceding Delivery Years; and

- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;
- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and
- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the total Nominated DR Value (for both Existing Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.

As set forth in the form provided in the PJM Manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 Business Days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 Business Days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by any of the Demand Resource Providers, unless a Demand Resource Provider provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 Business Days prior to the subject RPM Auction. If an end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 Business Days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

B. The Unforced Capacity value of a Demand Resource will be determined as:

for the Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the product of the Nominated Value of the Demand Resource, times the DR Factor, times the Forecast Pool Requirement, and for the 2018/2019 Delivery



Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the product of the Nominated Value of the Demand Resource times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

- C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Tariff, Attachment DD. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Curtailment Service Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Tariff, Attachment DD to the extent it fails to provide the resource in such location consistent with its cleared offer.
- D. The Party, Electric Distributor, or Curtailment Service Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.
- E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K hereof and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Tariff, Attachment DD.
- F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.

G. PJM measures Demand Resource Registrations in the following ways:

Firm Service Level (FSL) – Load management achieved by an end-use customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Curtailment Service Provider’s market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by an end-use customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Curtailment Service Provider’s market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

H. Each Curtailment Service Provider must satisfy (or contract with another LSE, Curtailment Service Provider, or electric distribution company to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;
- Supplemental status reports, detailing Demand Resources available, as requested by PJM;
- Entry of customer-specific Demand Resource Registration information, for planning and verification purposes, into the designated PJM electronic system.
- Customer-specific compliance and verification information for each ~~PJM-initiated Load Management Demand Resource~~ event or ~~Provider-initiated test event~~, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.
- Load drop estimates for all Load Management events and test events, prepared in accordance with the PJM Manuals.

I. The Nominated Values (summer, winter or annual) for each Demand Resource Registration shall be determined consistent with the process described below.

The summer Nominated Value for Firm Service Level customer(s) on a registration will be based on the peak load contribution for the customer(s), as typically determined by the 5CP methodology utilized by the electric distribution company to determine ICAP obligation values. The summer Nominated Value for a registration shall equal the total peak load contribution for the customers on the registration minus the summer Firm Service Level multiplied by the loss factor. The winter Nominated Value for Firm Service Level customer(s) on a registration shall equal the total Winter Peak Load for customers on the registration multiplied by Zonal Winter Weather Adjustment Factor minus winter Firm Service level and then the result is multiplied by the loss factor. The annual Nominated Value for or Firm Service Level customer(s) on a registration shall equal the lesser of i)

summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

The summer Nominated Value for a Guaranteed Load Drop customer on a registration shall equal the summer guaranteed load drop amount, adjusted for system losses and shall not exceed the customer's Peak Load Contribution, as established by the customer's contract with the Curtailment Service Provider. The winter Nominated Value for a Guaranteed Load Drop customer on a registration shall be the winter guaranteed load drop amount, adjusted for system losses, and shall not exceed the customer's Winter Peak Load multiplied by Zonal Winter Weather Adjustment Factor multiplied by the loss factor, as established by the customer's contract with the Curtailment Service Provider. The annual Nominated Value for a Guaranteed Load Drop customer on a registration shall be the lesser of the i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

Customer-specific Demand Resource Registration information (EDC account number, peak load contribution, Winter Peak Load, notification period, etc.) will be entered into the designated PJM electronic system to establish nominated values. Each Demand Resource Registration should be linked to a Demand Resource. Additional data may be required, as defined in sections J and K and the PJM Manuals.

- J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource Registration information, to verify the amount of load management available and to set a summer, winter, or annual Nominated Value. Data is provided by both the zone EDC and the Curtailment Service Provider in the designated PJM electronic system, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), Winter Peak Load, contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for which such Demand Resource Registration is effective. Curtailment Service Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an "unrestricted" peak for a zone, based on information provided by the Curtailment Service Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

The daily Nominated Value for the Delivery Year for a Limited Demand Resource, Extended Summer Demand Resource, Base Capacity Demand Resource, and Annual Demand Resource without a Capacity Performance commitment shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource. For the 2017/2018 and 2018/2019 Delivery Years, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the sum of the annual Nominated Values of the registrations linked to such Demand Resource. For the 2019/2020 Delivery Year, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall

equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource. Effective with the 2020/2021 Delivery Year, the daily Nominated Value of a Demand Resource with a Capacity Performance commitment (which may consist of an Annual Demand Resource with a Capacity Performance commitment and/or Summer Period Demand Resource with a Capacity Performance commitment) shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource for the summer period of June through October and May of the Delivery Year, and shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource for the non-summer period of November through April of the Delivery Year.

- K. Compliance is the process utilized to review a Curtailment Service Provider's performance during ~~PJM-initiated~~ Load Management events and ~~Curtailment Service Provider initiated~~ tests. Compliance will be established for each Provider on an event specific basis for the Curtailment Service Provider's Demand Resource Registrations dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Curtailment Service Providers are responsible for the submittal of compliance information to PJM for each ~~PJM-initiated~~Load Management event and ~~Curtailment Service Provider initiated~~ test during the compliance period.

Compliance is measured for Market Participant Bonus Performance, as applicable, and Non-Performance Charges. Non-Performance Charges are assessed for the defined obligation period of each Demand Resource as defined in RAA, Article 1, subject to the following requirements:

Compliance is checked on an individual customer basis for Firm Service Level, by comparing actual load during the event to the firm service level. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Curtailment Service Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year)- End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(PLC) - (Load * LF)$$

Winter (November through April of a Delivery Year)– End use customer’s Winter Peak Load (“WPL”) multiplied by Zonal Winter Weather Adjustment Factor (“ZWWAF”) multiplied by LF, minus the metered load (“Load”) multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

Compliance is checked on an individual customer basis for Guaranteed Load Drop. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Guaranteed Load Drop compliance will be based on:

- (i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or ~~the CSP did not initiate there was not~~ a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF.
- (ii) Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.
- (iii) Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

Load reduction compliance is averaged over the Load Management Event for a Demand Resource Registration linked to a Limited Demand Resource, Extended Summer Demand Resource, or Annual Demand Resource without a Capacity Performance commitment or determined on an hourly basis for a Demand Resource Registration linked to a Base Capacity Demand Resource or Annual Demand Resource with a Capacity Performance commitment, for each FSL and GLD customer dispatched by the Office of the Interconnection for at least 30 minutes of the clock hour (i.e., “partial dispatch compliance hour”). The registered capacity commitment for a Demand Resource Registration without a Base or Capacity Performance commitment for the partial dispatch compliance hour will be prorated based on the number of minutes dispatched during the clock hour and as defined in the Manuals. Curtailment Service Provider may submit 1 minute load data for use in capacity compliance calculations for partial dispatch compliance hours subject to

PJM approval and in accordance with the PJM Manuals where: (a) metering meets all Tariff and Manual requirements, (b) 1 minute load data shall be submitted to PJM for all locations on the registration, and (c) 1 minute load data measures energy consumption over the minute. The registered capacity commitment for a Demand Resource Registration with a Base or Capacity Performance commitment is not prorated based on the number of minutes dispatched during the clock hours. The actual hourly load reduction for the hour ending that includes a Performance Assessment Interval(s) is flat-profiled over the set of dispatch intervals in the hour in accordance with the PJM Manuals.

A Demand Resource Registration may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero.

Compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a committed Limited Demand Resource, Extended Summer Demand Resource, and Annual Demand Resource without a Capacity Performance commitment to determine a net compliance position for the event for each Provider by Compliance Aggregation Area and such net compliance position shall be allocated to the underlying registrations, in accordance with PJM Manuals. Load Management Event deficiencies shall be as further determined in accordance with Tariff, Attachment DD, section 11 and PJM Manuals.

For a Performance Assessment Interval, compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a Provider's Base Capacity Demand Resource or to an Annual Demand Resource with a Capacity Performance commitment to determine the Actual Performance for such Demand Resource in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals. The Expected Performance for such Demand Resource shall be equal to the Provider's committed capacity on the Demand Resource, adjusted to account for any linked registrations that were not dispatched by PJM. A Provider's Demand Resources' initial Performance Shortfalls shall be netted for all the seller's Demand Resources in the Emergency Action Area to determine a net Emergency Action Area Performance Shortfall which is then allocated to the Capacity Market Seller's Demand Resources in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals.

#### L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak summer and winter periods as described herein) reduction in electric energy consumption at the End-Use Customer's retail site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June 1, 2011. No later than 30 days prior to the auction in which the resource is to be offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project location, the project development timeline, and any other relevant data. Such notice also shall state the seller's proposed Nominated Energy Efficiency Value.
- For Delivery Years through May 31, 2018 for all Energy Efficiency Resources not committed as a Capacity Performance Resource, the seller's proposed Nominated Energy Efficiency Value shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday;
  - For the 2018/2019 and 2019/2020 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Base Capacity Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday; and
  - For the 2018/2019 Delivery Year and subsequent Delivery Years and for any Annual Energy Efficiency Resource committed as a Capacity Performance Resource for the 2016/2017 and 2017/2018 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Annual Energy Efficiency Resources, shall be the expected average load reduction, for all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 15:00 EPT and the hour ending 18:00 EPT. In addition, the expected average load reduction for all days from January 1 through February 28, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 8:00 EPT and the hour ending 9:00 EPT and between the hour ending 19:00 EPT and the hour ending 20:00 EPT shall not be less than the Nominated Energy Efficiency Value; and
  - For the 2020/2021 Delivery Year and subsequent Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Summer-Period Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday.

The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with all applicable credit requirements as set forth in Tariff, Attachment Q. For Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency value times the DR Factor and the Forecast Pool Requirement. For the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency Value times the Forecast Pool Requirement.
4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a BRA may elect a New Entry Price Adjustment on the same terms as set forth in Tariff, Attachment DD, section 5.14(c).
5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.
6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.



7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.
8. For Incremental Auctions conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, if a Relevant Electric Retail Regulatory Authority receives FERC authorization to qualify or prohibit Energy Efficiency Resource participation in a specific area(s) of the PJM Region, the following process applies:
  - (a) The Office of the Interconnection will publicly post a reference to the FERC authorization of a Relevant Electric Retail Regulatory Authority order, ordinance or resolution that qualifies or prohibits Energy Efficiency Resource participation, the applicable electric distribution company(ies), and the applicable auction(s) and/or Delivery Year(s).
  - (b) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all resources that are located in the jurisdiction of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation within the Zone or LDA, as required, and those outside of the area but within the Zone or LDA, as required.
  - (c) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all Energy Efficiency Resources to be offered as part of its Energy Efficiency measurement and verification plan and certified post-installation measurement and verification report. The Office of Interconnection will provide a list to the relevant electric distribution company for the specific area(s) to review for compliance with the Relevant Electric Retail Regulatory Authority of Capacity Market Sellers that are:
    - (i) offering Energy Efficiency Resources in an RPM Auction within two (2) Business Days after the deadline for submitting an energy efficiency measurement and verification plan for such RPM Auction; and
    - (ii) certifying Energy Efficiency Resources with a Delivery Year post-installation measurement and verification report, within two (2) Business Days of receipt of such Delivery Year post-installation measurement and verification report. The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource.

- (d) The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation and provide a response to the Office of the Interconnection within five (5) Business Days after receiving the list of Capacity Market Sellers offering Energy Efficiency Resources. The Office of the Interconnection will not allow a Capacity Market Seller to offer or certify Energy Efficiency Resources if an electric distribution company denies such Capacity Market Seller to deliver Energy Efficiency Resources in compliance with rules of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation.
- (9) For Incremental Auctions that will be conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, a Capacity Market Seller of Energy Efficiency Resources that cannot satisfy its RPM obligations in any Delivery Year due to the prohibition of participation by a Relevant Electric Retail Regulatory Authority authorized by FERC to prohibit participation of such resources may be relieved of its Capacity Resource Deficiency Charge by notifying the Office of the Interconnection by no later than seven (7) calendar days prior to the posting of the planning parameters for the Third Incremental Auction of that Delivery Year. After providing such notice, the affected Capacity Market Seller may elect to be relieved of its RPM commitment, and shall not be required to obtain replacement capacity for the resource, and no charges shall be assessed by the Office of the Interconnection for the Capacity Market Seller's deficiency in satisfying its RPM obligation for the resource for such Delivery Year. In such case, however, the Capacity Market Seller shall not be entitled to, nor be paid, any RPM revenues for such resource for that Delivery Year. The Office of the Interconnection will apply corresponding adjustments to the quantity of Buy Bids or Sell Offers in the Incremental Auctions for such Delivery Years in accordance with Tariff, Attachment DD, sections 5.12(b)(ii) and 5.12(b)(iii).

Section(s) of the  
PJM Operating Agreement  
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## 8.8 Market Settlements

Payment for reducing load is based on the actual kWh relief provided plus the adjustment for losses, subject to the Reporting and Compliance provisions below. The magnitude of capacity relief provided by Full Program Option participants shall be the amount determined in accordance with the Reporting and Compliance provisions below. The magnitude of relief provided by Energy Only Option participants, and the magnitude of energy relief provided by Full Program Option participants, may be less than, equal to, or greater than the kW amount declared on the Emergency or Pre-Emergency registration. Compensation will be provided for reductions in energy consumption during emergency events, tests and associated retest(s), where applicable by Full Program Option participants and Energy Only Option participants regardless of whether the participant's load during the event exceeds its peak load contribution for the applicable Delivery Year.

PJM Settlement pays the applicable LMP to the PJM Member that nominates the load. Payment will be equal to the measured energy load reduction adjusted for losses times the applicable LMP. The measured energy load reduction for locations with approved Economic Load Response registrations prior to a Load Management Event that have an economic CBL different than the maximum base load as defined in the PJM Manuals will use the associated economic CBL to determine the energy load reduction unless the locations on the Emergency Load Response registration are not the same locations as those included on the Economic Load Response registration. If, at the time that a Load Management Event or emergency event is initiated by PJM, an end-use customer is already responding economically (i.e., pursuant to the Economic Load Response rules) and economic CBL is based on Symmetric Additive Adjustment, then the CBL calculated based on the Symmetric Additive Adjustment period prior to the economic event will be used. Locations that do not have an approved Economic Load Response registration prior to a Load Management Event will use the Customer Baseline Load as defined in section 3.3A.2 and associated Symmetric Additive Adjustment as defined in section 3.3A.2.01 of this schedule unless an alternative CBL is approved pursuant to section 3.3A.2.01 of this schedule as the CBL to determine the energy load reduction.

If, however, the sum of the hourly energy payments to a Curtailment Service Provider with a Demand Resource Registration dispatched by PJM for actual, achieved reductions for an emergency event is not greater than or equal to the offer value (i.e. Minimum Dispatch Price and shut down costs) then the Curtailment Service Provider will be made whole up to the offer value for its actual, achieved reductions for the Demand Resource Registration.

Locations on Economic Load Response registrations dispatched in the Real-time Energy Market or cleared in the Day-ahead Energy Market that are also included on an Emergency Load Response and Pre-Emergency Load Response registration as Full Program Option, and that have also been dispatched as part of an emergency event for the same hour (i.e., have an "overlapping dispatch hour") will be compensated for energy based on emergency energy settlement and cost allocation rules as set forth in this section and in the PJM Manuals. Overlapping dispatch hours will use shutdown costs based on what was considered for the economic event, and no balancing Operating Reserve charges will be assessed for deviations from real-time dispatch amounts or from cleared day-ahead commitments. To avoid duplicative energy payments, overlapping

dispatch hours for an aggregate registration (i.e., multiple locations on the same registration) or dispatch groups where locations on the Emergency Load Response and Pre-Emergency Load Response registration are not the same locations as those on the Economic Load Response registration will have hourly economic energy load reduction and/or hourly emergency energy load reduction prorated based on load reduction capability provided by the Curtailment Service Provider for the locations.

The Curtailment Service Provider will only submit energy settlements for Load Management Events that occur outside of the specific availability period defined in the Reliability Assurance Agreement for each Demand Resource type if the Curtailment Service Provider has confirmed that the customers on the registration did take action to reduce load or the registration reflects the entire group of mass market customers for which an energy settlement will either be submitted for all or none of the mass market customers, as approved by PJM. The Curtailment Service Provider will only submit energy settlements for tests and for each registration for Load Management Events that occur during the product specific availability period as defined for each product in the Reliability Assurance Agreement if the Curtailment Service Provider also provides associated load data for each registration in order to calculate that registration's capacity compliance.

Full Program Option participants that fail to provide a load reduction (as measured as set forth in the Reporting and Compliance provisions below) when dispatched by PJM shall be assessed penalties and/or charges as specified in Tariff, Attachment DD and the Reliability Assurance Agreement, as applicable.

During emergency conditions, costs for emergency purchases in excess of LMP are allocated among PJM Market Buyers in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour in the Real-time Energy Market compared to the Day-ahead Energy Market. Consistent with this pricing methodology, all charges under the Emergency Load Response and Pre-Emergency Load Response Program are allocated to purchasers of energy, in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour from day-ahead to real-time.

The cost of payments for Emergency Load Response and Pre-Emergency Load Response energy settlements for tests, shall be recovered from Market Participants on a ratio-share basis based on their real-time exports from the PJM Region and from Load Serving Entities on ratio-share basis based on their real-time loads in each Zone for that month where the tests were conducted, with the ratio shares determined as follows:

The ratio share for LSE i in zone z shall be  $RTL_{iz}/(RTL + X)$  and the ratio share for party j shall be  $X_j/(RTL + X)$ .

Where:

RTL is the total real time load in all zones where Load Management was tested;

RTL<sub>iz</sub> is the real-time load for LSE i in zone z;

X is the total export quantity from PJM in that hour; and

X<sub>j</sub> is the export quantity by party j from PJM.

Emergency Load Response and Pre-Emergency Load Response Program charges and credits will appear on the PJM Members monthly bill, as described in the *PJM Manual for Operating Agreement Accounting* and the *PJM Manual for Billing*.

## 8.9 Reporting and Compliance

Actual load reductions of Energy Only Option emergency registrations will be added back for the purpose of peak load calculations for capacity for the following Delivery Year.

Actual Emergency Load Response, Pre-Emergency Load Response and Economic Load Response load reductions for Demand Resource Registrations in the Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option which occur during a registration's product-type required availability window as set forth in PJM Reliability Assurance Agreement, Tariff and Manuals or which occur outside the availability window if such registration received Bonus Performance for Performance Assessment Interval(s) or responded to economic event will be added back for the purpose of calculating peak load for capacity for the following Delivery Year, as set forth in the PJM Manuals and consistent with the load response recognized for capacity compliance as set forth in the Reporting and Compliance provisions below. Capacity Only Option registrations are Full Program Option registrations that do not receive an energy payment for load reductions during a pre-emergency or emergency event.

Actual load reductions of Demand Resource Registrations in Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option used to determine Load Management Event and test capacity compliance for Firm Service Level and Guaranteed Load Drop end-use customers shall be equal to the load reduction provided to the electric distribution company as follows and in accordance with the PJM Manuals:

- i) Guaranteed Load Drop compliance will be based on:
  - a. the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or ~~the CSP did not initiate there~~ was not a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF. Calculations are represented by:

Summer: Minimum of  $\{(comparison\ load - Load) * LF, PLC - (Load * LF)\}$

Non-summer: Minimum of  $\{(comparison\ load - Load) * LF, (WPL * ZWWAF * LF) - (Load * LF)\}$

- b. Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be

developed from the guidelines in the PJM Manuals, and note which method was employed.

c. Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:

- ◆ Comparable Day
- ◆ Same Day
- ◆ Customer Baseline
- ◆ Regression Analysis
- ◆ Generation

Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

ii) Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year) - End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(PLC) - (Load * LF)$$

Winter (November through April of a Delivery Year)– End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

The capacity compliance of Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Full Program Option, as determined in accordance with these Reporting and Compliance provisions, shall not affect energy payments to such resources for load reductions during an emergency event, as provided in the Market Settlements provisions above and Tariff, Attachment DD.

PJM will submit any required reports to FERC on behalf of the Emergency Load Response and Pre-Emergency Load Response Program participants. PJM will also post this document, as well as any other program-related documentation on the PJM website.



PJM will post on its website a report of demand response activity, and will provide a summary thereof to the PJM Markets and Reliability Committee on an annual basis.

As PJM receives evidence from the electric distribution companies pursuant to section 1.5A.3 of PJM's Economic Load Response Program, PJM will post on its website a list of those Relevant Electric Retail Regulatory Authorities that the electric distribution companies assert prohibit or condition retail participation in PJM's Emergency Load Response and Pre-Emergency Load Response Program together with a corresponding reference to the Relevant Electric Retail Regulatory Authority evidence that is provided to PJM by the electric distribution companies.

Section(s) of the  
PJM Reliability Assurance Agreement

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## SCHEDULE 6

### **PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY**

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of two categories, i.e., Guaranteed Load Drop or Firm Service Level, as further specified in section G below and the PJM Manuals. Qualified Demand Resources may be provided by a Curtailment Service Provider, notwithstanding that such Curtailment Service Provider is not a Party to this Agreement. Such Curtailment Service Providers must satisfy the requirements hereof and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and section F hereof, as applicable, the Office of the Interconnection of the Demand Resource Registration that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the Demand Resource Registration is linked to a Limited Demand Resource, an Extended Summer Demand Resource, a Base Capacity Demand Resource, a Summer-Period Demand Resource or an Annual Demand Resource.

