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August 2, 2013

Honorable Kimberly D. Bose
Secretary
Federal Energy Regulatory Commission
888 First Street, N.E., Room 1A
Washington, D.C. 20426

Re: *PJM Interconnection, L.L.C.*, Docket No. ER13-2108-000

Dear Ms. Bose:

PJM Interconnection, L.L.C. ("PJM"), pursuant to section 205 of the Federal Power Act ("FPA"), 16 U.S.C. § 824d, hereby submits revisions to the PJM Open Access Transmission Tariff ("Tariff") and the Reliability Assurance Agreement among Load Serving Entities in the PJM Region ("RAA")[1] to clarify the information required prior to submission of a demand resource offer into PJM's forward capacity auctions to assure that the resource will be able to provide the offered demand reduction capability.

The enclosed Tariff and RAA revisions track changes to a PJM manual that were approved overwhelmingly by PJM's stakeholders but that the Commission found on April 19, 2013 could only be effected through changes to PJM's filed tariff.[2] Despite that procedural finding, the Commission expressly took note of the fact that the PJM stakeholders had been asked to consider enhancements to the rules that "will not present unreasonable barriers to entry;" that would "provide sufficient assurance that a provider's planned demand response MWs are viable;" and that the demand resource megawatts offered "are reasonably expected to be delivered for the future Delivery Year."[3] The Commission therefore "encourage[d] PJM to submit a section 205 filing" if PJM deemed appropriate.[4] Two concurring Commissioners wrote separately to highlight their "primary concern" that PJM "cannot ensure that resources are making legitimate and accurate offers into the capacity markets;" and that uncertainty on that question "begins

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1 Schedule 6 to the RAA and Attachment DD-1 to the Tariff are identical to one another. For convenience, this letter will refer only to Schedule 6 of the RAA.

2 *Demand Response Coalition v. PJM Interconnection, L.L.C.*, 143 FERC ¶ 61,061 (2013) ("April 19 Order").

3 *Id.* at P 23.

4 *Id.*

to degrade the very purpose of PJM's capacity market, which is meant to ensure that sufficient capacity is procured in advance of the delivery year to meet peak load."[5] The concurring Commissioners therefore "reiterate[d]" the Commission's encouragement "for PJM to submit a section 205 filing to enable the Commission to address PJM's proposed changes on the merits."[6]

Acting on that encouragement, the enclosed revisions carry the substance of the stakeholder-approved manual changes into the Tariff and RAA. Like the manual changes before them, the Tariff and RAA changes were endorsed overwhelmingly by the PJM stakeholders, by a sector-weighted vote of 87% in favor.

The enclosed revised sections of the Tariff and RAA reflect an effective date of October 2, 2013, satisfying the 60–day notice requirement of FPA section 205.

I. BACKGROUND

A. The PJM Region Depends on Commitment of "Specific, Firm Capacity Resources" to Ensure Reliability.

As the Commission has recognized, the purpose of PJM's capacity market, known as the Reliability Pricing Model ("RPM"), "is to procure capacity resources to meet forecasted system demand during peak periods plus reserves."[7] Those capacity resources primarily take the form of commitments to provide generation, and—increasingly—commitments to reduce consumption.

Because PJM relies on committed capacity resources to ensure service to loads at peak times or under other emergency conditions when the system need to call on resources is greatest, RPM rules define capacity resources as real, verifiable, physical resources. The RAA requires all Load Serving Entities ("LSEs") offering resources into the capacity auction to arrange for "specific, firm Capacity Resources" that must be capable of fulfilling capacity commitments "on a firm basis without interruption for economic conditions."[8] Those specific firm resources must have "characteristics that are necessary to support the reliable operation of the PJM Region," as specified in the RAA.[9]

The Commission has recognized that PJM's capacity rules require firm access to physical resources, acknowledging that "firm liquidated damages contracts cannot be relied upon to support service to all loads in an emergency because they would provide a

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5 April 19 Order at 61,489 (Moeller and Clark, Comm'rs, concurring).

6 *Id.*

7 *PJM Interconnection, L.L.C.*, 137 FERC ¶ 61,108, at P 64 (2011).

8 RAA, section 7.6.

9 *Id.*

guarantee only of financial compensation, not energy."[10] In a similar vein, the Commission has agreed with PJM's development of market rules "to ensure the integrity of PJM's capacity market by assuring that consumers in the PJM Region will pay only for capacity that is actually delivered and that [demand response] resources comply with their commitment to provide such capacity."[11]

For generation resources, the current effective RAA prescribes that PJM develop and maintain in its manuals "rules and procedures as may be required to determine and demonstrate the capability of Generation Capacity Resources" to meet capacity obligations;[12] and that LSEs must demonstrate that the output of their identified resources is deliverable on a firm basis to PJM loads.[13] A planned generation resource may only offer into RPM's three-year-forward auction (i.e., the "Base Residual Auction") if it will be in service by the start of the relevant Delivery Year; if it will meet deliverability tests to qualify as a capacity resource; if it is participating in PJM's generation interconnection process; and if it has executed a System Impact Study Agreement before the Base Residual Auction ("BRA").[14] Before it can even be in a position to execute a System Impact Study Agreement, moreover, the generation project developer must have provided PJM detailed information about the proposed plant; it must have submitted significant financial deposits with PJM; and PJM must have completed a preliminary determination of the transmission facilities needed to accommodate interconnection of the plant, including the estimated time and cost to construct those facilities.[15]

Similarly, the current effective RAA defines a Demand Resource as a resource with "a demonstrated capability to provide a reduction in demand or otherwise control

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10 *PJM Interconnection, L.L.C.*, 106 FERC ¶ 61,253, at P 50 n.27, *order on reh'g*, 109 FERC ¶ 61,094 (2004). *See also Midwest Indep. Transmission Sys. Operator Inc.*, 125 FERC ¶ 61,061, at P 19 (2008) ("[P]ower purchase agreements with liquidated damages provisions" do not satisfy the purpose of a resource adequacy plan, which "is to ensure that enough MWs are available to be delivered in peak conditions. . . . A financial payment is not a demonstration of resource availability under peak demand conditions"); *ISO-New England, Inc.*, 119 FERC ¶ 61,045 at P 184 (2007) (the ISO-New England, Inc. capacity market "is a forward market for physical resources").

11 *PJM Interconnection, L.L.C.*, 135 FERC ¶ 61,212, at P 72 (2011).

12 RAA, Schedule 9.

13 *Id.*, Schedule 10.

14 *See* RAA, section 1.70.

15 *See, e.g.*, Tariff sections 36.1.01 (describing general requirements of a Generation Interconnection Request) and 36.2 (describing the PJM Interconnection Feasibility Study that must precede the execution of a System Impact Study Agreement).

load" and requires such demand reduction capability to be "in accordance with the requirements of [RAA] Schedule 6."[16] Even as to "Planned" Demand Resources, i.e., those that "do[] not currently have the capability to provide a reduction in demand or to otherwise control load," the RAA requires that such resource "is scheduled to be capable of providing such reduction or control" on or before the start of the Delivery Year.[17]

The RAA details the criteria for Demand Resources and permits only resources "qualifying under the [RAA] criteria . . . [to] be offered for sale or designated as Self-Supply in the Base Residual Auction . . . or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies."[18] Among other requirements, RAA Schedule 6 describes three physical load control methods for Demand Resources, i.e., Direct Load Control, Firm Service Level, and Guaranteed Load Drop, and it specifies the particular type of physical load management involved with each of those three types of Demand Resources.[19] Each of these types of load control has an "amount of load reduction that a Demand Resource commits to provide,"[20] known as the "Nominated Demand Resource Value," which must be "reviewed based on documentation of customer-specific data and Demand Resource . . . information, to verify the amount of load management available, and to set a maximum allowable Nominated Value."[21]

Current effective RAA Schedule 6 requires parties "offering for sale" in an RPM auction any Demand Resource that does not yet exist to demonstrate, "to PJM's satisfaction," that the new resource "shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed."[22] As part of that demonstration, a provider of a Planned Demand Resource currently "must provide a timeline including . . . milestones" demonstrating that the resource "will be available for the start of the Delivery Year."[23] The party proposing to offer that resource must provide this information to PJM "15 business days prior to a Base Residual Auction or Incremental Auction."[24]

For several years, PJM has implemented the above requirements by specifying in postings on its website detailed information a prospective seller must provide before the

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16 *See* RAA section 1.13.

17 *Id.*, section 1.69.

18 *Id.*, Schedule 6, section A.

19 *Id.*, Schedule 6, section I.

20 Tariff, Attachment DD, section 2.43.

21 RAA, Schedule 6, section K.

22 RAA, Schedule 6, section A.5.

23 RAA, Schedule 6, section A.5.

24 RAA, Schedule 6, section A.5.

RPM auction to demonstrate that its Planned Demand Resource will be capable of reducing the identified amount of load by the beginning of the Delivery Year. Each year PJM has posted the guidelines for Planned Demand Response participation in the BRA, which provided a detailed list of information that Demand Resource Providers must submit in support of their intended offers of Planned Demand Resources.[25] The guidelines required DR providers to submit, depending on the method of load reduction intended to be employed:

- a description of the project, including the company and project name, along with the company address and contact information, and the project goals;
- the zone or sub-zone where each Demand Resource will be located;
- the Demand Resource product type, including any intention to submit a "coupled" offer for a resource that can qualify as more than one product type;
- the anticipated Nominated Demand Resource Value for each Demand Resource, i.e., the amount, in megawatts, of load reduction the resource is estimated to be capable of providing in the Delivery Year;[26]
- a timeline for installing or procuring each Demand Resource, including, as applicable, a schedule for equipment installation, measurement and verification activities, and milestones for procuring customers through a marketing strategy;
- the method of load reduction, i.e., Direct Load Control, Guaranteed Load Drop, or Firm Service Level, for each resource;
- a load research study or savings estimate, conducted in accordance with the PJM manuals;
- a description of the equipment to be used for load control and the standards for such equipment;

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25 *See* "Requirements for Offering Planned Demand Resources in RPM Auctions," available at: http://www.pjm.com/~/media/committees-groups/committees/mic/20121219-drplan/20121219-item-05b-requirements-for-offering-planned-dr-in-rpm-auctions.ashx. *See also* PJM's guidelines for Planned Demand Response participation in the BRA for the 2013/2014 Delivery Year: http://www.pjm.com/~/media/markets-ops/rpm/rpm-auction-info/communication-to-members-re-rpm-2013-2014-bra-deadlines.ashx.

26 *See* Tariff, Attachment DD, section 2.43 (defining Nominated Demand Resource Value).

- the measurement and verification approach;

- the baseline and post-installation assumptions that may affect load reduction (e.g., cycling strategy, switch failure adjustments);

- any pilot project results;

- a general plan for procuring the customers that will provide the load reduction;

- information supporting the market potential and targeted customer type (i.e., residential, commercial, industrial);

- the assumptions used for estimating the anticipated Nominated Value for each resource by zone, including, e.g., customer penetration levels and the electric distribution company loss factors;

- any adjustments for existing Demand Resources or considerations made for potentially targeting the same customers as other Demand Resource Providers;

- identification of targeted end-use customer sites, if known;

- justification of any peak load contribution value for an end-use customer that is higher than the current peak load contribution for that end use customer; and

- details regarding the types of measures targeted, the approximate number of devices or customers, and the per measure/per customer impact that would provide the anticipated Nominated Value of the demand resources.

PJM also for several years has required market participants intending to submit capacity offers to identify, prior to submitting their offers, any existing Demand Resources on which they intend to rely, by referencing end-use customer load reduction details registered with PJM for the current Delivery Year.

PJM's established practice has been to review the submitted information to ensure it supports the capacity offer the participant proposed to submit. As necessary, PJM has discussed the submitted information with the market participant, and usually finds that the submitted information supports the intended offer level. On a few occasions, however, sellers have reduced the intended offer level after PJM has questioned whether the submitted information supported the originally proposed offer level.

PJM's practice of reviewing the supporting details underlying a DR Sell Offer has had two important consequences. First, it allows PJM to model Demand Resources, by product type, in each identified zone or sub-zone in PJM's planning and market

operations systems. Second, as part of PJM's extensive "resource accounting" system,[27] (used for both generation and demand resources), it establishes a pre-approved capacity position that the prospective seller can draw from when it submits offers into an RPM auction. None of these requirements has inhibited the participation of demand response in the PJM capacity market. Indeed, since its inception, RPM has seen an eight-fold increase in the amount of demand-side resources offered into the auction.

C. In 2012, PJM Identified Concerns with the Support for Demand Resource Offers in RPM.

As noted, PJM has seen tremendous growth in the megawatt quantity of Demand Resources offered and cleared in the BRAs and other RPM auctions. This growth, however, has given rise to a need to ensure the level of Demand Resources offered into RPM does not outstrip the actual developed ability to reduce load (or outstrip the load reduction ability that reasonably expected to be developed and in place by the Delivery Year) in the PJM region. Following the May 2012 Base Residual Auction, PJM reassessed the adequacy of its existing DR Plan information submission requirements in light of this growth.

In particular, PJM noted that the quantity of Demand Resources offered into the 2012 BRA was in many areas far above the level of Demand Resources actually identified in those areas. In two zones, the aggregate Demand Resource offers proposed that *twenty-three percent* of the total peak load addressed in the auction[28] would be willing to drop off the system as an emergency load reduction.[29] In four additional zones,

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[27] Each prospective seller into an RPM auction establishes with PJM a portfolio of eligible capacity resources that PJM has determined, in advance of the auction, is both capable of providing a specified amount of output (or load reduction) and is properly assigned to a given seller. PJM's resource accounting system, in addition to verifying technical matters like the rated output of a generator, also ensures there is no double-counting or ambiguity about which party can offer that capability into the auction. Given that regional reliability will depend on such resources, PJM's resource accounting system ensures that all such issues are resolved before the resource is offered into the auction.

[28] These were the PPL and Penelec zones.

[29] *See* "Current DR Plan Requirements and Existing vs. Planned DR," Presentation to Market Implementation Committee December 19, 2012 meeting, at 6, "15/16 BRA Offered MWs and Cleared MWs as % of Forecast," available at: http://www.pjm.com/~/media/committees-groups/committees/mic/20121219-drplan/20121219-item-05a-education-dr-plan-req-existing-vs-planned-dr.ashx. For purposes of the table in the text, in order to compare these figures against DR registrations, which include DR registered in Fixed Resource Requirement ("FRR") areas, PJM recalculated the December 19, 2012 figures to add in 2016-17 FRR peak load and FRR DR commitments. This recalculation resulted in the

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the Demand Resource offers assumed that fifteen percent or more of the peak load would be obligated to drop off the system as Emergency Demand Response at PJM's request.[30] Despite the impressive development of demand response in the PJM region, these offered quantities were well above any demand response levels that have actually been registered in those zones (including registrations for the current, 2013-14 Delivery Year), as can be seen in the following table:

Zone	Max. DR Registered as % of Peak Load ('11-12, '12-13, '13-14 DYs)	DR Offered in BRA and Committed as FRR for '15-16 DY as % of '15-16 Forecast Peak Load
ATSI	9.8%	15%
BGE	13.7%	18%
MetEd	8.8%	15%
PECO	7.0%	16%
PenElec	14.2%	23%
PPL	10.4%	23%

Even allowing for reasonable growth in DR to the 2015-16 Delivery Year, these Demand Resource offer levels appear to be very aggressive. Some of these offers may have rested on optimistic assumptions about the DR Providers' ability to develop entirely new demand response. Some of the offers may have been targeted at the same existing or potential end-user demand response, such that the total offered levels double-counted that demand response. Some may even have assumed that they need not offer in the BRA the Demand Resource levels that they actually expect to provide, on the theory that they could buy out of their capacity commitments in the bilateral market or Incremental Auctions.[31] Regardless of the specific underlying reasons for these suspect offer levels,

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same percentages for the six zones that the December 19 presentation showed for the ratio of DR offers to non-FRR load.

30 *Id.*; these were the ATSI, BGE, MetEd and PECO zones.

31 PJM has initiated a separate stakeholder process to address whether RPM rules should be modified to eliminate any unintended financial incentives for capacity market sellers to over-commit in the BRA and then buy out of their positions at an

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they underscore the need to ensure that Demand Resources selected in RPM—just like generation capacity resources—must represent real, physical resources that will help PJM meet reliability requirements in the Delivery year for which they are committed.

PJM also observed that the type and quantity of supporting information that individual providers submitted for the Planned Demand Resources in response to PJM's DR Sell Offer Plan guidelines varied greatly from provider to provider, raising questions about the consistency and quality of such data, and whether the approach of relying only on posted guidelines to govern these information submissions was adequate.

PJM brought this concern to the attention of the PJM stakeholders. In December 2012, the stakeholders approved a "problem statement" under PJM's consensus-based issue resolution process agreeing that PJM stakeholders should consider enhancements to the DR Sell Offer Plan requirements "that will not present unreasonable barriers to entry, but will provide sufficient assurance that a provider's planned DR MWs are viable, provide sufficient information for reliability-based planning analysis and are reasonably expected to be delivered for the future Delivery Year."[32] The identified objective of the issue resolution process was to provide "[u]pdates to Manual 18 which include enhanced requirements for DR Sell Offer Plan documentation," with expected implementation for the May 2013 BRA addressing the 2016-2017 Delivery Year.[33]

D. Stakeholders Developed and Approved RPM Rule Changes to Address These Concerns Initially as PJM Manual Revisions.

Following approval of the Problem Statement, PJM and its stakeholders met frequently through PJM's Market Implementation Committee ("MIC") to develop the necessary changes to the RPM Manual. At its March 28, 2013 meeting, the Markets and

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expected lower price in an Incremental Auction. The charter for that group is posted to the PJM website at:
http://www.pjm.com/~/media/committees-groups/committees/mic/20130723/20130723-rpm-replacement-capacity-group-charter.ashx.
Regardless of the outcome of that process, this section 205 filing is needed to formalize in the tariff the process and information requirements for supporting Demand Resource offers before they are submitted in the RPM auctions.

32 PJM Interconnection, L.L.C., *Problem Statement/Charge* (Jan. 7, 2013), http://www.pjm.com/~/media/committees-groups/committees/mic/20121219-drplan/20121219-item-02-problem-statement-charge-for-dr-plan-enhancements.ashx ("Problem Statement").

33 *Id.*

Reliability Committee ("MRC") considered and approved the revisions by a sector-weighted vote of over 83% in favor.

The approved revisions codified in the manual the Planned Demand Resource information submission requirements that PJM had posted and enforced in prior years and added some information collection provisions intended to better ensure that Demand Resource offers do not double-count underlying load reduction capabilities. These added requirements included a Demand Resource Provider officer certification as supplemental support for the submitted offer, and a procedure for identifying PJM zones where more detailed information would be provided to support offers.

E. The Commission Determined that the Rule Changes Addressing These Concerns Should Be Included in PJM's Tariff.

On April 3, 2013, several Demand Resource Providers filed a complaint asserting that the manual revisions significantly affected rates, terms and conditions of service and therefore should be effectuated through PJM's tariff under FPA section 205.[34] On April 19, 2013, the Commission granted the complaint, finding that the DR Sell Offer Plan changes could only be implemented through changes to the PJM Tariff. The Commission "encourage[d] PJM to submit a section 205 filing" for the changes if PJM deemed appropriate;[35] two Commissioners wrote separately to "reiterate" the Commission's encouragement "for PJM to submit a section 205 filing to enable the Commission to address PJM's proposed changes on the merits."[36]

F. The PJM Stakeholders Strongly Endorsed the DR Sell Offer Plan Rule Changes as Tariff Changes.

In light of the stakeholders' prior strong support for these rule changes, and the Commission's encouragement for PJM to file them as Tariff changes, PJM converted the proposed manual changes into changes to the Reliability Assurance Agreement and the PJM Tariff and brought them back to its stakeholders. At the June 27, 2013 meeting of the PJM Members Committee, the PJM Members overwhelmingly endorsed the Tariff and RAA changes, with 87% voting in favor on a sector-weighted basis.

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[34] Complaint and Request for Fast-track Processing of the Demand Response Coalition, *Demand Response Coalition v. PJM Interconnection, L.L.C.*, Docket No. EL13-57-000 (Apr. 3, 2013).

[35] April 19 Order at P 23.

[36] *Id.* at 61,489 (Moeller and Clark, Comm'rs, concurring).

II. DESCRIPTION OF, AND SUPPORT FOR, ENCLOSED TARIFF REVISIONS

These rule changes previously took the form of revisions to a single PJM manual, i.e., Manual 18. Converting them into Commission-filed changes requires revisions to several documents. The filed rules governing Demand Resources in the RPM auctions appear in identical form in RAA Schedule 6 and Tariff Attachment DD-1. Section A of RAA Schedule 6 currently sets forth the rules concerning support for Demand Resource offers; PJM is revising that section, and adding a new section A.1, as the vehicle for incorporating the bulk of the DR Sell Offer Plan rules that were added to Manual 18 earlier this year. RAA Schedule 8.1 contains the rules for a non-auction alternative to RPM known as the Fixed Resource Requirement ("FRR"), including the rules for designating Demand Resources as part of an FRR Capacity Plan. Because the DR Sell Offer Plan rules also apply to FRR Demand Resources, PJM is revising RAA Schedule 8.1 to specify how those rules apply. Finally, the terms that were used in Manual 18 require certain additions or changes to the RAA's defined terms.

A. General Rule and Overview of Components of DR Sell Offer Plan.

PJM is revising section A.5 of Schedule 6 of the RAA to state the general rule that any Demand Resource Provider intending to offer a Demand Resource into an RPM auction (whether with an offer price or as self-supply), or intending to include a Demand Resource in its FRR Capacity Plan, must submit, at least 15 business days before the RPM auction or 15 business days before submitting the FRR Capacity Plan, a Demand Resource Sell Offer Plan demonstrating to PJM's satisfaction that the resource will have the capability to provide a reduction in demand, or otherwise control load, by the start of the Delivery Year for which the resource will be committed. Revised section A.5 adds that a seller with a PJM-approved DR Sell Offer Plan is permitted to submit up to the approved DR quantity in the RPM auction or FRR Capacity Plan.

New Section A-1 of Schedule 6 carries into the RAA most of the DR Sell Offer Plan detail that was added earlier this year to Manual 18, and begins with an overview of the components of the DR Sell Offer Plan. Section A-1 specifies that the DR Sell Offer Plan consists of a completed standard template document providing the items of information described below, as well as a certification by an authorized officer of the DR Provider that the resource satisfies the RAA and Tariff criteria, and that the offer is submitted with a reasonable expectation that the offered resource level will be honored with registered load reduction capabilities by the start of the Delivery Year. The revisions make clear that DR Sell Offer Plan must include all Existing Demand Resources and all Planned Demand Resources that the DR Provider intends to offer in the auction.

B. The DR Sell Offer Plan Changes Make the Supporting Information Required for Demand Resource Offers More Comparable to the Supporting Information Already Required for Generation Capacity Resource Offers.

To put in context the information requirements that this filing adds to the Tariff for Demand Resources, it is helpful to consider the amount and type of information that the PJM Tariff and RAA presently require from Generation Capacity Resources, and especially from Planned Generation Capacity Resources, before those resources can submit an offer into RPM's Base Residual Auction.

As explained above, PJM employs an extensive capacity resource accounting system to verify the capacity value of resources and confirm which market participant may (or in many cases, must) offer that capacity into an RPM auction. To that end, the Tariff provides that PJM "shall determine the quantity of megawatts of available installed capacity that each Capacity Market Seller must offer in any RPM Auction" under the RPM must-offer requirement, "through verification of the availability of megawatts of installed capacity" from, among other things, "all Generation Capacity Resources owned by or under contract to the Capacity Market Seller" and the results of prior RPM auctions for the same Delivery Year (which may already have committed some or all of the same resource's capacity).[37] In practice, this means that Capacity Market Sellers must continuously update PJM, using the eRPM tool, on the capacity and status of their Generation Capacity Resources, and that the information in eRPM as of the time they submit their capacity offer will dictate what they can include in that offer.

Capacity Market Sellers with existing Generation Capacity Resources also must adopt an approved value of EFORd, i.e, the demand-equivalent forced outage rate, for converting the installed capacity of their resource into the unforced capacity that is offered and committed through the RPM auctions. Specifically, Capacity Market Sellers "must timely provide" to PJM "*all data and documentation required* . . . to establish the maximum EFORd applicable to each resource."[38] The Tariff sets maximum levels for acceptable EFORd values,[39] and it allows a seller to use a higher value only "if it has a documented, known reason that would result in an increase in its EFORd," and only then if it submits a written request to PJM, with supporting data and documentation, 120 days before the auction, and PJM accepts the alternate EFORd value.[40]

For *Planned* Generation Capacity Resources, the information requirements are even greater. As explained above, a planned generation resource may only offer into the BRA

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37 Tariff, Attachment DD, section 5.6.6(a).