2. A Demand Resource Registration must achieve its full load reduction within the following time period:

(a) For the 2015/2016 Delivery Year and subsequent Delivery Years, a Demand Resource Registration must be able to fully respond to a Load Management Event within 30 minutes of notification from the Office of the Interconnection. This default 30 minute prior notification shall apply unless a Curtailment Service Provider obtains an exception from the Office of the Interconnection due to physical operational limitations that prevent the Demand Resource Registration from reducing load within that timeframe. In such case, the Curtailment Service Provider shall submit a request for an exception to the 30 minute prior notification requirement to the Office of the Interconnection, at the time the Registration Form for that Demand Resource Registration is submitted in accordance with Tariff, Attachment K-Appendix. The only alternative notification times that the Office of Interconnection will permit, upon approval of an exception request, are 60 minutes and 120 minutes prior to a Load Management Event. The Curtailment Service Provider shall indicate in writing, in the appropriate application, that it seeks an exception to permit a prior notification time of 60 minutes or 120 minutes, and the reason(s) for the requested exception. A Curtailment Service Provider shall not submit a request

for an exception to the default 30 minute notification period unless it has done its due diligence to confirm that the Demand Resource Registration is physically incapable of responding within that timeframe based on one or more of the reasons set forth below and as may be further defined in the PJM Manuals and has obtained detailed data and documentation to support this determination.

In order to establish that a Demand Resource Registration is reasonably expected to be physically unable to reduce load in that timeframe, the Curtailment Service Provider that submitted the Demand Resource Registration must demonstrate that:

- (i) The manufacturing processes for the Demand Resource Registration require gradual reduction to avoid damaging major industrial equipment used in the manufacturing process, or damage to the product generated or feedstock used in the manufacturing process;
- (ii) Transfer of load to back-up generation requires time-intensive manual process taking more than 30 minutes;
- (iii) On-site safety concerns prevent location from implementing reduction plan in less than 30 minutes; or,
- (iv) The Demand Resource Registration is comprised of mass market residential customers or Small Commercial Customers which collectively cannot be notified of a Load Management Event within a 30-minute timeframe due to unavoidable communications latency, in which case the requested notification time shall be no longer than 120 minutes.

The Office of the Interconnection may request data and documentation from the Curtailment Service Provider and such Curtailment Service Provider shall provide to the Office of the Interconnection within three (3) Business Days of a request therefor, a copy of all of the data and documentation supporting the exception request. Failure to provide a timely response to such request shall cause the exception to terminate the following Operating Day.

At its sole option and discretion, the Office of the Interconnection may review the data and documentation provided by the Curtailment Service Provider to determine if the Demand Resource Registration has met one or more of the criteria above. The Office of the Interconnection will notify the Curtailment Service Provider in writing of its determination by no later than ten (10) Business Days after receipt of the data and documentation.

The Curtailment Service Provider shall provide written notification to the Office of the Interconnection of a material change to the facts that supported its exception request within three (3) Business Days of becoming aware of such material change in facts, and, if the Office of Interconnection determines that the physical limitation criteria above are no longer being met, the Demand Resource Registration shall be subject to the default notification period of 30 minutes immediately upon such determination.

3. The initiation of load reduction, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered a pre-emergency or emergency action and must be implementable prior to a voltage reduction.

5. A Curtailment Service Provider intending to offer for sale or designate for self-supply, a Demand Resource in any RPM Auction, or intending to include a Demand Resource in any FRR Capacity Plan must demonstrate, to PJM's satisfaction, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Curtailment Service Provider shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in RAA, Schedule 6, section A-1; RAA, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals, no later than 15 Business Days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included. PJM may verify the Curtailment Service Provider's adherence to the Demand Resource Sell Offer Plan at any time. A Curtailment Service Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be linked to registrations participating in the Full Program Option or Capacity Only Option of the Emergency Load Response and Pre-Emergency Load Response Program and thus available for dispatch during PJM-declared pre-emergency events and emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered through Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the Demand

Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

(i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:

- method(s) of achieving load reduction at customer site(s);
- equipment to be controlled or installed at customer site(s), if any;
- plan and ability to acquire customers;
- types of customer targeted;
- support of market potential and market share for the target customer base, with adjustments for Existing Demand Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers; and
- assumptions regarding regulatory approval of program(s), if applicable.

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known), customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current (at time of plan submission) Delivery Year and the two preceding Delivery Years; and
- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published

assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;
- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and
- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the total Nominated DR Value (for both Existing Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.



As set forth in the form provided in the PJM Manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 Business Days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 Business Days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by any of the Demand Resource Providers, unless a Demand Resource Provider provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 Business Days prior to the subject RPM Auction. If an end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 Business Days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

B. The Unforced Capacity value of a Demand Resource will be determined as:

for the Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the product of the Nominated Value of the Demand Resource, times the DR Factor, times the Forecast Pool Requirement, and for the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the product of the Nominated Value of the Demand Resource times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the

Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

- C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Tariff, Attachment DD. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Curtailment Service Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Tariff, Attachment DD to the extent it fails to provide the resource in such location consistent with its cleared offer.
- D. The Party, Electric Distributor, or Curtailment Service Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.
- E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K hereof and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Tariff, Attachment DD.
- F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.
- G. PJM measures Demand Resource Registrations in the following ways:

Firm Service Level (FSL) – Load management achieved by an end-use customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Curtailment Service Provider’s market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by an end-use customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Curtailment Service Provider’s market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

H. Each Curtailment Service Provider must satisfy (or contract with another LSE, Curtailment Service Provider, or electric distribution company to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;
- Supplemental status reports, detailing Demand Resources available, as requested by PJM;
- Entry of customer-specific Demand Resource Registration information, for planning and verification purposes, into the designated PJM electronic system.
- Customer-specific compliance and verification information for each ~~PJM-initiated Load Management Demand Resource~~ event or ~~Provider-initiated test event~~, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.
- Load drop estimates for all Load Management events and test events, prepared in accordance with the PJM Manuals.

I. The Nominated Values (summer, winter or annual) for each Demand Resource Registration shall be determined consistent with the process described below.

The summer Nominated Value for Firm Service Level customer(s) on a registration will be based on the peak load contribution for the customer(s), as typically determined by the 5CP methodology utilized by the electric distribution company to determine ICAP obligation values. The summer Nominated Value for a registration shall equal the total peak load contribution for the customers on the registration minus the summer Firm Service Level multiplied by the loss factor. The winter Nominated Value for Firm Service Level customer(s) on a registration shall equal the total Winter Peak Load for customers on the registration multiplied by Zonal Winter Weather Adjustment Factor minus winter Firm Service level and then the result is multiplied by the loss factor. The annual Nominated Value for or Firm Service Level customer(s) on a registration shall equal the lesser of i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

The summer Nominated Value for a Guaranteed Load Drop customer on a registration shall equal the summer guaranteed load drop amount, adjusted for system losses and shall not exceed the customer's Peak Load Contribution, as established by the customer's contract with the Curtailment Service Provider. The winter Nominated Value for a Guaranteed Load Drop customer on a registration shall be the winter guaranteed load drop amount, adjusted for system losses, and shall not exceed the customer's Winter Peak Load multiplied by Zonal Winter Weather Adjustment Factor multiplied by the loss factor, as established by the customer's contract with the Curtailment Service Provider. The annual Nominated Value for a Guaranteed Load Drop customer on a registration shall be the lesser of the i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

Customer-specific Demand Resource Registration information (EDC account number, peak load contribution, Winter Peak Load, notification period, etc.) will be entered into the designated PJM electronic system to establish nominated values. Each Demand Resource Registration should be linked to a Demand Resource. Additional data may be required, as defined in sections J and K and the PJM Manuals.

- J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource Registration information, to verify the amount of load management available and to set a summer, winter, or annual Nominated Value. Data is provided by both the zone EDC and the Curtailment Service Provider in the designated PJM electronic system, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), Winter Peak Load, contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for which such Demand Resource Registration is effective. Curtailment Service Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an "unrestricted" peak for a zone, based on information provided by the Curtailment Service Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

The daily Nominated Value for the Delivery Year for a Limited Demand Resource, Extended Summer Demand Resource, Base Capacity Demand Resource, and Annual Demand Resource without a Capacity Performance commitment shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource. For the 2017/2018 and 2018/2019 Delivery Years, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the sum of the annual Nominated Values of the registrations linked to such Demand Resource. For the 2019/2020 Delivery Year, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource. Effective with the 2020/2021 Delivery

Year, the daily Nominated Value of a Demand Resource with a Capacity Performance commitment (which may consist of an Annual Demand Resource with a Capacity Performance commitment and/or Summer Period Demand Resource with a Capacity Performance commitment) shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource for the summer period of June through October and May of the Delivery Year, and shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource for the non-summer period of November through April of the Delivery Year.

- K. Compliance is the process utilized to review a Curtailment Service Provider's performance during ~~PJM-initiated~~ Load Management events and ~~Curtailment Service Provider initiated~~ tests. Compliance will be established for each Provider on an event specific basis for the Curtailment Service Provider's Demand Resource Registrations dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Curtailment Service Providers are responsible for the submittal of compliance information to PJM for each ~~PJM-initiated~~ Load Management event and ~~Curtailment Service Provider initiated~~ test during the compliance period.

Compliance is measured for Market Participant Bonus Performance, as applicable, and Non-Performance Charges. Non-Performance Charges are assessed for the defined obligation period of each Demand Resource as defined in RAA, Article 1, subject to the following requirements:

Compliance is checked on an individual customer basis for Firm Service Level, by comparing actual load during the event to the firm service level. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Curtailment Service Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year)- End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$(PLC) - (Load * LF)$

Winter (November through April of a Delivery Year)- End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

Compliance is checked on an individual customer basis for Guaranteed Load Drop. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Guaranteed Load Drop compliance will be based on:

- (i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or ~~the CSP did not initiate~~ there was not a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF.
- (ii) Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.
- (iii) Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

Load reduction compliance is averaged over the Load Management Event for a Demand Resource Registration linked to a Limited Demand Resource, Extended Summer Demand Resource, or Annual Demand Resource without a Capacity Performance commitment or determined on an hourly basis for a Demand Resource Registration linked to a Base Capacity Demand Resource or Annual Demand Resource with a Capacity Performance commitment, for each FSL and GLD customer dispatched by the Office of the Interconnection for at least 30 minutes of the clock hour (i.e., “partial dispatch compliance hour”). The registered capacity commitment for a Demand Resource Registration without a Base or Capacity Performance commitment for the partial dispatch compliance hour will be prorated based on the number of minutes dispatched during the clock hour and as defined in the Manuals. Curtailment Service Provider may submit 1 minute load data for use in capacity compliance calculations for partial dispatch compliance hours subject to PJM approval and in accordance with the PJM Manuals where: (a) metering meets all Tariff and Manual requirements, (b) 1 minute load data shall be submitted to PJM for all locations on the registration, and (c) 1 minute load data measures energy consumption over the minute. The registered capacity commitment for a Demand Resource Registration with

a Base or Capacity Performance commitment is not prorated based on the number of minutes dispatched during the clock hours. The actual hourly load reduction for the hour ending that includes a Performance Assessment Interval(s) is flat-profiled over the set of dispatch intervals in the hour in accordance with the PJM Manuals.

A Demand Resource Registration may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero.

Compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a committed Limited Demand Resource, Extended Summer Demand Resource, and Annual Demand Resource without a Capacity Performance commitment to determine a net compliance position for the event for each Provider by Compliance Aggregation Area and such net compliance position shall be allocated to the underlying registrations, in accordance with PJM Manuals. Load Management Event deficiencies shall be as further determined in accordance with Tariff, Attachment DD, section 11 and PJM Manuals.

For a Performance Assessment Interval, compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a Provider's Base Capacity Demand Resource or to an Annual Demand Resource with a Capacity Performance commitment to determine the Actual Performance for such Demand Resource in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals. The Expected Performance for such Demand Resource shall be equal to the Provider's committed capacity on the Demand Resource, adjusted to account for any linked registrations that were not dispatched by PJM. A Provider's Demand Resources' initial Performance Shortfalls shall be netted for all the seller's Demand Resources in the Emergency Action Area to determine a net Emergency Action Area Performance Shortfall which is then allocated to the Capacity Market Seller's Demand Resources in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals.

#### L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak summer and winter periods as described herein) reduction in electric energy consumption at the End-Use Customer's retail site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.
2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June 1, 2011. No later than 30 days prior to the auction in which the resource is to be

offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project location, the project development timeline, and any other relevant data. Such notice also shall state the seller's proposed Nominated Energy Efficiency Value.

- For Delivery Years through May 31, 2018 for all Energy Efficiency Resources not committed as a Capacity Performance Resource, the seller's proposed Nominated Energy Efficiency Value shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday;
- For the 2018/2019 and 2019/2020 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Base Capacity Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday; and
- For the 2018/2019 Delivery Year and subsequent Delivery Years and for any Annual Energy Efficiency Resource committed as a Capacity Performance Resource for the 2016/2017 and 2017/2018 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Annual Energy Efficiency Resources, shall be the expected average load reduction, for all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 15:00 EPT and the hour ending 18:00 EPT. In addition, the expected average load reduction for all days from January 1 through February 28, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 8:00 EPT and the hour ending 9:00 EPT and between the hour ending 19:00 EPT and the hour ending 20:00 EPT shall not be less than the Nominated Energy Efficiency Value; and
- For the 2020/2021 Delivery Year and subsequent Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Summer-Period Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday.

The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of



the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with all applicable credit requirements as set forth in Tariff, Attachment Q. For Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency value times the DR Factor and the Forecast Pool Requirement. For the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency Value times the Forecast Pool Requirement.
4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a BRA may elect a New Entry Price Adjustment on the same terms as set forth in Tariff, Attachment DD, section 5.14(c).
5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.
6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.
7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.

8. For Incremental Auctions conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, if a Relevant Electric Retail Regulatory Authority receives FERC authorization to qualify or prohibit Energy Efficiency Resource participation in a specific area(s) of the PJM Region, the following process applies:
- (a) The Office of the Interconnection will publicly post a reference to the FERC authorization of a Relevant Electric Retail Regulatory Authority order, ordinance or resolution that qualifies or prohibits Energy Efficiency Resource participation, the applicable electric distribution company(ies), and the applicable auction(s) and/or Delivery Year(s).
  - (b) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all resources that are located in the jurisdiction of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation within the Zone or LDA, as required, and those outside of the area but within the Zone or LDA, as required.
  - (c) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all Energy Efficiency Resources to be offered as part of its Energy Efficiency measurement and verification plan and certified post-installation measurement and verification report. The Office of Interconnection will provide a list to the relevant electric distribution company for the specific area(s) to review for compliance with the Relevant Electric Retail Regulatory Authority of Capacity Market Sellers that are:
    - (i) offering Energy Efficiency Resources in an RPM Auction within two (2) Business Days after the deadline for submitting an energy efficiency measurement and verification plan for such RPM Auction; and
    - (ii) certifying Energy Efficiency Resources with a Delivery Year post-installation measurement and verification report, within two (2) Business Days of receipt of such Delivery Year post-installation measurement and verification report. The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource.
  - (d) The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource

participation and provide a response to the Office of the Interconnection within five (5) Business Days after receiving the list of Capacity Market Sellers offering Energy Efficiency Resources. The Office of the Interconnection will not allow a Capacity Market Seller to offer or certify Energy Efficiency Resources if an electric distribution company denies such Capacity Market Seller to deliver Energy Efficiency Resources in compliance with rules of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation.

- (9) For Incremental Auctions that will be conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, a Capacity Market Seller of Energy Efficiency Resources that cannot satisfy its RPM obligations in any Delivery Year due to the prohibition of participation by a Relevant Electric Retail Regulatory Authority authorized by FERC to prohibit participation of such resources may be relieved of its Capacity Resource Deficiency Charge by notifying the Office of the Interconnection by no later than seven (7) calendar days prior to the posting of the planning parameters for the Third Incremental Auction of that Delivery Year. After providing such notice, the affected Capacity Market Seller may elect to be relieved of its RPM commitment, and shall not be required to obtain replacement capacity for the resource, and no charges shall be assessed by the Office of the Interconnection for the Capacity Market Seller's deficiency in satisfying its RPM obligation for the resource for such Delivery Year. In such case, however, the Capacity Market Seller shall not be entitled to, nor be paid, any RPM revenues for such resource for that Delivery Year. The Office of the Interconnection will apply corresponding adjustments to the quantity of Buy Bids or Sell Offers in the Incremental Auctions for such Delivery Years in accordance with Tariff, Attachment DD, sections 5.12(b)(ii) and 5.12(b)(iii).

## SCHEDULE 6.1

### **PRICE RESPONSIVE DEMAND**

A. As more fully set forth in this Schedule 6.1 and the PJM Manuals, for any Delivery Year beginning on or after June 1, 2015 (subject to a transition plan, as set forth below), any PRD Provider, including any FRR Entity, may commit that certain loads identified by such PRD Provider shall not exceed a specified demand level at specified prices during Maximum Generation Emergencies for the 2020/2021 and 2021/2022 Delivery Years or at specified prices during a Performance Assessment Interval for the 2022/2023 Delivery Year and subsequent Delivery Years, as a consequence of the implementation of Price Responsive Demand. Based on information provided by the PRD Provider in a PRD Plan (and, to the extent such plan identifies a PRD Reservation Price, based on the clearing price in the Base Residual Auction or Third Incremental Auction, as applicable), the Office of the Interconnection shall determine the Nominal PRD Value for the specified loads identified by such PRD Provider by Zone (or sub-Zonal LDA, if applicable). The Office of the Interconnection shall adjust the PJM Region Reliability Requirement and LDA Reliability Requirements, as applicable, to reflect committed PRD. Actual PRD reductions in response to price shall be added back in determining peak load contributions as set forth in the PJM Manuals. Any PRD Provider that fails to fully honor its PRD commitments for a Delivery Year shall be assessed compliance charges.

B. End-use customer loads identified in a PRD Plan or PRD registration for a Delivery Year as Price Responsive Demand may not, for such Delivery Year, (i) be registered as Economic Load Response, Pre-Emergency Load Response or Emergency Load Response; (ii) be used as the basis of any Demand Resource Sell Offer or Energy Efficiency Resource Sell Offer in any RPM Auction; or (iii) be identified in a PRD Plan or PRD registration of any other PRD Provider.

C. Any PRD Provider seeking to commit PRD hereunder for a Delivery Year must submit to the Office of the Interconnection a PRD Plan identifying and supporting the Nominal PRD Value (for the 2020/2021 and 2021/2022 Delivery Years, calculated as the difference between the PRD Provider's Zonal Expected Peak Load Value of PRD and the Maximum Emergency Service Level of Price Responsive Demand or for the 2022/2023 Delivery Year and subsequent Delivery Years, calculated as the peak load contribution minus Firm Service Level times loss factor for each Zone (or sub-Zonal LDA, if applicable) for which such PRD is committed; such information shall be provided on a PRD Substation level to the extent available at the time the PRD Plan is submitted. Such plan must be submitted no later than (a) March 17, 2019 for the Base Residual Auction for the 2022/2023 Delivery Year or (b) the January 15 that last precedes the Base Residual Auction for the 2023/2024 and subsequent Delivery Years for which such PRD is committed; any submitted plan that does not contain, by such applicable deadline, all information required hereunder shall be rejected. A PRD Provider may submit a PRD Plan, or a modified PRD Plan, by the January 15 last preceding the Third Incremental Auction for such Delivery Year requesting approval of additional Price Responsive Demand but only in the event, and to the extent, that the final peak load forecast for the relevant LDA for such Delivery Year exceeds the preliminary peak load forecast for such LDA and Delivery Year. Notwithstanding the foregoing, any PRD Plan submitted and approved for the 2022/2023 Delivery Year may be withdrawn or modified no later than 30 days prior to the commencement of the Base Residual Auction. The Office of the

Interconnection shall revise such requests (as adjusted, to the extent a PRD Reservation Price is specified, for the results of the Third Incremental Auction) for additional Price Responsive Demand downward, in accordance with rules in the PJM Manuals, if the submitted requests (as adjusted) in the aggregate exceed the increase in the load forecast in the LDA modeled. The Office of the Interconnection shall advise the PRD Provider, following the Third Incremental Auction, of its acceptance of, or any downward adjustment to, the Nominal PRD Value based on its review of the PRD Plan and the results of the auction. Approval of the PRD Plan by the Office of the Interconnection shall establish a firm commitment by the PRD Provider to the specified Nominal PRD Value of Price Responsive Demand at each Zone (or sub-Zonal LDA, if applicable) during the relevant Delivery Year (subject to any PRD Reservation Price), and may not be uncommitted or replaced by any Capacity Resource. Although the PRD Plan may include reasonably supported forecasts and expectations concerning the development of Price Responsive Demand for a Delivery Year, the PRD Provider's commitment to a Nominal PRD Value for such Delivery Year shall not depend or be conditioned upon realization of such forecasts or expectations.

D. All submitted PRD Plans must comply with the requirements and criteria in the PJM Manuals for such plans, including assumptions and standards specified in the PJM Manuals for estimates of expected load levels (prior to 2022/2023 Delivery Year) and estimates of peak load contribution (for the 2022/2023 Delivery Year and subsequent Delivery Years) as described in paragraph C. The PRD Plan shall explain and justify the methods used to determine the Nominal PRD Value. All assumptions and relevant variables affecting the Nominal PRD Value must be clearly stated. The PRD Plan must include sufficient data to allow a third party to audit the procedures and verify the Nominal PRD Value. Any non-compliance with a Nominal PRD Value for a prior Delivery Year shall be identified and taken into account. In addition, each submitted PRD Plan must include:

(i) documentation, in the form specified in the PJM Manuals, that: (1) where the PRD Provider is a Load Serving Entity, the Relevant Electric Retail Regulatory Authority has provided any required approval (including conditional approval, but only if the Load Serving Entity asserts that all such conditions have been satisfied) of such Load Serving Entity's time-varying retail rate structure and, regardless of whether RERRA approval is required, that such rate structure adheres to PRD implementation standards specified in the PJM Manuals; and (2) where the PRD Provider is not a Load Serving Entity, such PRD Provider has in place contractual arrangements with the relevant end-use customers establishing a time-varying retail rate structure that conforms to any RERRA requirements, and adheres to PRD implementation standards specified in the PJM Manuals; in such cases, the PRD Provider shall provide the Office of the Interconnection copies of its applicable contracts with end-use customers (including any proposed contracts) within ten Business Days after a request for such contracts, or its PRD Plan shall be rejected;

(ii) prior to the 2022/2023 Delivery Year the expected peak load value that would apply, absent load reductions in response to price, to the end-use customer loads at a PRD Substation level, including applicable peak-load contribution data for such customers, to the extent available and otherwise at a Zonal (or sub-Zonal LDA if applicable) level. For the 2022/2023 Delivery Year and subsequent Delivery Years, estimates of Peak Load Contribution at a PRD Substation level, to the extent available and otherwise at a Zonal (or sub-Zonal LDA if applicable) level;

(iii) the Maximum Emergency Service Level (prior to the 2022/2023 Delivery Year) or Firm Service Levels (for the 2022/2023 Delivery Year and subsequent Delivery Years) of the identified load given the load's price-responsive characteristics, at a PRD Substation level if available and otherwise at a Zonal (or sub-Zonal LDA if applicable) level;

(iv) Price-consumption curves ("PRD Curves") at a PRD Substation level if available and otherwise at a Zonal (or sub-Zonal LDA if applicable) level that detail the base consumption level of the identified loads; and the decreasing consumption levels at increasing prices, provided that all identified load reductions must be capable of full implementation within 15 minutes of declaration of a Maximum Generation Emergency (prior to 2022/2023 Delivery Year) or Performance Assessment Interval (for the 2022/2023 Delivery Year and subsequent Delivery Years) by the Office of the Interconnection, and provided further that the specified prices may not exceed the maximum energy offer price cap under the PJM Tariff and Operating Agreement;

(v) the estimated Nominal PRD Value of the Price Responsive Demand at a PRD Substation level if available and otherwise at a Zonal (or sub-Zonal LDA if applicable) level;

(vi) specifications of equipment used to satisfy the advanced metering and Supervisory Control criteria for eligible Price Responsive Demand, including a timeline and milestones demonstrating that such equipment shall be available and operational for the start of the relevant Delivery Year. Such equipment shall comply with applicable RERRA requirements and shall be designed to meet all PRD requirements, including, without limitation, meter reading requirements and Supervisory Control requirements, specified in the PJM Manuals. The PRD Provider shall demonstrate in the PRD Plan that the Supervisory Control equipment enables an automated load response by Price Responsive Demand to the price trigger; provided, however, that the PRD Provider may request in the PRD Plan an exception to the automation requirement for any individual registered end-use customer that is located at a single site and that has Supervisory Control over processes by which load reduction would be accomplished; and provided further that nothing herein relieves such end-use customer of the obligation to respond within 15 minutes to declaration of a Maximum Generation Emergency (prior to 2022/2023 Delivery Year) or a Performance Assessment Interval (for the 2022/2023 Delivery Year and subsequent Delivery Years) in accordance with applicable PRD Curves. In addition to the above requirements and those in the PJM Manuals for metering equipment and associated data, metering equipment shall provide integrated hourly kWh values on an electric distribution company account basis and shall either meet the electric distribution company requirements for accuracy or have a maximum error of two percent over the full range of the metering equipment (including potential transformers and current transformers). The installed metering equipment must be that used for retail electric service; or metering equipment owned by the end-use customer or PRD Provider that is approved by PJM and either read electronically by PJM or read by the customer or PRD Provider and forwarded to PJM, in either case in accordance with requirements set forth in the PJM Manuals; and

(vii) any RPM Auction clearing price below which the PRD Provider does not choose to commit PRD ("PRD Reservation Price"), specifying the relevant auction, Zone (or sub-Zonal LDA if applicable), and, if applicable, a range of up to ten pairs of PRD commitment levels and associated minimum RPM Auction clearing prices; provided however that the Office of the

Interconnection may interpolate PRD commitment levels based on clearing prices between prices specified by the PRD Provider.

E. Each PRD Provider that commits Price Responsive Demand through an accepted PRD Plan must, no later than one day before the tenth Business Day prior to the start of the Delivery Year for which such PRD is committed, register with PJM, in the form and manner specified in the PJM Manuals, sufficient PRD-eligible load at a PRD Substation level to satisfy its Nominal PRD Value commitment. All information required in the PRD Plan to be at a PRD Substation level if available at the time of submission of the PRD Plan that was not provided at the time of submission of such plan must be provided with the registration. The PRD Provider shall also identify in the registration each individual end-use customer with a peak load contribution of 10 kW or greater included in such Price Responsive Demand, the peak load contribution, Maximum Emergency Service Level (prior to the 2022/2023 Delivery Year), and Firm Service Levels (for the 2022/2023 Delivery Year and subsequent Delivery Years) for such customers, the Load Serving Entity responsible for serving such customers, and the Load Serving Entities responsible for serving the end-use customers not identified on an individual basis. PJM shall provide notification of such PRD registrations to the applicable electric distribution company(ies) and load serving entity(ies). The PRD Provider shall maintain, and provide to the Office of the Interconnection upon request, an identification of all individual end-use customers with a peak load contribution of less than 10kW included in such Price Responsive Demand, and the peak load contribution, Maximum Emergency Service Level (prior to the 2022/2023 Delivery Year), and Firm Service Levels (for the 2022/2023 Delivery Year and subsequent Delivery Years) of such customers. The PRD Provider must maintain its PRD Substation-level registration of PRD-eligible load at the level of its Zonal (or sub-zonal LDA, if applicable) Nominal PRD Value commitment during each day of the Delivery Year for which such commitment was made. The PRD Provider may change the end-use customer registered to meet the PRD Provider's commitment during the Delivery Year, but such PRD Provider must always in the aggregate register sufficient Price Responsive Demand to meet or exceed the Zonal (or sub-Zonal LDA, if applicable) committed Nominal PRD Value level. A PRD Provider must timely notify the Office of the Interconnection, in accordance with the PJM Manuals, of all changes in PRD registrations. Such notification must remove from the PRD Provider's registration(s) any end-use customer load that no longer meets the eligibility criteria for PRD, effective as of the first day that such end-use customer load is no longer PRD-eligible.

F. Each PRD Provider that is a Load Serving Entity shall be required to identify its committed Price Responsive Demand as price-sensitive demand at a PRD Substation level in the Day-Ahead and Real-Time Energy Markets. Each PRD Provider that is not a Load Serving Entity shall be required to identify its committed Price Responsive Demand as price-sensitive demand at a PRD Substation level in the Real-Time Energy Market. The most recent PRD Curve submitted by the PRD Provider in its PRD Plan or PRD registration shall be used for such purpose unless and until changed by the PRD Provider in accordance with the market rules of the Office of the Interconnection, provided that any changes to PRD Curves must be consistent with the PRD Provider's commitment of Price Responsive Demand hereunder.

G. The Obligation Peak Load of a Load Serving Entity that serves end-users registered as Price Responsive Demand in any Zone shall be as determined in Schedule 8 to this Agreement; provided, however, that such Load Serving Entity shall receive, for each day that an approved Price Response Demand registration is effective and applicable to such LSE's load, a Price Responsive Demand Credit for such registration during the Delivery Year, against the Locational

Reliability Charge otherwise assessed upon such Load Serving Entity in such Zone for such day, determined as follows:

$$\text{LSE PRD Credit} = [(\text{Share of Zonal Nominal PRD Value committed in Base Residual Auction} * (\text{FZWNSP}/\text{FZPLDY}) * \text{Final Zonal RPM Scaling Factor} * \text{FPR} * \text{Final Zonal Capacity Price}) + (\text{Share of Zonal Nominal PRD Value committed in Third Incremental Auction} * (\text{FZWNSP}/\text{FZPLDY}) * \text{Final Zonal RPM Scaling Factor} * \text{FPR} * \text{Final Zonal Capacity Price} * \text{Third Incremental Auction Component of Final Zonal Capacity Price stated as a Percentage})].$$

For the 2022/2023 Delivery Year and subsequent Delivery Years, the factor equal to FZWNSP/FZPLDY is eliminated in the calculation of the LSE PRD Credit

Where:

Share of Zonal Nominal PRD Value Committed in Base Residual Auction = Nominal PRD Value for such registration/Total Zonal Nominal PRD Value of all Price Responsive Demand registered by the PRD Provider of such registration \* Zonal Nominal PRD Value committed in the Base Residual Auction by the PRD Provider of such registration .

Share of Zonal Nominal PRD Value Committed in Third Incremental Auction = Nominal PRD Value for such registration/Total Zonal Nominal PRD Value of all Price Responsive Demand registered by the PRD Provider of such registration \* Zonal Nominal PRD Value committed in the Third Incremental Auction by the PRD Provider of such registration.

FZPLDY = Final Zonal Peak Load Forecast for such Delivery Year; and

FZWNSP = Zonal Weather-Normalized Peak Load for the summer concluding prior to the commencement of such Delivery Year;

And where the PRD registration is associated with a sub-Zone, the Share of the Nominal PRD Value Committed in Base Residual Auction or Third Incremental Auction will be based on the Nominal PRD Values committed and registered in a sub-Zone. A Load Serving Entity will receive a LSE PRD Credit for each approved Price Responsive Demand registration that is effective and applicable to load served by such Load Serving Entity on a given day. The total daily credit to an LSE in a Zone shall be the sum of the credits received as a result of all approved registrations in the Zone for load served by such LSE on a given day.

H. A PRD Provider may transfer all or part of its PRD commitment for a Delivery Year in a Zone (or sub-Zonal LDA) to another PRD Provider for its use in the same Zone or sub-Zonal LDA, through notice of such transfer provided by both the transferor and transferee PRD Providers to the Office of the Interconnection in the form and manner specified in the PJM Manuals. From and after the effective date of such transfer, and to the extent of such transfer, the transferor PRD Provider shall be relieved of its PRD commitment and credit requirements, shall not be liable for PRD compliance charges, and shall not be entitled to a Price Responsive Demand Credit; and the transferee PRD Provider, to the extent of such transfer, shall assume such PRD commitment, credit



requirements, and obligation for compliance charges and, if it is a Load Serving Entity, shall be entitled to a Price Responsive Demand Credit.

I. Any PRD Provider that commits Price Responsive Demand and does not register and maintain registration of sufficient PRD-eligible load, (including, without limitation, failing to install or maintain the required advanced metering or Supervisory Control facilities) in a Zone (or sub-Zonal LDA, if applicable) to satisfy in full its Nominal PRD Value commitment in such Zone (or sub-Zonal LDA) on each day of the Delivery Year for which such commitment is made shall be assessed a compliance charge for each day that the registered Price Responsive Demand is less than the committed Nominal PRD Value. Such daily penalty shall equal:

$[MW \text{ Shortfall}] * [\text{Forecast Pool Requirement}] * [(\text{Weighted Final Zonal Capacity Price in } \$/\text{MW-day})$

$+ \text{higher of } (0.2 * \text{Weighted Final Zonal Capacity Price}) \text{ or } (\$20/\text{MW-day})]$

Where: MW Shortfall = Daily Nominal PRD Value committed in such PRD Provider's PRD Plan (including any permitted amendment to such plan) for the relevant Zone or sub-Zonal LDA – Daily Nominal PRD Value as a result of PRD registration for such Zone or sub-Zonal LDA; and

Weighted Final Zonal Capacity Price is the average of the Final Zonal Capacity Price and the price component of the Final Zonal Capacity Price attributable to the Third Incremental Auction, weighted by the Nominal PRD Values committed by such PRD Provider in connection with the Base Residual Auction and those committed by such PRD Provider in connection with the Third Incremental Auction.

The MW Shortfall shall not be reduced through replacement of the Price Responsive Demand by any Capacity Resource or Excess Commitment Credits, provided, however, that the PRD Provider may register additional PRD-eligible end-use customer load to satisfy its PRD commitment.

J. PRD Providers shall be responsible for verifying the performance of their PRD loads during each maximum emergency event (prior to the 2022/2023 Delivery Year) and Performance Assessment Interval (for the 2022/2023 Delivery Year and subsequent Delivery Years) declared by the Office of the Interconnection. PRD Providers shall demonstrate that the identified PRD loads performed in accordance with the PRD Curves submitted at a PRD Substation level in the PRD Plan or PRD registration; provided, however, prior to the 2022/2023 Delivery Year, the previously submitted Maximum Emergency Service Level (“MESL”) value shall be adjusted by a ratio equal to the amount by which the actual Zonal load during the declared event exceeded the PJM load forecast underlying the previously submitted MESL value. In accordance with procedures and deadlines specified in the PJM Manuals, the PRD Providers must submit actual customer load levels for all hours during the declared event and all other information reasonably required by the Office of the Interconnection to verify performance of the committed PRD loads.

K. Prior to the 2022/2023 Delivery Year, if the identified loads submitted for a Zone (or sub-Zonal LDA) by a PRD Provider exceed during any Emergency the aggregate MESL specified in all PRD registrations of such PRD Provider that have a PRD Curve specifying a price at or below the highest Real-time LMP recorded during such Emergency, the PRD Provider that committed such loads as Price Responsive Demand shall be assessed a compliance charge hereunder. The charge shall be based on the net performance during an Emergency of the loads that were identified as Price Responsive Demand for such Delivery Year in the PRD registrations submitted by such PRD Provider in each Zone (or sub-Zonal LDA, if applicable) and that specified a price at the

MESL that is at or below the highest Real-Time LMP recorded during such Emergency. The compliance charge hereunder shall equal:

$[MW \text{ Shortfall}] * [\text{Forecast Pool Requirement}] * [(\text{Weighted Final Zonal Capacity Price in } \$/\text{MW-day})$

$+ \text{higher of } (0.2 * \text{Final Zonal Capacity Price}) \text{ or } (\$20/\text{MW-day})] * 365 \text{ days}$

Where: MW Shortfall = [highest hourly integrated aggregate metered load for such PRD Provider's PRD load in the Zone or sub-Zonal LDA meeting the price condition specified above] – {(aggregate MESL for the Zone or sub-Zonal LDA) \* the higher of [1.0] or [(actual Zonal load – actual total PRD load in Zone) / (Final Zonal Peak Load Forecast – final Zonal Expected Peak Load Value of PRD in total for all PRD load in Zone meeting the price condition specified above)]}.

For purposes of the above provision, the MW Shortfall for any portion of the Emergency event that is less than a full clock hour shall be treated as a shortfall for a full clock hour unless either: (i) the load was reduced to the adjusted MESL level within 15 minutes of the emergency procedures notification, regardless of the response rate submitted, or (ii) the hourly integrated value of the load was at or below the adjusted MESL. Such MW shortfall shall not be reduced through replacement of the Price Responsive Demand by any Capacity Resource or Excess Commitment Credits; provided, however, that the performance and MW Shortfalls of all PRD-eligible load registered by the PRD Provider, including any additional or replacement load registered by such PRD Provider, provided that it meets the price condition specified above, shall be reflected in the calculation of the overall MW Shortfall. Any greater MW Shortfall during a subsequent Emergency for such Zone or sub-Zonal LDA during the same Delivery Year shall result in a further charge hereunder, limited to the additional increment of MW Shortfall. As appropriate, the MW Shortfall for non-compliance during an Emergency shall be adjusted downward to the extent such PRD Provider also was assessed a compliance penalty for failure to register sufficient PRD to satisfy its PRD commitment.

L. PRD Providers that register Price Responsive Demand shall be subject to test at least once per year to demonstrate the ability of the registered Price Responsive Demand to reduce to the specified Maximum Emergency Service Level prior to the 2022/2023 Delivery Year or the Firm Service Level for the 2022/2023 Delivery Year and subsequent Delivery Years, and such PRD Providers shall be assessed a compliance charge to the extent of failure by the registered Price Responsive Demand during such test to reduce to the relevant service level, in accordance with the following:

- (i)
  - (a) Prior to the 2022/2023 Delivery Year, if the Office of the Interconnection does not declare during the relevant Delivery Year a Maximum Generation Emergency that requires the registered PRD to reduce to the Maximum Emergency Service Level then such registered PRD must demonstrate that it was tested for a one-hour period during any hour when a Maximum Generation Emergency may be called during June through October or the following May of the relevant Delivery Year. If a Maximum Generation Emergency that requires the registered PRD to reduce to the Maximum Emergency Service Level is called during the relevant Delivery Year, then no compliance charges will be assessed hereunder.

(b) For the 2022/2023 Delivery Year ~~and subsequent Delivery Years~~, if the Office of the Interconnection does not declare an Emergency Action triggering a Performance Assessment Interval during the relevant Delivery Year or is not measured for compliance at a Performance Assessment Interval, then such registered PRD must demonstrate that it was tested for a one hour period between 10:00 AM EPT to 10:00 PM EPT during June through October or the following May of the relevant Delivery Year. If a PRD registration is measured for compliance for a Performance Assessment Interval in a Delivery Year, then no PRD Test Failure Charges will be assessed for such PRD registration.

(c) For the 2023/2024 Delivery Year and subsequent Delivery Years, if the registered PRD is not required to reduce the load for a Performance Assessment Interval during the relevant Delivery Year, then such registered PRD shall test for a two hour period between 11:00 EPT to 18:00 EPT on a weekday that is a non-NERC holiday during the relevant Delivery Year and in accordance with the following provisions. The date and time of such test shall be selected by the Office of the Interconnection and notice of such test shall be provided to the PRD Provider in accordance with the procedure described in this section L.ii(b). If a PRD registration is measured for compliance for a Performance Assessment Interval in a Delivery Year, then no PRD Test Failure Charges will be assessed for such PRD registration.

(ii)

(a) Prior to the 2023/2024 Delivery Year, aAll PRD registered in a Zone must be tested simultaneously except that, when less than 25 percent (by megawatts) of a PRD Provider's total PRD registered in a Zone fails a test, the PRD Provider may conduct a re-test limited to all registered PRD that failed the prior test, provided that such re-test must be at the same time of day and under approximately the same weather conditions as the prior test, and provided further that all affiliated registered PRD must test simultaneously, where affiliated means registered PRD that has any ability to shift load and that is owned or controlled by the same entity. If less than 25 percent of a PRD Provider's total PRD registered in a Zone fails the test and the PRD Provider chooses to conduct a retest, the PRD Provider may elect to maintain the performance compliance result for registered PRD achieved during the test if the PRD Provider: (1) notifies the Office of the Interconnection 48 hours prior to the re-test under this election; and (2) the PRD Provider retests affiliated registered PRD under this election as set forth in the PJM Manuals.

(b) For the 2023/2024 Delivery Year and subsequent Delivery Years, all PRD registered in a zone will be tested simultaneously for two hours. The Office of the Interconnection may, at its discretion, cancel a test and retest to ensure system reliability.

If less than 25 percent (by megawatts) of a PRD Provider's total PRD registered in a Zone fails a test, the PRD Provider may conduct re-tests limited to all registered PRD that failed the prior test, provided that such re-test must be at the same time of day and under approximately the same weather conditions as the prior test, and provided further that all

affiliated registered PRD must test simultaneously, where affiliated means registered PRD that has any ability to shift load and that is owned or controlled by the same entity. The PRD Provider may elect to maintain the performance compliance result for registered PRD achieved during the test if the PRD Provider: (1) notifies the Office of the Interconnection 48 hours prior to the re-test under this election; and (2) the PRD Provider retests affiliated registered PRD under this election as set forth in the PJM Manuals.