38 Tariff, Attachment DD, section 6.6(b) (emphasis added).

39 *Id.*

40 *Id.*

if it: (i) will be in service by the start of the relevant Delivery Year; (ii) will meet deliverability tests to qualify as a capacity resource; (iii) is participating in PJM's generation interconnection process; and (iv) has executed a System Impact Study Agreement before the Base Residual Auction.[41] As explained above, before it can execute a System Impact Study Agreement, the generation project must have completed the Generation Interconnection Feasibility Study process. PJM's Manual 14A details the information a project sponsor is required to submit in the feasibility study process (for non-wind projects) as follows:[42]

> General and identifying information
>
> - Interconnection Customer name
> - Name of Individual Completing Form
> - Email Address (Individual Completing the Form)
> - Phone # (Individual Completing the Form)
> - Queue Letter & Position / Unit ID
> - Primary Fuel Type
> - Interconnection Customer's proposed location (if known) for Point of Interconnection (POI) to PJM System
> - Maximum Gross MW Output
> - Maximum Net MW Output
> - Station Service Load (MW/MVAR)
> - Load connected to High Side of GSU (Yes/No)
> - Load connected to Low Side of GSU (Yes/No)
>
> Main Transformer Data
>
> - Number of machines per GSU
> - Generator Step-up Transformer MVA Base
> - Generator Step-up Transformer Impedance (R+jX, or %, on transformer MVA Base)
> - Generator Step-up Transformer Reactance-to-Resistance Ration (X/R)
> - Generator Step-up Transformer FOA Rating (MVA)
> - Generator Step-up Transformer Low-side Voltage (kV)
> - Generator Step-up Transformer High-side Voltage (kV)
> - Generator Step-up Transformer Off-nominal Turns Ratio

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41 *See* RAA, section 1.70.

42 *See* PJM Manual 14A, Generation and Transmission Interconnection Process, Attachment F, Generation Interconnection Feasibility Study Data, available at:

http://www.pjm.com/~/media/documents/manuals/m14a.ashx

- Generator Step-up Transformer Number of Taps and Step Size

Transmission Line Data

- Line Length from Main Transformer High-Side to Interconnection Point
- Voltage Level (kV)
- Conductor Type
- Transmission Line MVA Base
- Positive Sequence Impedance (R+jX %, per mile on line MVA base)
- Zero Sequence Impedance (R+jX %, per mile on line MVA base)
- Zero Sequence Reactance-to-Resistance Ratio (X/R)
- Positive Sequence Charging Admittance (in % per mile on line MVA base)

Plant Data- Non-Wind Generators

- Generator MVA Base (upon which all reactances, resistance and inertia are calculated)
- Generator Nominal Power Factor
- Generator Terminal Voltage (kV)
- Generator Saturated Sub-transient Reactance, X"d(v) (on MVA Base)
- Provide Site Plan (on tax map, USGS topo map, etc.) for Interconnection Customer's Facilities (electronic file if available) and a one-line diagram of the Facility electrical arrangement via email attachment to the email address(es) specified at the link on the PJM website listed above when the data on the data form at the link location listed above is submitted.

In short, before a generation resource offers into the RPM auctions, it is required to provide PJM with abundant evidence on the specific location, characteristics, nature, and status of the resource. And if the resource is planned, not existing, PJM requires that the proposed plant must have achieved the significant milestone of executing a System Impact Study Agreement (incorporating numerous detailed information requirements) before it can offer into the BRA.

This is significant, because the Commission's clearly expressed policy is that Regional Transmission Organizations ("RTOs") must treat generation resources and demand resources on a comparable basis.[43] The Commission has clarified that comparable treatment does not mean "identical" treatment, and that Tariff rules may provide comparable treatment while still recognizing "the inherent characteristics of demand response resources."[44]

In this context, where demand resources and generation resources are competing three years in advance of the Delivery Year for the right to be compensated by PJM loads as capacity that PJM has the right to call upon when needed to meet the region's peak needs, comparable treatment means, at a minimum, that PJM can assure itself, before the auction, that *both* types of offered resources will in fact be available when needed. PJM recognizes that Demand Resource Providers rely on individual end-use customer commitments to fulfill their capacity obligations, and that as a practical matter, some end-users will not commit until closer to the Delivery Year. However, for consideration and compensation as a *reliability* product, i.e., as capacity, that end-user commitment uncertainty must be forthrightly addressed and mitigated. The information requirements detailed below therefore seek data, evidence, and analysis from the Demand Resource Provider to show that the Demand Resource levels it is submitting in its offer are the Demand Resource levels it reasonably expects to provide through physical registrations by the start of the Delivery Year. Put another way, a Demand Resource offer cannot be treated comparably to a Generation Capacity Resource offer if it is for *more* capacity than the provider itself reasonably expects to deliver. This "reasonable expectation" standard, supported by objective data and contemporaneous analysis (as of the time of the offer) provides appropriate flexibility for the inherent characteristics of demand response, while

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43 *Preventing Undue Discrimination and Preference in Transmission Service*, Order No. 890, 2006-2007 FERC Stats. & Regs., Regs. Preambles ¶ 31,241, at PP 479 ("We therefore find that, where demand resources are capable of providing the functions assessed in a transmission planning process, and can be relied upon on a long-term basis, they should be permitted to participate in that process on a comparable basis"); 494 ("we agree with commenters that customer demand resources should be considered on a comparable basis to the service provided by comparable generation resources where appropriate"), *order on reh'g*, Order No. 890-A, 2006-2007 FERC Stats. & Regs., Regs. Preambles ¶ 31,261 (2007), *order on reh'g and clarification*, Order No. 890-B, 123 FERC ¶ 61,299 (2008), *order on reh'g*, Order No. 890-C, 126 FERC ¶ 61,228, *order on clarification*, Order No. 890-D, 129 FERC ¶ 61,126 (2009).

44 *Cal. Indep. Sys. Operator Corp.*, 129 FERC ¶ 61,157, at P 37 (2009), *order on reh'g*, 131 FERC ¶ 61,110, *modified*, 131 FERC ¶ 61,160 (2010); *E.On U.S. LLC*, 127 FERC ¶ 61,276, at P 24 n.18 (2009), *order on clarification*, 130 FERC ¶ 61,178 (2010).

providing adequate assurance that the Demand Resource offer meets the fundamental requirement of RPM of securing physical resources to support reliable service to the region's loads under peak conditions.

C. DR Sell Offer Plans.

1. Template.

Turning to the specific information requirements, new section A-1.1 provides that the DR Sell Offer Plan template, in the form provided on PJM's website, must include certain summary information, certain information on Existing Demand Resources, and certain information on Planned Demand Resources.[45]

(a). Summary Information.

The Tariff will now state that every DR Sell Offer Plan must include certain summary information concerning the expected DR Offer, i.e., the Demand Resource Provider's company name, contact information, and the Nominated DR Value, i.e., the load reduction commitment quantity, by Zone (or by sub-Zone, if applicable) stated separately for Existing Demand Resources and Planned Demand Resources.

(b). Existing Demand Resources.

The revised Tariff provides that the Demand Resource Provider must identify as "Existing" all end-use customer sites that are currently registered with PJM and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year. To avoid confusion and to comport with the common-sense understanding of an "existing" resource, the Tariff makes clear that a currently registered resource is existing "even if

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[45] The DR Sell Offer Plan template information requirements described in the following sections are at least comparable to, and in many cases *less detailed than*, the very extensive information requirements that the Commission has allowed ISO-New England, Inc. ("ISO-NE") to require from both new and existing demand resources before they are allowed to participate in ISO-NE's capacity auction. *See* ISO New England, Inc., Transmission, Markets, and Services Tariff, section III.13.1.4.2.1 (describing "qualification package" required from existing demand resources) and section III.13.1.4.2.2, *et seq.*, (describing, through multiple subsections, the qualification package required from new demand resources). The Commission accepted these demand resource qualification package requirements, as well as the related "Show of Interest Form" requirements that demand resource providers must submit even earlier in the pre-auction process. *See ISO-New England, Inc.*, 119 FERC ¶ 61,045, at PP 176, 182 (2007).

not registered by [the] Demand Resource Provider" that is submitting the DR Sell Offer Plan. Thus, the proposed revisions establish a bright-line rule for distinguishing Existing Demand Resources from Planned Demand Resources: "existing" resources are those already registered with PJM; "planned" Demand Resources are any other resources identified in the DR Sell Offer Plan.

(c). Planned Demand Resources.

The revised Tariff establishes that for any Demand Resource *not* identified as "existing," the DR Sell Offer Plan must include "the details of, and key assumptions underlying" the Planned Demand Resource quantities. In a slightly condensed version of the itemized list previously approved for Manual 18 (which in turn was taken from the guidelines PJM posted for several years for DR Providers submitting Planned Demand Resource offers) the revised Tariff directs the DR Provider to include in this part of the template:

> key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:
>
> - method(s) of achieving load reduction at customer site(s);
> - equipment to be controlled or installed at customer site(s), if any;
> - plan and ability to acquire customers;
> - types of customer targeted;
> - support of market potential and market share for the target customer base, with adjustments for Existing Demand Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers;
> - assumptions regarding regulatory approval of program(s), if applicable; and
> - if applicable, Direct Load Control ("DLC") program details such as: a description of the cycling control strategy, any assumptions regarding switch operability rate, and a list (and copy) of all load research studies used to develop the estimated nominated ICAP value per customer (i.e., the per-participant impact).

As can be seen, the list seeks discussion of "key" attributes and assumptions that support a reasonable conclusion that a Demand Resource will be available for the Delivery Year at the seller's proposed load reduction quantity. The list is not exclusive, and recognizes that not all requested information will be applicable in all cases.[46] Moreover, the

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[46] The DLC requirements, for example, only apply to load management programs (typically residential) where reductions are initiated directly by the resource provider's market operations center or its agent, employing a communication signal to cycle equipment (typically water heaters or central air conditioners). (continued…)

requested data, recognizing the inherent characteristics of Demand Resources, is forward-looking, seeking, for example, discussion of the basis for estimates of "market share" and "market potential," as well as ensuring that the provider has expressly considered possible adverse factors such as the potential for other providers to target the same end-use customers.

(d) Geographic Detail in Supporting Information.

Continuing with the support for Planned Demand Resources, the revised Tariff separately prescribes the type of Demand Resource information to be provided when it is available only on an aggregated basis for a PJM Zone (or sub-Zone); and the type of information to be provided when it is available on an end-use customer site basis. The revised Tariff also defines a limited circumstance when recent cleared Demand Resource offer quantities in a particular area exceed the Demand Resource capability for that area indicated by both available objective evidence and historical registered capability. In those cases, each seller in that area must provide end-use customer specific information only for the increment of its own offers that exceeds the highest level of Demand Resources it has registered for the last three Delivery Years, or committed for the next three Delivery Years.

(i) Information Provided on a Zonal Basis.

When an end-use customer site is not identified, the DR Provider must submit Demand Resource information by Zone (or by sub-Zone, if applicable) for each end-use customer segment. The revised Tariff specifies that end-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as well as more specific commercial and industrial categories, if known by the DR Provider. This approach allows the DR Provider to supply aggregate and average information, e.g., the number of customers in each segment that are expected to be registered for the Delivery Year, the average Peak Load Contribution per customer for such segment, and the average Nominated DR Value per customer for such segment. PJM also notes that residential DLC data, as described above, is inherently programmatic, and therefore is not expected to be provided on an individual customer basis.

(…continued)

These requirements are consistent with the established guidelines in PJM Manual 19 that are designed "to ensure that the estimated per participant impacts of Direct Load Control program reliably represent the amount of load shed, on average, for active program participants." *See* PJM Manual 19, Load Forecasting and Analysis, Attachment B, Direct Load Control Research Guidelines, available at: http://www.pjm.com/~/media/documents/manuals/m19.ashx

As a cross-check, the revised Tariff specifies that the total Nominated DR Values identified by customer segment, plus the total Nominated DR Values identified by end-use customer site(s) (as discussed in the following section) must equal for each Zone (or sub-Zone) the total Nominated DR Value shown in the Demand Resource Sell Offer Plan for Planned Demand Resources for that Zone (or sub-Zone).

(ii) Information Provided on Customer-Site Basis.

The revised Tariff specifies the end-use customer site information to be provided when it is known before the auction (or when it is required under the narrow conditions described in the following sections). In those cases, the DR Provider must supply the end-use customer's name, its premises address and its electric distribution company account number (if known), the customer's end-use segment and Zone (or sub-Zone). The DR Provider also must supply data on the load reduction value of the customer, i.e., the customer's current Peak Load Contribution (which may be an estimate), its estimated Peak Load Contribution expected for the relevant Delivery Year, and the estimated Nominated DR Value for the customer's load reduction commitment. These DR Plan enhancements *do not* require Demand Resource Providers to submit customer contracts before submitting an offer into an RPM auction (except when a customer contract is offered to resolve a direct conflict, discussed below, between two providers claiming the same end-use customer in their separate DR Plans).

(iii) Limited Requirement for Site-Specific Information.

In certain narrowly-defined circumstances that present the greatest risk of multiple Demand Resource offers relying on load reductions from the same end-users, the revised Tariff requires Demand Resource information to be provided on an end-use customer site basis. This more detailed information is only required, however, if *two screens*, both designed to detect a possible mismatch between offered demand reduction capability and demonstrated demand reduction capability, *are both failed*. The first screen assesses whether a specific transmission zone has aggregate cleared offers from the last Base Residual Auction that exceed actual or reasonably expected demand response in that zone. The second screen measures whether a DR Provider located in that zone is offering demand reductions that exceed that provider's highest previous levels of registered or cleared demand response. End-use customer site information therefore will be required *only* in zones where there is objective cause for concern about excess or duplicative Demand Resource offers, and only then as to specific DR Providers that are offering Demand Resources at unprecedented levels. When those conditions are met, the provider must submit customer-specific data, but only for the increment of its current offer that exceeds its highest prior registration and cleared offer levels. Requiring customer-specific information in these limited circumstances is reasonable because the zones with aggregate cleared offers from the last Base Residual Auction exceeding actual or reasonably expected demand response are most likely to have duplicative or unsupported offers; and because the particular providers in those zones that are offering at unprecedented levels are the most likely source of those unsupported or duplicative

offers. Supplying end-use customer site-specific information in these limited conditions helps overcome that "double uncertainty," by providing a high degree of certainty that the DR Provider will deliver those end-use customer sites for the relevant Delivery Year.

Specifically, PJM shall identify before each Base Residual Auction all Zones and sub-Zones in which the peak load percentage of cleared Zonal (or sub-Zonal) Demand Resources from the most recent Base Residual Auction exceeds the greater of (1) the maximum Demand Resources percentage of peak load registered with PJM for that Zone or registered in any other Zone in the same LDA group[47] for any Delivery Year from the three most recent Delivery Years; and (2) the highest Demand Resource potential (stated as a percentage of peak load) of any Zone in that LDA group, as estimated by PJM based on an independent published assessment of demand response potential that is reasonably applicable to such Zones. PJM plans to use for this purpose, at least initially, an assessment of demand response potential published by the Commission's staff in 2009.[48] The revised Tariff uses generic language to describe the required independent assessment, however, so that if and when PJM and its stakeholders identify an updated or superior analysis of DR potential, that analysis can then become the benchmark.

This test is narrowly drawn to focus only on the zones of most concern about possible excess DR Offers. It can apply only if the Demand Resources cleared from the zone in the most recent BRA (stated as a percentage of peak load) exceed the zonal levels of Demand Resources registered in every zone (also stated as a percentage of peak load) of that zone's LDA group in *every one* of the three most recent Delivery Years. But even if the recently cleared levels exceed the levels registered in the past three years, end-use customer site-specific data will not be required if an independent published assessment validates the Demand Resource potential reflected in those recent cleared offers.

PJM has prepared an illustration of the operation of this test using data from the most recent BRA (i.e., that held in May 2013 for the 2016-17 Delivery Year), compared to the registrations for the three most recent Delivery Years, i.e., from June 1, 2010 through May 31, 2013, and compared to the results of the Commission Staff DR potential study. That analysis, submitted as Attachment A to this filing, shows that if these rules are in effect for the next BRA (in May 2014), then, based on the data available so far,

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47 PJM shall identify in the PJM Manuals a list of the relevant LDA groups; PJM initially expects to use a familiar RPM sub-regional breakdown of MAAC, EMAAC, SWMAAC, and Rest of RTO for this purpose.

48 Staff Report, Federal Energy Regulatory Commission, A National Assessment of Demand Response Potential (June 2009), available at: http://www.ferc.gov/legal/staff-reports/06-09-demand-response.pdf

customer-specific data would be required (assuming the second screen—discussed next—also is failed) only for DR Providers in one zone, i.e., the ATSI Zone.[49]

Even when such areas are identified, a DR Provider will need to supply customer-specific data only to the extent its current offer in a relevant Zone or sub-Zone exceeds the demand reductions it has cleared in that Zone or sub-Zone in every one of the three most recent BRAs, *and* exceeds the demand reductions it has registered in every one of the three most recent Delivery Years. In effect, then, this screen considers data from six different years—three forward-looking (though the recent BRAs) and three historic (including the current Delivery Year) and requires customer-specific information from a DR Provider *only* to the extent its current offer exceeds the DR it has provided, is providing, or will provide in every one of those six years.[50] This last point bears emphasis, as it gives DR Providers an additional measure of flexibility. If the DR Provider's current offer in a zone is, for example, 14 MW, and the highest level of DR it has registered or cleared over the six-year period in that zone is 12 MW, then the DR Provider only needs to provide customer-specific data for 2 MW of the Planned Demand Resources in its current offer, and any Planned Demand Resource customers it has identified to that point for which it can provide the customer-specific data will count toward meeting that requirement.[51] Moreover, if the DR Provider falls short of the applicable customer-specific requirement, this does not invalidate its entire offer; rather it would only reduce the increment of its offer that is above the Tariff-specified threshold, and only then to the extent of its failure to identify customer-specific data for that increment.

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49 In each LDA Group, i.e., EMAAC, MAAC, SWMAAC, and rest of RTO, the highest DR zonal penetration levels are identified: one based on DR registrations in each zone of that group for the prior three Delivery Years; and one based on the DR potential estimated by the Commission Staff study. In the "Rest of RTO" LDA group, for example, these are 11.6% and 11.0%, respectively. Since the proposed Tariff dictates use of the higher of these two values, the DR penetration percentage threshold that is thereby set for *every zone* in the Rest of RTO LDA Group is 11.6%. The illustration then compares the level of Demand Resources cleared in the last BRA (as a percentage of forecast zonal load) for every Zone in that LDA Group. The only Zone that cleared Demand Resources equal to more than 11.6% of forecast load was the ATSI Zone, in which cleared Demand Resources represent 13.1% of forecast load.

50 For Demand Resource Providers that have submitted registrations for fewer than three historic years, or offered into RPM auctions for fewer than three forward years, PJM will use as much information on actual registrations and clearing as is available. Moreover, even if a Demand Resource Provider has no registrations and no cleared offers, it still is entitled to a threshold of 10 MW, as discussed below.

51 Existing Demand Resources do not count toward satisfying this requirement.

Finally, even when all these conditions are met, the revised Tariff provides a "safe harbor" for a Demand Resource offer of up to 10 MW. A DR Provider proposing to offer 10 MW or less in the relevant Zones in the relevant BRA would not need to provide any customer-specific information. Similarly, if the maximum DR the Provider has cleared or registered over the six-year period is less than 10 MW, then the provider's threshold is set at 10 MW, and it would only need to provide customer-specific data to the extent its current offer exceeds 10 MW. Continuing with the example above in which the DR Provider's current offer is 14 MW in zone, even if the highest DR level that provider had registered or cleared in that zone in the six-year period was 9 MW, then the Tariff still would set the provider's threshold at 10 MW, and the provider would only need to submit customer-specific data for 4 MW of its offer.

(e) Schedule for Delivering Demand Resources.

The final component of the standard DR Sell Offer Plan template contemplated by these Tariff revisions is "an approximate timeline for procuring end-use customer sites as needed to physically deliver" the demand reduction capability identified in the Demand Resource Sell Offer Plan. Because the DR Sell Offer Plan is designed to support Demand Resource offers into RPM forward auctions as much as three years before the relevant Delivery Year, the revised Tariff instructs the Demand Resource Provider to specify "the cumulative number of customers and the cumulative Nominated DR Value" by customer segment and Zone/sub-Zone that the provider "expects (at the time of plan submission) to have under contract as of June 1 each year [i.e., as of the first day of each intervening Delivery Year] between the time of the auction and the subject Delivery Year." There is no stated requirement for the provider to have any particular fraction of its expected demand reduction capability in place at each of the interim milestones. However, stating the DR Provider's expected cumulative achievements at each of those milestones permits a more reasoned assessment of the DR Provider's reliance on those expected commitments. To provide an extreme example, if a DR Provider submitting a three-year forward DR Sell Offer Plan expects it will have *none* of its customers secured until one month before the subject Delivery Year, then its three-year forward market share estimates found elsewhere in its DR Sell Offer Plan may perhaps warrant closer scrutiny.

2. Demand Resource Provider Officer Certification Form.

PJM recognizes the unique aspects of demand response as a forward committed capacity resource, including—most notably—an inherent measure of uncertainty about the specific end-use customer sites that ultimately will be delivered in fulfillment of the capacity commitment. The details set forth in the template portion of the DR Sell Offer Plan therefore will not tell the whole story. Since few offers will be based, at the time of the auction, on customer sites representing 100% of the offered load reduction capability, the DR Sell Offer Plan needs a mechanism, beyond the presently identifiable details, to help provide reasonable assurance that the capacity commitment will be fulfilled. Such a

supplemental mechanism also can provide some appropriate flexibility to DR Providers, allowing them to bring their specialized business judgment and experience to bear in a way that is not otherwise captured by a standard form data template.

The DR Provider Officer Certification Form fulfills this need for a supplemental mechanism, and PJM worked with stakeholders, including the DR community, to develop certification language that provides both reasonable assurance to PJM and reasonable flexibility to DR Providers. An officer certification is an appropriate tool to use in this circumstance. The Commission has approved similar reliance on officer certifications for RPM and elsewhere in PJM's Tariff in connection with backbone transmission upgrades,[52] Minimum Offer Price Rule exemptions and exceptions,[53] avoidable cost rate elections,[54] generation resource in-service delays,[55] and risk management capabilities.[56]

Accordingly, the revised Tariff requires a certification from an authorized officer of the DR Provider certifying that the officer "has reviewed the Demand Resource Sell Offer Plan;" that "the information supplied to PJM in support of the Plan is true and correct as of the date of the certification;" and that the provider is submitting the plan "with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year."

This language captures the minimum undertaking expected of any DR Provider that is asking PJM Region loads to rely upon it, and compensate it, for a forward capacity commitment. The provider is not expected to have perfect knowledge of the future, or to assure that no circumstances can change before the Delivery Year. But the demand reduction level that the DR Provider chooses to submit in an RPM auction must be a demand reduction level that provider reasonably expects, at the time it makes the offer, to satisfy through physical demand reduction resources by the start of the Delivery Year. If the provider is not confident enough in its expectations to make such a certification, then it should not be asking PJM loads to rely on its offer to help meet the system's peak or

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52 Tariff, Attachment DD, section 5.11A(b); *see also PJM Interconnection, L.L.C.*, 126 FERC ¶ 61,275, at PP 99-102 (2009) (accepting, over protests, officer certification as part of requirements to model backbone transmission upgrades in RPM).

53 *Id.*, section 5.14(h)(6)(vi), (7)(iv), (8)(ii).

54 *Id.*, section 6.6(g)(4).

55 *Id.*, section 6.7(e).

56 *Id.*, Attachment Q, section Ia.A and Appendix 1. *See also PJM Interconnection, L.L.C.,* 136 FERC ¶ 61,190, at P 112 (2011), *order accepting compliance filing* 138 FERC ¶ 61,183 (2012).

emergency needs. It should instead reduce its offered capability to a level that it can offer with confidence.

In an important clarification, the revised Tariff establishes that the certification must state "that it does not in any way abridge, expand, or otherwise modify the current provisions" of the relevant filed market rule documents, "or the Demand Resource Provider's rights and obligations" under those documents, specifically "including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions." To be clear, PJM views this clarification as perfectly consistent with the certification's fundamental assurance that the offered level is reasonably expected to be physically delivered with DR registrations by the Delivery Year. A DR Provider that expects, at the time it submits its offer, to physically deliver only part of its offered level, and to extinguish the rest of its BRA commitment through an Incremental Auction, *does not* "reasonabl[y] expect[ ]" to physically deliver "all megawatts" in its cleared offer with DR registrations, and thus cannot provide the required certification. However, a provider that makes such a certification at the time of the BRA, based on its reasonable expectations and analyses at that time, does not relinquish any rights it has under the Tariff or other relevant documents to participate in the Incremental Auctions. As noted above, it is understood that conditions can change, and the Incremental Auctions, among other purposes, provide capacity market sellers an important tool to adjust their commitments in light of changed circumstances.[57]

PJM will include in its manuals standard certification forms for both RPM auction participants and FRR Entities that incorporate verbatim the key language in this Tariff provision.

3. Procedures Concerning Submission and Review of DR Plans.

The final subsection of new section A-1 sets forth the procedures for submission and review of DR Sell Offer Plans, including preliminary actions PJM must undertake.

First, by December 1 before the Base Residual Auction for a Delivery Year, PJM must post the list of Zones and sub-Zones of LDA groups that failed the screening test described above. This step puts sellers on notice of the Zones and sub-Zones for which they might need to provide customer site-specific data in the DR Sell Offer Plans (if they

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[57] For example, a DR Provider may have reasonably expected, at the time it submitted its offer, that it would continue to represent an end-user with which it has had a relationship, only to find as the Delivery Year approached that the end-user decided to switch to a different curtailment service provider for that Delivery Year. The Incremental Auction provides an appropriate vehicle for the first DR Provider to seek to adjust its RPM commitment level in light of that unexpected change.

also fail the provider-specific screen). The revised Tariff makes clear that once a Zone or sub-Zone is identified, it will remain on the list for future Delivery Years until the threshold for identifying that zone is not exceeded for three consecutive Delivery Years.

Second, by no later than 15 business days before the RPM Auction in which a provider intends to offer a Demand Resource, the provider must submit to PJM a completed Demand Resource Sell Offer Plan template and a properly executed Demand Resource Officer Certification Form. In PJM's experience administering the DR Plan guidelines over the last several years, this 15-business-day time period (i.e., three weeks) allows sufficient time for PJM to identify any deficiencies in or concerns with the provided support, alert the DR Provider to those concerns, and allow the DR Provider to address the concerns or cure the deficiencies, so that any issues are resolved before the DR Provider submits its offer in the RPM auction.[58] PJM will continue that approach, and commits here to timely notifying DR Providers of any identified deficiencies so that they have a reasonable opportunity to cure the deficiency before the auction.

The revised Tariff specifies that PJM will review the submitted plans, and it prescribes a specific procedure, including interim deadlines, to address duplicative or competing Demand Resource commitments in separate plans. Specifically, PJM must notify any DR Providers, by no later than 10 business days before the Auction, that have identified the same end-use customer sites in their respective DR Sell Offer Plans for the same Delivery Year. To resolve that conflict, one of the DR Providers must provide PJM, no later than 7 business days before the auction, "a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year," or "other comparable evidence of likely commitment."

If no such letter of support or comparable evidence is provided to resolve the conflict in favor of one of the DR Providers, or if the end-use customer provides such a letter to *both* DR Providers, then neither sell offer plan will be approved to include that end-use customer. This rule provides the appropriate response to an acknowledged facial conflict. PJM loads can rely on the given physical load reduction capability only once. They cannot rely upon and compensate two different DR Providers offering the same reduction as if it were two separate reductions. Barring the customer from both plans until the conflict is resolved puts the responsibility for resolving the conflict where it should be, i.e., with the DR Providers and the end-use customer. PJM should not decide for the end-use customer which DR Provider it should use. Similarly, a customer that wants to support *both* DR Providers is simply perpetuating the facial conflict. Making

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[58] Moreover, nothing prevents a DR Provider that has any questions or concerns about whether the support for its offer will be acceptable from submitting its DR Sell Offer Plan *before* the deadline, or from reviewing its draft plan with PJM before formally submitting it—indeed, some DR Providers have done so in the past.

clear that such a tactic will negate the customer's purpose to gain recognition from the PJM market for its reduction capability will again ensure that the party most responsible for resolving the conflict is given the proper incentive to do so.

Continuing with the process discussion, the revised Tariff provides that, by no later than 5 business days before the Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity that the provider is permitted to offer into the Auction. A DR Provider can choose to offer a lower Demand Resource quantity into the auction if it chooses, but it cannot offer more than the approved level.

D. Support for Demand Resources Designated in FRR Capacity Plans

Under the Fixed Resource Requirement, an FRR Entity must submit an FRR Capacity Plan demonstrating how it will serve its peak loads. The current effective FRR provisions in RAA Schedule 8.1 provide in part that "[a]ll demand response, load management, energy efficiency, or similar programs on which such FRR Entity intends to rely for a Delivery Year must be included in the FRR Capacity Plan submitted three years in advance of such Delivery Year."[59] Moreover, those load reduction plans and programs "must satisfy all requirements applicable to Demand Resources or Energy Efficiency Resources, as applicable, including, without limitation, those set forth in Schedule 6 to this Agreement and the PJM Manuals."[60]

An FRR Capacity Plan therefore represents a forward commitment of Demand Resources no less than offering and clearing a Demand Resource offer in an RPM auction represents a forward commitment of Demand Resources. FRR Capacity Plans accordingly present the same issue of reliance on Demand Resources, and the same need for assurance that an identified Demand Resource will be delivered and can be relied upon. The DR Sell Offer Plan rules therefore are intended to apply fully to Demand Resources designated for inclusion in FRR Capacity Plans

To make this clear, PJM is adding to RAA Schedule 8.1, section D.4, a provision requiring each FRR Entity to "submit a Demand Resource Sell Offer Plan 15 business days before the deadline for submitting an FRR Capacity Plan as to any Demand Resources it intends to include in such FRR Capacity Plan." The added language further makes clear that an FRR Entity "may only include in such FRR Capacity Plan Demand Resources that are approved by PJM following review of such Demand Resource Sell Offer Plan."

There is no need to restate, however, in RAA Schedule 8.1 all of the provisions described above in RAA Schedule 6. Instead, PJM is revising Schedule 8.1 to put parties on notice that the "requirements, standards, and procedures for a Demand Resource Sell

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59 RAA, schedule 8.1, section D.4.

60 *Id.*

Offer Plan shall be as set forth in Schedule 6 of this Agreement," with the necessary clarification "that all references (including deadlines) in Schedule 6, section A-1 to submission of a Demand Resource offer in an RPM Auction shall be understood for purposes of FRR Entities as referring to inclusion of a Demand Resource in an FRR Capacity Plan." Finally, PJM is adding to RAA Schedule 8.1 a cross-reference to the PJM Manuals for the Demand Resource Officer Certification Form applicable to FRR Capacity Plans

E. Related Changes and Additions to Definitions.

The DR Sell Offer Plan language includes several new terms that should be included in the relevant set of definitions. Accordingly PJM is adding to the RAA definitions of "Demand Resource Sell Offer Plan"[61] and "Demand Resource Officer Certification Form."[62]

PJM also is adding a definition of Existing Demand Resource,[63] and is modifying the definition of Planned Demand Resource,[64] to properly implement the bright-line distinction between these two terms as discussed above, i.e., existing DR is that which has been registered with PJM, and planned DR is any other DR. These definitions conform to PJM's established practice when reviewing offers of existing and planned Demand Resources, as described above.[65]

III. EFFECTIVE DATE

The enclosed Tariff revisions reflect an effective date of October 2, 2013, i.e., 60 days after the date of this filing.

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61 RAA, section 1.14A.

62 RAA, section 1.13A.

63 RAA section 1.20A.1

64 RAA, section 1.69.

65 *Supra*, at p. 16.

IV. CORRESPONDENCE

The following individuals are designated for inclusion on the official service list in this proceeding and for receipt of any communications regarding this filing:

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V. DOCUMENTS ENCLOSED

PJM encloses with this transmittal letter:

(1) Attachment A – Zonal Screen Example;

(2) Attachment B – redline version of the revised sections to the electronic tariff; and

(3) Attachment C – clean version of the revised sections to the electronic tariff.

VI. SERVICE

PJM has served a copy of this filing on all PJM members and on all state utility regulatory commissions in the PJM Region by posting this filing electronically. In accordance with the Commission's regulations,[66] PJM will post a copy of this filing to

[66] *See* 18 C.F.R. §§ 35.2(e) and 385.2010(f)(3).

the FERC filings section of its internet site, located at the following link: http://www.pjm.com/documents/ferc-manuals/ferc-filings.aspx with a specific link to the newly-filed document, and will send an e-mail on the same date as this filing to all PJM members and all state utility regulatory commissions in the PJM Region[67] alerting them that this filing has been made by PJM and is available by following such link. If the document is not immediately available by using the referenced link, the document will be available through the referenced link within 24 hours of the filing. Also, a copy of this filing will be available on the Commission's eLibrary website located at the following link: http://www.ferc.gov/docs-filing/elibrary.asp in accordance with the Commission's regulations and Order No. 714.

[67] PJM already maintains, updates and regularly uses e-mail lists for all PJM members and affected state commissions.

VII. CONCLUSION

Accordingly, PJM requests that the Commission accept the enclosed Tariff and RAA revisions to be effective October 2, 2013.

Respectfully submitted,

/s/ *Paul M. Flynn*

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August 2, 2013

Attachment A

Zonal Screen Example

Geographic Area Screen

	2016/2017 BRA Information		2009 FERC Study Estimates		Historical eLRS Registrations		
Zone	2016/2017 BRA Total Cleared DR MWs	2016/2017 BRA Cleared MWs as % of Forecast Load	DR Potential as % of Peak Load *	DR Potential in 2015/2016 Peak Load MWs	Max Zonal Registered MW (11/12, 12/13, 13/14)	Max Zonal Registered as % of Forecast Peak Load of Applicable DY	Larger LDA Group
AECO	165.9	6.0%	8.0%	222.6	107.7	4.1%	EMAAC
DPL	423.4	10.1%	8.4%	351.7	245.5	6.2%	EMAAC
JCPL	214.3	3.4%	8.0%	510.5	210.4	3.4%	EMAAC
PECO	510.6	5.7%	11.0%	979.9	585.9	7.0%	EMAAC
PSEG	605.8	5.7%	8.0%	848.0	414.2	4.1%	EMAAC
RECO	9.9	2.4%	8.0%	33.3	6.4	1.5%	EMAAC
METED	301.5	9.8%	11.0%	337.5	248.4	8.8%	MAAC
PENELEC	414.8	13.6%	11.0%	334.8	393.4	14.2%	MAAC
PPL	959.4	12.7%	11.0%	833.9	745.7	10.4%	MAAC
AEP	1,762.0	7.3%	9.1%	2,186.5	2,007.4	8.8%	RTO
APS	657.9	7.5%	11.0%	966.2	966.0	11.6%	RTO
ATSI	1,740.4	13.1%	11.0%	1,462.5	1,238.4	9.8%	RTO
COMED	1,187.4	5.1%	9.0%	2,115.4	1,665.0	7.7%	RTO
DAY	237.4	6.7%	11.0%	391.2	219.2	6.7%	RTO
DEOK	335.7	6.0%	10.0%	558.7	324.3	6.1%	RTO
DOM	1,076.7	5.3%	6.2%	1,264.9	1,061.4	5.5%	RTO
DUQ	138.0	4.6%	11.0%	329.6	211.4	7.5%	RTO
BGE	899.5	12.3%	14.0%	1,020.3	971.2	13.7%	SWMAAC
PEPCO	637.6	9.4%	15.6%	1,060.8	426.9	6.5%	SWMAAC
Total	12,278.2	7.5%		15,808.1	11,892.5		

* DR Potential as per Expanded Business-as-Usual Scenario of FERC 2009 Study located at http://www.ferc.gov/legal/staff-reports/06-09-demand-response.pdf

PJM©2012

Attachment B

Revisions to the
PJM Open Access Transmission Tariff
and PJM Reliability Assurance Agreement

(Marked / Redline Format)

Section(s) of the
PJM Open Access Transmission Tariff

(Marked / Redline Format)

ATTACHMENT DD-1

Preface: The provisions of this Attachment incorporate into the Tariff for ease of reference the provisions of Schedule 6 of the Reliability Assurance Agreement among Load Serving Entities in the PJM Region. As a result, this Attachment will be modified, subject to FERC approval, so that the terms and conditions set forth herein remain consistent with the corresponding terms and conditions of Schedule 6 of the RAA. Capitalized terms used herein that are not otherwise defined in Attachment DD or elsewhere in this Tariff have the meaning set forth in the RAA.

PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of three categories, i.e., Guaranteed Load Drop, Firm Service Level, or Direct Load Control, as further specified in section G and the PJM Manuals. Qualified Demand Resources may be provided by a Demand Resource Provider ~~(hereinafter, "Provider")~~, notwithstanding that such Demand Resource Provider is not a Party to this Agreement. Such Demand Resource Providers must satisfy the requirements in section H and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and section F of this schedule, as applicable, the Office of the Interconnection of the Demand Resource that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the resource is a Limited Demand Resource, an Extended Summer Demand Resource, or an Annual Demand Resource.

2. A period of no more than 2 hours prior notification must apply to interruptible customers.

3. The initiation of load interruption, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered an emergency action and must be implementable prior to a voltage reduction.

5. A~~n~~ Demand Resource Provider ~~entity~~ intending to offer~~ing~~ for sale~~,~~ or designate~~eing~~ for self-supply, a Demand Resource in any RPM Auction, or intending to include~~eing~~ a Demand Resource in any FRR Capacity Plan ~~any Planned Demand Resource~~ must demonstrate, to PJM's satisfaction~~in accordance with standards and procedures set forth in the~~

~~PJM Manuals~~, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Demand Resource Provider~~s~~ shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in section A-1 of Schedule 6, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals~~of Planned Demand Resources must provide a timeline including the milestones, which demonstrates to PJM's satisfaction that the Planned Demand Resources will be available for the start of the Delivery Year~~, no later than 15 business days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included~~a Base Residual Auction or Incremental Auction~~. PJM may verify the Demand Resource Provider's adherence to the Demand Resource Sell Offer Plan ~~timetable~~ at any time. A Demand Resource Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be registered to participate in the Full Program Option or as a Capacity Only resource of the Emergency Load Response program and thus available for dispatch during PJM-declared emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered through Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the Demand Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM

Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

(i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:

- method(s) of achieving load reduction at customer site(s);
- equipment to be controlled or installed at customer site(s), if any;
- plan and ability to acquire customers;
- types of customer targeted;
- support of market potential and market share for the target customer base, with adjustments for Existing Demand Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers;
- assumptions regarding regulatory approval of program(s), if applicable; and
- if applicable, Direct Load Control (DLC) program details such as: a description of the cycling control strategy, any assumptions regarding switch operability rate, and a list (and copy) of all load research studies used to develop the estimated nominated ICAP value per customer (i.e., the per-participant impact).

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known), customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current (at time of plan submission) Delivery Year and the two preceding Delivery Years; and

- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;

- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and

- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the total Nominated DR Value (for both Existing Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.

As set forth in the form provided in the PJM manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 business days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall

submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 business days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by any of the Demand Resource Providers, unless a Demand Resource Provider provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 business days prior to the subject RPM Auction. If an end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 business days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

B. The Unforced Capacity value of a Demand Resource will be determined as:

the product of the Nominated Value of the Demand Resource times the DR Factor, times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Attachment DD of the PJM Tariff. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Demand Resource Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Attachment DD of this Tariff to the extent it fails to provide the resource in such location consistent with its cleared offer. For either of the Delivery Year commencing on June 1, 2010 or commencing on June 1, 2012, if the location of a Demand Resource is not specified by a Seller in the Sell Offer on an individual LDA basis in a Zone with multiple LDAs, then Demand Resources cleared by such Seller will be paid a DR Weighted Zonal Resource Clearing Price, determined as follows: (i) for

a Zone that includes non-overlapping LDAs, calculated as the weighted average of the Resource Clearing Prices for such LDAs, weighted by the cleared Demand Resources registered by such Seller in each such LDA; or (ii) for a Zone that contains a smaller LDA within a larger LDA, calculated treating the smaller LDA and the remaining portion of the larger LDA as if they were separate LDAs, and weight-averaging in the same manner as (i) above.

D. The Party, Electric Distributor or Demand Resource Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.

E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Attachment DD to the PJM Tariff.

F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.

G. PJM recognizes three types of Demand Resources:

Direct Load Control (DLC) – Load management that is initiated directly by the Provider's market operations center or its agent, employing a communication signal to cycle equipment (typically water heaters or central air conditioners). DLC programs are qualified based on load research and customer subscription data. Providers may rely on the results of load research studies identified in the PJM Manuals to set the per-participant load reduction for DLC programs. Each Provider relying on DLC load management must periodically update its DLC switch operability rates, in accordance with the PJM Manuals.

Firm Service Level (FSL) – Load management achieved by a customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Provider's market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by a customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Provider's market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

For each type of Demand Resource above there can be two notification periods:

Step 1 (Short Lead Time) – Demand Resource which must be fully implemented in one hour or less from the time the PJM dispatcher notifies the market operations center of a curtailment event.

Step 2 (Long Lead Time) – Demand Resource which requires more than one hour but no more than two hours, from the time the PJM dispatcher notifies the market operations center of a curtailment event, to be fully implemented.

H. Each Provider must satisfy (or contract with another LSE, Provider, or EDC to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;

- supplemental status reports, detailing Demand Resources available, as requested by PJM;

- Entry of customer-specific Demand Resource credit information, for planning and verification purposes, into the designated PJM electronic system.

- Customer-specific compliance and verification information for each PJM-initiated Demand Resource event, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.

- Load drop estimates for all Demand Resource events, prepared in accordance with the PJM Manuals.

I. The Nominated Value of each Demand Resource shall be determined consistent with the process for determination of the capacity obligation for the customer.

The Nominated Value for a Firm Service Level customer will be based on the peak load contribution for the customer, as determined by the 5CP methodology utilized to determine other ICAP obligation values. The maximum Demand Resource load reduction value for a Firm Service Level customer will be equal to Peak Load Contribution – Firm Contract Level adjusted for system losses.

The Nominated Value for a Guaranteed Load Drop customer will be the guaranteed load drop amount, adjusted for system losses, as established by the customer's contract with the Provider. The maximum credit nominated shall not exceed the customer's Peak Load Contribution.

The Nominated Value for a Direct Load Control program will be based on load research and customer subscription. The maximum value of the program is equal to the approved per-participant load reduction multiplied by the number of active participants, adjusted for system

losses. The per-participant impact is to be estimated at long-term average local weather conditions at the time of the summer peak.

Customer-specific Demand Resource information (EDC account number, peak load, notification period, etc.) will be entered into the designated PJM electronic system to establish credit values. Additional data may be required, as defined in sections J and K.

J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource information, to verify the amount of load management available and to set a maximum allowable Nominated Value. Data is provided by both the zone EDC and the Provider on templates supplied by PJM, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, LSE contact information, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for such resource as a Demand Resource. Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an "unrestricted" peak for a zone, based on information provided by the Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

For Direct Load Control programs, the Provider must provide information detailing the number of active participants in each program. Other information on approved DLC programs will be provided by PJM.

K. Compliance is the process utilized to review Provider performance during PJM-initiated Demand Resource events. Compliance will be established for each Provider on an event specific basis for the Provider's Demand Resources dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Providers are responsible for the submittal of compliance information to PJM for each PJM-initiated event during the compliance period.
Compliance for Direct Load Control programs will consider only the transmission of the control signal. Providers are required to report the time period (during the Demand Resource event) that the control signal was actually sent.

Compliance is checked on an individual customer basis for FSL, by comparing actual load during the event to the firm service level. Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

> End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

(PLC) - (Load *LF)

Compliance is checked on an individual customer basis for GLD, and will be based on:

(i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) the PLC minus the Load multiplied by the LF. A load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC.

(iii) Providers must submit actual loads and comparison loads for all hours during the day of the Load Management event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.

Compliance is averaged over the full hours of a Load Management event, for each customer or DLC program dispatched by the Office of the Interconnection. Demand Resources may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero. Compliance will be totaled over all FSL and GLD customers and DLC programs to determine a net compliance position for the event for each Provider by Zone, for all Demand Resources committed by such Provider and dispatched by the Office of the Interconnection in the zone. Deficiencies shall be as further determined in accordance with section 11 of Schedule DD to the PJM Tariff.

L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak periods as described herein) reduction in electric energy consumption at the End-Use Customer's retail site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June 1, 2012. No later than 30 days prior to the auction in which the resource is to be offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project location, the project

development timeline, and any other relevant data. Such notice also shall state the seller's proposed Nominated Energy Efficiency Value, which shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday. The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with all applicable credit requirements as set forth in Attachment Q to the PJM Tariff. The Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency value times the DR Factor and the Forecast Pool Requirement.

4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a BRA may elect a New Entry Price Adjustment on the same terms as set forth in section 5.14(c) of this Attachment DD.

5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.

6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.

7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.

Section(s) of the
PJM Reliability Assurance Agreement

(Marked / Redline Format)

ARTICLE 1 – DEFINITIONS

Unless the context otherwise specifies or requires, capitalized terms used herein shall have the respective meanings assigned herein or in the Schedules hereto for all purposes of this Agreement (such definitions to be equally applicable to both the singular and the plural forms of the terms defined). Unless otherwise specified, all references herein to Articles, Sections or Schedules, are to Articles, Sections or Schedules of this Agreement. As used in this Agreement:

1.1 Agreement

Agreement shall mean this Reliability Assurance Agreement, together with all Schedules hereto, as amended from time to time.

1.1A Annual Demand Resource

Annual Demand Resource shall mean a resource that is placed under the direction of the Office of the Interconnection during the Delivery Year, and will be available for an unlimited number of interruptions during such Delivery Year by the Office of the Interconnection, and will be capable of maintaining each such interruption for at least a 10-hour duration between the hours of 10:00AM to 10:00PM Eastern Prevailing Time for the months of June through October and the following May, and 6:00AM through 9:00PM Eastern Prevailing Time for the months of November through April unless there is an Office of the Interconnection approved maintenance outage during October through April. The Annual Demand Resource must be available in the corresponding Delivery year to be offered for sale or Self-Supplied in an RPM Auction, or included as an Annual Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

1.2 Applicable Regional Entity

Applicable Regional Entity shall have the same meaning as in the PJM Tariff.

1.3 Base Residual Auction

Base Residual Auction shall have the same meaning as in Attachment DD to the PJM Tariff.

1.4 Behind The Meter Generation

Behind The Meter Generation shall mean a generating unit that delivers energy to load without using the Transmission System or any distribution facilities (unless the entity that owns or leases the distribution facilities consented to such use of the distribution facilities and such consent has been demonstrated to the satisfaction of the Office of the Interconnection; provided, however, that Behind The Meter Generation does not include (i) at any time, any portion of such generating unit's capacity that is designated as a Capacity Resource or (ii) in any hour, any portion of the output of such generating unit that is sold to another entity for consumption at another electrical location or into the PJM Interchange Energy Market.

1.5 Black Start Capability

Black Start Capability shall mean the ability of a generating unit or station to go from a shutdown condition to an operating condition and start delivering power without assistance from the power system.

1.6 Capacity Emergency Transfer Objective ("CETO")

Capacity Emergency Transfer Objective ("CETO") shall mean the amount of electric energy that a given area must be able to import in order to remain within a loss of load expectation of one event in 25 years when the area is experiencing a localized capacity emergency, as determined in accordance with the PJM Manuals. Without limiting the foregoing, CETO shall be calculated based in part on EFORD determined in accordance with Paragraph C of Schedule 5.

1.7 Capacity Emergency Transmission Limit ("CETL")

Capacity Emergency Transmission Limit ("CETL") shall mean the capability of the transmission system to support deliveries of electric energy to a given area experiencing a localized capacity emergency as determined in accordance with the PJM Manuals.

1.8 Capacity Resources

Capacity Resources shall mean megawatts of (i) net capacity from existing or Planned Generation Capacity Resources meeting the requirements of Schedules 9 and 10 that are or will be owned by or contracted to a Party and that are or will be committed to satisfy that Party's obligations under this Agreement, or to satisfy the reliability requirements of the PJM Region, for a Delivery Year; (ii) net capacity from existing or Planned Generation Capacity Resources within the PJM Region not owned or contracted for by a Party which are accredited to the PJM Region pursuant to the procedures set forth in Schedules 9 and 10; and (iii) load reduction capability provided by Demand Resources or Energy Efficiency Resources that are accredited to the PJM Region pursuant to the procedures set forth in Schedule 6.

1.9 Capacity Transfer Right

Capacity Transfer Right shall have the meaning specified in Attachment DD to the PJM Tariff.

1.10 Control Area

Control Area shall mean an electric power system or combination of electric power systems bounded by interconnection metering and telemetry to which a common generation control scheme is applied in order to:

(a) match the power output of the generators within the electric power system(s) and energy purchased from entities outside the electric power system(s), with the load within the electric power system(s);

(b) maintain scheduled interchange with other Control Areas, within the limits of Good Utility Practice;

(c) maintain the frequency of the electric power system(s) within reasonable limits in accordance with Good Utility Practice and the criteria of NERC and each Applicable Regional Entity;

(d) maintain power flows on transmission facilities within appropriate limits to preserve reliability; and

(e) provide sufficient generating capacity to maintain operating reserves in accordance with Good Utility Practice.