If 25 percent or more (by megawatts) of a PRD Provider's total PRD registered in a Zone fails the test the PRD Provider may request PJM to schedule a one-time retest limited to all registrations that failed the prior test, provided that all affiliated registrations must test simultaneously where affiliated means registered PRD that has any ability to shift load and that is owned or controlled by the same entity. The request must be made before the 46th day after the test. The Office of the Interconnection will select the date and time of the retest during the same season period (except if test was conducted in March in which case retest can be conducted in May) and notice is provided consistent with the following procedure.

(c) Notification of the initial Office of the Interconnection scheduled test will be provided as follows:

On the first business day of a week, PJM will provide notice of all zones to be tested during the following two week test window. The test window opens the first business day of the week following the notice. By 10:00 EPT the day before the test, the Office of the Interconnection will post on its website the test date. The Office of the Interconnection will also notify the PRD Providers the test date. On test date, PRD Providers will receive start time through web service communications and as defined in the PJM Manuals.

Notification of any scheduled retest by the Office of the Interconnection will be provided as follows:

By 10:00 EPT the day before the retest, the Office of the Interconnection will post the retest date on its website. PJM will also notify the PRD Providers the retest date. On retest date PRD Providers will receive start time through web service communications and as defined in the PJM Manuals.

(iii) A PRD Provider that registered PRD shall be assessed a PRD Test Failure Charge equal to the net PRD capability testing shortfall in a Zone during such test in the aggregate of all of such PRD Provider's registered PRD in such Zone times the PRD Test Failure Charge Rate. Prior to the 2022/2023 Delivery Year, the net capability testing shortfall in such Zone shall be the following megawatt quantity, converted to an Unforced Capacity basis using the applicable Forecast Pool Requirement:

MW Shortfall = [hourly integrated aggregate metered load for such PRD Provider's PRD load in the Zone or sub-Zonal LDA] – {(aggregate MESL for the Zone or sub-Zonal LDA) \* the higher of [1.0] or [(actual Zonal load – actual total PRD load in Zone) / (Final Zonal Peak Load Forecast – final Zonal Expected Peak Load Value of PRD in total for all PRD load in Zone)]}.

The net PRD capability testing shortfall in such Zone shall be reduced by the PRD Provider's summer daily average of the MW shortfalls determined for compliance charge purposes under section I of this Schedule 6.1 in such Zone for such PRD Provider's registered PRD.

For the 2022/2023 Delivery Year and subsequent Delivery Years, the MW testing shortfall for a PRD registration is equal to the nominal load reduction value of such registration, capped at the daily Nominal PRD Value committed by such registration on the day of the test, minus the actual hourly load reduction for such registration. The test compliance results of the PRD Provider's registrations in a Zone that were expected to test are aggregated to determine a PRD Provider's net zonal testing shortfall.

(iv) The PRD Test Failure Charge Rate shall equal such PRD Provider's Weighted Final Zonal Capacity Price in such Zone plus the greater of (0.20 times the Weighted Final Zonal Capacity Price in such Zone or \$20/MW-day) times the number of days in the Delivery Year, where the Weighted Final Zonal Capacity Price is the average of the Final Zonal Capacity Price and the price component of the Final Zonal Capacity Price attributable to the Third Incremental Auction, weighted by the Nominal PRD Values committed by such PRD Provider in connection with the Base Residual Auction and those committed by such PRD Provider in connection with the Third Incremental Auction.

M. The revenue collected from assessment of the charges assessed under subsections I, K, and L of this Schedule 6.1 shall be distributed on a pro-rata basis to all entities that committed Capacity Resources in the RPM Auctions for the Delivery Year for which the compliance charge is assessed, pro rata based on each such entity's revenues from Capacity Market Clearing Prices in such auctions, net of any compliance charges incurred by such entity.

N. For the 2022/2023 Delivery Year and subsequent Delivery Years, a PRD Provider is subject to a Non-Performance Assessment in accordance with the PJM Tariff, Attachment DD, section 10A. Compliance is measured for a PRD registration upon declaration of a Performance Assessment Interval in same sub-Zone/Zone of such PRD registration and when the PRD Curve associated with such registration in the PJM Real-time Energy Market has a price point at or below the Real-time LMP recorded during the Performance Assessment Interval. A PRD registration with an approved exception to the automation requirement will not have compliance measured during Performance Assessment Intervals that fall within the 15 minute response allowance. The actual load reduction provided by the registration for the Performance Assessment Interval is calculated as the registration's peak load contribution minus (the metered load multiplied by the loss factor). A load reduction will only be recognized if metered load multiplied by the loss factor is less than the peak load contribution. When five minute revenue meter data is not available to determine compliance of a PRD registration for a Performance Assessment Interval, the actual load reduction for a Performance Assessment Interval is calculated as the actual hourly load reduction for the hour ending that includes the Performance Assessment Interval(s) multiplied (twelve divided by the number of five minute intervals the PRD registration was to be measured for compliance). The actual load reduction for a registration for a Performance Assessment Interval is capped at the peak load contribution of the registration. If the PRD Provider fails to submit actual metered data for the registration for all

hours during the day of a Performance Assessment Interval, the actual load reduction for such registration will be equal to zero MW.

# Attachment B

PJM Open Access Transmission Tariff,  
PJM Operating Agreement and  
PJM Reliability Assurance Agreement

(Clean Format)

Section(s) of the  
PJM Open Access Transmission Tariff  
(Clean Format)



## 8.8 Market Settlements

Payment for reducing load is based on the actual kWh relief provided plus the adjustment for losses, subject to the Reporting and Compliance provisions below. The magnitude of capacity relief provided by Full Program Option participants shall be the amount determined in accordance with the Reporting and Compliance provisions below. The magnitude of relief provided by Energy Only Option participants, and the magnitude of energy relief provided by Full Program Option participants, may be less than, equal to, or greater than the kW amount declared on the Emergency or Pre-Emergency registration. Compensation will be provided for reductions in energy consumption during emergency events, tests and associated retest(s), where applicable by Full Program Option participants and Energy Only Option participants regardless of whether the participant's load during the event exceeds its peak load contribution for the applicable Delivery Year.

PJM Settlement pays the applicable LMP to the PJM Member that nominates the load. Payment will be equal to the measured energy load reduction adjusted for losses times the applicable LMP. The measured energy load reduction for locations with approved Economic Load Response registrations prior to a Load Management Event that have an economic CBL different than the maximum base load as defined in the PJM Manuals will use the associated economic CBL to determine the energy load reduction unless the locations on the Emergency Load Response registration are not the same locations as those included on the Economic Load Response registration. If, at the time that a Load Management Event or emergency event is initiated by PJM, an end-use customer is already responding economically (i.e., pursuant to the Economic Load Response rules) and economic CBL is based on Symmetric Additive Adjustment, then the CBL calculated based on the Symmetric Additive Adjustment period prior to the economic event will be used. Locations that do not have an approved Economic Load Response registration prior to a Load Management Event will use the Customer Baseline Load as defined in section 3.3A.2 and associated Symmetric Additive Adjustment as defined in section 3.3A.2.01 of this schedule unless an alternative CBL is approved pursuant to section 3.3A.2.01 of this schedule as the CBL to determine the energy load reduction.

If, however, the sum of the hourly energy payments to a Curtailment Service Provider with a Demand Resource Registration dispatched by PJM for actual, achieved reductions for an emergency event is not greater than or equal to the offer value (i.e. Minimum Dispatch Price and shut down costs) then the Curtailment Service Provider will be made whole up to the offer value for its actual, achieved reductions for the Demand Resource Registration.

Locations on Economic Load Response registrations dispatched in the Real-time Energy Market or cleared in the Day-ahead Energy Market that are also included on an Emergency Load Response and Pre-Emergency Load Response registration as Full Program Option, and that have also been dispatched as part of an emergency event for the same hour (i.e., have an "overlapping dispatch hour") will be compensated for energy based on emergency energy settlement and cost allocation rules as set forth in this section and in the PJM Manuals. Overlapping dispatch hours will use shutdown costs based on what was considered for the economic event, and no balancing Operating Reserve charges will be assessed for deviations from real-time dispatch amounts or from cleared day-ahead commitments. To avoid duplicative energy payments, overlapping dispatch hours for an aggregate registration (i.e., multiple locations on the same registration) or

dispatch groups where locations on the Emergency Load Response and Pre-Emergency Load Response registration are not the same locations as those on the Economic Load Response registration will have hourly economic energy load reduction and/or hourly emergency energy load reduction prorated based on load reduction capability provided by the Curtailment Service Provider for the locations.

The Curtailment Service Provider will only submit energy settlements for Load Management Events that occur outside of the specific availability period defined in the Reliability Assurance Agreement for each Demand Resource type if the Curtailment Service Provider has confirmed that the customers on the registration did take action to reduce load or the registration reflects the entire group of mass market customers for which an energy settlement will either be submitted for all or none of the mass market customers, as approved by PJM. The Curtailment Service Provider will only submit energy settlements for tests and for each registration for Load Management Events that occur during the product specific availability period as defined for each product in the Reliability Assurance Agreement if the Curtailment Service Provider also provides associated load data for each registration in order to calculate that registration's capacity compliance.

Full Program Option participants that fail to provide a load reduction (as measured as set forth in the Reporting and Compliance provisions below) when dispatched by PJM shall be assessed penalties and/or charges as specified in Tariff, Attachment DD and the Reliability Assurance Agreement, as applicable.

During emergency conditions, costs for emergency purchases in excess of LMP are allocated among PJM Market Buyers in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour in the Real-time Energy Market compared to the Day-ahead Energy Market. Consistent with this pricing methodology, all charges under the Emergency Load Response and Pre-Emergency Load Response Program are allocated to purchasers of energy, in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour from day-ahead to real-time.

The cost of payments for Emergency Load Response and Pre-Emergency Load Response energy settlements for tests, shall be recovered from Market Participants on a ratio-share basis based on their real-time exports from the PJM Region and from Load Serving Entities on ratio-share basis based on their real-time loads in each Zone for that month where the tests were conducted, with the ratio shares determined as follows:

The ratio share for LSE  $i$  in zone  $z$  shall be  $RTL_{iz}/(RTL + X)$   
and the ratio share for party  $j$  shall be  $X_j/(RTL + X)$ .

Where:

RTL is the total real time load in all zones where Load Management was tested;  
RTL<sub>iz</sub> is the real-time load for LSE  $i$  in zone  $z$ ;  
 $X$  is the total export quantity from PJM in that hour; and  
 $X_j$  is the export quantity by party  $j$  from PJM.

Emergency Load Response and Pre-Emergency Load Response Program charges and credits will appear on the PJM Members monthly bill, as described in the *PJM Manual for Operating Agreement Accounting and the PJM Manual for Billing*.

## 8.9 Reporting and Compliance

Actual load reductions of Energy Only Option emergency registrations will be added back for the purpose of peak load calculations for capacity for the following Delivery Year.

Actual Emergency Load Response, Pre-Emergency Load Response and Economic Load Response load reductions for Demand Resource Registrations in the Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option which occur during a registration's product-type required availability window as set forth in PJM Reliability Assurance Agreement, Tariff and Manuals or which occur outside the availability window if such registration received Bonus Performance for Performance Assessment Interval(s) or responded to economic event will be added back for the purpose of calculating peak load for capacity for the following Delivery Year, as set forth in the PJM Manuals and consistent with the load response recognized for capacity compliance as set forth in the Reporting and Compliance provisions below. Capacity Only Option registrations are Full Program Option registrations that do not receive an energy payment for load reductions during a pre-emergency or emergency event.

Actual load reductions of Demand Resource Registrations in Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option used to determine Load Management Event and test capacity compliance for Firm Service Level and Guaranteed Load Drop end-use customers shall be equal to the load reduction provided to the electric distribution company as follows and in accordance with the PJM Manuals:

- i) Guaranteed Load Drop compliance will be based on:
  - a. the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or there was not a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF. Calculations are represented by:

Summer: Minimum of  $\{(comparison\ load - Load) * LF, PLC - (Load * LF)\}$

Non-summer: Minimum of  $\{(comparison\ load - Load) * LF, (WPL * ZWWAF * LF) - (Load * LF)\}$

- b. Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be

developed from the guidelines in the PJM Manuals, and note which method was employed.

c. Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:

- ◆ Comparable Day
- ◆ Same Day
- ◆ Customer Baseline
- ◆ Regression Analysis
- ◆ Generation

Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

ii) Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year) - End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(PLC) - (Load * LF)$$

Winter (November through April of a Delivery Year)– End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

The capacity compliance of Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Full Program Option, as determined in accordance with these Reporting and Compliance provisions, shall not affect energy payments to such resources for load reductions during an emergency event, as provided in the Market Settlements provisions above and Tariff, Attachment DD.

PJM will submit any required reports to FERC on behalf of the Emergency Load Response and Pre-Emergency Load Response Program participants. PJM will also post this document, as well as any other program-related documentation on the PJM website.

PJM will post on its website a report of demand response activity, and will provide a summary thereof to the PJM Markets and Reliability Committee on an annual basis.

As PJM receives evidence from the electric distribution companies pursuant to section 1.5A.3 of PJM's Economic Load Response Program, PJM will post on its website a list of those Relevant Electric Retail Regulatory Authorities that the electric distribution companies assert prohibit or condition retail participation in PJM's Emergency Load Response and Pre-Emergency Load Response Program together with a corresponding reference to the Relevant Electric Retail Regulatory Authority evidence that is provided to PJM by the electric distribution companies.

## 11A DEMAND RESOURCES TEST FAILURE CHARGE

a) Beginning with the Delivery Year that commences on June 1, 2009, Capacity Market Sellers that commit Demand Resources may be charged to the extent their committed resources fail performance tests, as set forth herein.

b)

- (i) For Demand Resources not committed as Capacity Performance Resources for Delivery Years through May 31, 2018:

For Limited Demand Resources: If a registration for a Limited Demand Resource committed by a Capacity Market Seller is not dispatched by the Office of the Interconnection for a Load Management event prior to August 15 of the relevant Delivery Year, then such registration must demonstrate that it was tested as described below in (iii), in a zone for a one-hour period during any hour when a PJM Load Management event may be called between June 1 and September 30, inclusive. If a registration for a Limited Demand Resource committed by a Capacity Market Seller is dispatched by the Office of the Interconnection for a PJM Load Management event in a zone between August 16 and September 30, no test will be required. If a registration for a Limited Demand Resource committed by a Capacity Market Seller is dispatched by the Office of Interconnection for a PJM Load Management event in a subzone between June 1 and September 30 of the 2012/2013 and 2013/2014 Delivery Years, and such registration performs at or above the nominated amount of capacity on the registration, no test will be required and no Demand Resources Test Failure Charges will be assessed for such registrations. If a registration for a Limited Demand Resource committed by a Capacity Market Seller is dispatched by the Office of the Interconnection for a PJM Load Management event in a zone between June 1 and September 30, inclusive, then Demand Resources Test Failure Charges will not be assessed.

For Annual Demand Resources: if an Annual Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event in a Delivery Year, then the Annual Demand Resource registration committed by a Capacity Market Seller must demonstrate that the Annual Demand Resource registration committed in a zone was tested as described below in (iii), for a one-hour period during any hour when a PJM Load Management event may be called during June through October or the following May of the relevant Delivery Year. If an Annual Demand Resource registration is dispatched by the Office of the Interconnection for a Load

Management event during the Delivery Year, then no test will be required.

For Extended Summer Demand Resources: if an Extended Summer Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event during June through October or the following May, then the Extended Summer Demand Resource registration committed by a Capacity Market Seller must demonstrate that the Extended Summer Demand Resource registration was tested as described below in (iii), for a one-hour period during any hour when a PJM Load Management event may be called during June through October or the following May of the relevant Delivery Year.

- (ii) For Demand Resources committed as Capacity Performance Resources for the 2016/2017 and 2017/2018 Delivery Years and for all Demand Resources for the 2018/2019 Delivery Year through the 2022/2023 Delivery Year:

For Base Capacity Demand Resources: if an Base Capacity Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event during June through September, then the Base Capacity Demand Resource registration committed by a Capacity Market Seller must demonstrate that the Base Capacity Demand Resource registration was tested as described below in (iii), for a one-hour period during any hour when a PJM Load Management event may be called during June through September of the relevant Delivery Year.

For Demand Resources that commit as Capacity Performance Resources: if a Demand Resource that is a Capacity Performance Resource registration is not dispatched by the Office of the Interconnection for a Load Management event in a Delivery Year, then that Demand Resource registration committed by a Capacity Market Seller must demonstrate that that Demand Resource registration committed in a zone was tested as described below in (iii), for a one-hour period during any hour when a PJM Load Management event may be called during June through October or the following May of the relevant Delivery Year. If an Annual Demand Resource registration is dispatched by the Office of the Interconnection for a Load Management event during the Delivery Year, then no test will be required.

For Summer-Period Demand Resources: if a Summer-Period Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event during June through October or the following May of the Delivery Year, then the



registration committed by a Capacity Market Seller must demonstrate that it was tested as described below in (iii), for a one-hour period during any hour when a PJM Load Management event may be called during June through October or the following May of the relevant Delivery Year.

All registrations in a zone required to test must be tested simultaneously for each product except that, when less than 25 percent (by megawatts) of a provider's Demand Resources in a zone fail a test, the provider may conduct a re-test limited to all registrations that failed to meet their seasonal nominated ICAP in the prior test, provided that such re-test must be at the same time of day and under approximately the same weather conditions as the prior test, and provided further that all affiliated registrations must test simultaneously, where affiliated means registrations that have any ability to shift load and are owned or controlled by the same entity. If less than 25 percent of resources fail the test and the provider chooses to conduct a retest, the provider may elect to maintain the performance compliance result for registration(s) achieved during the test if provider: (1) notifies the Office of the Interconnection 48 hours prior to the retest under this election; and (2) the provider retests affiliated registrations under this election as set forth in the PJM Manual.

- (iii) For Demand Resources committed for the 2023/2024 Delivery Year and subsequent Delivery Years:
  - A. For Annual Demand Resources: if an Annual Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event in a Delivery Year, then the registration committed by a Capacity Market Seller in a zone shall be tested as described below in section iii(c), for a two-hour period between the hours of 11:00 EPT and 18:00 EPT of a non-NERC holiday weekday during June through October or November through March of the relevant Delivery Year, where date and time are selected by the Office of the Interconnection and notice is provided consistent with the procedure described below in section iii(d). If an Annual Demand Resource registration is dispatched by the Office of the Interconnection for a Load Management event during the Delivery Year, then no test will be required.
  - B. For Summer-Period Demand Resources: if a Summer-Period Demand Resource registration is not dispatched by the Office of the Interconnection for a Load Management event during June through October or the following May of the Delivery Year, then the registration committed by a Capacity

Market Seller must demonstrate that it was tested as described below in section iii(c), for a two-hour period between the hours of 11:00 EPT and 18:00 EPT of a non-NERC holiday weekday, during June through October of the relevant Delivery Year, where date and time are selected by the Office of the Interconnection and notice is provided consistent with the procedure described below.

- C. All registrations in a zone will be tested simultaneously for two hours for each product. Registration performance will be calculated as the two hour average reduction. The Office of the Interconnection may, at its discretion, cancel a test and retest on an event day to ensure system reliability.

If less than 25 percent (by megawatts) of a Curtailment Service Provider's total Demand Resources in a zone fail the test, the Curtailment Service Provider may conduct re-tests limited to all registrations that failed to meet their seasonal nominated ICAP in the prior test, provided that such re-test(s) must be during the same season period (except if test was conducted in March in which case retest can be conducted in May), at the same time of day and under approximately the same weather conditions as the prior test, and provided further that all affiliated registrations must test simultaneously, where affiliated means registrations that have any ability to shift load and are owned or controlled by the same entity. If less than 25 percent of resources fail the test and the Curtailment Service Provider chooses to conduct a retest, the Curtailment Service Provider may elect to maintain the performance compliance result for the registration(s) that achieved during the test if Curtailment Service Provider: (1) notifies the Office of the Interconnection 48 hours prior to the retest under this election; and (2) the Curtailment Service Provider retests affiliated registrations under this election as set forth in the PJM Manual.

If 25 percent or more (by megawatts) of a Curtailment Service Provider's Demand Resources fail the test, the Curtailment Service Provider may request the Office of Interconnection to schedule a one-time retest limited to all registrations that failed to meet their seasonal nominated ICAP in the prior test, provided that all affiliated registrations must test simultaneously. Affiliated means registrations that have any ability to shift load and are owned or controlled by the same entity. The request must be made before the 46th day after the test. The Office of the Interconnection will select the date and time of the retest during the same season period (except if test

was conducted in March in which case retest may be conducted in May) and notice is provided consistent with the procedure described below.

D. Notification of the initial Office of the Interconnection scheduled test will be provided based on the following procedure. On the first business day of a week, PJM will provide notice of all zones to be tested during the following two week test window. The test window opens the first business day of the week following the notice. By 10:00 EPT the day before the test, the Office of the Interconnection will post on its website the test date. The Office of the Interconnection will also notify the Curtailment Service Providers of the test date. On the test date, Curtailment Service Providers will be notified of start time of test through the same notification protocol used for an event and as described in the PJM Manuals.