1.11 Daily Unforced Capacity Obligation

Daily Unforced Capacity Obligation shall have the meaning set forth in Schedule 8 or, as to an FRR Entity, in Schedule 8.1.

1.12 Delivery Year

Delivery Year shall mean a Planning Period for which a Capacity Resource is committed pursuant to the auction procedures specified in Attachment DD to the Tariff or pursuant to an FRR Capacity Plan.

1.13 Demand Resource

Demand Resource or "DR" shall mean a Limited Demand Resource, Extended Summer Demand Resource, or Annual Demand Resource with a demonstrated capability to provide a reduction in demand or otherwise control load in accordance with the requirements of Schedule 6 that offers and that clears load reduction capability in a Base Residual Auction or Incremental Auction or that is committed through an FRR Capacity Plan. As set forth in Schedule 6, a Limited Demand Resource, Extended Summer Demand Resource or Annual Demand Resource may be an existing demand response resource or a Planned Demand Resource.

1.13A Demand Resource Officer Certification Form

Demand Resource Officer Certification Form shall mean a certification as to an intended Demand Resource Sell Offer, in accordance with Schedules 6 and 8.1 of this Agreement and the PJM Manuals.

1.14 Demand Resource Provider

Demand Resource Provider shall have the meaning specified in Attachment DD to the PJM Tariff.

1.14A Demand Resource Sell Offer Plan

Demand Resource Sell Offer Plan shall mean the plan required by Schedules 6 and 8.1 of this Agreement in support of an intended offer of Demand Resources in an RPM Auction, or an intended inclusion of Demand Resources in an FRR Capacity Plan.

1.15 DR Factor

DR Factor shall mean that factor approved from time to time by the PJM Board used to determine the unforced capacity value of a Demand Resource in accordance with Schedule 6.

1.16 [Reserved for Future Use]

1.17 Electric Cooperative

Electric Cooperative shall mean an entity owned in cooperative form by its customers that is engaged in the generation, transmission, and/or distribution of electric energy.

1.18 Electric Distributor

Electric Distributor shall mean an entity that owns or leases with rights equivalent to ownership electric distribution facilities that are providing electric distribution service to electric load within the PJM Region.

1.19 Emergency

Emergency shall mean (i) an abnormal system condition requiring manual or automatic action to maintain system frequency, or to prevent loss of firm load, equipment damage, or tripping of system elements that could adversely affect the reliability of an electric system or the safety of persons or property; or (ii) a fuel shortage requiring departure from normal operating procedures in order to minimize the use of such scarce fuel; or (iii) a condition that requires implementation of emergency procedures as defined in the PJM Manuals.

1.20 End-Use Customer

End-Use Customer shall mean a Member that is a retail end-user of electricity within the PJM Region.

1.20A Energy Efficiency Resource

Energy Efficiency Resource shall mean a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, meeting the requirements of Schedule 6 of this Agreement and exceeding then-current building codes,

appliance standards, or other relevant standards, designed to achieve a continuous (during peak periods as described in Schedule 6 and the PJM Manuals) reduction in electric energy consumption that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

1.20A.1 Existing Demand Resource

Existing Demand Resource shall mean a Demand Resource for which the Demand Resource Provider has identified existing end-use customer sites that are registered for the current Delivery Year with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the Delivery Year for which such resource is offered.

1.20B Existing Generation Capacity Resource

Existing Generation Capacity Resource shall mean, for purposes of the must-offer requirement and mitigation of offers for any RPM Auction for a Delivery Year, a Generation Capacity Resource that, as of the date on which bidding commences for such auction: (a) is in service; or (b) is not yet in service, but has cleared any RPM Auction for any prior Delivery Year. Notwithstanding the foregoing, a Generation Capacity Resource for which construction has not commenced and which would otherwise have been treated as a Planned Generation Capacity Resource but for the fact that it was bid into RPM Auctions for at least two consecutive Delivery Years, and cleared the last such auction only because it was considered existing and its mitigated offer cap was accepted when its price offer would not have otherwise been accepted, shall be deemed to be a Planned Generation Capacity Resource. A Generation Capacity Resource shall be deemed to be in service if interconnection service has ever commenced (for resources located in the PJM Region), or if it is physically and electrically interconnected to an external Control Area and is in full commercial operation (for resources not located in the PJM Region). The additional megawatts of a Generation Capacity Resource that is being, or has been, modified to increase the number of megawatts of available installed capacity thereof shall not be deemed to be an Existing Generation Capacity Resource until such time as those megawatts (a) are in service; or (b) are not yet in service, but have cleared any RPM Auction for any prior Delivery Year.

1.20C Extended Summer Demand Resource

Extended Summer Demand Resource shall mean a resource that is placed under the direction of the Office of the Interconnection and that will be available June through October and the following May, and will be available for an unlimited number of interruptions during such months by the Office of the Interconnection, and will be capable of maintaining each such interruption for at least a 10-hour duration between the hours of 10:00AM to 10:00PM Eastern Prevailing Time. The Extended Summer Demand Resource must be available June through October and the following May in the corresponding Delivery Year to be offered for sale or Self-

Supplied in an RPM Auction, or included as an Extended Summer Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

1.21 Facilities Study Agreement

Facilities Study Agreement shall have the same meaning as in the PJM Tariff

1.22 FERC

FERC shall mean the Federal Energy Regulatory Commission or any successor federal agency, commission or department.

1.23 Firm Point-To-Point Transmission Service

Firm Point-To-Point Transmission Service shall mean Firm Transmission Service provided pursuant to the rates, terms and conditions set forth in Part II of the PJM Tariff.

1.24 Firm Transmission Service

Firm Transmission Service shall mean transmission service that is intended to be available at all times to the maximum extent practicable, subject to an Emergency, an unanticipated failure of a facility, or other event beyond the control of the owner or operator of the facility or the Office of the Interconnection.

1.25 Fixed Resource Requirement Alternative or FRR Alternative

Fixed Resource Requirement Alternative or FRR Alternative shall mean an alternative method for a Party to satisfy its obligation to provide Unforced Capacity hereunder, as set forth in Schedule 8.1 to this Agreement.

1.26 Forecast Pool Requirement

Forecast Pool Requirement or FPR shall mean the amount equal to one plus the unforced reserve margin (stated as a decimal number) for the PJM Region required pursuant to this Agreement, as approved by the PJM Board pursuant to Schedule 4.1.

1.27 [Reserved]

1.28 [Reserved]

1.29 FRR Capacity Plan

FRR Capacity Plan shall mean a long-term plan for the commitment of Capacity Resources to satisfy the capacity obligations of a Party that has elected the FRR Alternative, as more fully set forth in Schedule 8.1 to this Agreement.

1.30 FRR Entity

FRR Entity shall mean, for the duration of such election, a Party that has elected the FRR Alternative hereunder.

1.31 FRR Service Area

FRR Service Area shall mean (a) the service territory of an IOU as recognized by state law, rule or order; (b) the service area of a Public Power Entity or Electric Cooperative as recognized by franchise or other state law, rule, or order; or (c) a separately identifiable geographic area that is: (i) bounded by wholesale metering, or similar appropriate multi-site aggregate metering, that is visible to, and regularly reported to, the Office of the Interconnection, or that is visible to, and regularly reported to an Electric Distributor and such Electric Distributor agrees to aggregate the load data from such meters for such FRR Service Area and regularly report such aggregated information, by FRR Service Area, to the Office of the Interconnection; and (ii) for which the FRR Entity has or assumes the obligation to provide capacity for all load (including load growth) within such area. In the event that the service obligations of an Electric Cooperative or Public Power Entity are not defined by geographic boundaries but by physical connections to a defined set of customers, the FRR Service Area in such circumstances shall be defined as all customers physically connected to transmission or distribution facilities of such Electric Cooperative or Public Power Entity within an area bounded by appropriate wholesale aggregate metering as described above.

1.32 Full Requirements Service

Full Requirements Service shall mean wholesale service to supply all of the power needs of a Load Serving Entity to serve end-users within the PJM Region that are not satisfied by its own generating facilities.

1.33 Generation Capacity Resource

Generation Capacity Resource shall mean a generation unit, or the right to capacity from a specified generation unit, that meets the requirements of Schedules 9 and 10 of this Agreement. A Generation Capacity Resource may be an Existing Generation Capacity Resource or a Planned Generation Capacity Resource.

1.34 Generation Owner

Generation Owner shall mean a Member that owns or leases with rights equivalent to ownership facilities for the generation of electric energy that are located within the PJM Region. Purchasing all or a portion of the output of a generation facility shall not be sufficient to qualify a Member as a Generation Owner.

1.35 Generator Forced Outage

Generator Forced Outage shall mean an immediate reduction in output or capacity or removal from service, in whole or in part, of a generating unit by reason of an Emergency or threatened Emergency, unanticipated failure, or other cause beyond the control of the owner or operator of the facility, as specified in the relevant portions of the PJM Manuals. A reduction in output or removal from service of a generating unit in response to changes in market conditions shall not constitute a Generator Forced Outage.

1.36 Generator Maintenance Outage

Generator Maintenance Outage shall mean the scheduled removal from service, in whole or in part, of a generating unit in order to perform repairs on specific components of the facility, if removal of the facility qualifies as a maintenance outage pursuant to the PJM Manuals.

1.37 Generator Planned Outage

Generator Planned Outage shall mean the scheduled removal from service, in whole or in part, of a generating unit for inspection, maintenance or repair with the approval of the Office of the Interconnection in accordance with the PJM Manuals.

1.38 Good Utility Practice

Good Utility Practice shall mean any of the practices, methods and acts engaged in or approved by a significant portion of the electric utility industry during the relevant time period, or any of the practices, methods and acts which, in the exercise of reasonable judgment in light of the facts known at the time the decision was made, could have been expected to accomplish the desired result at a reasonable cost consistent with good business practices, reliability, safety and expedition. Good Utility Practice is not intended to be limited to the optimum practice, method, or act to the exclusion of all others, but rather is intended to include acceptable practices, methods, or acts generally accepted in the region.

1.39 [Reserved]

1.40 Incremental Auction

Incremental Auction shall mean the First Incremental Auction, the Second Incremental Auction, the Third Incremental Auction, or the Conditional Incremental Auction, each as defined in Attachment DD to the PJM Tariff.

1.41 Interconnection Agreement

Interconnection Agreement shall have the same meaning as in the PJM Tariff.

1.42 [Reserved]

1.43 IOU

IOU shall mean an investor-owned utility with substantial business interest in owning and/or operating electric facilities in any two or more of the following three asset categories: generation, transmission, distribution.

1.43A Limited Demand Resource

Limited Demand Resource shall mean a resource that is placed under the direction of the Office of the Interconnection and that will, at a minimum, be available for interruption for at least 10 times during the summer period of June through September in the Delivery Year, and will be capable of maintaining each such interruption for at least a 6-hour duration. At a minimum, the Limited Demand Resource shall be available for such interruptions on weekdays, other than NERC holidays, from 12:00PM (noon) to 8:00PM Eastern Prevailing Time. The Limited Demand Resource must be available during the summer period of June through September in the corresponding Delivery Year to be offered for sale or Self-Supplied in an RPM Auction, or included as a Limited Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

1.44 Load Serving Entity or LSE

Load Serving Entity or LSE shall mean any entity (or the duly designated agent of such an entity), including a load aggregator or power marketer, (i) serving end-users within the PJM Region, and (ii) that has been granted the authority or has an obligation pursuant to state or local law, regulation or franchise to sell electric energy to end-users located within the PJM Region. Load Serving Entity shall include any end-use customer that qualifies under state rules or a utility retail tariff to manage directly its own supply of electric power and energy and use of transmission and ancillary services.

1.45 Locational Reliability Charge

Locational Reliability Charge shall mean the charge determined pursuant to Schedule 8.

1.46 Markets and Reliability Committee

Markets and Reliability Committee shall mean the committee established pursuant to the Operating Agreement as a Standing Committee of the Members Committee.

1.46A Maximum Emergency Service Level

Maximum Emergency Service Level or MESL of Price Responsive Demand shall mean the level, determined at a PRD Substation level, to which Price Responsive Demand shall be reduced during the Delivery Year when a Maximum Generation Emergency is declared and the Locational Marginal Price exceeds the price associated with such Price Responsive Demand identified by the PRD Provider in its PRD Plan.

1.47 Member

Member shall mean an entity that satisfies the requirements of Sections 1.24 and 11.6 of the PJM Operating Agreement. In accordance with Article 4 of this Agreement, each Party to this Agreement also is a Member.

1.48 Members Committee

Members Committee shall mean the committee specified in Section 8 of the PJM Operating Agreement composed of the representatives of all the Members.

1.49 NERC

NERC shall mean the North American Electric Reliability Council or any successor thereto.

1.50 Network Resources

Network Resources shall have the meaning set forth in the PJM Tariff.

1.51 Network Transmission Service

Network Transmission Service shall mean transmission service provided pursuant to the rates, terms and conditions set forth in Part III of the PJM Tariff or transmission service comparable to such service that is provided to a Load Serving Entity that is also a Transmission Owner (as that term is defined in the PJM Tariff).

1.51A Nominal PRD Value

Nominal PRD Value shall mean, as to any PRD Provider, an adjustment, determined in accordance with Schedule 6.1 of this Agreement, to the peak-load forecast used to determine the quantity of capacity sought through an RPM Auction, reflecting the aggregate effect of Price Responsive Demand on peak load resulting from the Price Responsive Demand to be provided by such PRD Provider.

1.52 Nominated Demand Resource Value

Nominated Demand Resource Value shall have the meaning specified in Attachment DD to the PJM Tariff.

1.53 [Reserved]

1.54 Non-Retail Behind the Meter Generation

Non-Retail Behind the Meter Generation shall mean Behind the Meter Generation that is used by municipal electric systems, electric cooperatives, and electric distribution companies to serve load.

1.55 Obligation Peak Load

Obligation Peak Load shall have the meaning specified in Schedule 8 of this Agreement.

1.56 Office of the Interconnection

Office of the Interconnection shall mean the employees and agents of PJM Interconnection, L.L.C., subject to the supervision and oversight of the PJM Board, acting pursuant to the Operating Agreement.

1.57 Operating Agreement of PJM Interconnection, L.L.C. or Operating Agreement

Operating Agreement of PJM Interconnection, L.L.C. or Operating Agreement shall mean that certain agreement, dated April 1, 1997 and as amended and restated June 2, 1997 and as amended from time to time thereafter, among the members of the PJM Interconnection, L.L.C.

1.58 Operating Reserve

Operating Reserve shall mean the amount of generating capacity scheduled to be available for a specified period of an operating day to ensure the reliable operation of the PJM Region, as specified in the PJM Manuals.

1.59 Other Supplier

Other Supplier shall mean a Member that is (i) a seller, buyer or transmitter of electric capacity or energy in, from or through the PJM Region, and (ii) is not a Generation Owner, Electric Distributor, Transmission Owner or End-Use Customer.

1.60 Partial Requirements Service

Partial Requirements Service shall mean wholesale service to supply a specified portion, but not all, of the power needs of a Load Serving Entity to serve end-users within the PJM Region that are not satisfied by its own generating facilities.

1.61 Percentage Internal Resources Required

Percentage Internal Resources Required shall mean, for purposes of an FRR Capacity Plan, the percentage of the LDA Reliability Requirement for an LDA that must be satisfied with Capacity Resources located in such LDA.

1.62 Party

Party shall mean an entity bound by the terms of this Agreement.

1.63 PJM

PJM shall mean the PJM Board and the Office of the Interconnection.

1.64 PJM Board

PJM Board shall mean the Board of Managers of the PJM Interconnection, L.L.C., acting pursuant to the Operating Agreement.

1.65 PJM Manuals

PJM Manuals shall mean the instructions, rules, procedures and guidelines established by the Office of the Interconnection for the operation, planning and accounting requirements of the PJM Region.

1.66 PJM Open Access Transmission Tariff or PJM Tariff

PJM Open Access Transmission Tariff or PJM Tariff shall mean the tariff for transmission service within the PJM Region, as in effect from time to time, including any schedules, appendices, or exhibits attached thereto.

1.67 PJM Region

PJM Region shall have the same meaning as provided in the Operating Agreement.

1.68 PJM Region Installed Reserve Margin

PJM Region Installed Reserve Margin shall mean the percent installed reserve margin for the PJM Region required pursuant to this Agreement, as approved by the PJM Board pursuant to Schedule 4.1.

1.69 Planned Demand Resource

Planned Demand Resource shall mean any Demand Resource that does not currently have the capability to provide a reduction in demand or to otherwise control load, but that is scheduled to be capable of providing such reduction or control on or before the start of the Delivery Year for which such resource is to be committed, as determined in accordance with the requirements of Schedule 6. As set forth in Schedules 6 and 8.1 of this Agreement, a Demand Resource Provider submitting a DR Sell Offer Plan shall identify as Planned Demand Resources in such plan all Demand Resources in excess of those that qualify as Existing Demand Resources.

1.69A Planned External Generation Capacity Resource

Planned External Generation Capacity Resource shall mean a proposed Generation Capacity Resource, or a proposed increase in the capability of a Generation Capacity Resource, that (a) is to be located outside the PJM Region, (b) participates in the generation interconnection

process of a Control Area external to PJM, (c) is scheduled to be physically and electrically interconnected to the transmission facilities of such Control Area on or before the first day of the Delivery Year for which such resource is to be committed to satisfy the reliability requirements of the PJM Region, and (d) is in full commercial operation prior to the first day of such Delivery Year, such that it is sufficient to provide the Installed Capacity set forth in the Sell Offer forming the basis of such resource's commitment to the PJM Region. Prior to participation in any Reliability Pricing Model Auction for such Delivery Year, the Capacity Market Seller must demonstrate that it has executed an interconnection agreement (functionally equivalent to a System Impact Study Agreement under the PJM Tariff for Base Residual Auction and an Interconnection Service Agreement under the PJM Tariff for Incremental Auction) with the transmission owner to whose transmission facilities or distribution facilities the resource is being directly connected, and if applicable the transmission provider. A Planned External Generation Capacity Resource must provide evidence to PJM that it has been studied as a Network Resource, or such other similar interconnection product in such external Control Area, must provide contractual evidence that it has applied for or purchased transmission service to be deliverable to the PJM border, and must provide contractual evidence that it has applied for transmission service to be deliverable to the bus at which energy is to delivered, the agreements for which must have been executed prior to participation in any Reliability Pricing Model Auction for such Delivery Year. An External Generation Capacity Resource shall cease to be considered a Planned External Generation Capacity Resource as of the earlier of (i) the date that interconnection service commences as to such resource; or (ii) the resource has cleared an RPM Auction, in which case it shall become an Existing Generation Capacity Resource for purposes of the mitigation of offers for any RPM Auction for all subsequent Delivery Years.

1.70 Planned Generation Capacity Resource

Planned Generation Capacity Resource shall mean a Generation Capacity Resource participating in the generation interconnection process under Part IV, Subpart A of the PJM Tariff, for which: (i) Interconnection Service is scheduled to commence on or before the first day of the Delivery Year for which such resource is to be committed to RPM or to an FRR Plan; (ii) a System Impact Study Agreement has been executed prior to the Base Residual Auction for such Delivery Year; (iii) an Interconnection Service Agreement has been executed prior to any Incremental Auction for such Delivery Year in which such resource plans to participate; and (iv) no megawatts of capacity have cleared an RPM Auction for any prior Delivery Year. For purposes of the must-offer requirement and mitigation of offers for any RPM Auction for a Delivery Year, a Generation Capacity Resource shall cease to be considered a Planned Generation Capacity Resource as of the earlier of (i) the date that Interconnection Service commences as to such resource; or (ii) the resource has cleared an RPM Auction for any Delivery Year, in which case it shall become an Existing Generation Capacity Resource for any RPM Auction for all subsequent Delivery Years. Notwithstanding the foregoing, a Generation Capacity Resource for which construction has not commenced and which would otherwise have been treated as a Planned Generation Capacity Resource but for the fact that it was bid into RPM Auctions for at least two consecutive Delivery Years, and cleared the last such auction only because it was considered existing and its mitigated offer cap was accepted when its price offer would not have otherwise been accepted, shall be deemed to be a Planned Generation Capacity Resource.

1.71 Planning Period

Planning Period shall mean the 12 months beginning June 1 and extending through May 31 of the following year, or such other period approved by the Members Committee.

1.71A PRD Curve

PRD Curve shall mean a price-consumption curve at a PRD Substation level, if available, and otherwise at a Zonal (or sub-Zonal LDA, if applicable) level, that details the base consumption level of Price Responsive Demand and the decreasing consumption levels at increasing prices.

1.71B PRD Provider

PRD Provider shall mean (i) a Load Serving Entity that provides PRD; or (ii) an entity without direct load serving responsibilities that has entered contractual arrangements with end-use customers served by a Load Serving Entity that satisfy the eligibility criteria for Price Responsive Demand.

1.71C PRD Provider's Zonal Expected Peak Load Value of PRD

PRD Provider's Zonal Expected Peak Load Value of PRD shall mean the expected contribution to Delivery Year peak load of a PRD Provider's Price Responsive Demand, were such demand not to be reduced in response to price, based on the contribution of the end-use customers comprising such Price Responsive Demand to the most recent prior Delivery Year's peak demand, escalated to the Delivery Year in question, as determined in a manner consistent with the Office of the Interconnection's load forecasts used for purposes of the RPM Auctions.

1.71D PRD Reservation Price

PRD Reservation Price shall mean an RPM Auction clearing price identified in a PRD Plan for Price Responsive Demand load below which the PRD Provider desires not to commit the identified load as Price Responsive Demand.

1.71E PRD Substation

PRD Substation shall mean an electrical substation that is located in the same Zone or in the same sub-Zonal LDA as the end-use customers identified in a PRD Plan or PRD registration and that, in terms of the electrical topography of the Transmission Facilities comprising the PJM Region, is as close as practicable to such loads**.**

1.71F Price Responsive Demand

Price Responsive Demand or PRD shall mean end-use customer load registered by a PRD Provider pursuant to Schedule 6.1 of the PJM Reliability Assurance Agreement that have, as set

forth in more detail in the PJM Manuals, the metering capability to record electricity consumption at an interval of one hour or less, Supervisory Control capable of curtailing such load (consistent with applicable RERRA requirements) at each PRD Substation identified in the relevant PRD Plan or PRD registration in response to a Maximum Generation Emergency declared by the Office of the Interconnection, and a retail rate structure, or equivalent contractual arrangement, capable of changing retail rates as frequently as an hourly basis, that is linked to or based upon changes in real-time Locational Marginal Prices at a PRD Substation level and that results in a predictable automated response to varying wholesale electricity prices.

1.71G Price Responsive Demand Credit

Price Responsive Demand Credit shall mean a credit, based on committed Price Responsive Demand, as determined under Schedule 6.1 of this Agreement.

1.71H Price Responsive Demand Plan or PRD Plan

Price Responsive Demand Plan or PRD Plan shall mean a plan, submitted by a PRD Provider and received by the Office of the Interconnection in accordance with Schedule 6.1 of this Agreement and procedures specified in the PJM Manuals, claiming a peak demand limitation due to Price Responsive Demand to support the determination of such PRD Provider's Nominal PRD Value.

1.72 Public Power Entity

Public Power Entity shall mean any agency, authority, or instrumentality of a state or of a political subdivision of a state, or any corporation wholly owned by any one or more of the foregoing, that is engaged in the generation, transmission, and/or distribution of electric energy.

1.73 Qualifying Transmission Upgrades

Qualifying Transmission Upgrades shall have the meaning specified in Attachment DD to the PJM Tariff.

1.74 [Reserved for Future Use]

1.74A Relevant Electric Retail Regulatory Authority

Relevant Electric Retail Regulatory Authority or RERRA shall have the meaning specified in the PJM Operating Agreement.

1.75 Reliability Principles and Standards

Reliability Principles and Standards shall mean the principles and standards established by NERC or an Applicable Regional Entity to define, among other things, an acceptable probability of loss of load due to inadequate generation or transmission capability, as amended from time to time.

1.76 Required Approvals

Required Approvals shall mean all of the approvals required for this Agreement to be modified or to be terminated, in whole or in part, including the acceptance for filing by FERC and every other regulatory authority with jurisdiction over all or any part of this Agreement.

1.77 Self-Supply

Self Supply shall have the meaning provided in Attachment DD to the PJM Tariff.

1.78 [Reserved for Future Use]

1.79 [Reserved for Future Use]

1.80 State Consumer Advocate

State Consumer Advocate shall mean a legislatively created office from any State, all or any part of the territory of which is within the PJM Region, and the District of Columbia established, inter alia, for the purpose of representing the interests of energy consumers before the utility regulatory commissions of such states and the District of Columbia and the FERC.

1.81 State Regulatory Structural Change

State Regulatory Structural Change shall mean as to any Party, a state law, rule, or order that, after September 30, 2006, initiates a program that allows retail electric consumers served by such Party to choose from among alternative suppliers on a competitive basis, terminates such a program, expands such a program to include classes of customers or localities served by such Party that were not previously permitted to participate in such a program, or that modifies retail electric market structure or market design rules in a manner that materially increases the likelihood that a substantial proportion of the customers of such Party that are eligible for retail choice under such a program (a) that have not exercised such choice will exercise such choice; or (b) that have exercised such choice will no longer exercise such choice, including for example, without limitation, mandating divestiture of utility-owned generation or structural changes to such Party's default service rules that materially affect whether retail choice is economically viable.

1.81A Supervisory Control

Supervisory Control shall mean the capability to curtail, in accordance with applicable RERRA requirements, load registered as Price Responsive Demand at each PRD Substation identified in the relevant PRD Plan or PRD registration in response to a Maximum Generation Emergency declared by the Office of the Interconnection. Except to the extent automation is not required by the provisions of this Agreement, the curtailment shall be automated, meaning that load shall be reduced automatically in response to control signals sent by the PRD Provider or its designated

agent directly to the control equipment where the load is located without the requirement for any action by the end-use customer.

1.82 Threshold Quantity

Threshold Quantity shall mean, as to any FRR Entity for any Delivery Year, the sum of (a) the Unforced Capacity equivalent (determined using the Pool-Wide Average EFORD) of the Installed Reserve Margin for such Delivery Year multiplied by the Preliminary Forecast Peak Load for which such FRR Entity is responsible under its FRR Capacity Plan for such Delivery Year, plus (b) the lesser of (i) 3% of the Unforced Capacity amount determined in (a) above or (ii) 450 MW. If the FRR Entity is not responsible for all load within a Zone, the Preliminary Forecast Peak Load for such entity shall be the FRR Entity's Obligation Peak Load last determined prior to the Base Residual Auction for such Delivery Year, times the Base FRR Scaling Factor (as determined in accordance with Schedule 8.1).

1.83 Transmission Facilities

Transmission Facilities shall mean facilities that: (i) are within the PJM Region; (ii) meet the definition of transmission facilities pursuant to FERC's Uniform System of Accounts or have been classified as transmission facilities in a ruling by FERC addressing such facilities; and (iii) have been demonstrated to the satisfaction of the Office of the Interconnection to be integrated with the PJM Region transmission system and integrated into the planning and operation of the PJM Region to serve all of the power and transmission customers within the PJM Region.

1.84 Transmission Owner

Transmission Owner shall mean a Member that owns or leases with rights equivalent to ownership Transmission Facilities. Taking transmission service shall not be sufficient to qualify a Member as a Transmission Owner.

1.85 Transmission Owners Agreement

Transmission Owners Agreement shall mean that certain Consolidated Transmission Owners Agreement, dated as of December 15, 2005 and as amended from time to time, among transmission owners within the PJM Region.

1.86 Unforced Capacity

Unforced Capacity shall mean installed capacity rated at summer conditions that is not on average experiencing a forced outage or forced derating, calculated for each Capacity Resource on the 12-month period from October to September without regard to the ownership of or the contractual rights to the capacity of the unit.

1.87 [Reserved for Future Use]

1.88 Zonal Capacity Price

Zonal Capacity Price shall mean the price of Unforced Capacity in a Zone that an LSE that has not elected the FRR Alternative is obligated to pay for a Delivery Year as determined pursuant to Attachment DD to the PJM Tariff.

1.89 Zone or Zonal

Zone or Zonal shall refer to an area within the PJM Region, as set forth in Schedule 15, or as such areas may be (i) combined as a result of mergers or acquisitions or (ii) added as a result of the expansion of the boundaries of the PJM Region. A Zone shall include any Non-Zone Network Load (as defined in the PJM Tariff) located outside the PJM Region that is served from such Zone under Schedule H-A of the PJM Tariff.

SCHEDULE 6

PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of three categories, i.e., Guaranteed Load Drop, Firm Service Level, or Direct Load Control, as further specified in section G and the PJM Manuals. Qualified Demand Resources may be provided by a Demand Resource Provider ~~(hereinafter, "Provider")~~, notwithstanding that such Demand Resource Provider is not a Party to this Agreement. Such Demand Resource Providers must satisfy the requirements in section H and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and paragraph F of this schedule, as applicable, the Office of the Interconnection of the Demand Resource that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the resource is a Limited Demand Resource, an Extended Summer Demand Resource or an Annual Demand Resource.

2. A period of no more than 2 hours prior notification must apply to interruptible customers.

3. The initiation of load interruption, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered an emergency action and must be implementable prior to a voltage reduction.

5. A~~n~~ Demand Resource Provider ~~entity~~ intending to offer~~ing~~ for sale~~,~~ or designate~~ing~~ for self-supply, a Demand Resource in any RPM Auction, or intending to include~~ing~~ a Demand Resource in any FRR Capacity Plan ~~any Planned Demand Resource must~~ demonstrate, to PJM's satisfaction~~in accordance with standards and procedures set forth in the PJM Manuals~~, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Demand Resource Provider~~s~~ shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in section A-1 of Schedule 6, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals~~of Planned Demand Resources must provide a timeline including the milestones, which~~

~~demonstrates to PJM's satisfaction that the Planned Demand Resources will be available for the start of the Delivery Year~~, no later than 15 business days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included~~a Base Residual Auction or Incremental Auction~~. PJM may verify the Demand Resource Provider's adherence to the Demand Resource Sell Offer Plan ~~timetable~~ at any time. A Demand Resource Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be registered to participate in the Full Program Option or as a Capacity Only resource of the Emergency Load Response program and thus available for dispatch during PJM-declared emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered through Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the Demand Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are

currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

(i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:

- method(s) of achieving load reduction at customer site(s);
- equipment to be controlled or installed at customer site(s), if any;
- plan and ability to acquire customers;
- types of customer targeted;
- support of market potential and market share for the target customer base, with adjustments for Existing Demand Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers;
- assumptions regarding regulatory approval of program(s), if applicable; and
- if applicable, Direct Load Control (DLC) program details such as: a description of the cycling control strategy, any assumptions regarding switch operability rate, and a list (and copy) of all load research studies used to develop the estimated nominated ICAP value per customer (i.e., the per-participant impact).

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known), customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load

Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current (at time of plan submission) Delivery Year and the two preceding Delivery Years; and

- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;

- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and

- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the total Nominated DR Value (for both Existing Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.

As set forth in the form provided in the PJM manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 business days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 business days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by any of the Demand Resource Providers, unless a Demand Resource Provider

provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 business days prior to the subject RPM Auction. If an end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 business days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

B. The Unforced Capacity value of a Demand Resource will be determined as:

the product of the Nominated Value of the Demand Resource, times the DR Factor, times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Attachment DD of the PJM Tariff. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Demand Resource Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Attachment DD of this Tariff to the extent it fails to provide the resource in such location consistent with its cleared offer. For either of the Delivery Year commencing on June 1, 2010 or commencing on June 1, 2012, if the location of a Demand Resource is not specified by a Seller in the Sell Offer on an individual LDA basis in a Zone with multiple LDAs, then Demand Resources cleared by such Seller will be paid a DR Weighted Zonal Resource Clearing Price, determined as follows: (i) for a Zone that includes non-overlapping LDAs, calculated as the weighted average of the Resource Clearing Prices for such LDAs, weighted by the cleared Demand Resources registered by such Seller in each such LDA; or (ii) for a Zone that contains a smaller LDA within a larger LDA, calculated treating the smaller LDA and the

remaining portion of the larger LDA as if they were separate LDAs, and weight-averaging in the same manner as (i) above.

D. The Party, Electric Distributor, or Demand Resource Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.

E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Attachment DD to the PJM Tariff.

F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.

G. PJM recognizes three types of Demand Resources:

Direct Load Control (DLC) – Load management that is initiated directly by the Provider's market operations center or its agent, employing a communication signal to cycle equipment (typically water heaters or central air conditioners). DLC programs are qualified based on load research and customer subscription data. Providers may rely on the results of load research studies identified in the PJM Manuals to set the per-participant load reduction for DLC programs. Each Provider relying on DLC load management must periodically update its DLC switch operability rates, in accordance with the PJM Manuals.

Firm Service Level (FSL) – Load management achieved by a customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Provider's market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by a customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Provider's market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

For each type of Demand Resource above there can be two notification periods:

Step 1 (Short Lead Time) – Demand Resource which must be fully implemented in one hour or less from the time the PJM dispatcher notifies the market operations center of a curtailment event.

Step 2 (Long Lead Time) – Demand Resource which requires more than one hour but no more than two hours, from the time the PJM dispatcher notifies the market operations center of a curtailment event, to be fully implemented.

H. Each Provider must satisfy (or contract with another LSE, Provider, or EDC to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;
- supplemental status reports, detailing Demand Resources available, as requested by PJM;
- Entry of customer-specific Demand Resource credit information, for planning and verification purposes, into the designated PJM electronic system.
- Customer-specific compliance and verification information for each PJM-initiated Demand Resource event, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.
- Load drop estimates for all Demand Resource events, prepared in accordance with the PJM Manuals.

I. The Nominated Value of each Demand Resource shall be determined consistent with the process for determination of the capacity obligation for the customer.

The Nominated Value for a Firm Service Level customer will be based on the peak load contribution for the customer, as determined by the 5CP methodology utilized to determine other ICAP obligation values. The maximum Demand Resource load reduction value for a Firm Service Level customer will be equal to Peak Load Contribution – Firm Contract Level adjusted for system losses.

The Nominated Value for a Guaranteed Load Drop customer will be the guaranteed load drop amount, adjusted for system losses, as established by the customer's contract with the Provider. The maximum credit nominated shall not exceed the customer's Peak Load Contribution.

The Nominated Value for a Direct Load Control program will be based on load research and customer subscription. The maximum value of the program is equal to the approved per-participant load reduction multiplied by the number of active participants, adjusted for system losses. The per-participant impact is to be estimated at long-term average local weather conditions at the time of the summer peak.

Customer-specific Demand Resource information (EDC account number, peak load, notification period, etc.) will be entered into the designated PJM electronic system to establish credit values. Additional data may be required, as defined in sections J and K.

J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource information, to verify the amount of load management available and to set a maximum allowable Nominated Value. Data is provided by both the zone EDC and the Provider on templates supplied by PJM, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, LSE contact information, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for such resource as a Demand Resource. Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an "unrestricted" peak for a zone, based on information provided by the Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

For Direct Load Control programs, the Provider must provide information detailing the number of active participants in each program. Other information on approved DLC programs will be provided by PJM.

K. Compliance is the process utilized to review Provider performance during PJM-initiated Demand Resource events. Compliance will be established for each Provider on an event specific basis for the Provider's Demand Resources dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Providers are responsible for the submittal of compliance information to PJM for each PJM-initiated event during the compliance period.

Compliance for Direct Load Control programs will consider only the transmission of the control signal. Providers are required to report the time period (during the Demand Resource event) that the control signal was actually sent.

Compliance is checked on an individual customer basis for FSL, by comparing actual load during the event to the firm service level. Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:

(PLC) - (Load *LF)

Compliance is checked on an individual customer basis for GLD, and will be based on:

(i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) the PLC minus the Load multiplied by the LF. A load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC.

(iii) Providers must submit actual loads and comparison loads for all hours during the day of the Load Management event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.

Compliance is averaged over the full hours of a Load Management event, for each customer or DLC program dispatched by the Office of the Interconnection. Demand Resources may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero. Compliance will be totaled over all FSL and GLD customers and DLC programs to determine a net compliance position for the event for each Provider by Zone, for all Demand Resources committed by such Provider and dispatched by the Office of the Interconnection in the zone. Deficiencies shall be as further determined in accordance with section 11 of Schedule DD to the PJM Tariff.

L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak periods as described herein) reduction in electric energy consumption at the End-Use Customer's Retail Site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June 1, 2011. No later than 30 days prior to the auction in which the

resource is to be offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project location, the project development timeline, and any other relevant data. Such notice also shall state the seller's proposed Nominated Energy Efficiency Value, which shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday. The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with all applicable credit requirements as set forth in Attachment Q to the PJM Tariff. The Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency value times the DR Factor and the Forecast Pool Requirement.

4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a BRA may elect a New Entry Price Adjustment on the same terms as set forth in section 5.14(c) of this Attachment DD.

5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.

6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and

detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.

7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.

D. FRR Capacity Plans

1. Each FRR Entity shall submit its initial FRR Capacity Plan as required by subsection C.1 of this Schedule, and shall annually extend and update such plan by no later than one month prior to the Base Residual Auction for each succeeding Delivery Year in such plan. Each FRR Capacity Plan shall indicate the nature and current status of each resource, including the status of each Planned Generation Capacity Resource or Planned Demand Resource, the planned deactivation or retirement of any Generation Capacity Resource or Demand Resource, and the status of commitments for each sale or purchase of capacity included in such plan.

2. The FRR Capacity Plan of each FRR Entity that commits that it will not sell surplus Capacity Resources as a Capacity Market Seller in any auction conducted under Attachment DD of the PJM Tariff, or to any direct or indirect purchaser that uses such resource as the basis of any Sell Offer in such auction, shall designate Capacity Resources in a megawatt quantity no less than the Forecast Pool Requirement for each applicable Delivery Year times the FRR Entity's allocated share of the Preliminary Zonal Peak Load Forecast for such Delivery Year, as determined in accordance with procedures set forth in the PJM Manuals. The set of Capacity Resources designated in the FRR Capacity Plan must meet the Minimum Annual Resource Requirement and the Minimum Extended Summer Resource Requirement associated with the FRR Entity's capacity obligation. If the FRR Entity is not responsible for all load within a Zone, the Preliminary Forecast Peak Load for such entity shall be the FRR Entity's Obligation Peak Load last determined prior to the Base Residual Auction for such Delivery Year, times the Base Zonal FRR Scaling Factor. The FRR Capacity Plan of each FRR Entity that does not commit that it will not sell surplus Capacity Resources as set forth above shall designate Capacity Resources at least equal to the Threshold Quantity. To the extent the FRR Entity's allocated share of the Final Zonal Peak Load Forecast exceeds the FRR Entity's allocated share of the Preliminary Zonal Peak Load Forecast, such FRR Entity's FRR Capacity Plan shall be updated to designate additional Capacity Resources in an amount no less than the Forecast Pool Requirement times such increase; provided, however, any excess megawatts of Capacity Resources included in such FRR Entity's previously designated Threshold Quantity, if any, may be used to satisfy the capacity obligation for such increased load. To the extent the FRR Entity's allocated share of the Final Zonal Peak Load Forecast is less than the FRR Entity's allocated share of the Preliminary Zonal Peak Load Forecast, such FRR Entity's FRR Capacity Plan may be updated to release previously designated Capacity Resources in an amount no greater than the Forecast Pool Requirement times such decrease. Peak load values referenced in this section shall be adjusted as necessary to take into account any applicable Nominal PRD Values approved pursuant to Schedule 6.1 of this Agreement. Any FRR Entity seeking an adjustment to peak load for Price Responsive Demand must submit a separate PRD Plan in compliance with Section 6.1 (provided that the FRR Entity shall not specify any PRD Reservation Price), and shall register all PRD-eligible load needed to satisfy its PRD commitment and be subject to compliance charges as set forth in that Schedule under the circumstances specified therein; provided that for non-compliance by an FRR Entity, the compliance charge rate shall be equal to 1.20 times the Capacity Resource Clearing Price resulting from all RPM Auctions for such Delivery Year for the LDA encompassing the FRR Entity's Zone, weight-averaged for the Delivery Year based on the prices established and quantities cleared in the RPM auctions for such Delivery Year; and provided further that an alternative PRD Provider may provide PRD in an FRR Service Area by

agreement with the FRR Entity responsible for the load in such FRR Service Area, subject to the same terms and conditions as if the FRR Entity had provided the PRD.

3. As to any FRR Entity, the Base Zonal FRR Scaling Factor for each Zone in which it serves load for a Delivery Year shall equal ZPLDY/ZWNSP, where:

ZPLDY = Preliminary Zonal Peak Load Forecast for such Zone for such Delivery Year; and

ZWNSP = Zonal Weather-Normalized Summer Peak Load for such Zone for the summer concluding four years prior to the commencement of such Delivery Year.

4. Capacity Resources identified and committed in an FRR Capacity Plan shall meet all requirements under this Agreement and the PJM Operating Agreement applicable to Capacity Resources, including, as applicable, requirements and milestones for Planned Generation Capacity Resources and Planned Demand Resources. A Capacity Resource submitted in an FRR Capacity Plan must be on a unit-specific basis, and may not include "slice of system" or similar agreements that are not unit specific. An FRR Capacity Plan may include bilateral transactions that commit capacity for less than a full Delivery Year only if the resources included in such plan in the aggregate satisfy all obligations for all Delivery Years. All demand response, load management, energy efficiency, or similar programs on which such FRR Entity intends to rely for a Delivery Year must be included in the FRR Capacity Plan submitted three years in advance of such Delivery Year and must satisfy all requirements applicable to Demand Resources or Energy Efficiency Resources, as applicable, including, without limitation, those set forth in Schedule 6 to this Agreement and the PJM Manuals; provided, however, that previously uncommitted Unforced Capacity from such programs may be used to satisfy any increased capacity obligation for such FRR Entity resulting from a Final Zonal Peak Load Forecast applicable to such FRR Entity. Without limiting the generality of the foregoing, the FRR Entity must submit a Demand Resource Sell Offer Plan 15 business days before the deadline for submitting an FRR Capacity Plan as to any Demand Resources it intends to include in such FRR Capacity Plan and may only include in such FRR Capacity Plan Demand Resources that are approved by PJM following review of such Demand Resource Sell Offer Plan. The requirements, standards, and procedures for a Demand Resource Sell Offer Plan shall be as set forth in Schedule 6 of this Agreement, provided that all references (including deadlines) in Schedule 6, section A-1 to submission or clearing of a Demand Resource offer in an RPM Auction shall be understood for purposes of FRR Entities as referring to inclusion of a Demand Resource in an FRR Capacity Plan, and a distinct Demand Resource Officer Certification Form shall be applicable to FRR Entities, as shown in the PJM Manuals and provided on the PJM website.

5. For each LDA for which the Office of the Interconnection has established a separate Variable Resource Requirement Curve for any Delivery Year addressed by such FRR Capacity Plan, the plan must include a minimum percentage of Capacity Resources for such Delivery Year located within such LDA. Such minimum percentage ("Percentage Internal Resources Required") will be calculated as the LDA Reliability Requirement less the CETL for the Delivery Year, as determined by the RTEP process as set forth in the PJM Manuals. Such

requirement shall be expressed as a percentage of the Unforced Capacity Obligation based on the Preliminary Zonal Peak Load Forecast multiplied by the Forecast Pool Requirement.

6. An FRR Entity may reduce such minimum percentage as to any LDA to the extent the FRR Entity commits to a transmission upgrade that increases the capacity emergency transfer limit for such LDA. Any such transmission upgrade shall adhere to all requirements for a Qualified Transmission Upgrade as set forth in Attachment DD to the PJM Tariff. The increase in CETL used in the FRR Capacity Plan shall be that approved by PJM prior to inclusion of any such upgrade in an FRR Capacity Plan. The FRR Entity shall designate specific additional Capacity Resources located in the LDA from which the CETL was increased, to the extent of such increase.

7. The Office of the Interconnection will review the adequacy of all submittals hereunder both as to timing and content. A Party that seeks to elect the FRR Alternative that submits an FRR Capacity Plan which, upon review by the Office of the Interconnection, is determined not to satisfy such Party's capacity obligations hereunder, shall not be permitted to elect the FRR Alternative. If a previously approved FRR Entity submits an FRR Capacity Plan that, upon review by the Office of the Interconnection, is determined not to satisfy such Party's capacity obligations hereunder, the Office of the Interconnection shall notify the FRR Entity, in writing, of the insufficiency within five (5) business days of the submittal of the FRR Capacity Plan. If the FRR Entity does not cure such insufficiency within five (5) business days after receiving such notice of insufficiency, then such FRR Entity shall be assessed an FRR Commitment Insufficiency Charge, in an amount equal to two times the Cost of New Entry for the relevant location, in $/MW-day, times the shortfall of Capacity Resources below the FRR Entity's capacity obligation (including any Threshold Quantity requirement) in such FRR Capacity Plan, for the remaining term of such plan.

8. In a state regulatory jurisdiction that has implemented retail choice, the FRR Entity must include in its FRR Capacity Plan all load, including expected load growth, in the FRR Service Area, notwithstanding the loss of any such load to or among alternative retail LSEs. In the case of load reflected in the FRR Capacity Plan that switches to an alternative retail LSE, where the state regulatory jurisdiction requires switching customers or the LSE to compensate the FRR Entity for its FRR capacity obligations, such state compensation mechanism will prevail. In the absence of a state compensation mechanism, the applicable alternative retail LSE shall compensate the FRR Entity at the capacity price in the unconstrained portions of the PJM Region, as determined in accordance with Attachment DD to the PJM Tariff, provided that the FRR Entity may, at any time, make a filing with FERC under Sections 205 of the Federal Power Act proposing to change the basis for compensation to a method based on the FRR Entity's cost or such other basis shown to be just and reasonable, and a retail LSE may at any time exercise its rights under Section 206 of the FPA.

9. Notwithstanding the foregoing, in lieu of providing the compensation described above, such alternative retail LSE may, for any Delivery Year subsequent to those addressed in the FRR Entity's then-current FRR Capacity Plan, provide to the FRR Entity Capacity Resources sufficient to meet the capacity obligation described in paragraph D.2 for the switched load. Such Capacity Resources shall meet all requirements applicable to Capacity Resources pursuant to this

Agreement and the PJM Operating Agreement, all requirements applicable to resources committed to an FRR Capacity Plan under this Agreement, and shall be committed to service to the switched load under the FRR Capacity Plan of such FRR Entity. The alternative retail LSE shall provide the FRR Entity all information needed to fulfill these requirements and permit the resource to be included in the FRR Capacity Plan. The alternative retail LSE, rather than the FRR Entity, shall be responsible for any performance charges or compliance penalties related to the performance of the resources committed by such LSE to the switched load. For any Delivery Year, or portion thereof, the foregoing obligations apply to the alternative retail LSE serving the load during such time period. PJM shall manage the transfer accounting associated with such compensation and shall administer the collection and payment of amounts pursuant to the compensation mechanism.

Such load shall remain under the FRR Capacity Plan until the effective date of any termination of the FRR Alternative and, for such period, shall not be subject to Locational Reliability Charges under Section 7.2 of this Agreement.

Attachment C

Revisions to the
PJM Open Access Transmission Tariff
and PJM Reliability Assurance Agreement

(Clean Format)

Section(s) of the
PJM Open Access Transmission Tariff

(Clean Format)

ATTACHMENT DD-1

Preface: The provisions of this Attachment incorporate into the Tariff for ease of reference the provisions of Schedule 6 of the Reliability Assurance Agreement among Load Serving Entities in the PJM Region. As a result, this Attachment will be modified, subject to FERC approval, so that the terms and conditions set forth herein remain consistent with the corresponding terms and conditions of Schedule 6 of the RAA. Capitalized terms used herein that are not otherwise defined in Attachment DD or elsewhere in this Tariff have the meaning set forth in the RAA.

PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of three categories, i.e., Guaranteed Load Drop, Firm Service Level, or Direct Load Control, as further specified in section G and the PJM Manuals. Qualified Demand Resources may be provided by a Demand Resource Provider, notwithstanding that such Demand Resource Provider is not a Party to this Agreement. Such Demand Resource Providers must satisfy the requirements in section H and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and section F of this schedule, as applicable, the Office of the Interconnection of the Demand Resource that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the resource is a Limited Demand Resource, an Extended Summer Demand Resource, or an Annual Demand Resource.

2. A period of no more than 2 hours prior notification must apply to interruptible customers.

3. The initiation of load interruption, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered an emergency action and must be implementable prior to a voltage reduction.

5. A Demand Resource Provider intending to offer for sale or designate for self-supply, a Demand Resource in any RPM Auction, or intending to include a Demand Resource in any FRR Capacity Plan must demonstrate, to PJM's satisfaction, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or

before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Demand Resource Provider shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in section A-1 of Schedule 6, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals, no later than 15 business days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included. PJM may verify the Demand Resource Provider's adherence to the Demand Resource Sell Offer Plan at any time. A Demand Resource Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be registered to participate in the Full Program Option or as a Capacity Only resource of the Emergency Load Response program and thus available for dispatch during PJM-declared emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered through Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the Demand Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

(i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:

- method(s) of achieving load reduction at customer site(s);
- equipment to be controlled or installed at customer site(s), if any;
- plan and ability to acquire customers;
- types of customer targeted;
- support of market potential and market share for the target customer base, with adjustments for Existing Demand Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers;
- assumptions regarding regulatory approval of program(s), if applicable; and
- if applicable, Direct Load Control (DLC) program details such as: a description of the cycling control strategy, any assumptions regarding switch operability rate, and a list (and copy) of all load research studies used to develop the estimated nominated ICAP value per customer (i.e., the per-participant impact).