Notification of any scheduled retest by the Office of the Interconnection will be provided based on the following procedure. By 10:00 EPT the day before the retest, the Office of the Interconnection will post the retest date on its website. PJM will also notify the Curtailment Service Providers the retest date. On the retest date, Curtailment Service Providers will be notified of start time of retest through the same notification protocol used for an event and as described in the PJM Manuals.

c) a Capacity Market Seller that committed Demand Resources shall be assessed a Demand Resources Test Failure Charge equal to the net capability testing shortfall for such products tested in a Zone during such test in the aggregate of all of such Seller's Demand Resources tested in such Zone times the Demand Resources Test Failure Charge Rate. The net capability testing shortfall in such Zone shall be the following megawatt quantity, converted to an Unforced Capacity basis using the applicable DR Factor and Forecast Pool Requirement: (i) the summer daily average of the megawatts of load reduction capability committed by such seller in such Zone for such product(s) tested minus (ii) the megawatts of load reduction actually provided by all such Demand Resources in such Zone during such test. The net capability testing shortfall in such Zone for such product(s) tested shall be reduced by the Curtailment Service Provider's summer daily average of the Capacity Resource deficiency shortfalls, determined pursuant to section 8 of Attachment DD of this Tariff, in such Zone for all of the Curtailment Service Provider's committed Demand Resources that are of the same product(s) tested.

d) the Demand Resources Test Failure Charge Rate shall equal such Seller's Weighted Daily Revenue Rate in such Zone for the product(s) tested plus the greater of (0.20

times the Weighted Daily Revenue Rate in such Zone for the product(s) tested or \$20/MW-day). The Daily Demand Resources Test Failure Charge in a zone for the product(s) tested shall be equal to the net capability testing shortfall in such Zone for such product(s) tested times the Demand Resources Test Failure Charge Rate. Such charge shall be assessed daily and charged monthly (or otherwise in accordance with customary PJM billing practices in effect at the time); provided, however, that a lump sum payment may be required to reflect amounts due, as a result of a test failure, from the start of the Delivery Year to the day that charges are reflected in regular billing.

e) revenues collected from assessment of Demand Resources Test Failure Charges shall be distributed to Load Serving Entities that were charged a Locational Reliability Charge for the Delivery Year for which the Demand Resources Test Failure Charge was assessed, pro-rata based on such Load Serving Entities' Daily Unforced Capacity Obligations.

## ATTACHMENT DD-1

Preface: The provisions of this Attachment incorporate into the Tariff for ease of reference the provisions of Schedule 6 of the Reliability Assurance Agreement among Load Serving Entities in the PJM Region. As a result, this Attachment will be modified, subject to FERC approval, so that the terms and conditions set forth herein remain consistent with the corresponding terms and conditions of RAA, Schedule 6. Capitalized terms used herein that are not otherwise defined in Tariff, Attachment DD or elsewhere in this Tariff have the meaning set forth in the RAA.

### PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of two categories, i.e., Guaranteed Load Drop or Firm Service Level, as further specified in section G below and the PJM Manuals. Qualified Demand Resources may be provided by a Curtailment Service Provider, notwithstanding that such Curtailment Service Provider is not a Party to this Agreement. Such Curtailment Service Providers must satisfy the requirements hereof and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and section F hereof, as applicable, the Office of the Interconnection of the Demand Resource Registration that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the Demand Resource Registration is linked to a Limited Demand Resource, an Extended Summer Demand Resource, a Base Capacity Demand Resource, a Summer-Period Demand Resource or an Annual Demand Resource.

2. A Demand Resource Registration must achieve its full load reduction within the following time period:

- (a) For the 2015/2016 Delivery Year and subsequent Delivery Years, a Demand Resource Registration must be able to fully respond to a Load Management Event within 30 minutes of notification from the Office of the Interconnection. This default 30 minute prior notification shall apply unless a Curtailment Service Provider obtains an exception from the Office of the Interconnection due to physical operational limitations that prevent the Demand Resource Registration from reducing load within that timeframe. In such case, the Curtailment Service Provider

shall submit a request for an exception to the 30 minute prior notification requirement to the Office of the Interconnection, at the time the Registration Form for that Demand Resource Registration is submitted in accordance with Tariff, Attachment K-Appendix. The only alternative notification times that the Office of Interconnection will permit, upon approval of an exception request, are 60 minutes and 120 minutes prior to a Load Management Event. The Curtailment Service Provider shall indicate in writing, in the appropriate application, that it seeks an exception to permit a prior notification time of 60 minutes or 120 minutes, and the reason(s) for the requested exception. A Curtailment Service Provider shall not submit a request for an exception to the default 30 minute notification period unless it has done its due diligence to confirm that the Demand Resource Registration is physically incapable of responding within that timeframe based on one or more of the reasons set forth below and as may be further defined in the PJM Manuals and has obtained detailed data and documentation to support this determination.

In order to establish that a Demand Resource Registration is reasonably expected to be physically unable to reduce load in that timeframe, the Curtailment Service Provider that submitted the Demand Resource Registration must demonstrate that:

- (i) The manufacturing processes for the Demand Resource Registration require gradual reduction to avoid damaging major industrial equipment used in the manufacturing process, or damage to the product generated or feedstock used in the manufacturing process;
- (ii) Transfer of load to back-up generation requires time-intensive manual process taking more than 30 minutes;
- (iii) On-site safety concerns prevent location from implementing reduction plan in less than 30 minutes; or,
- (iv) The Demand Resource Registration is comprised of mass market residential customers or Small Commercial Customers which collectively cannot be notified of a Load Management Event within a 30-minute timeframe due to unavoidable communications latency, in which case the requested notification time shall be no longer than 120 minutes.

The Office of the Interconnection may request data and documentation from the Curtailment Service Provider and such Curtailment Service Provider shall provide to the Office of the Interconnection within three (3) Business Days of a request therefor, a copy of all of the data and documentation supporting the exception request. Failure to provide a timely response to such request shall cause the exception to terminate the following Operating Day.

At its sole option and discretion, the Office of the Interconnection may review the data and documentation provided by the Curtailment Service Provider to determine if the Demand Resource Registration has met one or more of the criteria above. The Office of the Interconnection will notify the Curtailment Service Provider in writing of its determination by no later than ten (10) Business Days after receipt of the data and documentation.

The Curtailment Service Provider shall provide written notification to the Office of the Interconnection of a material change to the facts that supported its exception request within three (3) Business Days of becoming aware of such material change in facts, and, if the Office of Interconnection determines that the physical limitation criteria above are no longer being met, the Demand Resource Registration shall be subject to the default notification period of 30 minutes immediately upon such determination.

3. The initiation of load reduction, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered a pre-emergency or emergency action and must be implementable prior to a voltage reduction.

5. A Curtailment Service Provider intending to offer for sale or designate for self-supply, a Demand Resource in any RPM Auction, or intending to include a Demand Resource in any FRR Capacity Plan must demonstrate, to PJM's satisfaction, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Curtailment Service Provider shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in RAA, Schedule 6, section A-1; RAA, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals, no later than 15 Business Days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included. PJM may verify the Curtailment Service Provider's adherence to the Demand Resource Sell Offer Plan at any time. A Curtailment Service Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be linked to registrations participating in the Full Program Option or Capacity Only Option of the Emergency Load Response and Pre-Emergency Load Response Program and thus available for dispatch during PJM-declared pre-emergency events and emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered through

Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the Demand Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

(i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:

- method(s) of achieving load reduction at customer site(s);
- equipment to be controlled or installed at customer site(s), if any;
- plan and ability to acquire customers;
- types of customer targeted;
- support of market potential and market share for the target customer base, with adjustments for Existing Demand



Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers; and

- assumptions regarding regulatory approval of program(s), if applicable.

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known), customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current

(at time of plan submission) Delivery Year and the two preceding Delivery Years; and

- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;
- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and
- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the total Nominated DR Value (for both Existing Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.

As set forth in the form provided in the PJM Manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 Business Days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 Business Days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by any of the Demand Resource Providers, unless a Demand Resource Provider provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 Business Days prior to the subject RPM Auction. If an end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 Business Days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

B. The Unforced Capacity value of a Demand Resource will be determined as:

for the Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the product of the Nominated Value of the Demand Resource, times the DR Factor, times the Forecast Pool Requirement, and for the 2018/2019 Delivery

Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the product of the Nominated Value of the Demand Resource times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

- C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Tariff, Attachment DD. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Curtailment Service Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Tariff, Attachment DD to the extent it fails to provide the resource in such location consistent with its cleared offer.
- D. The Party, Electric Distributor, or Curtailment Service Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.
- E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K hereof and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Tariff, Attachment DD.
- F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.

G. PJM measures Demand Resource Registrations in the following ways:

Firm Service Level (FSL) – Load management achieved by an end-use customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Curtailment Service Provider’s market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by an end-use customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Curtailment Service Provider’s market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

H. Each Curtailment Service Provider must satisfy (or contract with another LSE, Curtailment Service Provider, or electric distribution company to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;
- Supplemental status reports, detailing Demand Resources available, as requested by PJM;
- Entry of customer-specific Demand Resource Registration information, for planning and verification purposes, into the designated PJM electronic system.
- Customer-specific compliance and verification information for each Load Management event or test, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.
- Load drop estimates for all Load Management events and test events, prepared in accordance with the PJM Manuals.

I. The Nominated Values (summer, winter or annual) for each Demand Resource Registration shall be determined consistent with the process described below.

The summer Nominated Value for Firm Service Level customer(s) on a registration will be based on the peak load contribution for the customer(s), as typically determined by the 5CP methodology utilized by the electric distribution company to determine ICAP obligation values. The summer Nominated Value for a registration shall equal the total peak load contribution for the customers on the registration minus the summer Firm Service Level multiplied by the loss factor. The winter Nominated Value for Firm Service Level customer(s) on a registration shall equal the total Winter Peak Load for customers on the registration multiplied by Zonal Winter Weather Adjustment Factor minus winter Firm Service level and then the result is multiplied by the loss factor. The annual Nominated Value for or Firm Service Level customer(s) on a registration shall equal the lesser of i)

summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

The summer Nominated Value for a Guaranteed Load Drop customer on a registration shall equal the summer guaranteed load drop amount, adjusted for system losses and shall not exceed the customer's Peak Load Contribution, as established by the customer's contract with the Curtailment Service Provider. The winter Nominated Value for a Guaranteed Load Drop customer on a registration shall be the winter guaranteed load drop amount, adjusted for system losses, and shall not exceed the customer's Winter Peak Load multiplied by Zonal Winter Weather Adjustment Factor multiplied by the loss factor, as established by the customer's contract with the Curtailment Service Provider. The annual Nominated Value for a Guaranteed Load Drop customer on a registration shall be the lesser of the i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

Customer-specific Demand Resource Registration information (EDC account number, peak load contribution, Winter Peak Load, notification period, etc.) will be entered into the designated PJM electronic system to establish nominated values. Each Demand Resource Registration should be linked to a Demand Resource. Additional data may be required, as defined in sections J and K and the PJM Manuals.

- J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource Registration information, to verify the amount of load management available and to set a summer, winter, or annual Nominated Value. Data is provided by both the zone EDC and the Curtailment Service Provider in the designated PJM electronic system, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), Winter Peak Load, contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for which such Demand Resource Registration is effective. Curtailment Service Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an "unrestricted" peak for a zone, based on information provided by the Curtailment Service Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

The daily Nominated Value for the Delivery Year for a Limited Demand Resource, Extended Summer Demand Resource, Base Capacity Demand Resource, and Annual Demand Resource without a Capacity Performance commitment shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource. For the 2017/2018 and 2018/2019 Delivery Years, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the sum of the annual Nominated Values of the registrations linked to such Demand Resource. For the 2019/2020 Delivery Year, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall

equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource. Effective with the 2020/2021 Delivery Year, the daily Nominated Value of a Demand Resource with a Capacity Performance commitment (which may consist of an Annual Demand Resource with a Capacity Performance commitment and/or Summer Period Demand Resource with a Capacity Performance commitment) shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource for the summer period of June through October and May of the Delivery Year, and shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource for the non-summer period of November through April of the Delivery Year.

- K. Compliance is the process utilized to review a Curtailment Service Provider’s performance during Load Management events and tests. Compliance will be established for each Provider on an event specific basis for the Curtailment Service Provider’s Demand Resource Registrations dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Curtailment Service Providers are responsible for the submittal of compliance information to PJM for each Load Management event and test during the compliance period.

Compliance is measured for Market Participant Bonus Performance, as applicable, and Non-Performance Charges. Non-Performance Charges are assessed for the defined obligation period of each Demand Resource as defined in RAA, Article 1, subject to the following requirements:

Compliance is checked on an individual customer basis for Firm Service Level, by comparing actual load during the event to the firm service level. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Curtailment Service Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year)- End use customer’s current Delivery Year peak load contribution (“PLC”) minus the metered load (“Load”) multiplied by the loss factor (“LF”). The calculation is represented by:

(PLC) - (Load \*LF)

Winter (November through April of a Delivery Year)- End use customer’s Winter Peak Load (“WPL”) multiplied by Zonal Winter Weather Adjustment Factor

("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

Compliance is checked on an individual customer basis for Guaranteed Load Drop. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Guaranteed Load Drop compliance will be based on:

- (i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or there was not a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF.
- (ii) Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.
- (iii) Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

Load reduction compliance is averaged over the Load Management Event for a Demand Resource Registration linked to a Limited Demand Resource, Extended Summer Demand Resource, or Annual Demand Resource without a Capacity Performance commitment or determined on an hourly basis for a Demand Resource Registration linked to a Base Capacity Demand Resource or Annual Demand Resource with a Capacity Performance commitment, for each FSL and GLD customer dispatched by the Office of the Interconnection for at least 30 minutes of the clock hour (i.e., "partial dispatch compliance hour"). The registered capacity commitment for a Demand Resource Registration without a Base or Capacity Performance commitment for the partial dispatch compliance hour will be prorated based on the number of minutes dispatched during the clock hour and as defined in the Manuals. Curtailment Service Provider may submit 1 minute load data for use in capacity compliance calculations for partial dispatch compliance hours subject to PJM approval and in accordance with the PJM Manuals where: (a) metering meets all Tariff and Manual requirements, (b) 1 minute load data shall be submitted to PJM for all



locations on the registration, and (c) 1 minute load data measures energy consumption over the minute. The registered capacity commitment for a Demand Resource Registration with a Base or Capacity Performance commitment is not prorated based on the number of minutes dispatched during the clock hours. The actual hourly load reduction for the hour ending that includes a Performance Assessment Interval(s) is flat-profiled over the set of dispatch intervals in the hour in accordance with the PJM Manuals.

A Demand Resource Registration may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero.

Compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a committed Limited Demand Resource, Extended Summer Demand Resource, and Annual Demand Resource without a Capacity Performance commitment to determine a net compliance position for the event for each Provider by Compliance Aggregation Area and such net compliance position shall be allocated to the underlying registrations, in accordance with PJM Manuals. Load Management Event deficiencies shall be as further determined in accordance with Tariff, Attachment DD, section 11 and PJM Manuals.

For a Performance Assessment Interval, compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a Provider's Base Capacity Demand Resource or to an Annual Demand Resource with a Capacity Performance commitment to determine the Actual Performance for such Demand Resource in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals. The Expected Performance for such Demand Resource shall be equal to the Provider's committed capacity on the Demand Resource, adjusted to account for any linked registrations that were not dispatched by PJM. A Provider's Demand Resources' initial Performance Shortfalls shall be netted for all the seller's Demand Resources in the Emergency Action Area to determine a net Emergency Action Area Performance Shortfall which is then allocated to the Capacity Market Seller's Demand Resources in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals.

#### L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak summer and winter periods as described herein) reduction in electric energy consumption at the End-Use Customer's retail site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.
2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June

1, 2011. No later than 30 days prior to the auction in which the resource is to be offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project location, the project development timeline, and any other relevant data. Such notice also shall state the seller's proposed Nominated Energy Efficiency Value.

- For Delivery Years through May 31, 2018 for all Energy Efficiency Resources not committed as a Capacity Performance Resource, the seller's proposed Nominated Energy Efficiency Value shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday;
- For the 2018/2019 and 2019/2020 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Base Capacity Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday; and
- For the 2018/2019 Delivery Year and subsequent Delivery Years and for any Annual Energy Efficiency Resource committed as a Capacity Performance Resource for the 2016/2017 and 2017/2018 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Annual Energy Efficiency Resources, shall be the expected average load reduction, for all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 15:00 EPT and the hour ending 18:00 EPT. In addition, the expected average load reduction for all days from January 1 through February 28, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 8:00 EPT and the hour ending 9:00 EPT and between the hour ending 19:00 EPT and the hour ending 20:00 EPT shall not be less than the Nominated Energy Efficiency Value; and
- For the 2020/2021 Delivery Year and subsequent Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Summer-Period Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday.

The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with all applicable credit requirements as set forth in Tariff, Attachment Q. For Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency value times the DR Factor and the Forecast Pool Requirement. For the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency Value times the Forecast Pool Requirement.
4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a BRA may elect a New Entry Price Adjustment on the same terms as set forth in Tariff, Attachment DD, section 5.14(c).
5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.
6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.

7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.
8. For Incremental Auctions conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, if a Relevant Electric Retail Regulatory Authority receives FERC authorization to qualify or prohibit Energy Efficiency Resource participation in a specific area(s) of the PJM Region, the following process applies:
  - (a) The Office of the Interconnection will publicly post a reference to the FERC authorization of a Relevant Electric Retail Regulatory Authority order, ordinance or resolution that qualifies or prohibits Energy Efficiency Resource participation, the applicable electric distribution company(ies), and the applicable auction(s) and/or Delivery Year(s).
  - (b) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all resources that are located in the jurisdiction of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation within the Zone or LDA, as required, and those outside of the area but within the Zone or LDA, as required.
  - (c) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all Energy Efficiency Resources to be offered as part of its Energy Efficiency measurement and verification plan and certified post-installation measurement and verification report. The Office of Interconnection will provide a list to the relevant electric distribution company for the specific area(s) to review for compliance with the Relevant Electric Retail Regulatory Authority of Capacity Market Sellers that are:
    - (i) offering Energy Efficiency Resources in an RPM Auction within two (2) Business Days after the deadline for submitting an energy efficiency measurement and verification plan for such RPM Auction; and
    - (ii) certifying Energy Efficiency Resources with a Delivery Year post-installation measurement and verification report, within two (2) Business Days of receipt of such Delivery Year post-installation measurement and verification report. The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource.

- (d) The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation and provide a response to the Office of the Interconnection within five (5) Business Days after receiving the list of Capacity Market Sellers offering Energy Efficiency Resources. The Office of the Interconnection will not allow a Capacity Market Seller to offer or certify Energy Efficiency Resources if an electric distribution company denies such Capacity Market Seller to deliver Energy Efficiency Resources in compliance with rules of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation.
- (9) For Incremental Auctions that will be conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, a Capacity Market Seller of Energy Efficiency Resources that cannot satisfy its RPM obligations in any Delivery Year due to the prohibition of participation by a Relevant Electric Retail Regulatory Authority authorized by FERC to prohibit participation of such resources may be relieved of its Capacity Resource Deficiency Charge by notifying the Office of the Interconnection by no later than seven (7) calendar days prior to the posting of the planning parameters for the Third Incremental Auction of that Delivery Year. After providing such notice, the affected Capacity Market Seller may elect to be relieved of its RPM commitment, and shall not be required to obtain replacement capacity for the resource, and no charges shall be assessed by the Office of the Interconnection for the Capacity Market Seller's deficiency in satisfying its RPM obligation for the resource for such Delivery Year. In such case, however, the Capacity Market Seller shall not be entitled to, nor be paid, any RPM revenues for such resource for that Delivery Year. The Office of the Interconnection will apply corresponding adjustments to the quantity of Buy Bids or Sell Offers in the Incremental Auctions for such Delivery Years in accordance with Tariff, Attachment DD, sections 5.12(b)(ii) and 5.12(b)(iii).

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## 8.8 Market Settlements

Payment for reducing load is based on the actual kWh relief provided plus the adjustment for losses, subject to the Reporting and Compliance provisions below. The magnitude of capacity relief provided by Full Program Option participants shall be the amount determined in accordance with the Reporting and Compliance provisions below. The magnitude of relief provided by Energy Only Option participants, and the magnitude of energy relief provided by Full Program Option participants, may be less than, equal to, or greater than the kW amount declared on the Emergency or Pre-Emergency registration. Compensation will be provided for reductions in energy consumption during emergency events, tests and associated retest(s), where applicable by Full Program Option participants and Energy Only Option participants regardless of whether the participant's load during the event exceeds its peak load contribution for the applicable Delivery Year.