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known),

customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current (at time of plan submission) Delivery Year and the two preceding Delivery Years; and

- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;

- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery

Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and

- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the total Nominated DR Value (for both Existing Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.

As set forth in the form provided in the PJM manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 business days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 business days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use

customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by any of the Demand Resource Providers, unless a Demand Resource Provider provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 business days prior to the subject RPM Auction. If an end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 business days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

B. The Unforced Capacity value of a Demand Resource will be determined as:

the product of the Nominated Value of the Demand Resource times the DR Factor, times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Attachment DD of the PJM Tariff. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Demand Resource Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Attachment DD of this Tariff to the extent it fails to provide the resource in such location consistent with its cleared offer. For either of the Delivery Year commencing on June 1, 2010 or commencing on June 1, 2012, if the location of a Demand Resource is not specified by a Seller in the Sell Offer on an individual LDA basis in a Zone with multiple LDAs, then Demand Resources cleared by such Seller will be paid a DR Weighted Zonal Resource Clearing Price, determined as follows: (i) for a Zone that includes non-overlapping LDAs, calculated as the weighted average of the Resource Clearing Prices for such LDAs, weighted by the cleared Demand Resources registered by such Seller in each such LDA; or (ii) for a Zone that contains a smaller LDA within a larger LDA,

calculated treating the smaller LDA and the remaining portion of the larger LDA as if they were separate LDAs, and weight-averaging in the same manner as (i) above.

D. The Party, Electric Distributor or Demand Resource Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.

E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Attachment DD to the PJM Tariff.

F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.

G. PJM recognizes three types of Demand Resources:

Direct Load Control (DLC) – Load management that is initiated directly by the Provider's market operations center or its agent, employing a communication signal to cycle equipment (typically water heaters or central air conditioners). DLC programs are qualified based on load research and customer subscription data. Providers may rely on the results of load research studies identified in the PJM Manuals to set the per-participant load reduction for DLC programs. Each Provider relying on DLC load management must periodically update its DLC switch operability rates, in accordance with the PJM Manuals.

Firm Service Level (FSL) – Load management achieved by a customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Provider's market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by a customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Provider's market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

For each type of Demand Resource above there can be two notification periods:

Step 1 (Short Lead Time) – Demand Resource which must be fully implemented in one hour or less from the time the PJM dispatcher notifies the market operations center of a curtailment event.

Step 2 (Long Lead Time) – Demand Resource which requires more than one hour but no more than two hours, from the time the PJM dispatcher notifies the market operations center of a curtailment event, to be fully implemented.

H. Each Provider must satisfy (or contract with another LSE, Provider, or EDC to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;

- supplemental status reports, detailing Demand Resources available, as requested by PJM;

- Entry of customer-specific Demand Resource credit information, for planning and verification purposes, into the designated PJM electronic system.

- Customer-specific compliance and verification information for each PJM-initiated Demand Resource event, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.

- Load drop estimates for all Demand Resource events, prepared in accordance with the PJM Manuals.

I. The Nominated Value of each Demand Resource shall be determined consistent with the process for determination of the capacity obligation for the customer.

The Nominated Value for a Firm Service Level customer will be based on the peak load contribution for the customer, as determined by the 5CP methodology utilized to determine other ICAP obligation values. The maximum Demand Resource load reduction value for a Firm Service Level customer will be equal to Peak Load Contribution – Firm Contract Level adjusted for system losses.

The Nominated Value for a Guaranteed Load Drop customer will be the guaranteed load drop amount, adjusted for system losses, as established by the customer's contract with the Provider. The maximum credit nominated shall not exceed the customer's Peak Load Contribution.

The Nominated Value for a Direct Load Control program will be based on load research and customer subscription. The maximum value of the program is equal to the approved per-participant load reduction multiplied by the number of active participants, adjusted for system losses. The per-participant impact is to be estimated at long-term average local weather conditions at the time of the summer peak.

Customer-specific Demand Resource information (EDC account number, peak load, notification period, etc.) will be entered into the designated PJM electronic system to establish credit values. Additional data may be required, as defined in sections J and K.

J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource information, to verify the amount of load management available and to set a maximum allowable Nominated Value. Data is provided by both the zone EDC and the Provider on templates supplied by PJM, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, LSE contact information, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for such resource as a Demand Resource. Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an "unrestricted" peak for a zone, based on information provided by the Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

For Direct Load Control programs, the Provider must provide information detailing the number of active participants in each program. Other information on approved DLC programs will be provided by PJM.

K. Compliance is the process utilized to review Provider performance during PJM-initiated Demand Resource events. Compliance will be established for each Provider on an event specific basis for the Provider's Demand Resources dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Providers are responsible for the submittal of compliance information to PJM for each PJM-initiated event during the compliance period.
Compliance for Direct Load Control programs will consider only the transmission of the control signal. Providers are required to report the time period (during the Demand Resource event) that the control signal was actually sent.

Compliance is checked on an individual customer basis for FSL, by comparing actual load during the event to the firm service level. Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

> End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:
>
> (PLC) - (Load *LF)

Compliance is checked on an individual customer basis for GLD, and will be based on:

(i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) the PLC minus the Load multiplied by the LF. A load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC.

(iii) Providers must submit actual loads and comparison loads for all hours during the day of the Load Management event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.

Compliance is averaged over the full hours of a Load Management event, for each customer or DLC program dispatched by the Office of the Interconnection. Demand Resources may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero. Compliance will be totaled over all FSL and GLD customers and DLC programs to determine a net compliance position for the event for each Provider by Zone, for all Demand Resources committed by such Provider and dispatched by the Office of the Interconnection in the zone. Deficiencies shall be as further determined in accordance with section 11 of Schedule DD to the PJM Tariff.

L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak periods as described herein) reduction in electric energy consumption at the End-Use Customer's retail site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June 1, 2012. No later than 30 days prior to the auction in which the resource is to be offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project location, the project development timeline, and any other relevant data. Such notice also shall state the seller’s proposed Nominated Energy Efficiency Value, which shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days

from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday. The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with all applicable credit requirements as set forth in Attachment Q to the PJM Tariff. The Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency value times the DR Factor and the Forecast Pool Requirement.

4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a BRA may elect a New Entry Price Adjustment on the same terms as set forth in section 5.14(c) of this Attachment DD.

5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.

6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.

7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.

Section(s) of the
PJM Reliability Assurance Agreement

(Clean Format)

ARTICLE 1 – DEFINITIONS

Unless the context otherwise specifies or requires, capitalized terms used herein shall have the respective meanings assigned herein or in the Schedules hereto for all purposes of this Agreement (such definitions to be equally applicable to both the singular and the plural forms of the terms defined). Unless otherwise specified, all references herein to Articles, Sections or Schedules, are to Articles, Sections or Schedules of this Agreement. As used in this Agreement:

1.1 Agreement

Agreement shall mean this Reliability Assurance Agreement, together with all Schedules hereto, as amended from time to time.

1.1A Annual Demand Resource

Annual Demand Resource shall mean a resource that is placed under the direction of the Office of the Interconnection during the Delivery Year, and will be available for an unlimited number of interruptions during such Delivery Year by the Office of the Interconnection, and will be capable of maintaining each such interruption for at least a 10-hour duration between the hours of 10:00AM to 10:00PM Eastern Prevailing Time for the months of June through October and the following May, and 6:00AM through 9:00PM Eastern Prevailing Time for the months of November through April unless there is an Office of the Interconnection approved maintenance outage during October through April. The Annual Demand Resource must be available in the corresponding Delivery year to be offered for sale or Self-Supplied in an RPM Auction, or included as an Annual Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

1.2 Applicable Regional Entity

Applicable Regional Entity shall have the same meaning as in the PJM Tariff.

1.3 Base Residual Auction

Base Residual Auction shall have the same meaning as in Attachment DD to the PJM Tariff.

1.4 Behind The Meter Generation

Behind The Meter Generation shall mean a generating unit that delivers energy to load without using the Transmission System or any distribution facilities (unless the entity that owns or leases the distribution facilities consented to such use of the distribution facilities and such consent has been demonstrated to the satisfaction of the Office of the Interconnection; provided, however, that Behind The Meter Generation does not include (i) at any time, any portion of such generating unit's capacity that is designated as a Capacity Resource or (ii) in any hour, any portion of the output of such generating unit that is sold to another entity for consumption at another electrical location or into the PJM Interchange Energy Market.

1.5 Black Start Capability

Black Start Capability shall mean the ability of a generating unit or station to go from a shutdown condition to an operating condition and start delivering power without assistance from the power system.

1.6 Capacity Emergency Transfer Objective ("CETO")

Capacity Emergency Transfer Objective ("CETO") shall mean the amount of electric energy that a given area must be able to import in order to remain within a loss of load expectation of one event in 25 years when the area is experiencing a localized capacity emergency, as determined in accordance with the PJM Manuals. Without limiting the foregoing, CETO shall be calculated based in part on EFORD determined in accordance with Paragraph C of Schedule 5.

1.7 Capacity Emergency Transmission Limit ("CETL")

Capacity Emergency Transmission Limit ("CETL") shall mean the capability of the transmission system to support deliveries of electric energy to a given area experiencing a localized capacity emergency as determined in accordance with the PJM Manuals.

1.8 Capacity Resources

Capacity Resources shall mean megawatts of (i) net capacity from existing or Planned Generation Capacity Resources meeting the requirements of Schedules 9 and 10 that are or will be owned by or contracted to a Party and that are or will be committed to satisfy that Party's obligations under this Agreement, or to satisfy the reliability requirements of the PJM Region, for a Delivery Year; (ii) net capacity from existing or Planned Generation Capacity Resources within the PJM Region not owned or contracted for by a Party which are accredited to the PJM Region pursuant to the procedures set forth in Schedules 9 and 10; and (iii) load reduction capability provided by Demand Resources or Energy Efficiency Resources that are accredited to the PJM Region pursuant to the procedures set forth in Schedule 6.

1.9 Capacity Transfer Right

Capacity Transfer Right shall have the meaning specified in Attachment DD to the PJM Tariff.

1.10 Control Area

Control Area shall mean an electric power system or combination of electric power systems bounded by interconnection metering and telemetry to which a common generation control scheme is applied in order to:

(a) match the power output of the generators within the electric power system(s) and energy purchased from entities outside the electric power system(s), with the load within the electric power system(s);

(b) maintain scheduled interchange with other Control Areas, within the limits of Good Utility Practice;

(c) maintain the frequency of the electric power system(s) within reasonable limits in accordance with Good Utility Practice and the criteria of NERC and each Applicable Regional Entity;

(d) maintain power flows on transmission facilities within appropriate limits to preserve reliability; and

(e) provide sufficient generating capacity to maintain operating reserves in accordance with Good Utility Practice.

1.11 Daily Unforced Capacity Obligation

Daily Unforced Capacity Obligation shall have the meaning set forth in Schedule 8 or, as to an FRR Entity, in Schedule 8.1.

1.12 Delivery Year

Delivery Year shall mean a Planning Period for which a Capacity Resource is committed pursuant to the auction procedures specified in Attachment DD to the Tariff or pursuant to an FRR Capacity Plan.

1.13 Demand Resource

Demand Resource or "DR" shall mean a Limited Demand Resource, Extended Summer Demand Resource, or Annual Demand Resource with a demonstrated capability to provide a reduction in demand or otherwise control load in accordance with the requirements of Schedule 6 that offers and that clears load reduction capability in a Base Residual Auction or Incremental Auction or that is committed through an FRR Capacity Plan. As set forth in Schedule 6, a Limited Demand Resource, Extended Summer Demand Resource or Annual Demand Resource may be an existing demand response resource or a Planned Demand Resource.

1.13A Demand Resource Officer Certification Form

Demand Resource Officer Certification Form shall mean a certification as to an intended Demand Resource Sell Offer, in accordance with Schedules 6 and 8.1 of this Agreement and the PJM Manuals.

1.14 Demand Resource Provider

Demand Resource Provider shall have the meaning specified in Attachment DD to the PJM Tariff.

1.14A Demand Resource Sell Offer Plan

Demand Resource Sell Offer Plan shall mean the plan required by Schedules 6 and 8.1 of this Agreement in support of an intended offer of Demand Resources in an RPM Auction, or an intended inclusion of Demand Resources in an FRR Capacity Plan.

1.15 DR Factor

DR Factor shall mean that factor approved from time to time by the PJM Board used to determine the unforced capacity value of a Demand Resource in accordance with Schedule 6.

1.16 [Reserved for Future Use]

1.17 Electric Cooperative

Electric Cooperative shall mean an entity owned in cooperative form by its customers that is engaged in the generation, transmission, and/or distribution of electric energy.

1.18 Electric Distributor

Electric Distributor shall mean an entity that owns or leases with rights equivalent to ownership electric distribution facilities that are providing electric distribution service to electric load within the PJM Region.

1.19 Emergency

Emergency shall mean (i) an abnormal system condition requiring manual or automatic action to maintain system frequency, or to prevent loss of firm load, equipment damage, or tripping of system elements that could adversely affect the reliability of an electric system or the safety of persons or property; or (ii) a fuel shortage requiring departure from normal operating procedures in order to minimize the use of such scarce fuel; or (iii) a condition that requires implementation of emergency procedures as defined in the PJM Manuals.

1.20 End-Use Customer

End-Use Customer shall mean a Member that is a retail end-user of electricity within the PJM Region.

1.20A Energy Efficiency Resource

Energy Efficiency Resource shall mean a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, meeting the requirements of Schedule 6 of this Agreement and exceeding then-current building codes,

appliance standards, or other relevant standards, designed to achieve a continuous (during peak periods as described in Schedule 6 and the PJM Manuals) reduction in electric energy consumption that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

1.20A.1 Existing Demand Resource

Existing Demand Resource shall mean a Demand Resource for which the Demand Resource Provider has identified existing end-use customer sites that are registered for the current Delivery Year with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the Delivery Year for which such resource is offered.

1.20B Existing Generation Capacity Resource

Existing Generation Capacity Resource shall mean, for purposes of the must-offer requirement and mitigation of offers for any RPM Auction for a Delivery Year, a Generation Capacity Resource that, as of the date on which bidding commences for such auction: (a) is in service; or (b) is not yet in service, but has cleared any RPM Auction for any prior Delivery Year. Notwithstanding the foregoing, a Generation Capacity Resource for which construction has not commenced and which would otherwise have been treated as a Planned Generation Capacity Resource but for the fact that it was bid into RPM Auctions for at least two consecutive Delivery Years, and cleared the last such auction only because it was considered existing and its mitigated offer cap was accepted when its price offer would not have otherwise been accepted, shall be deemed to be a Planned Generation Capacity Resource. A Generation Capacity Resource shall be deemed to be in service if interconnection service has ever commenced (for resources located in the PJM Region), or if it is physically and electrically interconnected to an external Control Area and is in full commercial operation (for resources not located in the PJM Region). The additional megawatts of a Generation Capacity Resource that is being, or has been, modified to increase the number of megawatts of available installed capacity thereof shall not be deemed to be an Existing Generation Capacity Resource until such time as those megawatts (a) are in service; or (b) are not yet in service, but have cleared any RPM Auction for any prior Delivery Year.

1.20C Extended Summer Demand Resource

Extended Summer Demand Resource shall mean a resource that is placed under the direction of the Office of the Interconnection and that will be available June through October and the following May, and will be available for an unlimited number of interruptions during such months by the Office of the Interconnection, and will be capable of maintaining each such interruption for at least a 10-hour duration between the hours of 10:00AM to 10:00PM Eastern Prevailing Time. The Extended Summer Demand Resource must be available June through October and the following May in the corresponding Delivery Year to be offered for sale or Self-

Supplied in an RPM Auction, or included as an Extended Summer Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

1.21 Facilities Study Agreement

Facilities Study Agreement shall have the same meaning as in the PJM Tariff

1.22 FERC

FERC shall mean the Federal Energy Regulatory Commission or any successor federal agency, commission or department.

1.23 Firm Point-To-Point Transmission Service

Firm Point-To-Point Transmission Service shall mean Firm Transmission Service provided pursuant to the rates, terms and conditions set forth in Part II of the PJM Tariff.

1.24 Firm Transmission Service

Firm Transmission Service shall mean transmission service that is intended to be available at all times to the maximum extent practicable, subject to an Emergency, an unanticipated failure of a facility, or other event beyond the control of the owner or operator of the facility or the Office of the Interconnection.

1.25 Fixed Resource Requirement Alternative or FRR Alternative

Fixed Resource Requirement Alternative or FRR Alternative shall mean an alternative method for a Party to satisfy its obligation to provide Unforced Capacity hereunder, as set forth in Schedule 8.1 to this Agreement.

1.26 Forecast Pool Requirement

Forecast Pool Requirement or FPR shall mean the amount equal to one plus the unforced reserve margin (stated as a decimal number) for the PJM Region required pursuant to this Agreement, as approved by the PJM Board pursuant to Schedule 4.1.

1.27 [Reserved]

1.28 [Reserved]

1.29 FRR Capacity Plan

FRR Capacity Plan shall mean a long-term plan for the commitment of Capacity Resources to satisfy the capacity obligations of a Party that has elected the FRR Alternative, as more fully set forth in Schedule 8.1 to this Agreement.

1.30 FRR Entity

FRR Entity shall mean, for the duration of such election, a Party that has elected the FRR Alternative hereunder.

1.31 FRR Service Area

FRR Service Area shall mean (a) the service territory of an IOU as recognized by state law, rule or order; (b) the service area of a Public Power Entity or Electric Cooperative as recognized by franchise or other state law, rule, or order; or (c) a separately identifiable geographic area that is: (i) bounded by wholesale metering, or similar appropriate multi-site aggregate metering, that is visible to, and regularly reported to, the Office of the Interconnection, or that is visible to, and regularly reported to an Electric Distributor and such Electric Distributor agrees to aggregate the load data from such meters for such FRR Service Area and regularly report such aggregated information, by FRR Service Area, to the Office of the Interconnection; and (ii) for which the FRR Entity has or assumes the obligation to provide capacity for all load (including load growth) within such area. In the event that the service obligations of an Electric Cooperative or Public Power Entity are not defined by geographic boundaries but by physical connections to a defined set of customers, the FRR Service Area in such circumstances shall be defined as all customers physically connected to transmission or distribution facilities of such Electric Cooperative or Public Power Entity within an area bounded by appropriate wholesale aggregate metering as described above.

1.32 Full Requirements Service

Full Requirements Service shall mean wholesale service to supply all of the power needs of a Load Serving Entity to serve end-users within the PJM Region that are not satisfied by its own generating facilities.

1.33 Generation Capacity Resource

Generation Capacity Resource shall mean a generation unit, or the right to capacity from a specified generation unit, that meets the requirements of Schedules 9 and 10 of this Agreement. A Generation Capacity Resource may be an Existing Generation Capacity Resource or a Planned Generation Capacity Resource.

1.34 Generation Owner

Generation Owner shall mean a Member that owns or leases with rights equivalent to ownership facilities for the generation of electric energy that are located within the PJM Region. Purchasing all or a portion of the output of a generation facility shall not be sufficient to qualify a Member as a Generation Owner.

1.35 Generator Forced Outage

Generator Forced Outage shall mean an immediate reduction in output or capacity or removal from service, in whole or in part, of a generating unit by reason of an Emergency or threatened Emergency, unanticipated failure, or other cause beyond the control of the owner or operator of the facility, as specified in the relevant portions of the PJM Manuals. A reduction in output or removal from service of a generating unit in response to changes in market conditions shall not constitute a Generator Forced Outage.

1.36 Generator Maintenance Outage

Generator Maintenance Outage shall mean the scheduled removal from service, in whole or in part, of a generating unit in order to perform repairs on specific components of the facility, if removal of the facility qualifies as a maintenance outage pursuant to the PJM Manuals.

1.37 Generator Planned Outage

Generator Planned Outage shall mean the scheduled removal from service, in whole or in part, of a generating unit for inspection, maintenance or repair with the approval of the Office of the Interconnection in accordance with the PJM Manuals.

1.38 Good Utility Practice

Good Utility Practice shall mean any of the practices, methods and acts engaged in or approved by a significant portion of the electric utility industry during the relevant time period, or any of the practices, methods and acts which, in the exercise of reasonable judgment in light of the facts known at the time the decision was made, could have been expected to accomplish the desired result at a reasonable cost consistent with good business practices, reliability, safety and expedition. Good Utility Practice is not intended to be limited to the optimum practice, method, or act to the exclusion of all others, but rather is intended to include acceptable practices, methods, or acts generally accepted in the region.

1.39 [Reserved]

1.40 Incremental Auction

Incremental Auction shall mean the First Incremental Auction, the Second Incremental Auction, the Third Incremental Auction, or the Conditional Incremental Auction, each as defined in Attachment DD to the PJM Tariff.

1.41 Interconnection Agreement

Interconnection Agreement shall have the same meaning as in the PJM Tariff.

1.42 [Reserved]

1.43 IOU

IOU shall mean an investor-owned utility with substantial business interest in owning and/or operating electric facilities in any two or more of the following three asset categories: generation, transmission, distribution.

1.43A Limited Demand Resource

Limited Demand Resource shall mean a resource that is placed under the direction of the Office of the Interconnection and that will, at a minimum, be available for interruption for at least 10 times during the summer period of June through September in the Delivery Year, and will be capable of maintaining each such interruption for at least a 6-hour duration. At a minimum, the Limited Demand Resource shall be available for such interruptions on weekdays, other than NERC holidays, from 12:00PM (noon) to 8:00PM Eastern Prevailing Time. The Limited Demand Resource must be available during the summer period of June through September in the corresponding Delivery Year to be offered for sale or Self-Supplied in an RPM Auction, or included as a Limited Demand Resource in an FRR Capacity Plan for the corresponding Delivery Year.

1.44 Load Serving Entity or LSE

Load Serving Entity or LSE shall mean any entity (or the duly designated agent of such an entity), including a load aggregator or power marketer, (i) serving end-users within the PJM Region, and (ii) that has been granted the authority or has an obligation pursuant to state or local law, regulation or franchise to sell electric energy to end-users located within the PJM Region. Load Serving Entity shall include any end-use customer that qualifies under state rules or a utility retail tariff to manage directly its own supply of electric power and energy and use of transmission and ancillary services.

1.45 Locational Reliability Charge

Locational Reliability Charge shall mean the charge determined pursuant to Schedule 8.

1.46 Markets and Reliability Committee

Markets and Reliability Committee shall mean the committee established pursuant to the Operating Agreement as a Standing Committee of the Members Committee.

1.46A Maximum Emergency Service Level

Maximum Emergency Service Level or MESL of Price Responsive Demand shall mean the level, determined at a PRD Substation level, to which Price Responsive Demand shall be reduced during the Delivery Year when a Maximum Generation Emergency is declared and the Locational Marginal Price exceeds the price associated with such Price Responsive Demand identified by the PRD Provider in its PRD Plan.

1.47 Member

Member shall mean an entity that satisfies the requirements of Sections 1.24 and 11.6 of the PJM Operating Agreement. In accordance with Article 4 of this Agreement, each Party to this Agreement also is a Member.

1.48 Members Committee

Members Committee shall mean the committee specified in Section 8 of the PJM Operating Agreement composed of the representatives of all the Members.

1.49 NERC

NERC shall mean the North American Electric Reliability Council or any successor thereto.

1.50 Network Resources

Network Resources shall have the meaning set forth in the PJM Tariff.

1.51 Network Transmission Service

Network Transmission Service shall mean transmission service provided pursuant to the rates, terms and conditions set forth in Part III of the PJM Tariff or transmission service comparable to such service that is provided to a Load Serving Entity that is also a Transmission Owner (as that term is defined in the PJM Tariff).

1.51A Nominal PRD Value

Nominal PRD Value shall mean, as to any PRD Provider, an adjustment, determined in accordance with Schedule 6.1 of this Agreement, to the peak-load forecast used to determine the quantity of capacity sought through an RPM Auction, reflecting the aggregate effect of Price Responsive Demand on peak load resulting from the Price Responsive Demand to be provided by such PRD Provider.

1.52 Nominated Demand Resource Value

Nominated Demand Resource Value shall have the meaning specified in Attachment DD to the PJM Tariff.

1.53 [Reserved]

1.54 Non-Retail Behind the Meter Generation

Non-Retail Behind the Meter Generation shall mean Behind the Meter Generation that is used by municipal electric systems, electric cooperatives, and electric distribution companies to serve load.

1.55 Obligation Peak Load

Obligation Peak Load shall have the meaning specified in Schedule 8 of this Agreement.

1.56 Office of the Interconnection

Office of the Interconnection shall mean the employees and agents of PJM Interconnection, L.L.C., subject to the supervision and oversight of the PJM Board, acting pursuant to the Operating Agreement.

1.57 Operating Agreement of PJM Interconnection, L.L.C. or Operating Agreement

Operating Agreement of PJM Interconnection, L.L.C. or Operating Agreement shall mean that certain agreement, dated April 1, 1997 and as amended and restated June 2, 1997 and as amended from time to time thereafter, among the members of the PJM Interconnection, L.L.C.