PJM Settlement pays the applicable LMP to the PJM Member that nominates the load. Payment will be equal to the measured energy load reduction adjusted for losses times the applicable LMP. The measured energy load reduction for locations with approved Economic Load Response registrations prior to a Load Management Event that have an economic CBL different than the maximum base load as defined in the PJM Manuals will use the associated economic CBL to determine the energy load reduction unless the locations on the Emergency Load Response registration are not the same locations as those included on the Economic Load Response registration. If, at the time that a Load Management Event or emergency event is initiated by PJM, an end-use customer is already responding economically (i.e., pursuant to the Economic Load Response rules) and economic CBL is based on Symmetric Additive Adjustment, then the CBL calculated based on the Symmetric Additive Adjustment period prior to the economic event will be used. Locations that do not have an approved Economic Load Response registration prior to a Load Management Event will use the Customer Baseline Load as defined in section 3.3A.2 and associated Symmetric Additive Adjustment as defined in section 3.3A.2.01 of this schedule unless an alternative CBL is approved pursuant to section 3.3A.2.01 of this schedule as the CBL to determine the energy load reduction.

If, however, the sum of the hourly energy payments to a Curtailment Service Provider with a Demand Resource Registration dispatched by PJM for actual, achieved reductions for an emergency event is not greater than or equal to the offer value (i.e. Minimum Dispatch Price and shut down costs) then the Curtailment Service Provider will be made whole up to the offer value for its actual, achieved reductions for the Demand Resource Registration.

Locations on Economic Load Response registrations dispatched in the Real-time Energy Market or cleared in the Day-ahead Energy Market that are also included on an Emergency Load Response and Pre-Emergency Load Response registration as Full Program Option, and that have also been dispatched as part of an emergency event for the same hour (i.e., have an "overlapping dispatch hour") will be compensated for energy based on emergency energy settlement and cost allocation rules as set forth in this section and in the PJM Manuals. Overlapping dispatch hours will use shutdown costs based on what was considered for the economic event, and no balancing Operating Reserve charges will be assessed for deviations from real-time dispatch amounts or from cleared day-ahead commitments. To avoid duplicative energy payments, overlapping

dispatch hours for an aggregate registration (i.e., multiple locations on the same registration) or dispatch groups where locations on the Emergency Load Response and Pre-Emergency Load Response registration are not the same locations as those on the Economic Load Response registration will have hourly economic energy load reduction and/or hourly emergency energy load reduction prorated based on load reduction capability provided by the Curtailment Service Provider for the locations.

The Curtailment Service Provider will only submit energy settlements for Load Management Events that occur outside of the specific availability period defined in the Reliability Assurance Agreement for each Demand Resource type if the Curtailment Service Provider has confirmed that the customers on the registration did take action to reduce load or the registration reflects the entire group of mass market customers for which an energy settlement will either be submitted for all or none of the mass market customers, as approved by PJM. The Curtailment Service Provider will only submit energy settlements for tests and for each registration for Load Management Events that occur during the product specific availability period as defined for each product in the Reliability Assurance Agreement if the Curtailment Service Provider also provides associated load data for each registration in order to calculate that registration's capacity compliance.

Full Program Option participants that fail to provide a load reduction (as measured as set forth in the Reporting and Compliance provisions below) when dispatched by PJM shall be assessed penalties and/or charges as specified in Tariff, Attachment DD and the Reliability Assurance Agreement, as applicable.

During emergency conditions, costs for emergency purchases in excess of LMP are allocated among PJM Market Buyers in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour in the Real-time Energy Market compared to the Day-ahead Energy Market. Consistent with this pricing methodology, all charges under the Emergency Load Response and Pre-Emergency Load Response Program are allocated to purchasers of energy, in proportion to their increase in net purchases minus real-time dispatch reduction megawatts from the PJM energy market during the hour from day-ahead to real-time.

The cost of payments for Emergency Load Response and Pre-Emergency Load Response energy settlements for tests, shall be recovered from Market Participants on a ratio-share basis based on their real-time exports from the PJM Region and from Load Serving Entities on ratio-share basis based on their real-time loads in each Zone for that month where the tests were conducted, with the ratio shares determined as follows:

The ratio share for LSE  $i$  in zone  $z$  shall be  $RTL_{iz}/(RTL + X)$   
and the ratio share for party  $j$  shall be  $X_j/(RTL + X)$ .

Where:

RTL is the total real time load in all zones where Load Management was tested;

RTL<sub>iz</sub> is the real-time load for LSE  $i$  in zone  $z$ ;

X is the total export quantity from PJM in that hour; and



$X_j$  is the export quantity by party  $j$  from PJM.

Emergency Load Response and Pre-Emergency Load Response Program charges and credits will appear on the PJM Members monthly bill, as described in the *PJM Manual for Operating Agreement Accounting* and the *PJM Manual for Billing*.

## 8.9 Reporting and Compliance

Actual load reductions of Energy Only Option emergency registrations will be added back for the purpose of peak load calculations for capacity for the following Delivery Year.

Actual Emergency Load Response, Pre-Emergency Load Response and Economic Load Response load reductions for Demand Resource Registrations in the Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option which occur during a registration's product-type required availability window as set forth in PJM Reliability Assurance Agreement, Tariff and Manuals or which occur outside the availability window if such registration received Bonus Performance for Performance Assessment Interval(s) or responded to economic event will be added back for the purpose of calculating peak load for capacity for the following Delivery Year, as set forth in the PJM Manuals and consistent with the load response recognized for capacity compliance as set forth in the Reporting and Compliance provisions below. Capacity Only Option registrations are Full Program Option registrations that do not receive an energy payment for load reductions during a pre-emergency or emergency event.

Actual load reductions of Demand Resource Registrations in Emergency Load Response or Pre-Emergency Load Response Full Program Option or Capacity Only Option used to determine Load Management Event and test capacity compliance for Firm Service Level and Guaranteed Load Drop end-use customers shall be equal to the load reduction provided to the electric distribution company as follows and in accordance with the PJM Manuals:

- i) Guaranteed Load Drop compliance will be based on:
  - a. the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or there was not a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF. Calculations are represented by:

Summer: Minimum of  $\{(comparison\ load - Load) * LF, PLC - (Load * LF)\}$

Non-summer: Minimum of  $\{(comparison\ load - Load) * LF, (WPL * ZWWAF * LF) - (Load * LF)\}$

- b. Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be

developed from the guidelines in the PJM Manuals, and note which method was employed.

c. Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers include the following:

- ◆ Comparable Day
- ◆ Same Day
- ◆ Customer Baseline
- ◆ Regression Analysis
- ◆ Generation

Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

ii) Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year) - End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(PLC) - (Load * LF)$$

Winter (November through April of a Delivery Year)– End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$

The capacity compliance of Demand Resource Registrations in the Emergency Load Response and Pre-Emergency Load Response Full Program Option, as determined in accordance with these Reporting and Compliance provisions, shall not affect energy payments to such resources for load reductions during an emergency event, as provided in the Market Settlements provisions above and Tariff, Attachment DD.

PJM will submit any required reports to FERC on behalf of the Emergency Load Response and Pre-Emergency Load Response Program participants. PJM will also post this document, as well as any other program-related documentation on the PJM website.

PJM will post on its website a report of demand response activity, and will provide a summary thereof to the PJM Markets and Reliability Committee on an annual basis.

As PJM receives evidence from the electric distribution companies pursuant to section 1.5A.3 of PJM's Economic Load Response Program, PJM will post on its website a list of those Relevant Electric Retail Regulatory Authorities that the electric distribution companies assert prohibit or condition retail participation in PJM's Emergency Load Response and Pre-Emergency Load Response Program together with a corresponding reference to the Relevant Electric Retail Regulatory Authority evidence that is provided to PJM by the electric distribution companies.

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## SCHEDULE 6

### **PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY**

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of two categories, i.e., Guaranteed Load Drop or Firm Service Level, as further specified in section G below and the PJM Manuals. Qualified Demand Resources may be provided by a Curtailment Service Provider, notwithstanding that such Curtailment Service Provider is not a Party to this Agreement. Such Curtailment Service Providers must satisfy the requirements hereof and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and section F hereof, as applicable, the Office of the Interconnection of the Demand Resource Registration that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the Demand Resource Registration is linked to a Limited Demand Resource, an Extended Summer Demand Resource, a Base Capacity Demand Resource, a Summer-Period Demand Resource or an Annual Demand Resource.

2. A Demand Resource Registration must achieve its full load reduction within the following time period:

(a) For the 2015/2016 Delivery Year and subsequent Delivery Years, a Demand Resource Registration must be able to fully respond to a Load Management Event within 30 minutes of notification from the Office of the Interconnection. This default 30 minute prior notification shall apply unless a Curtailment Service Provider obtains an exception from the Office of the Interconnection due to physical operational limitations that prevent the Demand Resource Registration from reducing load within that timeframe. In such case, the Curtailment Service Provider shall submit a request for an exception to the 30 minute prior notification requirement to the Office of the Interconnection, at the time the Registration Form for that Demand Resource Registration is submitted in accordance with Tariff, Attachment K-Appendix. The only alternative notification times that the Office of Interconnection will permit, upon approval of an exception request, are 60 minutes and 120 minutes prior to a Load Management Event. The Curtailment Service Provider shall indicate in writing, in the appropriate application, that it seeks an exception to permit a prior notification time of 60 minutes or 120 minutes, and the reason(s) for the requested exception. A Curtailment Service Provider shall not submit a request

for an exception to the default 30 minute notification period unless it has done its due diligence to confirm that the Demand Resource Registration is physically incapable of responding within that timeframe based on one or more of the reasons set forth below and as may be further defined in the PJM Manuals and has obtained detailed data and documentation to support this determination.

In order to establish that a Demand Resource Registration is reasonably expected to be physically unable to reduce load in that timeframe, the Curtailment Service Provider that submitted the Demand Resource Registration must demonstrate that:

- (i) The manufacturing processes for the Demand Resource Registration require gradual reduction to avoid damaging major industrial equipment used in the manufacturing process, or damage to the product generated or feedstock used in the manufacturing process;
- (ii) Transfer of load to back-up generation requires time-intensive manual process taking more than 30 minutes;
- (iii) On-site safety concerns prevent location from implementing reduction plan in less than 30 minutes; or,
- (iv) The Demand Resource Registration is comprised of mass market residential customers or Small Commercial Customers which collectively cannot be notified of a Load Management Event within a 30-minute timeframe due to unavoidable communications latency, in which case the requested notification time shall be no longer than 120 minutes.

The Office of the Interconnection may request data and documentation from the Curtailment Service Provider and such Curtailment Service Provider shall provide to the Office of the Interconnection within three (3) Business Days of a request therefor, a copy of all of the data and documentation supporting the exception request. Failure to provide a timely response to such request shall cause the exception to terminate the following Operating Day.

At its sole option and discretion, the Office of the Interconnection may review the data and documentation provided by the Curtailment Service Provider to determine if the Demand Resource Registration has met one or more of the criteria above. The Office of the Interconnection will notify the Curtailment Service Provider in writing of its determination by no later than ten (10) Business Days after receipt of the data and documentation.

The Curtailment Service Provider shall provide written notification to the Office of the Interconnection of a material change to the facts that supported its exception request within three (3) Business Days of becoming aware of such material change in facts, and, if the Office of Interconnection determines that the physical limitation criteria above are no longer being met, the Demand Resource Registration shall be subject to the default notification period of 30 minutes immediately upon such determination.

3. The initiation of load reduction, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered a pre-emergency or emergency action and must be implementable prior to a voltage reduction.

5. A Curtailment Service Provider intending to offer for sale or designate for self-supply, a Demand Resource in any RPM Auction, or intending to include a Demand Resource in any FRR Capacity Plan must demonstrate, to PJM's satisfaction, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Curtailment Service Provider shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in RAA, Schedule 6, section A-1; RAA, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals, no later than 15 Business Days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included. PJM may verify the Curtailment Service Provider's adherence to the Demand Resource Sell Offer Plan at any time. A Curtailment Service Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be linked to registrations participating in the Full Program Option or Capacity Only Option of the Emergency Load Response and Pre-Emergency Load Response Program and thus available for dispatch during PJM-declared pre-emergency events and emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered through Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the Demand



Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

(i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:

- method(s) of achieving load reduction at customer site(s);
- equipment to be controlled or installed at customer site(s), if any;
- plan and ability to acquire customers;
- types of customer targeted;
- support of market potential and market share for the target customer base, with adjustments for Existing Demand Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers; and
- assumptions regarding regulatory approval of program(s), if applicable.

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known), customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current (at time of plan submission) Delivery Year and the two preceding Delivery Years; and
- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published

assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;
- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and
- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the total Nominated DR Value (for both Existing Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.

As set forth in the form provided in the PJM Manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 Business Days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 Business Days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by any of the Demand Resource Providers, unless a Demand Resource Provider provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 Business Days prior to the subject RPM Auction. If an end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 Business Days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

B. The Unforced Capacity value of a Demand Resource will be determined as:

for the Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the product of the Nominated Value of the Demand Resource, times the DR Factor, times the Forecast Pool Requirement, and for the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the product of the Nominated Value of the Demand Resource times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the

Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

- C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Tariff, Attachment DD. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Curtailment Service Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Tariff, Attachment DD to the extent it fails to provide the resource in such location consistent with its cleared offer.
- D. The Party, Electric Distributor, or Curtailment Service Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.
- E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K hereof and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Tariff, Attachment DD.
- F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.
- G. PJM measures Demand Resource Registrations in the following ways:

Firm Service Level (FSL) – Load management achieved by an end-use customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Curtailment Service Provider’s market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by an end-use customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Curtailment Service Provider’s market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

H. Each Curtailment Service Provider must satisfy (or contract with another LSE, Curtailment Service Provider, or electric distribution company to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;
- Supplemental status reports, detailing Demand Resources available, as requested by PJM;
- Entry of customer-specific Demand Resource Registration information, for planning and verification purposes, into the designated PJM electronic system.
- Customer-specific compliance and verification information for each Load Management event or test, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.
- Load drop estimates for all Load Management events and test events, prepared in accordance with the PJM Manuals.

I. The Nominated Values (summer, winter or annual) for each Demand Resource Registration shall be determined consistent with the process described below.

The summer Nominated Value for Firm Service Level customer(s) on a registration will be based on the peak load contribution for the customer(s), as typically determined by the 5CP methodology utilized by the electric distribution company to determine ICAP obligation values. The summer Nominated Value for a registration shall equal the total peak load contribution for the customers on the registration minus the summer Firm Service Level multiplied by the loss factor. The winter Nominated Value for Firm Service Level customer(s) on a registration shall equal the total Winter Peak Load for customers on the registration multiplied by Zonal Winter Weather Adjustment Factor minus winter Firm Service level and then the result is multiplied by the loss factor. The annual Nominated Value for or Firm Service Level customer(s) on a registration shall equal the lesser of i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

The summer Nominated Value for a Guaranteed Load Drop customer on a registration shall equal the summer guaranteed load drop amount, adjusted for system losses and shall not exceed the customer's Peak Load Contribution, as established by the customer's contract with the Curtailment Service Provider. The winter Nominated Value for a Guaranteed Load Drop customer on a registration shall be the winter guaranteed load drop amount, adjusted for system losses, and shall not exceed the customer's Winter Peak Load multiplied by Zonal Winter Weather Adjustment Factor multiplied by the loss factor, as established by the customer's contract with the Curtailment Service Provider. The annual Nominated Value for a Guaranteed Load Drop customer on a registration shall be the lesser of the i) summer Nominated Value or ii) winter Nominated Value. Effective with the 2019/2020 Delivery Year, an annual Nominated Value for a registration is no longer calculated.

Customer-specific Demand Resource Registration information (EDC account number, peak load contribution, Winter Peak Load, notification period, etc.) will be entered into the designated PJM electronic system to establish nominated values. Each Demand Resource Registration should be linked to a Demand Resource. Additional data may be required, as defined in sections J and K and the PJM Manuals.

- J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource Registration information, to verify the amount of load management available and to set a summer, winter, or annual Nominated Value. Data is provided by both the zone EDC and the Curtailment Service Provider in the designated PJM electronic system, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), Winter Peak Load, contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for which such Demand Resource Registration is effective. Curtailment Service Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an "unrestricted" peak for a zone, based on information provided by the Curtailment Service Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

The daily Nominated Value for the Delivery Year for a Limited Demand Resource, Extended Summer Demand Resource, Base Capacity Demand Resource, and Annual Demand Resource without a Capacity Performance commitment shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource. For the 2017/2018 and 2018/2019 Delivery Years, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the sum of the annual Nominated Values of the registrations linked to such Demand Resource. For the 2019/2020 Delivery Year, the daily Nominated Value for the Delivery Year for an Annual Demand Resource with a Capacity Performance commitment shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource. Effective with the 2020/2021 Delivery

Year, the daily Nominated Value of a Demand Resource with a Capacity Performance commitment (which may consist of an Annual Demand Resource with a Capacity Performance commitment and/or Summer Period Demand Resource with a Capacity Performance commitment) shall equal the sum of the summer Nominated Values of the registrations linked to such Demand Resource for the summer period of June through October and May of the Delivery Year, and shall equal the lesser of (i) the sum of the summer Nominated Values of the registrations linked to such Demand Resource or (ii) the sum of the winter Nominated Values of the registrations linked to such Demand Resource for the non-summer period of November through April of the Delivery Year.

- K. Compliance is the process utilized to review a Curtailment Service Provider's performance during Load Management events and tests. Compliance will be established for each Provider on an event specific basis for the Curtailment Service Provider's Demand Resource Registrations dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Curtailment Service Providers are responsible for the submittal of compliance information to PJM for each Load Management event and test during the compliance period.

Compliance is measured for Market Participant Bonus Performance, as applicable, and Non-Performance Charges. Non-Performance Charges are assessed for the defined obligation period of each Demand Resource as defined in RAA, Article 1, subject to the following requirements:

Compliance is checked on an individual customer basis for Firm Service Level, by comparing actual load during the event to the firm service level. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Curtailment Service Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

Summer (June through October and the following May of a Delivery Year)- End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

$$(PLC) - (Load * LF)$$

Winter (November through April of a Delivery Year)- End use customer's Winter Peak Load ("WPL") multiplied by Zonal Winter Weather Adjustment Factor ("ZWWAF") multiplied by LF, minus the metered load ("Load") multiplied by the LF. The calculation is represented by:

$$(WPL * ZWWAF * LF) - (Load * LF)$$



Compliance is checked on an individual customer basis for Guaranteed Load Drop. Current load for a statistical sample of end-use customers may be used for compliance for residential non-interval metered registrations in accordance with the PJM Manuals and subject to PJM approval. Guaranteed Load Drop compliance will be based on:

- (i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management Event or there was not a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) For a summer event, the PLC minus the Load multiplied by the LF. A summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC. For a non-summer event, the WPL multiplied the ZWWAF multiplied by LF, minus the Load multiplied by the LF. A non-summer load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the WPL multiplied by the ZWWAF multiplied by LF.
- (ii) Curtailment Service Providers must submit actual loads and comparison loads for all hours during the day of the Load Management Event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.
- (iii) Methodologies for establishing comparison load for Guaranteed Load Drop end-use customers are described in greater detail in Manual M-19, PJM Manual for Load Forecasting and Analysis, at Attachment A: Load Drop Estimate Guidelines.

Load reduction compliance is averaged over the Load Management Event for a Demand Resource Registration linked to a Limited Demand Resource, Extended Summer Demand Resource, or Annual Demand Resource without a Capacity Performance commitment or determined on an hourly basis for a Demand Resource Registration linked to a Base Capacity Demand Resource or Annual Demand Resource with a Capacity Performance commitment, for each FSL and GLD customer dispatched by the Office of the Interconnection for at least 30 minutes of the clock hour (i.e., “partial dispatch compliance hour”). The registered capacity commitment for a Demand Resource Registration without a Base or Capacity Performance commitment for the partial dispatch compliance hour will be prorated based on the number of minutes dispatched during the clock hour and as defined in the Manuals. Curtailment Service Provider may submit 1 minute load data for use in capacity compliance calculations for partial dispatch compliance hours subject to PJM approval and in accordance with the PJM Manuals where: (a) metering meets all Tariff and Manual requirements, (b) 1 minute load data shall be submitted to PJM for all locations on the registration, and (c) 1 minute load data measures energy consumption over the minute. The registered capacity commitment for a Demand Resource Registration with a Base or Capacity Performance commitment is not prorated based on the number of minutes dispatched during the clock hours. The actual hourly load reduction for the hour

ending that includes a Performance Assessment Interval(s) is flat-profiled over the set of dispatch intervals in the hour in accordance with the PJM Manuals.

A Demand Resource Registration may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero.

Compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a committed Limited Demand Resource, Extended Summer Demand Resource, and Annual Demand Resource without a Capacity Performance commitment to determine a net compliance position for the event for each Provider by Compliance Aggregation Area and such net compliance position shall be allocated to the underlying registrations, in accordance with PJM Manuals. Load Management Event deficiencies shall be as further determined in accordance with Tariff, Attachment DD, section 11 and PJM Manuals.