1.58 Operating Reserve

Operating Reserve shall mean the amount of generating capacity scheduled to be available for a specified period of an operating day to ensure the reliable operation of the PJM Region, as specified in the PJM Manuals.

1.59 Other Supplier

Other Supplier shall mean a Member that is (i) a seller, buyer or transmitter of electric capacity or energy in, from or through the PJM Region, and (ii) is not a Generation Owner, Electric Distributor, Transmission Owner or End-Use Customer.

1.60 Partial Requirements Service

Partial Requirements Service shall mean wholesale service to supply a specified portion, but not all, of the power needs of a Load Serving Entity to serve end-users within the PJM Region that are not satisfied by its own generating facilities.

1.61 Percentage Internal Resources Required

Percentage Internal Resources Required shall mean, for purposes of an FRR Capacity Plan, the percentage of the LDA Reliability Requirement for an LDA that must be satisfied with Capacity Resources located in such LDA.

1.62 Party

Party shall mean an entity bound by the terms of this Agreement.

1.63 PJM

PJM shall mean the PJM Board and the Office of the Interconnection.

1.64 PJM Board

PJM Board shall mean the Board of Managers of the PJM Interconnection, L.L.C., acting pursuant to the Operating Agreement.

1.65 PJM Manuals

PJM Manuals shall mean the instructions, rules, procedures and guidelines established by the Office of the Interconnection for the operation, planning and accounting requirements of the PJM Region.

1.66 PJM Open Access Transmission Tariff or PJM Tariff

PJM Open Access Transmission Tariff or PJM Tariff shall mean the tariff for transmission service within the PJM Region, as in effect from time to time, including any schedules, appendices, or exhibits attached thereto.

1.67 PJM Region

PJM Region shall have the same meaning as provided in the Operating Agreement.

1.68 PJM Region Installed Reserve Margin

PJM Region Installed Reserve Margin shall mean the percent installed reserve margin for the PJM Region required pursuant to this Agreement, as approved by the PJM Board pursuant to Schedule 4.1.

1.69 Planned Demand Resource

Planned Demand Resource shall mean any Demand Resource that does not currently have the capability to provide a reduction in demand or to otherwise control load, but that is scheduled to be capable of providing such reduction or control on or before the start of the Delivery Year for which such resource is to be committed, as determined in accordance with the requirements of Schedule 6. As set forth in Schedules 6 and 8.1 of this Agreement, a Demand Resource Provider submitting a DR Sell Offer Plan shall identify as Planned Demand Resources in such plan all Demand Resources in excess of those that qualify as Existing Demand Resources.

1.69A Planned External Generation Capacity Resource

Planned External Generation Capacity Resource shall mean a proposed Generation Capacity Resource, or a proposed increase in the capability of a Generation Capacity Resource, that (a) is to be located outside the PJM Region, (b) participates in the generation interconnection

process of a Control Area external to PJM, (c) is scheduled to be physically and electrically interconnected to the transmission facilities of such Control Area on or before the first day of the Delivery Year for which such resource is to be committed to satisfy the reliability requirements of the PJM Region, and (d) is in full commercial operation prior to the first day of such Delivery Year, such that it is sufficient to provide the Installed Capacity set forth in the Sell Offer forming the basis of such resource's commitment to the PJM Region. Prior to participation in any Reliability Pricing Model Auction for such Delivery Year, the Capacity Market Seller must demonstrate that it has executed an interconnection agreement (functionally equivalent to a System Impact Study Agreement under the PJM Tariff for Base Residual Auction and an Interconnection Service Agreement under the PJM Tariff for Incremental Auction) with the transmission owner to whose transmission facilities or distribution facilities the resource is being directly connected, and if applicable the transmission provider. A Planned External Generation Capacity Resource must provide evidence to PJM that it has been studied as a Network Resource, or such other similar interconnection product in such external Control Area, must provide contractual evidence that it has applied for or purchased transmission service to be deliverable to the PJM border, and must provide contractual evidence that it has applied for transmission service to be deliverable to the bus at which energy is to delivered, the agreements for which must have been executed prior to participation in any Reliability Pricing Model Auction for such Delivery Year. An External Generation Capacity Resource shall cease to be considered a Planned External Generation Capacity Resource as of the earlier of (i) the date that interconnection service commences as to such resource; or (ii) the resource has cleared an RPM Auction, in which case it shall become an Existing Generation Capacity Resource for purposes of the mitigation of offers for any RPM Auction for all subsequent Delivery Years.

1.70 Planned Generation Capacity Resource

Planned Generation Capacity Resource shall mean a Generation Capacity Resource participating in the generation interconnection process under Part IV, Subpart A of the PJM Tariff, for which: (i) Interconnection Service is scheduled to commence on or before the first day of the Delivery Year for which such resource is to be committed to RPM or to an FRR Plan; (ii) a System Impact Study Agreement has been executed prior to the Base Residual Auction for such Delivery Year; (iii) an Interconnection Service Agreement has been executed prior to any Incremental Auction for such Delivery Year in which such resource plans to participate; and (iv) no megawatts of capacity have cleared an RPM Auction for any prior Delivery Year. For purposes of the must-offer requirement and mitigation of offers for any RPM Auction for a Delivery Year, a Generation Capacity Resource shall cease to be considered a Planned Generation Capacity Resource as of the earlier of (i) the date that Interconnection Service commences as to such resource; or (ii) the resource has cleared an RPM Auction for any Delivery Year, in which case it shall become an Existing Generation Capacity Resource for any RPM Auction for all subsequent Delivery Years. Notwithstanding the foregoing, a Generation Capacity Resource for which construction has not commenced and which would otherwise have been treated as a Planned Generation Capacity Resource but for the fact that it was bid into RPM Auctions for at least two consecutive Delivery Years, and cleared the last such auction only because it was considered existing and its mitigated offer cap was accepted when its price offer would not have otherwise been accepted, shall be deemed to be a Planned Generation Capacity Resource.

1.71 Planning Period

Planning Period shall mean the 12 months beginning June 1 and extending through May 31 of the following year, or such other period approved by the Members Committee.

1.71A PRD Curve

PRD Curve shall mean a price-consumption curve at a PRD Substation level, if available, and otherwise at a Zonal (or sub-Zonal LDA, if applicable) level, that details the base consumption level of Price Responsive Demand and the decreasing consumption levels at increasing prices.

1.71B PRD Provider

PRD Provider shall mean (i) a Load Serving Entity that provides PRD; or (ii) an entity without direct load serving responsibilities that has entered contractual arrangements with end-use customers served by a Load Serving Entity that satisfy the eligibility criteria for Price Responsive Demand.

1.71C PRD Provider's Zonal Expected Peak Load Value of PRD

PRD Provider's Zonal Expected Peak Load Value of PRD shall mean the expected contribution to Delivery Year peak load of a PRD Provider's Price Responsive Demand, were such demand not to be reduced in response to price, based on the contribution of the end-use customers comprising such Price Responsive Demand to the most recent prior Delivery Year's peak demand, escalated to the Delivery Year in question, as determined in a manner consistent with the Office of the Interconnection's load forecasts used for purposes of the RPM Auctions.

1.71D PRD Reservation Price

PRD Reservation Price shall mean an RPM Auction clearing price identified in a PRD Plan for Price Responsive Demand load below which the PRD Provider desires not to commit the identified load as Price Responsive Demand.

1.71E PRD Substation

PRD Substation shall mean an electrical substation that is located in the same Zone or in the same sub-Zonal LDA as the end-use customers identified in a PRD Plan or PRD registration and that, in terms of the electrical topography of the Transmission Facilities comprising the PJM Region, is as close as practicable to such loads**.**

1.71F Price Responsive Demand

Price Responsive Demand or PRD shall mean end-use customer load registered by a PRD Provider pursuant to Schedule 6.1 of the PJM Reliability Assurance Agreement that have, as set

forth in more detail in the PJM Manuals, the metering capability to record electricity consumption at an interval of one hour or less, Supervisory Control capable of curtailing such load (consistent with applicable RERRA requirements) at each PRD Substation identified in the relevant PRD Plan or PRD registration in response to a Maximum Generation Emergency declared by the Office of the Interconnection, and a retail rate structure, or equivalent contractual arrangement, capable of changing retail rates as frequently as an hourly basis, that is linked to or based upon changes in real-time Locational Marginal Prices at a PRD Substation level and that results in a predictable automated response to varying wholesale electricity prices.

1.71G Price Responsive Demand Credit

Price Responsive Demand Credit shall mean a credit, based on committed Price Responsive Demand, as determined under Schedule 6.1 of this Agreement.

1.71H Price Responsive Demand Plan or PRD Plan

Price Responsive Demand Plan or PRD Plan shall mean a plan, submitted by a PRD Provider and received by the Office of the Interconnection in accordance with Schedule 6.1 of this Agreement and procedures specified in the PJM Manuals, claiming a peak demand limitation due to Price Responsive Demand to support the determination of such PRD Provider's Nominal PRD Value.

1.72 Public Power Entity

Public Power Entity shall mean any agency, authority, or instrumentality of a state or of a political subdivision of a state, or any corporation wholly owned by any one or more of the foregoing, that is engaged in the generation, transmission, and/or distribution of electric energy.

1.73 Qualifying Transmission Upgrades

Qualifying Transmission Upgrades shall have the meaning specified in Attachment DD to the PJM Tariff.

1.74 [Reserved for Future Use]

1.74A Relevant Electric Retail Regulatory Authority

Relevant Electric Retail Regulatory Authority or RERRA shall have the meaning specified in the PJM Operating Agreement.

1.75 Reliability Principles and Standards

Reliability Principles and Standards shall mean the principles and standards established by NERC or an Applicable Regional Entity to define, among other things, an acceptable probability of loss of load due to inadequate generation or transmission capability, as amended from time to time.

1.76 Required Approvals

Required Approvals shall mean all of the approvals required for this Agreement to be modified or to be terminated, in whole or in part, including the acceptance for filing by FERC and every other regulatory authority with jurisdiction over all or any part of this Agreement.

1.77 Self-Supply

Self Supply shall have the meaning provided in Attachment DD to the PJM Tariff.

1.78 [Reserved for Future Use]

1.79 [Reserved for Future Use]

1.80 State Consumer Advocate

State Consumer Advocate shall mean a legislatively created office from any State, all or any part of the territory of which is within the PJM Region, and the District of Columbia established, inter alia, for the purpose of representing the interests of energy consumers before the utility regulatory commissions of such states and the District of Columbia and the FERC.

1.81 State Regulatory Structural Change

State Regulatory Structural Change shall mean as to any Party, a state law, rule, or order that, after September 30, 2006, initiates a program that allows retail electric consumers served by such Party to choose from among alternative suppliers on a competitive basis, terminates such a program, expands such a program to include classes of customers or localities served by such Party that were not previously permitted to participate in such a program, or that modifies retail electric market structure or market design rules in a manner that materially increases the likelihood that a substantial proportion of the customers of such Party that are eligible for retail choice under such a program (a) that have not exercised such choice will exercise such choice; or (b) that have exercised such choice will no longer exercise such choice, including for example, without limitation, mandating divestiture of utility-owned generation or structural changes to such Party's default service rules that materially affect whether retail choice is economically viable.

1.81A Supervisory Control

Supervisory Control shall mean the capability to curtail, in accordance with applicable RERRA requirements, load registered as Price Responsive Demand at each PRD Substation identified in the relevant PRD Plan or PRD registration in response to a Maximum Generation Emergency declared by the Office of the Interconnection. Except to the extent automation is not required by the provisions of this Agreement, the curtailment shall be automated, meaning that load shall be reduced automatically in response to control signals sent by the PRD Provider or its designated

agent directly to the control equipment where the load is located without the requirement for any action by the end-use customer.

1.82 Threshold Quantity

Threshold Quantity shall mean, as to any FRR Entity for any Delivery Year, the sum of (a) the Unforced Capacity equivalent (determined using the Pool-Wide Average EFORD) of the Installed Reserve Margin for such Delivery Year multiplied by the Preliminary Forecast Peak Load for which such FRR Entity is responsible under its FRR Capacity Plan for such Delivery Year, plus (b) the lesser of (i) 3% of the Unforced Capacity amount determined in (a) above or (ii) 450 MW. If the FRR Entity is not responsible for all load within a Zone, the Preliminary Forecast Peak Load for such entity shall be the FRR Entity's Obligation Peak Load last determined prior to the Base Residual Auction for such Delivery Year, times the Base FRR Scaling Factor (as determined in accordance with Schedule 8.1).

1.83 Transmission Facilities

Transmission Facilities shall mean facilities that: (i) are within the PJM Region; (ii) meet the definition of transmission facilities pursuant to FERC's Uniform System of Accounts or have been classified as transmission facilities in a ruling by FERC addressing such facilities; and (iii) have been demonstrated to the satisfaction of the Office of the Interconnection to be integrated with the PJM Region transmission system and integrated into the planning and operation of the PJM Region to serve all of the power and transmission customers within the PJM Region.

1.84 Transmission Owner

Transmission Owner shall mean a Member that owns or leases with rights equivalent to ownership Transmission Facilities. Taking transmission service shall not be sufficient to qualify a Member as a Transmission Owner.

1.85 Transmission Owners Agreement

Transmission Owners Agreement shall mean that certain Consolidated Transmission Owners Agreement, dated as of December 15, 2005 and as amended from time to time, among transmission owners within the PJM Region.

1.86 Unforced Capacity

Unforced Capacity shall mean installed capacity rated at summer conditions that is not on average experiencing a forced outage or forced derating, calculated for each Capacity Resource on the 12-month period from October to September without regard to the ownership of or the contractual rights to the capacity of the unit.

1.87 [Reserved for Future Use]

1.88 Zonal Capacity Price

Zonal Capacity Price shall mean the price of Unforced Capacity in a Zone that an LSE that has not elected the FRR Alternative is obligated to pay for a Delivery Year as determined pursuant to Attachment DD to the PJM Tariff.

1.89 Zone or Zonal

Zone or Zonal shall refer to an area within the PJM Region, as set forth in Schedule 15, or as such areas may be (i) combined as a result of mergers or acquisitions or (ii) added as a result of the expansion of the boundaries of the PJM Region. A Zone shall include any Non-Zone Network Load (as defined in the PJM Tariff) located outside the PJM Region that is served from such Zone under Schedule H-A of the PJM Tariff.

SCHEDULE 6

PROCEDURES FOR DEMAND RESOURCES AND ENERGY EFFICIENCY

A. Parties can partially or wholly offset the amounts payable for the Locational Reliability Charge with Demand Resources that are operated under the direction of the Office of the Interconnection. FRR Entities may reduce their capacity obligations with Demand Resources that are operated under the direction of the Office of the Interconnection and detailed in such entity's FRR Capacity Plan. Demand Resources qualifying under the criteria set forth below may be offered for sale or designated as Self-Supply in the Base Residual Auction, included in an FRR Capacity Plan, or offered for sale in any Incremental Auction, for any Delivery Year for which such resource qualifies. Qualified Demand Resources generally fall in one of three categories, i.e., Guaranteed Load Drop, Firm Service Level, or Direct Load Control, as further specified in section G and the PJM Manuals. Qualified Demand Resources may be provided by a Demand Resource Provider, notwithstanding that such Demand Resource Provider is not a Party to this Agreement. Such Demand Resource Providers must satisfy the requirements in section H and the PJM Manuals.

1. A Party must formally notify, in accordance with the requirements of the PJM Manuals and paragraph F of this schedule, as applicable, the Office of the Interconnection of the Demand Resource that it is placing under the direction of the Office of the Interconnection. A Party must further notify the Office of the Interconnection whether the resource is a Limited Demand Resource, an Extended Summer Demand Resource or an Annual Demand Resource.

2. A period of no more than 2 hours prior notification must apply to interruptible customers.

3. The initiation of load interruption, upon the request of the Office of the Interconnection, must be within the authority of the dispatchers of the Party. No additional approvals should be required.

4. The initiation of load reduction upon the request of the Office of the Interconnection is considered an emergency action and must be implementable prior to a voltage reduction.

5. A Demand Resource Provider intending to offer for sale or designate for self-supply, a Demand Resource in any RPM Auction, or intending to include a Demand Resource in any FRR Capacity Plan demonstrate, to PJM's satisfaction, that such resource shall have the capability to provide a reduction in demand, or otherwise control load, on or before the start of the Delivery Year for which such resource is committed. As part of such demonstration, each such Demand Resource Provider shall submit a Demand Resource Sell Offer Plan in accordance with the standards and procedures set forth in section A-1 of Schedule 6, Schedule 8.1 (as to FRR Capacity Plans) and the PJM Manuals, no later than 15 business days prior to, as applicable, the RPM Auction in which such resource is to be offered, or the deadline for submission of the FRR Capacity Plan in which such resource is to be included. PJM may verify

the Demand Resource Provider's adherence to the Demand Resource Sell Offer Plan at any time. A Demand Resource Provider with a PJM-approved Demand Resource Sell Offer Plan will be permitted to offer up to the approved Demand Resource quantity into the subject RPM Auction or include such resource in its FRR Capacity Plan.

6. Selection of a Demand Resource in an RPM Auction results in commitment of capacity to the PJM Region. Demand Resources that are so committed must be registered to participate in the Full Program Option or as a Capacity Only resource of the Emergency Load Response program and thus available for dispatch during PJM-declared emergency events.

A-1. A Demand Resource Sell Offer Plan shall consist of a completed template document in the form posted on the PJM website, requiring the information set forth below and in the PJM Manuals, and a Demand Resource Officer Certification Form signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification. The Demand Resource Sell Offer Plan must provide information that supports the Demand Resource Provider's intended Demand Resource Sell Offers and demonstrates that the Demand Resources are being offered with the intention that the MW quantity that clears the auction is reasonably expected to be physically delivered through Demand Resource registrations for the relevant Delivery Year. The Demand Resource Sell Offer Plan shall include all Existing Demand Resources and all Planned Demand Resources that the Demand Resource Provider intends to offer into an RPM Auction or include in an FRR Capacity Plan.

1. Demand Resource Sell Offer Plan Template. The Demand Resource Sell Offer Plan template, in the form provided on the PJM website, shall require the Demand Resource Provider to provide the following information and such other information as specified in the PJM Manuals:

(a) Summary Information. The completed template shall include the Demand Resource Provider's company name, contact information, and the Nominated DR Value in ICAP MWs by Zone/sub-Zone that the Demand Resource Provider intends to offer, stated separately for Existing Demand Resources and Planned Demand Resources. The total Nominated DR Value in MWs for each Zone/sub-Zone shall be the sum of the Nominated DR Value of Existing Demand Resources and the Nominated DR Value of Planned Demand Resources, and shall be the maximum MW amount the Provider intends to offer in the RPM Auction for the indicated Zone/sub-Zone, provided that nothing herein shall preclude the Demand Resource Provider from offering in the auction a lesser amount than the total Nominated DR Value shown in its Demand Resource Sell Offer Plan.

(b) Existing Demand Resources. The Demand Resource Provider shall identify all Existing Demand Resources by identifying end-use customer sites that are currently registered with PJM (even if not registered by such Demand Resource Provider) and that the Demand Resource Provider reasonably expects to have under a contract to reduce load based on PJM dispatch instructions by the start of the auction Delivery Year.

(c) Planned Demand Resources. The Demand Resource Provider shall provide the details of, and key assumptions underlying, the Planned Demand Resource quantities (i.e., all Demand Resource quantities in excess of Existing Demand Resource quantities) contained in the Demand Resource Sell Offer Plan, including:

(i) key program attributes and assumptions used to develop the Planned Demand Resource quantities, including, but not limited to, discussion of:

- method(s) of achieving load reduction at customer site(s);
- equipment to be controlled or installed at customer site(s), if any;
- plan and ability to acquire customers;
- types of customer targeted;
- support of market potential and market share for the target customer base, with adjustments for Existing Demand Resource customers within this market and the potential for other Demand Resource Providers targeting the same customers;
- assumptions regarding regulatory approval of program(s), if applicable; and
- if applicable, Direct Load Control (DLC) program details such as: a description of the cycling control strategy, any assumptions regarding switch operability rate, and a list (and copy) of all load research studies used to develop the estimated nominated ICAP value per customer (i.e., the per-participant impact).

(ii) Zone/sub-Zone information by end-use customer segment for all Nominated DR Values for which an end-use customer site is not identified, to include the number in each segment of end-use customers expected to be registered for the subject Delivery Year, the average Peak Load Contribution per end-use customer for such segment, and the average Nominated DR Value per customer for such segment. End-use customer segments may include residential, commercial, small industrial, medium industrial, and large industrial, as identified and defined in the PJM Manuals, provided that nothing herein or in the Manuals shall preclude the Provider from identifying more specific customer segments within the commercial and industrial categories, if known.

(iii) Information by end-use customer site to the extent required by subsection A-1(1)(c)(iv) or, if not required by such subsection, to the extent known at the time of the submittal of the Demand Resource Sell Offer Plan, to include: customer EDC account number (if known), customer name, customer premise address, Zone/sub-Zone in which the customer is located, end-use customer segment, current Peak Load Contribution value (or an estimate if actual value not known) and an estimate of expected Peak Load Contribution for the subject Delivery Year, and an estimated Nominated DR Value.

(iv) End-use customer site-specific information shall be required for any Zones or sub-Zones identified by PJM pursuant to this subsection for the portion, if any, of a Demand Resource Provider's intended offer in such Zones or sub-Zones that exceeds a Sell Offer threshold determined pursuant to this subsection, as any such excess quantity under such conditions should reflect Planned Demand Resources from end-use customer sites that the Provider has a high degree of certainty it will physically deliver for the subject Delivery Year. In accordance with the procedures in subsection A-1(3) below, PJM shall identify, as requiring site-specific information, all Zones and sub-Zones that comprise any LDA group (from a list of LDA groups stated in the PJM Manuals) in which [the quantity of cleared Demand Resources from the most recent Base Residual Auction] plus [the quantity of Demand Resources included in FRR Capacity Plans for the Delivery Year addressed by the most recent Base Residual Auction] in any Zone or sub-Zone of such LDA group exceeds the greater of:

- the maximum Demand Resources quantity registered with PJM for such Zone for any Delivery Year from the current (at time of plan submission) Delivery Year and the two preceding Delivery Years; and

- the potential Demand Resource quantity for such Zone estimated by PJM based on an independent published assessment of demand response potential that is reasonably applicable to such Zone, as identified in the PJM Manuals.

For each such Zone and sub-Zone, the Sell Offer threshold for each Demand Resource Provider shall be the higher of:

- the Demand Resource Provider's maximum Demand Resource quantity registered with PJM for such Zone/sub-Zone over the current Delivery Year (at the time of plan submission) and two preceding Delivery Years;

- the Demand Resource Provider's maximum for any single Delivery Year of [such provider's cleared Demand Resource quantity] plus [such provider's quantity of Demand Resources included in FRR Capacity Plans] from the three forward Delivery Years addressed by the three most recent Base Residual Auctions for such Zone/sub-Zone; and

- 10 MW.

(d) Schedule. The Demand Resource Provider shall provide an approximate timeline for procuring end-use customer sites as needed to physically deliver the

total Nominated DR Value (for both Existing Demand Resources and Planned Demand Resources) by Zone/sub-Zone in the Demand Resource Sell Offer Plan. The Demand Resource Provider must specify the cumulative number of customers and the cumulative Nominated DR Value associated with each end-use customer segment within each Zone/sub-Zone that the Demand Resource Provider expects (at the time of plan submission) to have under contract as of June 1 each year between the time of the auction and the subject Delivery Year.

2. Demand Resource Officer Certification Form. Each Demand Resource Sell Offer Plan must include a Demand Resource Officer Certification, signed by an officer of the Demand Resource Provider that is duly authorized to provide such a certification, in the form shown in the PJM Manuals, which form shall include the following certifications:

(a) that the signing officer has reviewed the Demand Resource Sell Offer Plan and the information supplied to PJM in support of the Plan is true and correct as of the date of the certification; and

(b) that the Demand Resource Provider is submitting the Plan with the reasonable expectation, based upon its analyses as of the date of the certification, to physically deliver all megawatts that clear the RPM Auction through Demand Resource registrations by the specified Delivery Year.

As set forth in the form provided in the PJM manuals, the certification shall specify that it does not in any way abridge, expand, or otherwise modify the current provisions of the PJM Tariff, Operating Agreement and/or RAA, or the Demand Resource Provider's rights and obligations thereunder, including the Demand Resource Provider's ability to adjust capacity obligations through participation in PJM incremental auctions and bilateral transactions.

3. Procedures. No later than December 1 prior to the Base Residual Auction for a Delivery Year, PJM shall post to the PJM website a list of Zones and sub-Zones, if any, for which end-use customer site-specific information shall be required under the conditions specified in subsection A-1(1)(c)(iv) above for all RPM Auctions conducted for such Delivery Year. Once so identified, a Zone or sub-Zone shall remain on the list for future Delivery Years until the threshold determined under subsection A-1(1)(c)(iv) above is not exceeded for three consecutive Delivery Years. No later than 15 business days prior to the RPM Auction in which a Demand Resource Provider intends to offer a Demand Resource, the Demand Resource Provider shall submit to PJM a completed Demand Resource Sell Offer Plan template and a Demand Resource Officer Certification Form signed by a duly authorized officer of the Provider. PJM will review all submitted DR Sell Offer Plans. No later than 10 business days prior to the subject RPM Auction, PJM shall notify any Demand Resource Providers that have identified the same end-use customer site(s) in their respective DR Sell Offer Plans for the same Delivery Year. In such event, the MWs associated with such site(s) will not be approved for inclusion in a Sell Offer in an RPM Auction by any of the Demand Resource Providers, unless a Demand Resource Provider provides a letter of support from the end-use customer indicating that it is likely to execute a contract with that Demand Resource Provider for the relevant Delivery Year, or provides other comparable evidence of likely commitment. Such letter of support or other supporting evidence must be provided to PJM no later than 7 business days prior to the subject RPM Auction. If an

end-use customer provides letters of support for the same site for the same Delivery Year to multiple Demand Resource Providers, the MWs associated with such end-use customer site shall not be approved as a Demand Resource for any of the Demand Resource Providers. No later than 5 business days prior to the subject RPM Auction, PJM will notify each Demand Resource Provider of the approved Demand Resource quantity, by Zone/sub-Zone, that such Demand Resource Provider is permitted to offer into such RPM Auction.

B. The Unforced Capacity value of a Demand Resource will be determined as:

the product of the Nominated Value of the Demand Resource, times the DR Factor, times the Forecast Pool Requirement. Nominated Values shall be determined and reviewed in accordance with sections I and J, respectively, and the PJM Manuals. The DR Factor is a factor established by the PJM Board with the advice of the Members Committee to reflect the increase in the peak load carrying capability in the PJM Region due to Demand Resources. Peak load carrying capability is defined to be the peak load that the PJM Region is able to serve at the loss of load expectation defined in the Reliability Principles and Standards. The DR Factor is the increase in the peak load carrying capability in the PJM Region due to Demand Resources, divided by the total Nominated Value of Demand Resources in the PJM Region. The DR Factor will be determined using an analytical program that uses a probabilistic approach to determine reliability. The determination of the DR Factor will consider the reliability of Demand Resources, the number of interruptions, and the total amount of load reduction.

C. Demand Resources offered and cleared in a Base Residual or Incremental Auction shall receive the corresponding Capacity Resource Clearing Price as determined in such auction, in accordance with Attachment DD of the PJM Tariff. For Delivery Years beginning with the Delivery Year that commences on June 1, 2013, any Demand Resources located in a Zone with multiple LDAs shall receive the Capacity Resource Clearing Price applicable to the location of such resource within such Zone, as identified in such resource's offer. Further, the Demand Resource Provider shall register its resource in the same location within the Zone as specified in its cleared sell offer, and shall be subject to deficiency charges under Attachment DD of this Tariff to the extent it fails to provide the resource in such location consistent with its cleared offer. For either of the Delivery Year commencing on June 1, 2010 or commencing on June 1, 2012, if the location of a Demand Resource is not specified by a Seller in the Sell Offer on an individual LDA basis in a Zone with multiple LDAs, then Demand Resources cleared by such Seller will be paid a DR Weighted Zonal Resource Clearing Price, determined as follows: (i) for a Zone that includes non-overlapping LDAs, calculated as the weighted average of the Resource Clearing Prices for such LDAs, weighted by the cleared Demand Resources registered by such Seller in each such LDA; or (ii) for a Zone that contains a smaller LDA within a larger LDA, calculated treating the smaller LDA and the remaining portion of the larger LDA as if they were separate LDAs, and weight-averaging in the same manner as (i) above.

D. The Party, Electric Distributor, or Demand Resource Provider that establishes a contractual relationship (by contract or tariff rate) with a customer for load reductions is

entitled to receive the compensation specified in section C for a committed Demand Resource, notwithstanding that such provider is not the customer's energy supplier.

E. Any Party hereto shall demonstrate that its Demand Resources performed during periods when load management procedures were invoked by the Office of the Interconnection. The Office of the Interconnection shall adopt and maintain rules and procedures for verifying the performance of such resources, as set forth in section K and the PJM Manuals. In addition, committed Demand Resources that do not comply with the directions of the Office of the Interconnection to reduce load during an emergency shall be subject to the penalty charge set forth in Attachment DD to the PJM Tariff.

F. Parties may elect to place Demand Resources associated with Behind The Meter Generation under the direction of the Office of the Interconnection for a Delivery Year by submitting a Sell Offer for such resource (as Self Supply, or with an offer price) in the Base Residual Auction for such Delivery Year. This election shall remain in effect for the entirety of such Delivery Year. In the event such an election is made, such Behind The Meter Generation will not be netted from load for the purposes of calculating the Daily Unforced Capacity Obligations under this Agreement.

G. PJM recognizes three types of Demand Resources:

Direct Load Control (DLC) – Load management that is initiated directly by the Provider's market operations center or its agent, employing a communication signal to cycle equipment (typically water heaters or central air conditioners). DLC programs are qualified based on load research and customer subscription data. Providers may rely on the results of load research studies identified in the PJM Manuals to set the per-participant load reduction for DLC programs. Each Provider relying on DLC load management must periodically update its DLC switch operability rates, in accordance with the PJM Manuals.

Firm Service Level (FSL) – Load management achieved by a customer reducing its load to a pre-determined level (the Firm Service Level), upon notification from the Provider's market operations center or its agent.

Guaranteed Load Drop (GLD) – Load management achieved by a customer reducing its load by a pre-determined amount (the Guaranteed Load Drop), upon notification from the Provider's market operations center or its agent. Typically, the load reduction is achieved through running customer-owned backup generators, or by shutting down process equipment.

For each type of Demand Resource above there can be two notification periods:

Step 1 (Short Lead Time) – Demand Resource which must be fully implemented in one hour or less from the time the PJM dispatcher notifies the market operations center of a curtailment event.

Step 2 (Long Lead Time) – Demand Resource which requires more than one hour but no more than two hours, from the time the PJM dispatcher notifies the market operations center of a curtailment event, to be fully implemented.

H. Each Provider must satisfy (or contract with another LSE, Provider, or EDC to provide) the following requirements:

- A point of contact with appropriate backup to ensure single call notification from PJM and timely execution of the notification process;

- supplemental status reports, detailing Demand Resources available, as requested by PJM;

- Entry of customer-specific Demand Resource credit information, for planning and verification purposes, into the designated PJM electronic system.

- Customer-specific compliance and verification information for each PJM-initiated Demand Resource event, as well as aggregated Provider load drop data for Provider-initiated events, in accordance with established reporting guidelines.

- Load drop estimates for all Demand Resource events, prepared in accordance with the PJM Manuals.

I. The Nominated Value of each Demand Resource shall be determined consistent with the process for determination of the capacity obligation for the customer.

The Nominated Value for a Firm Service Level customer will be based on the peak load contribution for the customer, as determined by the 5CP methodology utilized to determine other ICAP obligation values. The maximum Demand Resource load reduction value for a Firm Service Level customer will be equal to Peak Load Contribution – Firm Contract Level adjusted for system losses.

The Nominated Value for a Guaranteed Load Drop customer will be the guaranteed load drop amount, adjusted for system losses, as established by the customer's contract with the Provider. The maximum credit nominated shall not exceed the customer's Peak Load Contribution.

The Nominated Value for a Direct Load Control program will be based on load research and customer subscription. The maximum value of the program is equal to the approved per-participant load reduction multiplied by the number of active participants, adjusted for system losses. The per-participant impact is to be estimated at long-term average local weather conditions at the time of the summer peak.

Customer-specific Demand Resource information (EDC account number, peak load, notification period, etc.) will be entered into the designated PJM electronic system to establish credit values. Additional data may be required, as defined in sections J and K.

J. Nominated Values shall be reviewed based on documentation of customer-specific data and Demand Resource information, to verify the amount of load management available and to set a maximum allowable Nominated Value. Data is provided by both the zone EDC and the Provider on templates supplied by PJM, and must include the EDC meter number or other unique customer identifier, Peak Load Contribution (5CP), contract firm service level or guaranteed load drop values, applicable loss factor, zone/area location of the load drop, LSE contact information, number of active participants, etc. Such data must be uploaded and approved prior to the first day of the Delivery Year for such resource as a Demand Resource. Providers must provide this information concurrently to host EDCs.

For Firm Service Level and Guaranteed Load Drop customers, the 5CP values, for the zone and affected customers, will be adjusted to reflect an "unrestricted" peak for a zone, based on information provided by the Provider. Load drop levels shall be estimated in accordance with guidelines in the PJM Manuals.

For Direct Load Control programs, the Provider must provide information detailing the number of active participants in each program. Other information on approved DLC programs will be provided by PJM.

K. Compliance is the process utilized to review Provider performance during PJM-initiated Demand Resource events. Compliance will be established for each Provider on an event specific basis for the Provider's Demand Resources dispatched by the Office of the Interconnection during such event. PJM will establish and communicate reasonable deadlines for the timely submittal of event data to expedite compliance reviews. Compliance reviews will be completed as soon after the event as possible, with the expectation that reviews of a single event will be completed within two months of the end of the month in which the event took place. Providers are responsible for the submittal of compliance information to PJM for each PJM-initiated event during the compliance period.

Compliance for Direct Load Control programs will consider only the transmission of the control signal. Providers are required to report the time period (during the Demand Resource event) that the control signal was actually sent.

Compliance is checked on an individual customer basis for FSL, by comparing actual load during the event to the firm service level. Providers must submit actual customer load levels (for the event period) for the compliance report. Compliance for FSL will be based on:

> End use customer's current Delivery Year peak load contribution ("PLC") minus the metered load ("Load") multiplied by the loss factor ("LF"). The calculation is represented by:
>
> (PLC) - (Load *LF)

Compliance is checked on an individual customer basis for GLD, and will be based on:

(i) the lesser of (a) comparison load used to best represent what the load would have been if PJM did not declare a Load Management event or the CSP did not initiate a test as outlined in the PJM Manuals, minus the Load and then multiplied by the LF, or (b) the PLC minus the Load multiplied by the LF. A load reduction will only be recognized for capacity compliance if the Load multiplied by the LF is less than the PLC.

(iii) Providers must submit actual loads and comparison loads for all hours during the day of the Load Management event or the Load Management performance test, and for all hours during any other days as required by the Office of the Interconnection to calculate the load reduction. Comparison loads must be developed from the guidelines in the PJM Manuals, and note which method was employed.

Compliance is averaged over the full hours of a Load Management event, for each customer or DLC program dispatched by the Office of the Interconnection. Demand Resources may not reduce their load below zero (i.e., export energy into the system). No compliance credit will be given for an incremental load drop below zero. Compliance will be totaled over all FSL and GLD customers and DLC programs to determine a net compliance position for the event for each Provider by Zone, for all Demand Resources committed by such Provider and dispatched by the Office of the Interconnection in the zone. Deficiencies shall be as further determined in accordance with section 11 of Schedule DD to the PJM Tariff.

L. Energy Efficiency Resources

1. An Energy Efficiency Resource is a project, including installation of more efficient devices or equipment or implementation of more efficient processes or systems, exceeding then-current building codes, appliance standards, or other relevant standards, designed to achieve a continuous (during peak periods as described herein) reduction in electric energy consumption at the End-Use Customer's Retail Site that is not reflected in the peak load forecast prepared for the Delivery Year for which the Energy Efficiency Resource is proposed, and that is fully implemented at all times during such Delivery Year, without any requirement of notice, dispatch, or operator intervention.

2. An Energy Efficiency Resource may be offered as a Capacity Resource in the Base Residual or Incremental Auctions for any Delivery Year beginning on or after June 1, 2011. No later than 30 days prior to the auction in which the resource is to be offered, the Capacity Market Seller shall submit to the Office of the Interconnection a notice of intent to offer the resource into such auction and a measurement and verification plan. The notice of intent shall include all pertinent project design data, including but not limited to the peak-load contribution of affected customers, a full description of the equipment, device, system or process intended to achieve the load reduction, the load reduction pattern, the project

location, the project development timeline, and any other relevant data. Such notice also shall state the seller's proposed Nominated Energy Efficiency Value, which shall be the expected average load reduction between the hour ending 15:00 EPT and the hour ending 18:00 EPT during all days from June 1 through August 31, inclusive, of such Delivery Year that is not a weekend or federal holiday. The measurement and verification plan shall describe the methods and procedures, consistent with the PJM Manuals, for determining the amount of the load reduction and confirming that such reduction is achieved. The Office of the Interconnection shall determine, upon review of such notice, the Nominated Energy Efficiency Value that may be offered in the Reliability Pricing Model Auction.

3. An Energy Efficiency Resource may be offered with a price offer or as Self-Supply. If an Energy Efficiency Resource clears the auction, it shall receive the applicable Capacity Resource Clearing Price, subject to section 5 below. A Capacity Market Seller offering an Energy Efficiency Resource must comply with all applicable credit requirements as set forth in Attachment Q to the PJM Tariff. The Unforced Capacity value of an Energy Efficiency Resource offered into an RPM Auction shall be the Nominated Energy Efficiency value times the DR Factor and the Forecast Pool Requirement.

4. An Energy Efficiency Resource that clears an auction for a Delivery Year may be offered in auctions for up to three additional consecutive Delivery Years, but shall not be assured of clearing in any such auction; provided, however, an Energy Efficiency Resource may not be offered for any Delivery Year in which any part of the peak season is beyond the expected life of the equipment, device, system, or process providing the expected load reduction; and provided further that a Capacity Market Seller that offers and clears an Energy Efficiency Resource in a BRA may elect a New Entry Price Adjustment on the same terms as set forth in section 5.14(c) of this Attachment DD.

5. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than 30 days prior to each Auction an updated project status and measurement and verification plan subject to the criteria set forth in the PJM Manuals.

6. For every Energy Efficiency Resource clearing an RPM Auction for a Delivery Year, the Capacity Market Seller shall submit to the Office of the Interconnection, by no later than the start of such Delivery Year, an updated project status and detailed measurement and verification data meeting the standards for precision and accuracy set forth in the PJM Manuals. The final value of the Energy Efficiency Resource during such Delivery Year shall be as determined by the Office of the Interconnection based on the submitted data.

7. The Office of the Interconnection may audit, at the Capacity Market Seller's expense, any Energy Efficiency Resource committed to the PJM Region. The audit may be conducted any time including the Performance Hours of the Delivery Year.

D. FRR Capacity Plans

1. Each FRR Entity shall submit its initial FRR Capacity Plan as required by subsection C.1 of this Schedule, and shall annually extend and update such plan by no later than one month prior to the Base Residual Auction for each succeeding Delivery Year in such plan. Each FRR Capacity Plan shall indicate the nature and current status of each resource, including the status of each Planned Generation Capacity Resource or Planned Demand Resource, the planned deactivation or retirement of any Generation Capacity Resource or Demand Resource, and the status of commitments for each sale or purchase of capacity included in such plan.

2. The FRR Capacity Plan of each FRR Entity that commits that it will not sell surplus Capacity Resources as a Capacity Market Seller in any auction conducted under Attachment DD of the PJM Tariff, or to any direct or indirect purchaser that uses such resource as the basis of any Sell Offer in such auction, shall designate Capacity Resources in a megawatt quantity no less than the Forecast Pool Requirement for each applicable Delivery Year times the FRR Entity's allocated share of the Preliminary Zonal Peak Load Forecast for such Delivery Year, as determined in accordance with procedures set forth in the PJM Manuals. The set of Capacity Resources designated in the FRR Capacity Plan must meet the Minimum Annual Resource Requirement and the Minimum Extended Summer Resource Requirement associated with the FRR Entity's capacity obligation. If the FRR Entity is not responsible for all load within a Zone, the Preliminary Forecast Peak Load for such entity shall be the FRR Entity's Obligation Peak Load last determined prior to the Base Residual Auction for such Delivery Year, times the Base Zonal FRR Scaling Factor. The FRR Capacity Plan of each FRR Entity that does not commit that it will not sell surplus Capacity Resources as set forth above shall designate Capacity Resources at least equal to the Threshold Quantity. To the extent the FRR Entity's allocated share of the Final Zonal Peak Load Forecast exceeds the FRR Entity's allocated share of the Preliminary Zonal Peak Load Forecast, such FRR Entity's FRR Capacity Plan shall be updated to designate additional Capacity Resources in an amount no less than the Forecast Pool Requirement times such increase; provided, however, any excess megawatts of Capacity Resources included in such FRR Entity's previously designated Threshold Quantity, if any, may be used to satisfy the capacity obligation for such increased load. To the extent the FRR Entity's allocated share of the Final Zonal Peak Load Forecast is less than the FRR Entity's allocated share of the Preliminary Zonal Peak Load Forecast, such FRR Entity's FRR Capacity Plan may be updated to release previously designated Capacity Resources in an amount no greater than the Forecast Pool Requirement times such decrease. Peak load values referenced in this section shall be adjusted as necessary to take into account any applicable Nominal PRD Values approved pursuant to Schedule 6.1 of this Agreement. Any FRR Entity seeking an adjustment to peak load for Price Responsive Demand must submit a separate PRD Plan in compliance with Section 6.1 (provided that the FRR Entity shall not specify any PRD Reservation Price), and shall register all PRD-eligible load needed to satisfy its PRD commitment and be subject to compliance charges as set forth in that Schedule under the circumstances specified therein; provided that for non-compliance by an FRR Entity, the compliance charge rate shall be equal to 1.20 times the Capacity Resource Clearing Price resulting from all RPM Auctions for such Delivery Year for the LDA encompassing the FRR Entity's Zone, weight-averaged for the Delivery Year based on the prices established and quantities cleared in the RPM auctions for such Delivery Year; and provided further that an alternative PRD Provider may provide PRD in an FRR Service Area by

agreement with the FRR Entity responsible for the load in such FRR Service Area, subject to the same terms and conditions as if the FRR Entity had provided the PRD.

3. As to any FRR Entity, the Base Zonal FRR Scaling Factor for each Zone in which it serves load for a Delivery Year shall equal ZPLDY/ZWNSP, where:

ZPLDY = Preliminary Zonal Peak Load Forecast for such Zone for such Delivery Year; and

ZWNSP = Zonal Weather-Normalized Summer Peak Load for such Zone for the summer concluding four years prior to the commencement of such Delivery Year.

4. Capacity Resources identified and committed in an FRR Capacity Plan shall meet all requirements under this Agreement and the PJM Operating Agreement applicable to Capacity Resources, including, as applicable, requirements and milestones for Planned Generation Capacity Resources and Planned Demand Resources. A Capacity Resource submitted in an FRR Capacity Plan must be on a unit-specific basis, and may not include "slice of system" or similar agreements that are not unit specific. An FRR Capacity Plan may include bilateral transactions that commit capacity for less than a full Delivery Year only if the resources included in such plan in the aggregate satisfy all obligations for all Delivery Years. All demand response, load management, energy efficiency, or similar programs on which such FRR Entity intends to rely for a Delivery Year must be included in the FRR Capacity Plan submitted three years in advance of such Delivery Year and must satisfy all requirements applicable to Demand Resources or Energy Efficiency Resources, as applicable, including, without limitation, those set forth in Schedule 6 to this Agreement and the PJM Manuals; provided, however, that previously uncommitted Unforced Capacity from such programs may be used to satisfy any increased capacity obligation for such FRR Entity resulting from a Final Zonal Peak Load Forecast applicable to such FRR Entity. Without limiting the generality of the foregoing, the FRR Entity must submit a Demand Resource Sell Offer Plan 15 business days before the deadline for submitting an FRR Capacity Plan as to any Demand Resources it intends to include in such FRR Capacity Plan and may only include in such FRR Capacity Plan Demand Resources that are approved by PJM following review of such Demand Resource Sell Offer Plan. The requirements, standards, and procedures for a Demand Resource Sell Offer Plan shall be as set forth in Schedule 6 of this Agreement, provided that all references (including deadlines) in Schedule 6, section A-1 to submission or clearing of a Demand Resource offer in an RPM Auction shall be understood for purposes of FRR Entities as referring to inclusion of a Demand Resource in an FRR Capacity Plan, and a distinct Demand Resource Officer Certification Form shall be applicable to FRR Entities, as shown in the PJM Manuals and provided on the PJM website.

5. For each LDA for which the Office of the Interconnection has established a separate Variable Resource Requirement Curve for any Delivery Year addressed by such FRR Capacity Plan, the plan must include a minimum percentage of Capacity Resources for such Delivery Year located within such LDA. Such minimum percentage ("Percentage Internal Resources Required") will be calculated as the LDA Reliability Requirement less the CETL for the Delivery Year, as determined by the RTEP process as set forth in the PJM Manuals. Such

requirement shall be expressed as a percentage of the Unforced Capacity Obligation based on the Preliminary Zonal Peak Load Forecast multiplied by the Forecast Pool Requirement.

6. An FRR Entity may reduce such minimum percentage as to any LDA to the extent the FRR Entity commits to a transmission upgrade that increases the capacity emergency transfer limit for such LDA. Any such transmission upgrade shall adhere to all requirements for a Qualified Transmission Upgrade as set forth in Attachment DD to the PJM Tariff. The increase in CETL used in the FRR Capacity Plan shall be that approved by PJM prior to inclusion of any such upgrade in an FRR Capacity Plan. The FRR Entity shall designate specific additional Capacity Resources located in the LDA from which the CETL was increased, to the extent of such increase.

7. The Office of the Interconnection will review the adequacy of all submittals hereunder both as to timing and content. A Party that seeks to elect the FRR Alternative that submits an FRR Capacity Plan which, upon review by the Office of the Interconnection, is determined not to satisfy such Party's capacity obligations hereunder, shall not be permitted to elect the FRR Alternative. If a previously approved FRR Entity submits an FRR Capacity Plan that, upon review by the Office of the Interconnection, is determined not to satisfy such Party's capacity obligations hereunder, the Office of the Interconnection shall notify the FRR Entity, in writing, of the insufficiency within five (5) business days of the submittal of the FRR Capacity Plan. If the FRR Entity does not cure such insufficiency within five (5) business days after receiving such notice of insufficiency, then such FRR Entity shall be assessed an FRR Commitment Insufficiency Charge, in an amount equal to two times the Cost of New Entry for the relevant location, in $/MW-day, times the shortfall of Capacity Resources below the FRR Entity's capacity obligation (including any Threshold Quantity requirement) in such FRR Capacity Plan, for the remaining term of such plan.

8. In a state regulatory jurisdiction that has implemented retail choice, the FRR Entity must include in its FRR Capacity Plan all load, including expected load growth, in the FRR Service Area, notwithstanding the loss of any such load to or among alternative retail LSEs. In the case of load reflected in the FRR Capacity Plan that switches to an alternative retail LSE, where the state regulatory jurisdiction requires switching customers or the LSE to compensate the FRR Entity for its FRR capacity obligations, such state compensation mechanism will prevail. In the absence of a state compensation mechanism, the applicable alternative retail LSE shall compensate the FRR Entity at the capacity price in the unconstrained portions of the PJM Region, as determined in accordance with Attachment DD to the PJM Tariff, provided that the FRR Entity may, at any time, make a filing with FERC under Sections 205 of the Federal Power Act proposing to change the basis for compensation to a method based on the FRR Entity's cost or such other basis shown to be just and reasonable, and a retail LSE may at any time exercise its rights under Section 206 of the FPA.

9. Notwithstanding the foregoing, in lieu of providing the compensation described above, such alternative retail LSE may, for any Delivery Year subsequent to those addressed in the FRR Entity's then-current FRR Capacity Plan, provide to the FRR Entity Capacity Resources sufficient to meet the capacity obligation described in paragraph D.2 for the switched load. Such Capacity Resources shall meet all requirements applicable to Capacity Resources pursuant to this

Agreement and the PJM Operating Agreement, all requirements applicable to resources committed to an FRR Capacity Plan under this Agreement, and shall be committed to service to the switched load under the FRR Capacity Plan of such FRR Entity. The alternative retail LSE shall provide the FRR Entity all information needed to fulfill these requirements and permit the resource to be included in the FRR Capacity Plan. The alternative retail LSE, rather than the FRR Entity, shall be responsible for any performance charges or compliance penalties related to the performance of the resources committed by such LSE to the switched load. For any Delivery Year, or portion thereof, the foregoing obligations apply to the alternative retail LSE serving the load during such time period. PJM shall manage the transfer accounting associated with such compensation and shall administer the collection and payment of amounts pursuant to the compensation mechanism.

Such load shall remain under the FRR Capacity Plan until the effective date of any termination of the FRR Alternative and, for such period, shall not be subject to Locational Reliability Charges under Section 7.2 of this Agreement.