For a Performance Assessment Interval, compliance will be totaled over all dispatched registrations for FSL and GLD customers linked to a Provider's Base Capacity Demand Resource or to an Annual Demand Resource with a Capacity Performance commitment to determine the Actual Performance for such Demand Resource in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals. The Expected Performance for such Demand Resource shall be equal to the Provider's committed capacity on the Demand Resource, adjusted to account for any linked registrations that were not dispatched by PJM. A Provider's Demand Resources' initial Performance Shortfalls shall be netted for all the seller's Demand Resources in the Emergency Action Area to determine a net Emergency Action Area Performance Shortfall which is then allocated to the Capacity Market Seller's Demand Resources in accordance with Tariff, Attachment DD, section 10A, and PJM Manuals.

#### L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak summer and winter periods as described herein) reduction in electric energy consumption at the End-Use Customer's retail site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.
2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June 1, 2011. No later than 30 days prior to the auction in which the resource is to be offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and

verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project location, the project development timeline, and any other relevant data. Such notice also shall state the seller's proposed Nominated Energy Efficiency Value.

- For Delivery Years through May 31, 2018 for all Energy Efficiency Resources not committed as a Capacity Performance Resource, the seller's proposed Nominated Energy Efficiency Value shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday;
- For the 2018/2019 and 2019/2020 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Base Capacity Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday; and
- For the 2018/2019 Delivery Year and subsequent Delivery Years and for any Annual Energy Efficiency Resource committed as a Capacity Performance Resource for the 2016/2017 and 2017/2018 Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Annual Energy Efficiency Resources, shall be the expected average load reduction, for all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 15:00 EPT and the hour ending 18:00 EPT. In addition, the expected average load reduction for all days from January 1 through February 28, inclusive, of such Delivery Year that is not a weekend or federal holiday, between the hour ending 8:00 EPT and the hour ending 9:00 EPT and between the hour ending 19:00 EPT and the hour ending 20:00 EPT shall not be less than the Nominated Energy Efficiency Value; and
- For the 2020/2021 Delivery Year and subsequent Delivery Years, the seller's proposed Nominated Energy Efficiency Value for any Summer-Period Energy Efficiency Resource shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday.

The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the

Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with all applicable credit requirements as set forth in Tariff, Attachment Q. For Delivery Years through May 31, 2018, or for FRR Capacity Plans for Delivery Years through May 31, 2019, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency value times the DR Factor and the Forecast Pool Requirement. For the 2018/2019 Delivery Year and subsequent Delivery Years, or for FRR Capacity Plans for the 2019/2020 Delivery Year and subsequent Delivery Years, the Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency Value times the Forecast Pool Requirement.
4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a BRA may elect a New Entry Price Adjustment on the same terms as set forth in Tariff, Attachment DD, section 5.14(c).
5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.
6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.
7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.
8. For Incremental Auctions conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent

Delivery Years, if a Relevant Electric Retail Regulatory Authority receives FERC authorization to qualify or prohibit Energy Efficiency Resource participation in a specific area(s) of the PJM Region, the following process applies:

(a) The Office of the Interconnection will publicly post a reference to the FERC authorization of a Relevant Electric Retail Regulatory Authority order, ordinance or resolution that qualifies or prohibits Energy Efficiency Resource participation, the applicable electric distribution company(ies), and the applicable auction(s) and/or Delivery Year(s).

(b) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all resources that are located in the jurisdiction of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation within the Zone or LDA, as required, and those outside of the area but within the Zone or LDA, as required.

(c) A Capacity Market Seller that intends to offer or certify Energy Efficiency Resources must identify and itemize all Energy Efficiency Resources to be offered as part of its Energy Efficiency measurement and verification plan and certified post-installation measurement and verification report. The Office of Interconnection will provide a list to the relevant electric distribution company for the specific area(s) to review for compliance with the Relevant Electric Retail Regulatory Authority of Capacity Market Sellers that are:

- (i) offering Energy Efficiency Resources in an RPM Auction within two (2) Business Days after the deadline for submitting an energy efficiency measurement and verification plan for such RPM Auction; and
- (ii) certifying Energy Efficiency Resources with a Delivery Year post-installation measurement and verification report, within two (2) Business Days of receipt of such Delivery Year post-installation measurement and verification report. The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource.

(d) The relevant electric distribution company for the specific area(s) shall review for compliance with rules from a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation and provide a response to the Office of the Interconnection within five (5) Business Days after receiving the list of Capacity Market Sellers offering

Energy Efficiency Resources. The Office of the Interconnection will not allow a Capacity Market Seller to offer or certify Energy Efficiency Resources if an electric distribution company denies such Capacity Market Seller to deliver Energy Efficiency Resources in compliance with rules of a Relevant Electric Retail Regulatory Authority authorized by FERC to qualify or prohibit Energy Efficiency Resource participation.

- (9) For Incremental Auctions that will be conducted for the 2019/2020 and 2020/2021 Delivery Years, and for RPM Auctions for the 2021/2022 Delivery Year and subsequent Delivery Years, a Capacity Market Seller of Energy Efficiency Resources that cannot satisfy its RPM obligations in any Delivery Year due to the prohibition of participation by a Relevant Electric Retail Regulatory Authority authorized by FERC to prohibit participation of such resources may be relieved of its Capacity Resource Deficiency Charge by notifying the Office of the Interconnection by no later than seven (7) calendar days prior to the posting of the planning parameters for the Third Incremental Auction of that Delivery Year. After providing such notice, the affected Capacity Market Seller may elect to be relieved of its RPM commitment, and shall not be required to obtain replacement capacity for the resource, and no charges shall be assessed by the Office of the Interconnection for the Capacity Market Seller's deficiency in satisfying its RPM obligation for the resource for such Delivery Year. In such case, however, the Capacity Market Seller shall not be entitled to, nor be paid, any RPM revenues for such resource for that Delivery Year. The Office of the Interconnection will apply corresponding adjustments to the quantity of Buy Bids or Sell Offers in the Incremental Auctions for such Delivery Years in accordance with Tariff, Attachment DD, sections 5.12(b)(ii) and 5.12(b)(iii).

## SCHEDULE 6.1

### **PRICE RESPONSIVE DEMAND**

A. As more fully set forth in this Schedule 6.1 and the PJM Manuals, for any Delivery Year beginning on or after June 1, 2015 (subject to a transition plan, as set forth below), any PRD Provider, including any FRR Entity, may commit that certain loads identified by such PRD Provider shall not exceed a specified demand level at specified prices during Maximum Generation Emergencies for the 2020/2021 and 2021/2022 Delivery Years or at specified prices during a Performance Assessment Interval for the 2022/2023 Delivery Year and subsequent Delivery Years, as a consequence of the implementation of Price Responsive Demand. Based on information provided by the PRD Provider in a PRD Plan (and, to the extent such plan identifies a PRD Reservation Price, based on the clearing price in the Base Residual Auction or Third Incremental Auction, as applicable), the Office of the Interconnection shall determine the Nominal PRD Value for the specified loads identified by such PRD Provider by Zone (or sub-Zonal LDA, if applicable). The Office of the Interconnection shall adjust the PJM Region Reliability Requirement and LDA Reliability Requirements, as applicable, to reflect committed PRD. Actual PRD reductions in response to price shall be added back in determining peak load contributions as set forth in the PJM Manuals. Any PRD Provider that fails to fully honor its PRD commitments for a Delivery Year shall be assessed compliance charges.

B. End-use customer loads identified in a PRD Plan or PRD registration for a Delivery Year as Price Responsive Demand may not, for such Delivery Year, (i) be registered as Economic Load Response, Pre-Emergency Load Response or Emergency Load Response; (ii) be used as the basis of any Demand Resource Sell Offer or Energy Efficiency Resource Sell Offer in any RPM Auction; or (iii) be identified in a PRD Plan or PRD registration of any other PRD Provider.

C. Any PRD Provider seeking to commit PRD hereunder for a Delivery Year must submit to the Office of the Interconnection a PRD Plan identifying and supporting the Nominal PRD Value (for the 2020/2021 and 2021/2022 Delivery Years, calculated as the difference between the PRD Provider's Zonal Expected Peak Load Value of PRD and the Maximum Emergency Service Level of Price Responsive Demand or for the 2022/2023 Delivery Year and subsequent Delivery Years, calculated as the peak load contribution minus Firm Service Level times loss factor for each Zone (or sub-Zonal LDA, if applicable) for which such PRD is committed; such information shall be provided on a PRD Substation level to the extent available at the time the PRD Plan is submitted. Such plan must be submitted no later than (a) March 17, 2019 for the Base Residual Auction for the 2022/2023 Delivery Year or (b) the January 15 that last precedes the Base Residual Auction for the 2023/2024 and subsequent Delivery Years for which such PRD is committed; any submitted plan that does not contain, by such applicable deadline, all information required hereunder shall be rejected. A PRD Provider may submit a PRD Plan, or a modified PRD Plan, by the January 15 last preceding the Third Incremental Auction for such Delivery Year requesting approval of additional Price Responsive Demand but only in the event, and to the extent, that the final peak load forecast for the relevant LDA for such Delivery Year exceeds the preliminary peak load forecast for such LDA and Delivery Year. Notwithstanding the foregoing, any PRD Plan submitted and approved for the 2022/2023 Delivery Year may be withdrawn or modified no later than 30 days prior to the commencement of the Base Residual Auction. The Office of the

Interconnection shall revise such requests (as adjusted, to the extent a PRD Reservation Price is specified, for the results of the Third Incremental Auction) for additional Price Responsive Demand downward, in accordance with rules in the PJM Manuals, if the submitted requests (as adjusted) in the aggregate exceed the increase in the load forecast in the LDA modeled. The Office of the Interconnection shall advise the PRD Provider, following the Third Incremental Auction, of its acceptance of, or any downward adjustment to, the Nominal PRD Value based on its review of the PRD Plan and the results of the auction. Approval of the PRD Plan by the Office of the Interconnection shall establish a firm commitment by the PRD Provider to the specified Nominal PRD Value of Price Responsive Demand at each Zone (or sub-Zonal LDA, if applicable) during the relevant Delivery Year (subject to any PRD Reservation Price), and may not be uncommitted or replaced by any Capacity Resource. Although the PRD Plan may include reasonably supported forecasts and expectations concerning the development of Price Responsive Demand for a Delivery Year, the PRD Provider's commitment to a Nominal PRD Value for such Delivery Year shall not depend or be conditioned upon realization of such forecasts or expectations.

D. All submitted PRD Plans must comply with the requirements and criteria in the PJM Manuals for such plans, including assumptions and standards specified in the PJM Manuals for estimates of expected load levels (prior to 2022/2023 Delivery Year) and estimates of peak load contribution (for the 2022/2023 Delivery Year and subsequent Delivery Years) as described in paragraph C. The PRD Plan shall explain and justify the methods used to determine the Nominal PRD Value. All assumptions and relevant variables affecting the Nominal PRD Value must be clearly stated. The PRD Plan must include sufficient data to allow a third party to audit the procedures and verify the Nominal PRD Value. Any non-compliance with a Nominal PRD Value for a prior Delivery Year shall be identified and taken into account. In addition, each submitted PRD Plan must include:

(i) documentation, in the form specified in the PJM Manuals, that: (1) where the PRD Provider is a Load Serving Entity, the Relevant Electric Retail Regulatory Authority has provided any required approval (including conditional approval, but only if the Load Serving Entity asserts that all such conditions have been satisfied) of such Load Serving Entity's time-varying retail rate structure and, regardless of whether RERRA approval is required, that such rate structure adheres to PRD implementation standards specified in the PJM Manuals; and (2) where the PRD Provider is not a Load Serving Entity, such PRD Provider has in place contractual arrangements with the relevant end-use customers establishing a time-varying retail rate structure that conforms to any RERRA requirements, and adheres to PRD implementation standards specified in the PJM Manuals; in such cases, the PRD Provider shall provide the Office of the Interconnection copies of its applicable contracts with end-use customers (including any proposed contracts) within ten Business Days after a request for such contracts, or its PRD Plan shall be rejected;

(ii) prior to the 2022/2023 Delivery Year the expected peak load value that would apply, absent load reductions in response to price, to the end-use customer loads at a PRD Substation level, including applicable peak-load contribution data for such customers, to the extent available and otherwise at a Zonal (or sub-Zonal LDA if applicable) level. For the 2022/2023 Delivery Year and subsequent Delivery Years, estimates of Peak Load Contribution at a PRD Substation level, to the extent available and otherwise at a Zonal (or sub-Zonal LDA if applicable) level;



(iii) the Maximum Emergency Service Level (prior to the 2022/2023 Delivery Year) or Firm Service Levels (for the 2022/2023 Delivery Year and subsequent Delivery Years) of the identified load given the load's price-responsive characteristics, at a PRD Substation level if available and otherwise at a Zonal (or sub-Zonal LDA if applicable) level;

(iv) Price-consumption curves ("PRD Curves") at a PRD Substation level if available and otherwise at a Zonal (or sub-Zonal LDA if applicable) level that detail the base consumption level of the identified loads; and the decreasing consumption levels at increasing prices, provided that all identified load reductions must be capable of full implementation within 15 minutes of declaration of a Maximum Generation Emergency (prior to 2022/2023 Delivery Year) or Performance Assessment Interval (for the 2022/2023 Delivery Year and subsequent Delivery Years) by the Office of the Interconnection, and provided further that the specified prices may not exceed the maximum energy offer price cap under the PJM Tariff and Operating Agreement;

(v) the estimated Nominal PRD Value of the Price Responsive Demand at a PRD Substation level if available and otherwise at a Zonal (or sub-Zonal LDA if applicable) level;

(vi) specifications of equipment used to satisfy the advanced metering and Supervisory Control criteria for eligible Price Responsive Demand, including a timeline and milestones demonstrating that such equipment shall be available and operational for the start of the relevant Delivery Year. Such equipment shall comply with applicable RERRA requirements and shall be designed to meet all PRD requirements, including, without limitation, meter reading requirements and Supervisory Control requirements, specified in the PJM Manuals. The PRD Provider shall demonstrate in the PRD Plan that the Supervisory Control equipment enables an automated load response by Price Responsive Demand to the price trigger; provided, however, that the PRD Provider may request in the PRD Plan an exception to the automation requirement for any individual registered end-use customer that is located at a single site and that has Supervisory Control over processes by which load reduction would be accomplished; and provided further that nothing herein relieves such end-use customer of the obligation to respond within 15 minutes to declaration of a Maximum Generation Emergency (prior to 2022/2023 Delivery Year) or a Performance Assessment Interval (for the 2022/2023 Delivery Year and subsequent Delivery Years) in accordance with applicable PRD Curves. In addition to the above requirements and those in the PJM Manuals for metering equipment and associated data, metering equipment shall provide integrated hourly kWh values on an electric distribution company account basis and shall either meet the electric distribution company requirements for accuracy or have a maximum error of two percent over the full range of the metering equipment (including potential transformers and current transformers). The installed metering equipment must be that used for retail electric service; or metering equipment owned by the end-use customer or PRD Provider that is approved by PJM and either read electronically by PJM or read by the customer or PRD Provider and forwarded to PJM, in either case in accordance with requirements set forth in the PJM Manuals; and

(vii) any RPM Auction clearing price below which the PRD Provider does not choose to commit PRD ("PRD Reservation Price"), specifying the relevant auction, Zone (or sub-Zonal LDA if applicable), and, if applicable, a range of up to ten pairs of PRD commitment levels and associated minimum RPM Auction clearing prices; provided however that the Office of the

Interconnection may interpolate PRD commitment levels based on clearing prices between prices specified by the PRD Provider.

E. Each PRD Provider that commits Price Responsive Demand through an accepted PRD Plan must, no later than one day before the tenth Business Day prior to the start of the Delivery Year for which such PRD is committed, register with PJM, in the form and manner specified in the PJM Manuals, sufficient PRD-eligible load at a PRD Substation level to satisfy its Nominal PRD Value commitment. All information required in the PRD Plan to be at a PRD Substation level if available at the time of submission of the PRD Plan that was not provided at the time of submission of such plan must be provided with the registration. The PRD Provider shall also identify in the registration each individual end-use customer with a peak load contribution of 10 kW or greater included in such Price Responsive Demand, the peak load contribution, Maximum Emergency Service Level (prior to the 2022/2023 Delivery Year), and Firm Service Levels (for the 2022/2023 Delivery Year and subsequent Delivery Years) for such customers, the Load Serving Entity responsible for serving such customers, and the Load Serving Entities responsible for serving the end-use customers not identified on an individual basis. PJM shall provide notification of such PRD registrations to the applicable electric distribution company(ies) and load serving entity(ies). The PRD Provider shall maintain, and provide to the Office of the Interconnection upon request, an identification of all individual end-use customers with a peak load contribution of less than 10kW included in such Price Responsive Demand, and the peak load contribution, Maximum Emergency Service Level (prior to the 2022/2023 Delivery Year), and Firm Service Levels (for the 2022/2023 Delivery Year and subsequent Delivery Years) of such customers. The PRD Provider must maintain its PRD Substation-level registration of PRD-eligible load at the level of its Zonal (or sub-zonal LDA, if applicable) Nominal PRD Value commitment during each day of the Delivery Year for which such commitment was made. The PRD Provider may change the end-use customer registered to meet the PRD Provider's commitment during the Delivery Year, but such PRD Provider must always in the aggregate register sufficient Price Responsive Demand to meet or exceed the Zonal (or sub-Zonal LDA, if applicable) committed Nominal PRD Value level. A PRD Provider must timely notify the Office of the Interconnection, in accordance with the PJM Manuals, of all changes in PRD registrations. Such notification must remove from the PRD Provider's registration(s) any end-use customer load that no longer meets the eligibility criteria for PRD, effective as of the first day that such end-use customer load is no longer PRD-eligible.

F. Each PRD Provider that is a Load Serving Entity shall be required to identify its committed Price Responsive Demand as price-sensitive demand at a PRD Substation level in the Day-Ahead and Real-Time Energy Markets. Each PRD Provider that is not a Load Serving Entity shall be required to identify its committed Price Responsive Demand as price-sensitive demand at a PRD Substation level in the Real-Time Energy Market. The most recent PRD Curve submitted by the PRD Provider in its PRD Plan or PRD registration shall be used for such purpose unless and until changed by the PRD Provider in accordance with the market rules of the Office of the Interconnection, provided that any changes to PRD Curves must be consistent with the PRD Provider's commitment of Price Responsive Demand hereunder.

G. The Obligation Peak Load of a Load Serving Entity that serves end-users registered as Price Responsive Demand in any Zone shall be as determined in Schedule 8 to this Agreement; provided, however, that such Load Serving Entity shall receive, for each day that an approved Price Response Demand registration is effective and applicable to such LSE's load, a Price Responsive Demand Credit for such registration during the Delivery Year, against the Locational

Reliability Charge otherwise assessed upon such Load Serving Entity in such Zone for such day, determined as follows:

$$\text{LSE PRD Credit} = [(\text{Share of Zonal Nominal PRD Value committed in Base Residual Auction} * (\text{FZWNSP}/\text{FZPLDY}) * \text{Final Zonal RPM Scaling Factor} * \text{FPR} * \text{Final Zonal Capacity Price}) + (\text{Share of Zonal Nominal PRD Value committed in Third Incremental Auction} * (\text{FZWNSP}/\text{FZPLDY}) * \text{Final Zonal RPM Scaling Factor} * \text{FPR} * \text{Final Zonal Capacity Price} * \text{Third Incremental Auction Component of Final Zonal Capacity Price stated as a Percentage})].$$

For the 2022/2023 Delivery Year and subsequent Delivery Years, the factor equal to FZWNSP/FZPLDY is eliminated in the calculation of the LSE PRD Credit

Where:

Share of Zonal Nominal PRD Value Committed in Base Residual Auction = Nominal PRD Value for such registration/Total Zonal Nominal PRD Value of all Price Responsive Demand registered by the PRD Provider of such registration \* Zonal Nominal PRD Value committed in the Base Residual Auction by the PRD Provider of such registration .

Share of Zonal Nominal PRD Value Committed in Third Incremental Auction = Nominal PRD Value for such registration/Total Zonal Nominal PRD Value of all Price Responsive Demand registered by the PRD Provider of such registration \* Zonal Nominal PRD Value committed in the Third Incremental Auction by the PRD Provider of such registration.

FZPLDY = Final Zonal Peak Load Forecast for such Delivery Year; and

FZWNSP = Zonal Weather-Normalized Peak Load for the summer concluding prior to the commencement of such Delivery Year;

And where the PRD registration is associated with a sub-Zone, the Share of the Nominal PRD Value Committed in Base Residual Auction or Third Incremental Auction will be based on the Nominal PRD Values committed and registered in a sub-Zone. A Load Serving Entity will receive a LSE PRD Credit for each approved Price Responsive Demand registration that is effective and applicable to load served by such Load Serving Entity on a given day. The total daily credit to an LSE in a Zone shall be the sum of the credits received as a result of all approved registrations in the Zone for load served by such LSE on a given day.

H. A PRD Provider may transfer all or part of its PRD commitment for a Delivery Year in a Zone (or sub-Zonal LDA) to another PRD Provider for its use in the same Zone or sub-Zonal LDA, through notice of such transfer provided by both the transferor and transferee PRD Providers to the Office of the Interconnection in the form and manner specified in the PJM Manuals. From and after the effective date of such transfer, and to the extent of such transfer, the transferor PRD Provider shall be relieved of its PRD commitment and credit requirements, shall not be liable for PRD compliance charges, and shall not be entitled to a Price Responsive Demand Credit; and the transferee PRD Provider, to the extent of such transfer, shall assume such PRD commitment, credit

requirements, and obligation for compliance charges and, if it is a Load Serving Entity, shall be entitled to a Price Responsive Demand Credit.

I. Any PRD Provider that commits Price Responsive Demand and does not register and maintain registration of sufficient PRD-eligible load, (including, without limitation, failing to install or maintain the required advanced metering or Supervisory Control facilities) in a Zone (or sub-Zonal LDA, if applicable) to satisfy in full its Nominal PRD Value commitment in such Zone (or sub-Zonal LDA) on each day of the Delivery Year for which such commitment is made shall be assessed a compliance charge for each day that the registered Price Responsive Demand is less than the committed Nominal PRD Value. Such daily penalty shall equal:

$[MW \text{ Shortfall}] * [\text{Forecast Pool Requirement}] * [(\text{Weighted Final Zonal Capacity Price in } \$/\text{MW-day})$

$+ \text{higher of } (0.2 * \text{Weighted Final Zonal Capacity Price}) \text{ or } (\$20/\text{MW-day})]$

Where: MW Shortfall = Daily Nominal PRD Value committed in such PRD Provider's PRD Plan (including any permitted amendment to such plan) for the relevant Zone or sub-Zonal LDA – Daily Nominal PRD Value as a result of PRD registration for such Zone or sub-Zonal LDA; and

Weighted Final Zonal Capacity Price is the average of the Final Zonal Capacity Price and the price component of the Final Zonal Capacity Price attributable to the Third Incremental Auction, weighted by the Nominal PRD Values committed by such PRD Provider in connection with the Base Residual Auction and those committed by such PRD Provider in connection with the Third Incremental Auction.

The MW Shortfall shall not be reduced through replacement of the Price Responsive Demand by any Capacity Resource or Excess Commitment Credits, provided, however, that the PRD Provider may register additional PRD-eligible end-use customer load to satisfy its PRD commitment.

J. PRD Providers shall be responsible for verifying the performance of their PRD loads during each maximum emergency event (prior to the 2022/2023 Delivery Year) and Performance Assessment Interval (for the 2022/2023 Delivery Year and subsequent Delivery Years) declared by the Office of the Interconnection. PRD Providers shall demonstrate that the identified PRD loads performed in accordance with the PRD Curves submitted at a PRD Substation level in the PRD Plan or PRD registration; provided, however, prior to the 2022/2023 Delivery Year, the previously submitted Maximum Emergency Service Level (“MESL”) value shall be adjusted by a ratio equal to the amount by which the actual Zonal load during the declared event exceeded the PJM load forecast underlying the previously submitted MESL value. In accordance with procedures and deadlines specified in the PJM Manuals, the PRD Providers must submit actual customer load levels for all hours during the declared event and all other information reasonably required by the Office of the Interconnection to verify performance of the committed PRD loads.

K. Prior to the 2022/2023 Delivery Year, if the identified loads submitted for a Zone (or sub-Zonal LDA) by a PRD Provider exceed during any Emergency the aggregate MESL specified in all PRD registrations of such PRD Provider that have a PRD Curve specifying a price at or below the highest Real-time LMP recorded during such Emergency, the PRD Provider that committed such loads as Price Responsive Demand shall be assessed a compliance charge hereunder. The charge shall be based on the net performance during an Emergency of the loads that were identified as Price Responsive Demand for such Delivery Year in the PRD registrations submitted by such PRD Provider in each Zone (or sub-Zonal LDA, if applicable) and that specified a price at the

MESL that is at or below the highest Real-Time LMP recorded during such Emergency. The compliance charge hereunder shall equal:

$[MW \text{ Shortfall}] * [\text{Forecast Pool Requirement}] * [(\text{Weighted Final Zonal Capacity Price in } \$/\text{MW-day})$

$+ \text{higher of } (0.2 * \text{Final Zonal Capacity Price}) \text{ or } (\$20/\text{MW-day})] * 365 \text{ days}$

Where: MW Shortfall = [highest hourly integrated aggregate metered load for such PRD Provider's PRD load in the Zone or sub-Zonal LDA meeting the price condition specified above] – {(aggregate MESL for the Zone or sub-Zonal LDA) \* the higher of [1.0] or [(actual Zonal load – actual total PRD load in Zone) / (Final Zonal Peak Load Forecast – final Zonal Expected Peak Load Value of PRD in total for all PRD load in Zone meeting the price condition specified above)]}.

For purposes of the above provision, the MW Shortfall for any portion of the Emergency event that is less than a full clock hour shall be treated as a shortfall for a full clock hour unless either: (i) the load was reduced to the adjusted MESL level within 15 minutes of the emergency procedures notification, regardless of the response rate submitted, or (ii) the hourly integrated value of the load was at or below the adjusted MESL. Such MW shortfall shall not be reduced through replacement of the Price Responsive Demand by any Capacity Resource or Excess Commitment Credits; provided, however, that the performance and MW Shortfalls of all PRD-eligible load registered by the PRD Provider, including any additional or replacement load registered by such PRD Provider, provided that it meets the price condition specified above, shall be reflected in the calculation of the overall MW Shortfall. Any greater MW Shortfall during a subsequent Emergency for such Zone or sub-Zonal LDA during the same Delivery Year shall result in a further charge hereunder, limited to the additional increment of MW Shortfall. As appropriate, the MW Shortfall for non-compliance during an Emergency shall be adjusted downward to the extent such PRD Provider also was assessed a compliance penalty for failure to register sufficient PRD to satisfy its PRD commitment.

L. PRD Providers that register Price Responsive Demand shall be subject to test at least once per year to demonstrate the ability of the registered Price Responsive Demand to reduce to the specified Maximum Emergency Service Level prior to the 2022/2023 Delivery Year or the Firm Service Level for the 2022/2023 Delivery Year and subsequent Delivery Years, and such PRD Providers shall be assessed a compliance charge to the extent of failure by the registered Price Responsive Demand during such test to reduce to the relevant service level, in accordance with the following:

- (i)
  - (a) Prior to the 2022/2023 Delivery Year, if the Office of the Interconnection does not declare during the relevant Delivery Year a Maximum Generation Emergency that requires the registered PRD to reduce to the Maximum Emergency Service Level then such registered PRD must demonstrate that it was tested for a one-hour period during any hour when a Maximum Generation Emergency may be called during June through October or the following May of the relevant Delivery Year. If a Maximum Generation Emergency that requires the registered PRD to reduce to the Maximum Emergency Service Level is called during the relevant Delivery Year, then no compliance charges will be assessed hereunder.

(b) For the 2022/2023 Delivery Year, if the Office of the Interconnection does not declare an Emergency Action triggering a Performance Assessment Interval during the relevant Delivery Year or is not measured for compliance at a Performance Assessment Interval, then such registered PRD must demonstrate that it was tested for a one hour period between 10:00 AM EPT to 10:00 PM EPT during June through October or the following May of the relevant Delivery Year. If a PRD registration is measured for compliance for a Performance Assessment Interval in a Delivery Year, then no PRD Test Failure Charges will be assessed for such PRD registration.

(c) For the 2023/2024 Delivery Year and subsequent Delivery Years, if the registered PRD is not required to reduce the load for a Performance Assessment Interval during the relevant Delivery Year, then such registered PRD shall test for a two hour period between 11:00 EPT to 18:00 EPT on a weekday that is a non-NERC holiday during the relevant Delivery Year and in accordance with the following provisions. The date and time of such test shall be selected by the Office of the Interconnection and notice of such test shall be provided to the PRD Provider in accordance with the procedure described in this section L.ii(b). If a PRD registration is measured for compliance for a Performance Assessment Interval in a Delivery Year, then no PRD Test Failure Charges will be assessed for such PRD registration.

(ii)

(a) Prior to the 2023/2024 Delivery Year, all PRD registered in a Zone must be tested simultaneously except that, when less than 25 percent (by megawatts) of a PRD Provider's total PRD registered in a Zone fails a test, the PRD Provider may conduct a re-test limited to all registered PRD that failed the prior test, provided that such re-test must be at the same time of day and under approximately the same weather conditions as the prior test, and provided further that all affiliated registered PRD must test simultaneously, where affiliated means registered PRD that has any ability to shift load and that is owned or controlled by the same entity. If less than 25 percent of a PRD Provider's total PRD registered in a Zone fails the test and the PRD Provider chooses to conduct a retest, the PRD Provider may elect to maintain the performance compliance result for registered PRD achieved during the test if the PRD Provider: (1) notifies the Office of the Interconnection 48 hours prior to the re-test under this election; and (2) the PRD Provider retests affiliated registered PRD under this election as set forth in the PJM Manuals.

(b) For the 2023/2024 Delivery Year and subsequent Delivery Years, all PRD registered in a zone will be tested simultaneously for two hours. The Office of the Interconnection may, at its discretion, cancel a test and retest to ensure system reliability.

If less than 25 percent (by megawatts) of a PRD Provider's total PRD registered in a Zone fails a test, the PRD Provider may conduct re-tests limited to all registered PRD that failed the prior test, provided that such re-test must be at the same time of day and under approximately the same weather conditions as the prior test, and provided further that all affiliated registered PRD must test simultaneously, where affiliated means registered

PRD that has any ability to shift load and that is owned or controlled by the same entity. The PRD Provider may elect to maintain the performance compliance result for registered PRD achieved during the test if the PRD Provider: (1) notifies the Office of the Interconnection 48 hours prior to the re-test under this election; and (2) the PRD Provider retests affiliated registered PRD under this election as set forth in the PJM Manuals.

If 25 percent or more (by megawatts) of a PRD Provider's total PRD registered in a Zone fails the test the PRD Provider may request PJM to schedule a one-time retest limited to all registrations that failed the prior test, provided that all affiliated registrations must test simultaneously where affiliated means registered PRD that has any ability to shift load and that is owned or controlled by the same entity. The request must be made before the 46th day after the test. The Office of the Interconnection will select the date and time of the retest during the same season period (except if test was conducted in March in which case retest can be conducted in May) and notice is provided consistent with the following procedure.

(c) Notification of the initial Office of the Interconnection scheduled test will be provided as follows:

On the first business day of a week, PJM will provide notice of all zones to be tested during the following two week test window. The test window opens the first business day of the week following the notice. By 10:00 EPT the day before the test, the Office of the Interconnection will post on its website the test date. The Office of the Interconnection will also notify the PRD Providers the test date. On test date, PRD Providers will receive start time through web service communications and as defined in the PJM Manuals.

Notification of any scheduled retest by the Office of the Interconnection will be provided as follows:

By 10:00 EPT the day before the retest, the Office of the Interconnection will post the retest date on its website. PJM will also notify the PRD Providers the retest date. On retest date PRD Providers will receive start time through web service communications and as defined in the PJM Manuals.

(iii) A PRD Provider that registered PRD shall be assessed a PRD Test Failure Charge equal to the net PRD capability testing shortfall in a Zone during such test in the aggregate of all of such PRD Provider's registered PRD in such Zone times the PRD Test Failure Charge Rate. Prior to the 2022/2023 Delivery Year, the net capability testing shortfall in such Zone shall be the following megawatt quantity, converted to an Unforced Capacity basis using the applicable Forecast Pool Requirement:

$$\text{MW Shortfall} = [\text{hourly integrated aggregate metered load for such PRD Provider's PRD load in the Zone or sub-Zonal LDA}] - \{(\text{aggregate MESL for the Zone or sub-Zonal LDA}) * \text{the higher of [1.0] or } [(\text{actual Zonal load} - \text{actual total PRD load in Zone}) / (\text{Final Zonal Peak Load Forecast} - \text{final Zonal Expected Peak Load Value of PRD in total for all PRD load in Zone})]\}$$

The net PRD capability testing shortfall in such Zone shall be reduced by the PRD Provider's summer daily average of the MW shortfalls determined for compliance charge purposes under section I of this Schedule 6.1 in such Zone for such PRD Provider's registered PRD.

For the 2022/2023 Delivery Year and subsequent Delivery Years, the MW testing shortfall for a PRD registration is equal to the nominal load reduction value of such registration, capped at the daily Nominal PRD Value committed by such registration on the day of the test, minus the actual hourly load reduction for such registration. The test compliance results of the PRD Provider's registrations in a Zone that were expected to test are aggregated to determine a PRD Provider's net zonal testing shortfall.

(iv) The PRD Test Failure Charge Rate shall equal such PRD Provider's Weighted Final Zonal Capacity Price in such Zone plus the greater of (0.20 times the Weighted Final Zonal Capacity Price in such Zone or \$20/MW-day) times the number of days in the Delivery Year, where the Weighted Final Zonal Capacity Price is the average of the Final Zonal Capacity Price and the price component of the Final Zonal Capacity Price attributable to the Third Incremental Auction, weighted by the Nominal PRD Values committed by such PRD Provider in connection with the Base Residual Auction and those committed by such PRD Provider in connection with the Third Incremental Auction.

M. The revenue collected from assessment of the charges assessed under subsections I, K, and L of this Schedule 6.1 shall be distributed on a pro-rata basis to all entities that committed Capacity Resources in the RPM Auctions for the Delivery Year for which the compliance charge is assessed, pro rata based on each such entity's revenues from Capacity Market Clearing Prices in such auctions, net of any compliance charges incurred by such entity.

N. For the 2022/2023 Delivery Year and subsequent Delivery Years, a PRD Provider is subject to a Non-Performance Assessment in accordance with the PJM Tariff, Attachment DD, section 10A. Compliance is measured for a PRD registration upon declaration of a Performance Assessment Interval in same sub-Zone/Zone of such PRD registration and when the PRD Curve associated with such registration in the PJM Real-time Energy Market has a price point at or below the Real-time LMP recorded during the Performance Assessment Interval. A PRD registration with an approved exception to the automation requirement will not have compliance measured during Performance Assessment Intervals that fall within the 15 minute response allowance. The actual load reduction provided by the registration for the Performance Assessment Interval is calculated as the registration's peak load contribution minus (the metered load multiplied by the loss factor). A load reduction will only be recognized if metered load multiplied by the loss factor is less than the peak load contribution. When five minute revenue meter data is not available to determine compliance of a PRD registration for a Performance Assessment Interval, the actual load reduction for a Performance Assessment Interval is calculated as the actual hourly load reduction for the hour ending that includes the Performance Assessment Interval(s) multiplied (twelve divided by the number of five minute intervals the PRD registration was to be measured for compliance). The actual load reduction for a registration for a Performance Assessment Interval is capped at the peak load contribution of the registration. If the PRD Provider fails to submit actual metered data for the registration for all hours during the day of a Performance Assessment Interval, the actual load reduction for such registration will be equal to zero MW.



# Attachment C

Affidavit of Peter Langbein

**UNITED STATES OF AMERICA  
BEFORE THE  
FEDERAL ENERGY REGULATORY COMMISSION**

**PJM Interconnection, L.L.C.**

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**Docket No. ER20-1590-000**

**AFFIDAVIT OF PETER LANGBEIN  
ON BEHALF OF  
PJM INTERCONNECTION, L.L.C.**

1. My name is Peter Langbein. I am employed by PJM Interconnection, L.L.C. (“PJM”) as Manager, Demand Response Operations Department and have held this position since 2007. My business address is PJM Interconnection, L.L.C., 2750 Monroe Blvd., Audubon, PA 19403. My Affidavit is offered in support of PJM’s concurrently filed testing enhancements to load management resources in this proceeding.
2. The Demand Response Operations Department develops the systems, documentation, and participant training material necessary to support the daily operational activities of the demand response that participates in PJM’s wholesale markets. My primary responsibility is focused on the registration, notification, validation, and settlement of demand response resources in the PJM wholesale markets. PJM’s Demand Response Operations Department manages the registration process used to define the specific end use customers that will reduce load to meet the Curtailment Service Providers’ (“CSPs”) Demand Resource and Price Responsive Demand commitment in the Capacity Market. I am also active through the PJM stakeholder process to enhance existing rules and procedures that impact demand response resources.
3. Prior to joining PJM, I spent 10 years in the competitive retail electricity market where I most recently held the position of Vice President at a large competitive retail electricity provider that operated in deregulated North American retail electricity markets. I have been directly involved in all aspects of the retail to wholesale value chain including: sales & marketing, commodity management (forecasting, pricing, trading & procurement, risk management), fulfillment (contract management, enrollment, customer care, billing/settlement, transaction management) and compliance. Prior to deregulation, I spent 3 years at a regulated electric utility as an analyst focused on quantifying the benefits and costs of demand side response programs, load forecasting, and market research.
4. I hold a Bachelor of Arts degree in Economics from Montclair State College and a Master of Arts degree in Applied Microeconomics & Econometrics from New York University.

5. The purpose of my Affidavit is to provide justification for the proposed load management testing enhancements. As I explain, the proposed revisions will better represent the actual load reduction capabilities of Demand Resources and Price Responsive Demand (“Load Management Resources”). This is important to ensure reliable system operations and to assure that ratepayers receive the proper reliability value for their capacity payments.
6. Under the existing testing rules, Load Management Resources must be tested each Delivery Year if PJM does not dispatch such resources during the Delivery Year. Testing of Load Management Resources when such resources are not dispatched during the Delivery Year is important to determine the true load curtailment capabilities of such resources.
7. Testing procedures for Load Management Resources that best mimic the conditions during an actual load management event will result in load reductions that more accurately represent how such resources would perform during an actual event. As further explained below, the proposed testing enhancements will better imitate actual load management events such that performance during a test will better reflect performance during an actual event.
8. Under the existing testing rules, end-use customers can prepare for the test well in advance because CSPs, who schedule the tests, generally provide notice of the test weeks, if not months, in advance of the actual test event. In some cases, CSPs may coordinate the timing of the test so it can be conducted when it is convenient to reduce load or the customer already planned to have lower load for a particular day. However, end-use customers may not be able to curtail load to the committed levels with less notification time because they may not be prepared to quickly ramp down operations to the desired level. Moreover, test performance may not reflect actual load curtailment capability when the end-use customer is not otherwise scheduled to consume on a particular day. This is because actual load management events generally do not have advanced notification prior to the need for curtailment. Typically, CSPs will not be notified of a PJM Load Management event until the day of the event and on the day of the event CSPs are notified based on their 30, 60 or 120 minute lead time prior to the event.
9. Under the proposed testing rules, PJM will schedule the load management tests. Since an actual load management event is always declared by PJM, load management testing that is scheduled by PJM, rather than the CSPs, will better reflect actual event conditions. Likewise, the shortened notification times of a load management test event that are included in the proposal will also serve to better reflect actual event conditions.
10. Another enhancement to the proposed load management testing rules is the requirement for annual Load Management Resources to test during any part of the Delivery Year. This is important to ensure such resources conform to the Capacity Performance construct and are capable of curtailing load in an amount up to the committed level throughout the Delivery Year.

11. Further, a two hour test duration, as opposed to the current one-hour requirement, better reflects actual load management events because historical data of actual load management events indicates that the average event lasts significantly longer than one hour and Demand Resource may be required to reduce load for up to fifteen hours in a single day. A two hour test duration will serve to provide a more accurate representation of actual load curtailment capabilities of participating end-use customers while balancing testing costs when the resources are not needed for reliability purposes.
12. The ability for CSPs to retest is appropriate in case an unforeseen event prohibited the end-use customers from curtailing load during a test event. The continued use of the seventy-five percent performance threshold and associated rules for CSPs to retest is appropriate as it was previously approved by FERC and has been the practice for over ten years. There is no need or reason to modify this existing performance threshold.
13. This concludes my Affidavit.

**UNITED STATES OF AMERICA  
BEFORE THE  
FEDERAL ENERGY REGULATORY COMMISSION**

**PJM Interconnection, L.L.C.**

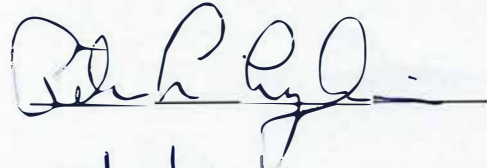
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**Docket No. ER20-1590-000**

**Verification of Peter Langbein**

Peter Langbein, being first duly sworn, deposes and states that he is the Peter Langbein referred to in the foregoing document entitled "Affidavit of Peter Langbein on Behalf of PJM Interconnection, L.L.C.," that he has read the same and is familiar with the contents thereof, and that the facts set forth therein are true and correct to the best of his knowledge, information, and belief.

I declare under penalty of perjury that the foregoing is true and correct.

A handwritten signature in black ink, appearing to read "Peter Langbein", written over a horizontal line.

Executed on:

4/17/20